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FamilyMart

FamilyMart

**Summary of selected data
FYE February 2007**

June 2007

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1. Financial summary (consolidated)

Financial summary					
(¥ mn)	FYE 2/2003	FYE 2/2004	FYE 2/2005	FYE 2/2006	FYE 2/2007
Total operating revenues	217,468	228,977	252,901	276,443	297,849
Operating income	27,921	29,093	30,869	32,662	29,609
Net income	12,880	13,788	12,623	14,195	14,969
Basic net income per share (¥)	132.3	141.5	129.5	145.7	158.8
Net assets	137,636	147,524	156,931	168,233	171,155
Total assets	250,609	309,315	286,771	314,121	315,256
Book value per share (¥)	1,420.4	1,522.3	1,619.5	1,736.2	1,771.3
ROA (%)	5.2	4.9	4.2	4.7	4.8
ROE (%)	9.6	9.7	8.3	8.7	9.0

1. Financial summary (non-consolidated)

Financial summary					
(¥ mn)	FYE 2/2003	FYE 2/2004	FYE 2/2005	FYE 2/2006	FYE 2/2007
Total net sales of FamilyMart stores	931,808	954,445	998,491	1,031,736	1,068,822
Operating revenues	156,299	162,507	173,371	184,065	194,080
Operating income	27,034	27,266	28,646	29,781	27,542
Net income	12,621	13,710	12,961	10,365	13,774
Basic net income per share (¥)	129.8	141.1	133.3	106.5	146.5
(¥ mn)	FYE 2/2003	FYE 2/2004	FYE 2/2005	FYE 2/2006	FYE 2/2007
Common stock	16,659	16,659	16,659	16,659	16,659
Number of shares issued (thousands of shares)	97,683	97,683	97,683	97,683	97,683
Net assets	142,774	153,061	162,567	169,383	163,718
Total assets	236,278	291,669	267,771	282,203	279,215
Book value per share (¥)	1,473.6	1,579.8	1,678.1	1,748.6	1,771.9
ROA (%)	5.4	5.2	4.6	3.8	4.9
ROE (%)	9.1	9.3	8.2	6.2	8.3

Share price performance					
(¥)	FYE 2/2003	FYE 2/2004	FYE 2/2005	FYE 2/2006	FYE 2/2007
Highest price during the term	3,280	3,020	3,730	4,210	3,920
Lowest price during the term	1,768	1,775	2,695	3,050	2,965

2. Consolidated subsidiaries

Number of consolidated subsidiaries

	FYE 2/2006			FYE 2/2007			Increase		
	Domestic	Overseas	Total	Domestic	Overseas	Total	Increase	Decrease	Total
	Consolidated Subsidiaries	3	4	7	3	4	7	-	-
Non-consolidated Subsidiaries and Associated companies, accounted for by the equity method	5	9	14	5	10	15	1	-	1
Total	8	13	21	8	14	22	1	-	1

Main consolidated subsidiaries

Company's name (¥ mn)	Operating revenues		Operating income		Net income	
	FYE	FYE	FYE	FYE	FYE	FYE
	2/2006	2/2007	2/2006	2/2007	2/2006	2/2007
Taiwan FamilyMart Co., Ltd.	26,334	28,565	3,212	2,900	2,356	2,253
Siam FamilyMart Co., Ltd.	16,243	18,715	(896)	(703)	(1,091)	(1,910)
FAMIMA CORPORATION	62	658	(290)	(687)	(297)	(713)
famima.com Co., Ltd.	55,249	62,776	766	482	744	451

Main equity-accounted affiliates

Company's name (¥ mn)	Net income		Notes
	FYE	FYE	
	2/2006	2/2007	
Okinawa FamilyMart Co., Ltd.	191	240	
Minami Kyushu FamilyMart Co., Ltd.	41	242	
Hokkaido FamilyMart Co., Ltd.	—	(128)	Established in February 2006
BOKWANG FAMILYMART Co., Ltd.	3,042	3,554	
Famima Credit Corp.	(901)	(662)	

3. Forecast for the Fiscal Year Ending February 2008

Consolidated

(¥ mn)	Operating revenues	Operating income	Net income	Basic net income per share (¥)
Interim	157,000	17,000	8,600	93.1
Full Year	305,200	30,300	15,200	164.5

Non-consolidated

(¥ mn)	Total net sales of FamilyMart stores	Operating revenues	Operating income	Net income	Basic net income per share (¥)
Interim	566,900	104,100	16,300	8,600	93.1
Full Year	1,121,000	202,500	27,600	14,100	152.6

4. Consolidated statements of income

Years ended February 28, 2007 and February 28, 2006

(¥ mn)	FYE 2/2006	FYE 2/2007	Increase
Operating revenues:			
Commission from franchised stores	138,636	142,294	3,658
Net sales	118,551	134,506	15,955
Other operating revenues	19,256	21,049	1,793
Total operating revenues	276,443	297,849	21,406
Operating expenses:			
Cost of sales	96,634	108,839	12,205
Selling, general and administrative expenses	147,147	159,401	12,254
Total operating expenses	243,781	268,240	24,459
Operating income	32,662	29,609	(3,053)
Other income (expenses):			
Interest and dividend income	835	1,239	404
Equity in earnings of unconsolidated subsidiaries and associated companies	29	204	175
Gain on sales of marketable and investment securities-net	164	180	16
Loss on sales of investment in a subsidiary and an associated company	(71)	-	71
Loss on devaluation of marketable and investment securities	(95)	(1)	94
Loss on disposals/sales of property and store facilities-net	(1,923)	(2,441)	(518)
Loss on impairment of long-lived assets	(1,414)	(1,437)	(23)
Loss on renewal of store management system	(5,127)	-	5,127
Loss on cancellations of lease contracts	(804)	(1,027)	(223)
Other-net	115	424	309
Other expenses-net	(8,291)	(2,859)	5,432
Income before income taxes and minority interests	24,371	26,750	2,379
Income taxes:			
Current	11,024	9,843	(1,181)
Deferred	(1,877)	1,164	3,041
Total income taxes	9,147	11,007	1,860
Minority interests in net income	1,029	774	(255)
Net income	14,195	14,969	774

5. Major fluctuations in consolidated statements of income

Operating revenues

(¥ mn)	FYE 2/2006	FYE 2/2007	Increase	Notes
Commission from franchised stores	138,636	142,294	3,658	(Parent company) Increase in sales of franchised stores
Net sales	118,551	134,506	15,955	(famima.com) Increase in sales related to Famiport (Multimedia Kiosk) / (Parent company) Increase in operating days at Company-owned stores
Other operating revenues	19,256	21,049	1,793	(Parent company) Increase in revenue from logistics operations
Total operating revenues	276,443	297,849	21,406	

Selling, general and administrative expenses

(¥ mn)	FYE 2/2006	FYE 2/2007	Increase	Notes
Rental costs	48,898	55,034	6,136	(Parent company) Increase in store leasing contracts
Personnel expenses	30,231	33,304	3,073	(Parent company) Increase in part-time employees' salaries owing to increase in operating days at Company-owned stores
Maintenance and lease	16,522	15,917	(605)	
Advertising and promotional expenditure	10,459	10,662	203	
Depreciation and amortization expense	11,311	11,565	254	
Others	29,726	32,919	3,193	
Total	147,147	159,401	12,254	

Net income

(¥ mn)	FYE 2/2006	FYE 2/2007	Increase	Notes
Consolidated	14,195	14,969	774	
(Non-consolidated)	10,365	13,774	3,409	
(Consolidated/Non-consolidated ratios)	1.37x	1.09x	(0.28x)	

6. Consolidated balance sheets

February 28, 2007 and February 28, 2006

(¥ mn)	FYE 2/2006	FYE 2/2007	Increase
Assets			
Current assets:			
Cash and cash equivalents	86,189	69,551	(16,638)
Time deposits	5	5	-
Marketable securities	9,853	5,980	(3,873)
Receivables:			
Due from franchised stores	8,359	8,949	590
Short-term loans	259	167	(92)
Other	18,430	19,116	686
Allowance for doubtful receivables	(1,094)	(1,274)	(180)
Merchandise and supplies	6,906	8,446	1,540
Deferred tax assets	3,548	2,342	(1,206)
Prepaid expenses and other current assets	15,123	17,647	2,524
Total current assets	147,578	130,929	(16,649)
Property and store facilities:			
Land	13,004	12,587	(417)
Buildings and structures	51,700	54,028	2,328
Machinery and equipment	3,690	3,673	(17)
Furniture and fixtures	41,615	38,324	(3,291)
Construction in progress	182	1,084	902
Total	110,191	109,696	(495)
Accumulated depreciation	(56,080)	(54,438)	1,642
Net property and store facilities	54,111	55,258	1,147
Investments and other assets:			
Investment securities	6,735	10,709	3,974
Investments in and advances to non-consolidated subsidiaries and associated companies	10,943	16,178	5,235
Software	5,588	4,673	(915)
Goodwill	1,029	786	(243)
Leasehold deposits	80,644	86,149	5,505
Deferred tax assets	2,750	3,292	542
Other assets	4,743	7,282	2,539
Total investments and other assets	112,432	129,069	16,637
Total	314,121	315,256	1,135

6. Consolidated balance sheets (continued)

February 28, 2007 and February 28, 2006

(¥ mn)	FYE 2/2006	FYE 2/2007	Increase
Liabilities and equity			
Current liabilities:			
Short-term bank loans	518	617	99
Payables:			
Trade notes	744	784	40
Trade accounts for franchised and Company-owned stores	59,622	60,563	941
Due to franchised stores	2,835	2,839	4
Other	15,409	15,447	38
Income taxes payable	5,870	4,627	(1,243)
Deposit received	31,260	35,601	4,341
Accrued expenses	3,596	3,343	(253)
Allowance for impairment loss on leased property	156	188	32
Other current liabilities	1,547	2,354	807
Total current liabilities	121,557	126,363	4,806
Long-term liabilities:			
Liability for retirement benefits	5,369	5,612	243
Leasehold deposits from franchised stores	10,449	10,555	106
Allowance for impairment loss on leased property	659	747	88
Other long-term liabilities	329	824	495
Total long-term liabilities	16,806	17,738	932
Minority Interests	7,525	-	(7,525)
Equity			
Common stock-authorized, 250,000,000 shares; issued, 97,683,133 shares	16,659	16,659	-
Capital surplus	17,057	17,869	812
Retained earnings	135,576	146,273	10,697
Unrealized gain on available-for-sale securities	878	139	(739)
Foreign currency translation adjustments	(168)	(200)	(32)
Treasury stock-at cost (5,284,600shares in 2007 and 840,136shares in 2006)	(1,769)	(17,038)	(15,269)
Total	168,233	163,702	(4,531)
Minority interests	-	7,453	7,453
Total equity	168,233	171,155	2,922
Total	314,121	315,256	1,135

7. Major fluctuations in consolidated balance sheets

Current assets				
(¥ mn)	FYE 2/2006	FYE 2/2007	Increase	Notes
Cash and cash equivalents	86,189	69,551	(16,638)	(Parent company) Acquisition of treasury stock
Marketable securities	9,853	5,980	(3,873)	(Taiwan FM) Decrease of investment in short term
Receivables:				
Due from franchised stores	8,359	8,949	590	
Other	18,430	19,116	686	
Merchandise and supplies	6,906	8,446	1,540	
Prepaid expenses and other current assets	15,123	17,647	2,524	

Fixed assets				
(¥ mn)	FYE 2/2006	FYE 2/2007	Increase	Notes
Net property and store facilities	54,111	55,258	1,147	
Investment securities	6,735	10,709	3,974	(Parent company) Acquisition of marketable equity securities
Investments in and advances to unconsolidated subsidiaries and associated companies	10,943	16,178	5,235	(Parent company) Increase in Long – term loans to associated companies
Leasehold deposits	80,644	86,149	5,505	(Parent company) Increase in number of stores

Current liabilities				
(¥ mn)	FYE 2/2006	FYE 2/2007	Increase	Notes
Payables:				
Trade accounts for franchised and Company-owned stores	59,622	60,563	941	
Other	15,409	15,447	38	
Deposit received	31,260	35,601	4,341	(Parent company) Increase in public utility charges–received
Accrued expenses	3,596	3,343	(253)	

Long-term liabilities				
(¥ mn)	FYE 2/2006	FYE 2/2007	Increase	Notes
Liability for retirement benefits	5,369	5,612	243	
Leasehold deposits from franchised stores	10,449	10,555	106	

8. Non-consolidated statements of income

Years ended February 28, 2007 and February 28, 2006

(¥ mn)	FYE 2/2006	FYE 2/2007	Increase
Net sales of Company-owned stores	43,644	49,180	5,536
Net sales of franchised stores	988,092	1,019,642	31,550
Total net sales of FamilyMart stores	1,031,736	1,068,822	37,086
Commission from franchised stores	127,343	130,641	3,298
Net sales of Company-owned stores	43,644	49,180	5,536
Other operating revenues	13,078	14,259	1,181
Total operating revenues	184,065	194,080	10,015
Cost of sales of Company-owned stores	31,186	35,020	3,834
Selling, general and administrative expenses	123,098	131,518	8,420
Total operating cost and expenses	154,284	166,538	12,254
Operating income	29,781	27,542	(2,239)
Net income	10,365	13,774	3,409
Basic net income per share (¥)	106.5	146.5	40.0

9. Breakdown of sales by merchandise category (Non-consolidated)

(¥ mn)	FYE 2/2005			FYE 2/2006			FYE 2/2007		
		YoY	Share		YoY	Share		YoY	Share
Fast food	26,353	118.5%	2.6%	34,282	130.1%	3.3%	38,502	112.3%	3.6%
Daily food	325,485	103.0%	32.6%	336,902	103.5%	32.7%	346,725	102.9%	32.4%
Processed food	320,080	103.4%	32.1%	321,274	100.4%	31.1%	327,043	101.8%	30.6%
Liquor (License goods)	60,735	106.2%	6.1%	61,028	100.5%	5.9%	60,842	99.7%	5.7%
Food sub-total	671,918	103.7%	67.3%	692,458	103.1%	67.1%	712,270	102.9%	66.6%
Non-food items	254,845	104.8%	25.6%	261,914	102.8%	25.4%	276,656	105.6%	25.9%
Cigarette (License goods)	140,064	111.0%	14.0%	149,866	107.0%	14.5%	166,315	111.0%	15.6%
Services	39,322	101.9%	3.9%	34,139	86.8%	3.3%	26,935	78.9%	2.5%
Electronic Commerce	32,406	131.6%	3.2%	43,225	133.4%	4.2%	52,961	122.5%	5.0%
Total net sales of FamilyMart stores	998,491	104.6%	100.0%	1,031,736	103.3%	100.0%	1,068,822	103.6%	100.0%

Note	The main description of each merchandise category as follows:
Fast food:	Fried chickens, steamed meat buns, oden, french fries and croquettes etc. made and sold over the counter.
Daily food:	Lunch boxes, noodles, sandwiches, delicatessen, desserts etc.
Processed food:	Beverages, alcoholic beverages, instant noodles, confectionery, seasonings etc.
Non-food items:	Magazines, CDs, daily goods, cigarette etc.
Services:	Highway cards (until Sep-05), copy service, express service etc.
EC:	Sales by Famiport(Multimedia Kiosk) and internet shopping.

10. Gross profit ratio (Non-consolidated)

	FYE 2/2005		FYE 2/2006		FYE 2/2007		FYE 2/2008 (Forecast)	
		YoY		YoY		YoY		YoY
Fast food	48.84%	5.26%	49.75%	0.91%	50.52%	0.77%		
Daily food	33.65%	0.01%	34.08%	0.43%	34.65%	0.57%		
Processed food	33.03%	0.44%	33.74%	0.71%	34.17%	0.43%		
Liquor (License goods)	21.91%	1.29%	22.78%	0.87%	22.98%	0.20%		
Food sub-total	33.95%	0.47%	34.70%	0.75%	35.29%	0.59%		
Non-food items	19.72%	(0.82%)	19.53%	(0.19%)	19.05%	(0.48%)		
Cigarette (License goods)	10.46%	(0.08%)	10.48%	0.02%	10.56%	0.08%		
Services	9.93%	(1.00%)	11.23%	1.30%	13.59%	2.36%		
Electronic Commerce	3.81%	0.18%	3.66%	(0.15%)	3.26%	(0.40%)		
Total	28.39%	(0.11%)	28.77%	0.38%	28.95%	0.18%	29.40%	0.45%

11. Other operating data

Business performance

	FYE 2/2005		FYE 2/2006		FYE 2/2007		FYE 2/2008 (Forecast)	
		YoY		YoY		YoY		YoY
Avg. daily sales (¥ 1,000)								
Total stores	473	9	468	(5)	464	(4)	471	7
Existing stores	474	9	471	(3)	466	(5)	473	7
New stores	460	12	418	(42)	406	(12)	430	24
Number of customers								
Total stores	834	19	835	1	831	(4)	844	13
Existing stores	834	19	838	4	834	(4)	846	12
Spend per customer (¥)								
Total stores	567	(3)	561	(6)	558	(3)	558	-
Existing stores	568	(2)	562	(6)	559	(3)	559	-
Growth rate of avg. daily sales of existing stores (%)	1.2	4.1	(1.6)	(2.8)	(1.4)	0.2	0.2	1.6
Average inventory (¥ 1,000)	5,323	(354)	5,374	51	5,460	86	5,450	(10)
Turnover of goods	31.3	3.0	30.5	(0.8)	30.3	(0.2)	30.9	0.6

Business hours

	FYE 2/2005			FYE 2/2006			FYE 2/2007		
	No. of stores	Share	YoY	No. of stores	Share	YoY	No. of stores	Share	YoY
24 hours	5,800	96.8%	237	6,106	97.2%	306	6,323	97.3%	217
Others	194	3.2%	(13)	178	2.8%	(16)	178	2.7%	-
Total	5,994	100.0%	224	6,284	100.0%	290	6,501	100.0%	217

11. Other operating data (continued)

Liquor-licensed and cigarette-licensed stores

	FYE 2/2005			FYE 2/2006			FYE 2/2007		
	No. of stores	Share	YoY	No. of stores	Share	YoY	No. of stores	Share	YoY
Liquor	5,032	84.0%	746	5,184	82.5%	152	5,874	90.4%	690
Cigarette	4,614	77.0%	283	4,870	77.5%	256	5,117	78.7%	247
Details :									
Only liquor	1,126	18.8%	128	1,097	17.5%	(29)	1,163	17.9%	66
Only cigarette	708	11.8%	(335)	783	12.5%	75	406	6.2%	(377)
Both	3,906	65.2%	618	4,087	65.0%	181	4,711	72.5%	624
Total	5,740	95.8%	411	5,967	95.0%	227	6,280	96.6%	313

Note : In Japan, sales of alcoholic beverages and cigarettes are strictly controlled by the government and require a license.

Number of employees (non-consolidated)

	FYE 2/2005		FYE 2/2006		FYE 2/2007	
		YoY		YoY		YoY
Number of full-time employees	2,351	106	2,540	189	2,717	177
Store developers	152	6	167	15	173	6
Store supervisors	826	30	866	40	908	42
Number of part-time employees	1,348	142	1,516	168	1,715	199

Note : Number of store developers and store supervisors doesn't include administrators.

Number of employees (consolidated)

	FYE 2/2005		FYE 2/2006		FYE 2/2007	
		YoY		YoY		YoY
Number of full-time employees	5,458	783	6,048	590	6,735	687

12. Store network (continued)

Number of stores

	FYE 2/2005		FYE 2/2006		FYE 2/2007		FYE 2/2008 (Forecast)	
	Stores	YoY	Stores	YoY	Stores	YoY	Stores	YoY
FamilyMart Co., Ltd.								
Company-owned stores	286	44	342	56	358	16	350	(8)
Type one	3,061	223	3,343	282	3,509	166	/	/
Type two	2,647	(43)	2,599	(48)	2,634	35	/	/
Franchised stores	5,708	180	5,942	234	6,143	201	6,351	208
FamilyMart stores	5,994	224	6,284	290	6,501	217	6,701	200
Domestic area franchising								
Okinawa FamilyMart Co., Ltd.	162	1	181	19	194	13	/	/
Minami Kyushu FamilyMart Co., Ltd.	268	-	269	1	266	(3)	/	/
Hokkaido FamilyMart Co., Ltd.	/	/	/	/	13	13	/	/
Domestic area franchising stores	430	1	450	20	473	23	509	36
Domestic chain stores	6,424	225	6,734	310	6,974	240	7,210	236
Overseas area franchising								
Taiwan FamilyMart Co., Ltd. (Taiwan)	1,701	162	1,869	168	2,023	154	2,102	79
BOKWANG FAMILYMART Co., Ltd. (S. Korea)	2,817	566	3,209	392	3,471	262	3,871	400
Siam FamilyMart Co., Ltd. (Thailand)	509	172	536	27	538	2	458	(80)
Shanghai FamilyMart Co., Ltd. (China)	50	50	101	51	102	1	116	14
FAMIMA CORPORATION (USA)	/	/	3	3	12	9	19	7
Guangzhou FamilyMart Co., Ltd. (China)	/	/	/	/	2	2	17	15
Overseas area franchising stores	5,077	950	5,718	641	6,148	430	6,853	435
Total area franchising stores	5,507	951	6,168	661	6,621	453	7,092	471
Total chain stores	11,501	1,175	12,452	951	13,122	670	13,793	671

Number of store opening and closure

FYE 2/2005			FYE 2/2006			FYE 2/2007			FYE 2/2008 (Forecast)		
Net			Net			Net			Net		
Open	Close	increase	Open	Close	increase	Open	Close	increase	Open	Close	increase
532	308	224	606	316	290	586	369	217	550	350	200

Number of store re-location

FYE 2/2005	FYE 2/2006	FYE 2/2007
Re-location	Re-location	Re-location
64	50	53

13. Capital expenditure

Capital expenditure (non-consolidated)

(¥ mn)	FYE 2/2006		FYE 2/2007		FYE 2/2008 (Forecast)	
		YoY		YoY		YoY
Leasehold deposits	14,464	120.5%	15,180	104.9%	13,250	87.3%
New stores	4,054	113.1%	5,252	129.6%	5,102	97.1%
Existing stores	1,311	75.4%	1,581	120.6%	2,279	144.1%
For stores	5,365	100.8%	6,833	127.4%	7,381	108.0%
Head office investment	33	18.8%	68	203.5%	-	-
System investment	6,138	177.2%	5,285	86.1%	-	-
For head office	6,171	169.5%	5,353	86.7%	-	-
Total capital expenditure	26,000	124.0%	27,366	105.3%	20,631	75.4%
Depreciation and amortization expense	8,191	87.7%	8,044	98.2%	7,280	90.5%

Note: The details of system investment in each fiscal year as follows :

Investments made in a new store management system in the term ended Feb-07 and all investments scheduled to be made in the term ending Feb-08 or after shall be accounted for under finance lease transactions

(¥ mn)	FYE 2/2006	FYE 2/2007	FYE 2/2008 (Forecast)
POS system	2,394	524	-
System improvement and software	2,120	4,202	-
Hardware and software for the head office and others	1,624	559	-
Total	6,138	5,285	-
Lease		20,292	12,261

Capital expenditure (consolidated)

(¥ mn)	FYE 2/2006		FYE 2/2007		FYE 2/2008 (Forecast)	
		YoY		YoY		YoY
Total capital expenditure	29,491	110.8%	33,010	111.9%	26,302	79.7%
Depreciation and amortization expense	11,311	94.6%	11,565	102.2%	11,276	97.5%

14. Principal shareholders in February 2007

Ten largest shareholders

Shareholder	Number of shares held (thousands)	% of total issued shares
Family Corporation Inc.	29,941	30.7 %
The Master Trust Bank of Japan, Ltd.(Trust account)	3,158	3.2 %
Japan Trustee Services Bank, Ltd.(Trust account)	2,400	2.5 %
BNP Paribas Securities Services Luxembourg Jasdec Securities	2,300	2.4 %
Mizuho Bank, Ltd.	2,085	2.1 %
Nomura Securities Co., Ltd.	2,061	2.1 %
Nippon Life Insurance Company	1,831	1.9 %
Dresdner Kleinwort (Japan) Limited, Tokyo Branch	1,742	1.8 %
Japan Trustee Services Bank, Ltd.(Trust account4)	1,688	1.7 %
Bank of New York GCM Client Accounts E ISG	1,616	1.6 %
Total	48,822	50.0 %




















Note: In addition to the above, the Company also holds 5,284,600 shares in treasury.

Distribution of shares

	FYE 2/2006			FYE 2/2007		
	No. of shareholders	No. of shares (hundreds)	% of shares	No. of shareholders	No. of shares (hundreds)	% of shares
Japanese financial institutions and securities companies	140	240,432	24.7%	125	200,110	20.5%
Other Japanese corporations	401	321,393	32.9%	377	325,729	33.4%
Foreign institutions and individuals	341	334,764	34.3%	339	324,725	33.3%
Japanese individuals and others	15,407	78,762	8.1%	15,856	124,856	12.8%
Total	16,289	975,351	100.0%	16,697	975,420	100.0%

Note: 100 shares per unit.

15. Major convenience store chains

Major convenience store chains								
Chain	Group	FYE 2/2005		FYE 2/2006		FYE 2/2007		
		No. of stores	YoY	No. of stores	YoY	No. of stores	YoY	
 FamilyMart	ITOCHU Corp.	11,501	1,175	12,452	951	13,122	670	
 Seven-Eleven・J	Seven & I Holdings	10,891	535	11,395	504	11,839	444	
 Lawson	Mitsubishi Corp.	8,292	318	8,610	318	8,858	248	
 Sunkus	Circle K Sunkus	3,358	123	3,337	(21)	3,278	(59)	
 Circle K		2,981	64	3,035	54	3,057	22	
Other		-	-	-	-	1	1	
 MINISTOP	AEON	2,681	47	2,855	174	2,974	119	
 Daily Yamazaki	Yamazaki Baking	1,908	(106)	1,824	(84)	1,692	(132)	
 am/pm・J	REX HOLDINGS	1,347	(61)	1,322	(25)	1,265	(57)	
 HOT SPAR		447	(11)	433	(14)	429	(4)	
 Coco!	MICS Group	305	(54)	353	48	332	(21)	
 every one		287	8	205	(82)	214	9	
 RIC SUPPORT SYSTEMS		/	/	/	/	90	90	
 Seicomart	Maruyo Nishio	994	(21)	1,011	17	1,014	3	
 POPLAR	POPLAR Group	831	(33)	818	(13)	784	(34)	
 SHOP99	KYODEN COMPANY	521	218	786	265	774	(12)	
 Three F	Supermarket	674	11	697	23	714	17	
 SAVE ON	Beisia Group	552	5	541	(11)	553	12	
 JR-EAST	JR-EAST	374	16	390	16	401	11	
 Community Store	KOKUBU & CO., LTD.	587	(15)	379	(208)	322	(57)	
Total		48,531	1,991	50,443	1,912	51,713	1,270	

Source : Convenience Store News Flash