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あなたと、コンビニ、

**FamilyMart**

**FamilyMart**

**Summary of selected data  
for the 1st half of FYE February 2008**

November 2007

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## 1. Financial summary (consolidated)

Financial summary

(¥ mn)	Financial summary			1st half of	1st half of
	FYE 2/2005	FYE 2/2006	FYE 2/2007	FYE 2/2007	FYE 2/2008
Total operating revenues	252,901	276,443	297,849	153,586	161,608
Operating income	30,869	32,662	29,609	18,038	18,580
Net income	12,623	14,195	14,969	9,420	10,474
Basic net income per share (¥)	129.5	145.7	158.8	98.7	111.8
Net assets	156,931	168,233	171,155	167,368	189,412
Total assets	286,771	314,121	315,256	327,175	348,516
Book value per share (¥)	1,619.5	1,736.2	1,771.3	1,736.2	1,903.3
ROA (%)	4.2	4.7	4.8	2.9	3.2
ROE (%)	8.3	8.7	9.0	5.7	6.1

## 1. Financial summary (non-consolidated)

### Financial summary

(¥ mn)	FYE 2/2005	FYE 2/2006	FYE 2/2007	1st half of FYE 2/2007	1st half of FYE 2/2008
Total net sales of FamilyMart stores	998,491	1,031,736	1,068,822	543,819	566,240
Operating revenues	173,371	184,065	194,080	100,152	106,728
Operating income	28,646	29,781	27,542	17,235	17,858
Net income	12,961	10,365	13,774	9,662	10,477
Basic net income per share (¥)	133.3	106.5	146.5	101.2	111.9

(¥ mn)	FYE 2/2005	FYE 2/2006	FYE 2/2007	1st half of FYE 2/2007	1st half of FYE 2/2008
Common stock	16,659	16,659	16,659	16,659	16,659
Number of shares issued (thousands of shares)	97,683	97,683	97,683	97,683	97,683
Net assets	162,567	169,383	163,718	162,028	180,714
Total assets	267,771	282,203	279,215	295,757	308,468
Book value per share (¥)	1,678.1	1,748.6	1,771.9	1,753.5	1,895.7
<i>ROA (%)</i>	<i>4.6</i>	<i>3.8</i>	<i>4.9</i>	<i>3.3</i>	<i>3.6</i>
<i>ROE (%)</i>	<i>8.2</i>	<i>6.2</i>	<i>8.3</i>	<i>5.8</i>	<i>6.1</i>

### Share price performance

(¥)	FYE 2/2005	FYE 2/2006	FYE 2/2007	1st half of FYE 2/2007	1st half of FYE 2/2008
Highest price during the term	3,730	4,210	3,920	3,920	3,350
Lowest price during the term	2,695	3,050	2,965	3,010	2,875

## 2. Consolidated subsidiaries

### Number of consolidated subsidiaries

	FYE 2/2007			1st half of FYE 2/2008			Increase		
	Domestic	Overseas	Total	Domestic	Overseas	Total	Increase	Decrease	Total
Consolidated Subsidiaries	3	4	7	3	4	7	-	-	-
Non-consolidated Subsidiaries and Associated companies, accounted for by the equity method	5	10	15	5	11	16	1	-	1
Total	8	14	22	8	15	23	1	-	1

### Main consolidated subsidiaries

Company's name	Operating revenues		Operating income		Net income	
	1st half of FYE 2/2007	1st half of FYE 2/2008	1st half of FYE 2/2007	1st half of FYE 2/2008	1st half of FYE 2/2007	1st half of FYE 2/2008
(¥ mn)						
Taiwan FamilyMart Co., Ltd.	14,148	13,929	1,275	931	961	613
Siam FamilyMart Co., Ltd.	9,147	10,275	(372)	(358)	(610)	(398)
FAMIMA CORPORATION	213	693	(277)	(493)	(280)	(649)
famima.com Co., Ltd.	33,575	31,910	167	628	141	560

### Main equity-accounted affiliates

Company's name	Net income		Notes
	1st half of FYE 2/2007	1st half of FYE 2/2008	
(¥ mn)			
Okinawa FamilyMart Co., Ltd.	212	220	
Minami Kyushu FamilyMart Co., Ltd.	151	147	
Hokkaido FamilyMart Co., Ltd.	(51)	(31)	
BOKWANG FAMILYMART CO., LTD.	1,483	1,876	
Famima Credit Corp.	(192)	131	

### 3. Business Outlook for the Fiscal Year Ending February 2008

#### Consolidated

(¥ mn)	<u>Operating revenues</u>	<u>Operating income</u>	<u>Net income</u>	<u>Basic net income per share (¥)</u>
Full Year	309,400	30,300	15,200	159.5

#### Non-consolidated

(¥ mn)	<u>Total net sales of FamilyMart stores</u>	<u>Operating revenues</u>	<u>Operating income</u>	<u>Net income</u>	<u>Basic net income per share (¥)</u>
Full Year	1,121,000	204,400	27,600	14,100	147.9

## 4. Consolidated statements of income

Six months ended August 31, 2007 and August 31, 2006

(¥ mn)	1st half of FYE 2/2007	1st half of FYE 2/2008	Increase
<b>Operating revenues:</b>			
Commission from franchised stores	73,112	75,734	2,622
Net sales	70,021	74,810	4,789
Other operating revenues	10,453	11,064	611
<b>Total operating revenues</b>	<b>153,586</b>	<b>161,608</b>	<b>8,022</b>
<b>Operating expenses:</b>			
Cost of sales	57,002	60,223	3,221
Selling, general and administrative expenses	78,546	82,805	4,259
<b>Total operating expenses</b>	<b>135,548</b>	<b>143,028</b>	<b>7,480</b>
<b>Operating income</b>	<b>18,038</b>	<b>18,580</b>	<b>542</b>
<b>Other income (expenses):</b>			
Interest and dividend income	548	892	344
Equity in earnings of unconsolidated subsidiaries and associated companies	137	366	229
Gain on sales of marketable and investment securities-net	133	46	(87)
Loss on devaluation of marketable and investment securities	-	(29)	(29)
Loss on disposals/sales of property and store facilities-net	(1,042)	(949)	93
Loss on cancellations of lease contracts	(513)	(544)	(31)
Loss on impairment long-lived assets	(573)	(922)	(349)
Other-net	118	146	28
<b>Other expenses-net</b>	<b>(1,192)</b>	<b>(994)</b>	<b>198</b>
<b>Income before income taxes and minority interests</b>	<b>16,846</b>	<b>17,586</b>	<b>740</b>
<b>Income taxes:</b>			
Current	7,490	7,127	(363)
Deferred	(430)	(35)	395
<b>Total income taxes</b>	<b>7,060</b>	<b>7,092</b>	<b>32</b>
<b>Minority interests in net income</b>	<b>366</b>	<b>20</b>	<b>(346)</b>
<b>Net income</b>	<b>9,420</b>	<b>10,474</b>	<b>1,054</b>

## 5. Major fluctuations in consolidated statements of income

### Operating revenues

(¥ mn)	1st half of FYE 2/2007	1st half of FYE 2/2008	Increase	Notes
Commission from franchised stores	73,112	75,734	2,622	(Parent company) Increase in sales of franchised stores
Net sales	70,021	74,810	4,789	(Parent company) Increase in operating days at Company-owned stores
Other operating revenues	10,453	11,064	611	
Total operating revenues	153,586	161,608	8,022	

### Selling, general and administrative expenses

(¥ mn)	1st half of FYE 2/2007	1st half of FYE 2/2008	Increase	Notes
Rental costs	26,820	29,676	2,856	(Parent company) Increase in store leasing contracts
Personnel expenses	16,902	17,892	990	(Parent company) Increase in part-time employees' salaries owing to increase in operating days at Company-owned stores
Maintenance and lease	8,032	8,360	328	
Advertising and promotional expenditure	5,555	5,735	180	
Depreciation and amortization expense	5,631	4,865	(766)	
Others	15,606	16,277	671	
Total	78,546	82,805	4,259	

### Net income

(¥ mn)	1st half of FYE 2/2007	1st half of FYE 2/2008	Increase	Notes
Consolidated	9,420	10,474	1,054	
(Non-consolidated)	9,662	10,477	815	
(Consolidated/Non-consolidated ratios)	0.97x	1.00x	0.03x	

## 6. Consolidated balance sheets

August 31, 2007 and February 28, 2007

(¥ mn)	1st half of		Increase
	FYE 2/2007	FYE 2/2008	
<b>Assets</b>			
<b>Current assets:</b>			
Cash and cash equivalents	69,551	81,884	12,333
Time deposits	5	6	1
Marketable securities	5,980	22,709	16,729
Receivables:			
Due from franchised stores	8,949	7,128	(1,821)
Short-term loans	167	96	(71)
Other	19,116	18,866	(250)
Allowance for doubtful receivables	(1,274)	(232)	1,042
Merchandise and supplies	8,446	8,177	(269)
Deferred tax assets	2,342	2,626	284
Prepaid expenses and other current assets	17,647	17,958	311
<b>Total current assets</b>	<b>130,929</b>	<b>159,218</b>	<b>28,289</b>
<b>Property and store facilities:</b>			
Land	12,587	12,411	(176)
Buildings and structures	54,028	55,307	1,279
Machinery and equipment	3,673	3,502	(171)
Furniture and fixtures	38,324	38,165	(159)
Construction in progress	1,084	740	(344)
Total	109,696	110,125	429
Accumulated depreciation	(54,438)	(54,930)	(492)
<b>Net property and store facilities</b>	<b>55,258</b>	<b>55,195</b>	<b>(63)</b>
<b>Investments and other assets:</b>			
Investment securities	10,709	10,101	(608)
Investments in and advances to non-consolidated subsidiaries and associated companies	16,178	17,539	1,361
Software	4,673	4,425	(248)
Goodwill	786	611	(175)
Leasehold deposits	86,149	89,384	3,235
Deferred tax assets	3,292	3,261	(31)
Other assets	7,282	8,782	1,500
<b>Total investments and other assets</b>	<b>129,069</b>	<b>134,103</b>	<b>5,034</b>
<b>Total</b>	<b>315,256</b>	<b>348,516</b>	<b>33,260</b>

## 6. Consolidated balance sheets (continued)

August 31, 2007 and February 28, 2007

(¥ mn)	FYE 2/2007	1st half of FYE 2/2008	Increase
<b><u>Liabilities and equity</u></b>			
<b>Current liabilities:</b>			
Short-term bank loans	617	311	(306)
Payables:			
Trade notes	784	777	(7)
Trade accounts for franchised and Company-owned stores	60,563	74,477	13,914
Due to franchised stores	2,839	4,517	1,678
Other	15,447	15,212	(235)
Income taxes payable	4,627	7,581	2,954
Deposit received	35,601	31,978	(3,623)
Accrued expenses	3,343	4,266	923
Allowance for impairment loss on leased property	188	204	16
Other current liabilities	2,354	1,922	(432)
<b>Total current liabilities</b>	<b>126,363</b>	<b>141,245</b>	<b>14,882</b>
<b>Long-term liabilities:</b>			
Liability for retirement benefits	5,612	5,635	23
Leasehold deposits from franchised stores	10,555	10,417	(138)
Allowance for impairment loss on leased property	747	831	84
Other long-term liabilities	824	976	152
<b>Total long-term liabilities</b>	<b>17,738</b>	<b>17,859</b>	<b>121</b>
<b>Equity</b>			
Common stock-authorized, 250,000,000 shares; issued, 97,683,133 shares	16,659	16,659	-
Capital surplus	17,869	17,388	(481)
Retained earnings	146,273	154,606	8,333
Unrealized gain on available-for-sale securities	139	(230)	(369)
Foreign currency translation adjustments	(200)	608	808
Treasury stock-at cost ( 2,356,921shares in Aug-07 and 5,284,600shares in Feb-07)	(17,038)	(7,599)	9,439
<b>Total</b>	<b>163,702</b>	<b>181,432</b>	<b>17,730</b>
Minority interests	7,453	7,980	527
<b>Total equity</b>	<b>171,155</b>	<b>189,412</b>	<b>18,257</b>
<b>Total</b>	<b>315,256</b>	<b>348,516</b>	<b>33,260</b>

## 7. Major fluctuations in consolidated balance sheets

Current assets				
(¥ mn)	FYE 2/2007	1st half of FYE 2/2008	Increase	Notes
Cash and cash equivalents	69,551	81,884	12,333	(Parent company) Increase in total net sales of FM stores
Marketable securities	5,980	22,709	16,729	(Parent company) Increase in investment in short term
Receivables:				
Due from franchised stores	8,949	7,128	(1,821)	
Fixed assets				
(¥ mn)	FYE 2/2007	1st half of FYE 2/2008	Increase	Notes
Net property and store facilities	55,258	55,195	(63)	
Investments in and advances to unconsolidated subsidiaries and associated companies	16,178	17,539	1,361	
Leasehold deposits	86,149	89,384	3,235	
Current liabilities				
(¥ mn)	FYE 2/2007	1st half of FYE 2/2008	Increase	Notes
Payables:				
Trade accounts for franchised and Company-owned stores	60,563	74,477	13,914	(Parent company) Increase in trade accounts payable for franchised stores
Income taxes payable	4,627	7,581	2,954	
Deposit received	35,601	31,978	(3,623)	(Parent company) Decrease in public utility charges-received

## 8. Non-consolidated statements of income

Six months ended August 31, 2007 and August 31, 2006

(¥ mn)	1st half of FYE 2/2007	1st half of FYE 2/2008	Increase
Net sales of Company-owned stores	25,465	29,526	4,061
Net sales of franchised stores	518,354	536,714	18,360
<b>Total net sales of FamilyMart stores</b>	<b>543,819</b>	<b>566,240</b>	<b>22,421</b>
Commission from franchised stores	67,372	69,723	2,351
Net sales of Company-owned stores	25,465	29,526	4,061
Other operating revenues	7,315	7,479	164
<b>Total operating revenues</b>	<b>100,152</b>	<b>106,728</b>	<b>6,576</b>
Cost of sales of Company-owned stores	18,113	20,870	2,757
Selling, general and administrative expenses	64,804	68,000	3,196
<b>Total operating cost and expenses</b>	<b>82,917</b>	<b>88,870</b>	<b>5,953</b>
Operating income	17,235	17,858	623
Net income	9,662	10,477	815
Basic net income per share (¥)	101.2	111.9	10.7

## 9. Breakdown of sales by merchandise category (Non-consolidated)

(¥ mn)	1st half of FYE 2/2006			1st half of FYE 2/2007			1st half of FYE 2/2008		
		YoY	Share		YoY	Share		YoY	Share
Fast food	13,122	145.6%	2.5%	15,497	118.1%	2.8%	16,792	108.4%	3.0%
Daily food	175,849	103.2%	33.3%	180,379	102.6%	33.2%	189,420	105.0%	33.4%
Processed food	166,183	100.1%	31.5%	168,785	101.6%	31.0%	174,767	103.5%	30.9%
Liquor (License goods)	31,331	100.5%	5.9%	31,423	100.3%	5.8%	32,270	102.7%	5.7%
<b>Food sub-total</b>	<b>355,154</b>	<b>102.8%</b>	<b>67.3%</b>	<b>364,661</b>	<b>102.7%</b>	<b>67.0%</b>	<b>380,979</b>	<b>104.5%</b>	<b>67.3%</b>
Non-food items	132,063	103.3%	25.0%	139,653	105.7%	25.7%	144,268	103.3%	25.5%
Cigarette (License goods)	75,324	107.5%	14.3%	82,580	109.6%	15.2%	90,081	109.1%	15.9%
Services	18,598	97.6%	3.5%	12,425	66.8%	2.3%	12,501	100.6%	2.2%
Electronic Commerce	21,820	138.7%	4.1%	27,080	124.1%	5.0%	28,492	105.2%	5.0%
<b>Total net sales of FamilyMart stores</b>	<b>527,635</b>	<b>103.9%</b>	<b>100.0%</b>	<b>543,819</b>	<b>103.1%</b>	<b>100.0%</b>	<b>566,240</b>	<b>104.1%</b>	<b>100.0%</b>

Note	The main description of each merchandise category as follows:
Fast food:	Fried chickens, steamed meat buns, oden, french fries and croquettes etc. made and sold over the counter.
Daily food:	Lunch boxes, noodles, sandwiches, delicatessen, desserts etc.
Processed food:	Beverages, alcoholic beverages, instant noodles, confectionery, seasonings etc.
Non-food items:	Magazines, CDs, daily goods, cigarette etc.
Services:	Highway cards (until Sep-05), copy service, express service etc.
EC:	Sales by Famiport(multimedia terminals) and internet shopping.

## 10. Gross profit ratio (Non-consolidated)

	1st half of FYE 2/2006		1st half of FYE 2/2007		1st half of FYE 2/2008		FYE 2/2008 (est.)	
		YoY		YoY		YoY		YoY
Fast food	51.52%	(0.45%)	51.98%	0.46%	51.52%	(0.46%)		
Daily food	34.12%	0.32%	34.71%	0.59%	35.01%	0.30%		
Processed food	33.94%	0.67%	34.34%	0.40%	34.79%	0.45%		
Liquor (License goods)	22.62%	0.85%	22.77%	0.15%	23.11%	0.34%		
<b>Food sub-total</b>	<b>34.68%</b>	<b>0.66%</b>	<b>35.27%</b>	<b>0.59%</b>	<b>35.63%</b>	<b>0.36%</b>		
Non-food items	19.63%	(0.26%)	19.27%	(0.36%)	18.75%	(0.52%)		
Cigarette (License goods)	10.48%	0.04%	10.75%	0.27%	10.48%	(0.27%)		
Services	9.90%	0.19%	13.84%	3.94%	13.49%	(0.35%)		
Electronic Commerce	3.66%	(0.12%)	3.34%	(0.32%)	3.38%	0.04%		
<b>Total</b>	<b>28.76%</b>	<b>0.15%</b>	<b>29.08%</b>	<b>0.32%</b>	<b>29.22%</b>	<b>0.14%</b>	<b>29.12%</b>	<b>0.17%</b>

Note: In July this year, we commenced operation of Tomony stores in collaboration with Seibu Railway Co., Ltd.

However, the figures above do not reflect the performance results of the Tomony stores.

## 11. Other operating data

### Business performance

	1st half of FYE 2/2006		1st half of FYE 2/2007		1st half of FYE 2/2008		FYE 2/2008 (est.)	
		YoY		YoY		YoY		YoY
Avg. daily sales (¥ 1,000)								
Total stores	482	-	472	(10)	476	4	471	7
Existing stores	484	2	476	(8)	480	4	473	7
New stores	450	(36)	427	(23)	443	16	430	24
Number of customers								
Total stores	856	2	844	(12)	865	21	850	19
Existing stores	857	4	849	(8)	871	22	852	18
Spend per customer (¥)								
Total stores	563	(2)	559	(4)	551	(8)	554	(4)
Existing stores	564	(1)	560	(4)	551	(9)	555	(4)
Growth rate of avg. daily sales of existing stores (%)	98.8	(2.4)	97.4	(1.4)	100.1	2.7	100.2	1.6
Average inventory (¥ 1,000)	5,397	(35)	5,402	5	5,503	101	5,502	42
Turnover of goods	16.0	-	15.7	(0.3)	15.6	(0.1)	30.6	0.3

Note: In July this year, we commenced operation of Tomony stores in collaboration with Seibu Railway Co., Ltd.

However, the figures above do not reflect the performance results of the Tomony stores.

### Business hours

	1st half of FYE 2/2006			1st half of FYE 2/2007			1st half of FYE 2/2008		
	No. of stores	Share	Changes from 2/2005	No. of stores	Share	Changes from 2/2006	No. of stores	Share	Changes from 2/2007
24 hours	5,943	97.1%	143	6,229	97.1%	123	6,418	97.4%	95
Others	179	2.9%	(15)	183	2.9%	5	172	2.6%	(6)
Total	6,122	100.0%	128	6,412	100.0%	128	6,590	100.0%	89

## 11. Other operating data (continued)

### Liquor-licensed and cigarette-licensed stores

	1st half of FYE 2/2006			1st half of FYE 2/2007			1st half of FYE 2/2008		
	No. of stores	Share	Changes from 2/2005	No. of stores	Share	Changes from 2/2006	No. of stores	Share	Changes from 2/2007
Liquor	5,155	84.2%	123	5,184	80.8%	-	6,229	94.5%	355
Cigarette	4,769	77.9%	155	4,917	76.7%	47	5,198	78.9%	81

Note : In Japan, sales of alcoholic beverages and cigarettes are strictly controlled by the government and require a license.

### Number of employees (non-consolidated)

	1st half of FYE 2/2006		1st half of FYE 2/2007		1st half of FYE 2/2008	
		Changes from 2/2005		Changes from 2/2006		Changes from 2/2007
Number of full-time employees	2,474	123	2,767	227	2,855	138
Store developers	157	5	176	9	169	(4)
Store supervisors	849	23	874	8	929	21
Number of part-time employees	1,506	158	1,725	209	1,980	265

Note : The number of store developers and store supervisors doesn't include administrators.

### Number of employees (consolidated)

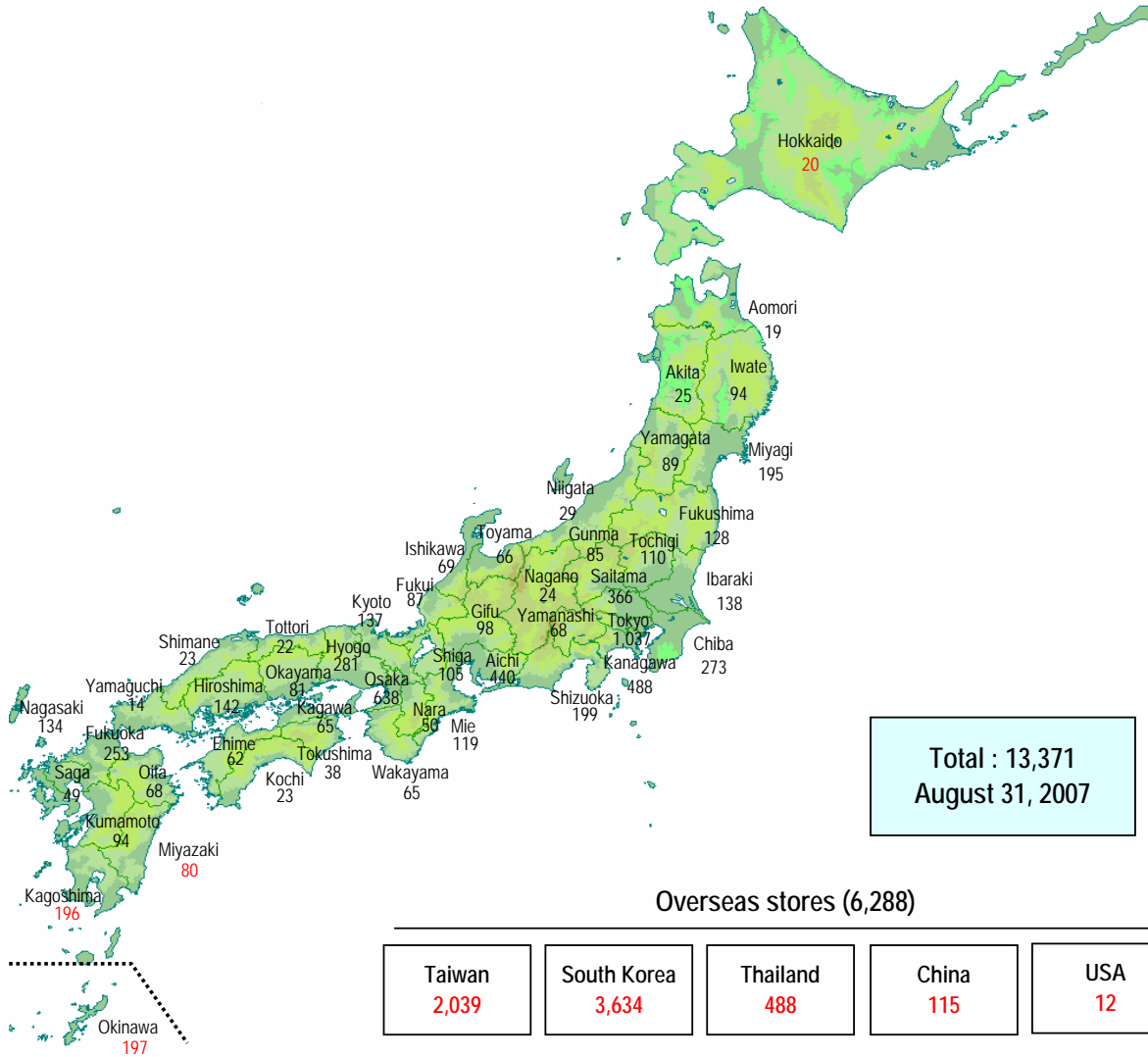
	1st half of FYE 2/2006		1st half of FYE 2/2007		1st half of FYE 2/2008	
		Changes from 2/2005		Changes from 2/2006		Changes from 2/2007
Number of full-time employees	5,836	378	6,506	458	6,562	(173)

### Bill settlement service

	1st half of FYE 2/2006		1st half of FYE 2/2007		1st half of FYE 2/2008	
		YoY		YoY		YoY
Transaction volume(millions of yen)	451,114	115.9%	533,393	118.2%	612,606	114.9%
Number of transactions(thousand)	50,470	113.6%	57,086	113.1%	64,441	112.9%

## 12. Store network

Domestic stores (7,083)



Black : FamilyMart stores

Red : Area franchising stores



## 13. Capital expenditure

### Capital expenditure (non-consolidated)

(¥ mn)	1st half of FYE 2/2007		1st half of FYE 2/2008		FYE 2/2008 (est.)	
		YoY		YoY		YoY
Leasehold deposits	7,280	102.2%	7,907	108.6%	13,250	87.3%
New stores	2,054	105.1%	1,935	94.2%	5,102	97.1%
Existing stores	902	117.3%	1,186	131.5%	2,279	144.1%
For stores	2,956	108.6%	3,121	105.6%	7,381	108.0%
Head office investment	37	16.8%	38	104.8%	50	74.1%
System investment	3,861	220.8%	579	15.0%	1,000	18.9%
For head office	3,897	198.2%	617	15.8%	1,050	19.6%
<b>Total capital expenditure</b>	<b>14,133</b>	<b>119.7%</b>	<b>11,645</b>	<b>82.4%</b>	<b>21,681</b>	<b>79.2%</b>
Depreciation and amortization expense	3,932	91.7%	2,969	75.5%	6,885	85.6%

Note: The details of system investment in each fiscal year as follows :

Investments made in a new store management system in the term ended Feb-07 and all investments scheduled to be made in the term ending Feb-08 or after shall be accounted for under finance lease transactions

(¥ mn)	1st half of FYE 2/2007	1st half of FYE 2/2008	FYE 2/2008 (est.)
POS system	468	-	-
System improvement and software	2,861	553	} 1,000
Hardware and software for the head office and others	532	26	
Total	3,861	579	1,000
Lease	—	5,658	11,261

### Capital expenditure (consolidated)

(¥ mn)	1st half of FYE 2/2007		1st half of FYE 2/2008		FYE 2/2008 (est.)	
		YoY		YoY		YoY
Total capital expenditure	16,699	123.0%	13,119	78.6%	27,422	83.1%
Depreciation and amortization expense	5,631	97.0%	4,865	86.4%	10,777	93.2%

## 14. Principal shareholders in August 2007

### Ten largest shareholders

Shareholder	Number of shares held (thousands)	% of total issued shares
Family Corporation Inc.	29,941	30.7%
Mellon Bank, N.A. Treaty Clients Omnibus	5,304	5.4%
The Master Trust Bank of Japan, Ltd. (Trust account)	3,222	3.3%
NTT DoCoMo, Inc.	2,931	3.0%
BNP Paribas Securities Services Luxembourg Jasdec Securities	2,385	2.4%
Mizuho Bank, Ltd.	2,085	2.1%
Japan Trustee Services Bank, Ltd. (Trust account 4)	2,042	2.1%
Japan Trustee Services Bank, Ltd. (Trust account)	1,998	2.1%
Nippon Life Insurance Company	1,964	2.0%
Nomura Securities Co., Ltd.	1,883	1.9%
Total	53,755	55.0%

Note: In addition to the above, the Company also holds 2,356,921 shares in treasury.



















### Distribution of shares

	FYE2/2007			1st half of FYE 2/2008		
	No. of shareholders	No. of shares (hundreds)	% of shares	No. of shareholders	No. of shares (hundreds)	% of shares
Japanese financial institutions and securities companies	125	200,110	20.5%	120	195,049	20.0%
Other Japanese corporations	377	325,729	33.4%	360	354,361	36.3%
Foreign institutions and individuals	339	324,725	33.3%	295	332,656	34.1%
Japanese individuals and others	15,856	124,856	12.8%	14,968	93,403	9.6%
<b>Total</b>	<b>16,697</b>	<b>975,420</b>	<b>100.0%</b>	<b>15,743</b>	<b>975,469</b>	<b>100.0%</b>

Note: 100 shares per unit.

## 15. Major convenience store chains

Major convenience store chains

Chain	Group	1st half of FYE 2/2006		1st half of FYE 2/2007		1st half of FYE 2/2008	
		No. of stores	Changes from 2/2005	No. of stores	Changes from 2/2006	No. of stores	Changes from 2/2007
 FamilyMart	ITOCHU Corp.	11,929	428	12,881	429	13,371	249
 Seven-Eleven・J	Seven & I Holdings	11,063	172	11,559	164	11,958	119
 LAWSON	Mitsubishi Corp.	8,465	173	8,740	130	8,917	59
 Sunkus		3,362	4	3,276	(61)	3,222	(56)
 Circle K	Circle K Sunkus	2,987	6	3,035	-	3,021	(36)
Other		/	/	/	/	1	-
 MINISTOP	AEON	2,746	65	2,923	68	3,058	84
 Daily Yamazaki	Yamazaki Baking	1,881	(27)	1,737	(87)	1,650	(42)
 am/pm・J	REX HOLDINGS	1,333	(14)	1,304	(18)	1,198	(67)
 HOT SPAR		444	(3)	431	(2)	408	(21)
 Coco!		380	75	344	(9)	315	(17)
 every one	MICS Group	194	(93)	212	7	222	8
 RIC SUPPORT SYSTEMS		/	/	91	91	85	(5)
 Seicomart	Maruyo Nishio	986	(8)	1,016	5	1,020	6
 SHOP99	KYODEN COMPANY	683	162	835	49	810	36
 POPLAR	POPLAR Group	832	1	802	(16)	774	(10)
 Three F	Supermarket	681	7	703	6	711	(3)
 SAVE ON	Beisia Group	540	(12)	548	7	554	1
 JR-EAST	JR-EAST	385	11	399	9	407	6
 Community Store	KOKUBU & CO., LTD.	459	(128)	354	(25)	297	(25)
Total		49,350	819	51,190	747	51,999	286

Source : Convenience Store News Flash