
あなたと、コンビニ、

FamilyMart

FamilyMart

**Summary of selected data
for the 1st half of FYE February 2009**

November 2008

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1. Financial summary (consolidated)

Financial summary

(¥ mn)	Financial summary			1st half of	1st half of
	FYE 2/2006	FYE 2/2007	FYE 2/2008	FYE 2/2008	FYE 2/2009
Total operating revenues	276,443	297,849	319,439	161,608	147,020
Operating income	32,662	29,609	31,214	18,580	21,689
Net income	14,195	14,969	16,438	10,474	11,746
Basic net income per share (¥)	145.7	158.8	173.5	111.8	123.2
Net assets	168,233	171,155	191,281	189,412	198,715
Total assets	314,121	315,256	351,271	348,516	431,002
Book value per share (¥)	1,736.2	1,771.3	1,921.6	1,903.3	2,002.8
ROA (%)	4.7	4.8	4.9	3.2	3.0
ROE (%)	8.7	9.0	9.5	6.1	6.3

1. Financial summary (non-consolidated)

Financial summary

(¥ mn)	FYE 2/2006	FYE 2/2007	FYE 2/2008	1st half of FYE 2/2008	1st half of FYE 2/2009
Total net sales of FamilyMart stores	1,031,736	1,068,822	1,121,838	566,240	624,029
Operating revenues	184,065	194,080	210,351	106,728	120,423
Operating income	29,781	27,542	28,640	17,858	20,283
Net income	10,365	13,774	15,900	10,477	10,513
Basic net income per share (¥)	106.5	146.5	168.4	111.9	110.3

(¥ mn)	FYE 2/2006	FYE 2/2007	FYE 2/2008	1st half of FYE 2/2008	1st half of FYE 2/2009
Common stock	16,659	16,659	16,659	16,659	16,659
Number of shares issued (thousands of shares)	97,683	97,683	97,683	97,683	97,683
Net assets	169,383	163,718	182,600	180,714	190,142
Total assets	282,203	279,215	312,790	308,468	388,520
Book value per share (¥)	1,748.6	1,771.9	1,915.6	1,895.7	1,994.8
ROA (%)	3.8	4.9	5.4	3.6	3.0
ROE (%)	6.2	8.3	9.2	6.1	5.6

Share price performance

(¥)	FYE 2/2006	FYE 2/2007	FYE 2/2008	1st half of FYE 2/2008	1st half of FYE 2/2009
Highest price during the term	4,210	3,920	3,620	3,350	4,980
Lowest price during the term	3,050	2,965	2,840	2,875	2,945

2. Consolidated subsidiaries

Number of consolidated subsidiaries

	FYE 2/2008			1st half of FYE 2/2009			Increase		
	Domestic	Overseas	Total	Domestic	Overseas	Total	Increase	Decrease	Total
Consolidated Subsidiaries	3	4	7	3	4	7	-	-	-
Unconsolidated Subsidiaries and Associated companies, accounted for by the equity method	5	14	19	6	14	20	1	-	1
Total	8	18	26	9	18	27	1	-	1

Main consolidated subsidiaries

Company's name	Operating revenues		Operating income		Net income	
	1st half of FYE 2/2008	1st half of FYE 2/2009	1st half of FYE 2/2008	1st half of FYE 2/2009	1st half of FYE 2/2008	1st half of FYE 2/2009
(¥ mn)						
Taiwan FamilyMart Co., Ltd.	13,929	13,803	931	1,158	613	944
Siam FamilyMart Co., Ltd.	10,275	9,623	(358)	(29)	(398)	(49)
FAMIMA CORPORATION	693	639	(493)	(445)	(649)	(484)
famima.com Co., Ltd.	31,910	2,842	628	736	560	437

Main equity-accounted affiliates

Company's name	Net income		Notes
	1st half of FYE 2/2008	1st half of FYE 2/2009	
(¥ mn)			
Okinawa FamilyMart Co., Ltd.	220	221	
Minami Kyushu FamilyMart Co., Ltd.	147	259	
Hokkaido FamilyMart Co., Ltd.	(31)	(13)	
BOKWANG FAMILYMART CO., LTD.	1,876	1,786	
Famima Credit Corp.	131	(92)	

3. Business Outlook for the Fiscal Year Ending February 2009

Consolidated

(¥ mn)	<u>Operating revenues</u>	<u>Operating income</u>	<u>Net income</u>	<u>Basic net income per share (¥)</u>
Full Year	288,300	36,400	18,700	196.2

Non-consolidated

(¥ mn)	<u>Total net sales of FamilyMart stores</u>	<u>Operating revenues</u>	<u>Operating income</u>	<u>Net income</u>	<u>Basic net income per share (¥)</u>
Full Year	1,252,000	232,100	33,400	16,800	176.2

4. Consolidated statements of income

Six months ended August 31, 2008 and August 31, 2007

(¥ mn)	1st half of FYE 2/2008	1st half of FYE 2/2009	Increase
Operating revenues:			
Commission from franchised stores	75,734	82,729	6,995
Net sales	74,810	52,785	(22,025)
Other operating revenues	11,064	11,506	442
Total operating revenues	161,608	147,020	(14,588)
Operating expenses:			
Cost of sales	60,223	36,870	(23,353)
Selling, general and administrative expenses	82,805	88,461	5,656
Total operating expenses	143,028	125,331	(17,697)
Operating income	18,580	21,689	3,109
Other income (expenses):			
Interest and dividend income	892	1,023	131
Equity in earnings of unconsolidated subsidiaries and associated companies	366	428	62
Gain on sales of marketable and investment securities-net	36	42	6
Loss on devaluation of marketable and investment securities	(29)	(72)	(43)
Loss on disposals/sales of property and store facilities-net	(949)	(637)	312
Loss on cancellations of lease contracts	(544)	(470)	74
Loss on impairment long-lived assets	(922)	(1,009)	(87)
Other-net	156	(238)	(394)
Other expenses-net	(994)	(933)	61
Income before income taxes and minority interests	17,586	20,756	3,170
Income taxes:			
Current	7,127	8,682	1,555
Deferred	(35)	(179)	(144)
Total income taxes	7,092	8,503	1,411
Minority interests in net income	20	507	487
Net income	10,474	11,746	1,272

5. Major fluctuations in consolidated statements of income

Operating revenues

(¥ mn)	1st half of FYE 2/2008	1st half of FYE 2/2009	Increase	Notes
Commission from franchised stores	75,734	82,729	6,995	(Parent company) Increase in sales of franchised stores
Net sales	74,810	52,785	(22,025)	(famima.com) Sales recognition method has been changed from gross basis to net basis
Other operating revenues	11,064	11,506	442	
Total operating revenues	161,608	147,020	(14,588)	

Selling, general and administrative expenses

(¥ mn)	1st half of FYE 2/2008	1st half of FYE 2/2009	Increase	Notes
Rental costs	29,676	32,275	2,599	(Parent company) Increase in store leasing contracts
Personnel expenses	17,892	19,217	1,325	(Parent company) Increase in part-time employees' salaries owing to increase in operating days at Company-owned stores
Maintenance and lease	8,360	8,796	436	
Advertising and promotional expenditure	5,735	6,409	674	
Depreciation and amortization expense	4,865	4,794	(71)	
Others	16,277	16,970	693	
Total	82,805	88,461	5,656	

Net income

(¥ mn)	1st half of FYE 2/2008	1st half of FYE 2/2009	Increase	Notes
Consolidated	10,474	11,746	1,272	
(Non-consolidated)	10,477	10,513	36	
(Consolidated/Non-consolidated ratios)	1.00x	1.12x	0.12x	

6. Consolidated balance sheets

August 31, 2008 and February 29, 2008

(¥ mn)	1st half of		Increase
	FYE 2/2008	FYE 2/2009	
Assets			
Current assets:			
Cash and cash equivalents	98,844	160,258	61,414
Time deposits	5	-	(5)
Marketable securities	3,771	7,214	3,443
Receivables:			
Due from franchised stores	8,449	17,615	9,166
Other	19,654	23,760	4,106
Allowance for doubtful receivables	(289)	(174)	115
Merchandise and supplies	8,100	8,099	(1)
Deferred tax assets	2,551	1,833	(718)
Prepaid expenses and other current assets	18,490	17,286	(1,204)
Total current assets	159,575	235,891	76,316
Property and store facilities:			
Land	11,850	11,847	(3)
Buildings and structures	54,736	55,340	604
Machinery and equipment	3,486	3,489	3
Furniture and fixtures	36,660	36,148	(512)
Construction in progress	939	227	(712)
Total	107,671	107,051	(620)
Accumulated depreciation	(54,976)	(54,902)	74
Net property and store facilities	52,695	52,149	(546)
Investments and other assets:			
Investment securities	8,544	9,925	1,381
Investments in and advances to non-consolidated subsidiaries and associated companies	18,633	18,476	(157)
Software	5,168	5,223	55
Goodwill	2,602	2,251	(351)
Leasehold deposits	91,273	93,364	2,091
Deferred tax assets	3,775	4,608	833
Other assets	9,006	9,115	109
Total investments and other assets	139,001	142,962	3,961
Total	351,271	431,002	79,731

6. Consolidated balance sheets (continued)

August 31, 2008 and February 29, 2008

(¥ mn)	FYE 2/2008	1st half of FYE 2/2009	Increase
<u>Liabilities and equity</u>			
Current liabilities:			
Short-term bank loans	309	190	(119)
Payables:			
Trade notes	741	669	(72)
Trade accounts for franchised and Company-owned stores	64,763	124,197	59,434
Due to franchised stores	3,013	1,387	(1,626)
Other	17,281	18,642	1,361
Income taxes payable	7,135	8,971	1,836
Deposit received	42,230	53,318	11,088
Accrued expenses	3,980	4,391	411
Allowance for impairment loss on leased property	225	268	43
Other current liabilities	2,252	1,894	(358)
Total current liabilities	141,929	213,927	71,998
Long-term liabilities:			
Liability for retirement benefits	5,734	5,845	111
Leasehold deposits from franchised stores	10,420	10,604	184
Allowance for impairment loss on leased property	952	1,106	154
Other long-term liabilities	955	805	(150)
Total long-term liabilities	18,061	18,360	299
Equity			
Common stock-authorized, 250,000,000 shares; issued, 97,683,133 shares	16,659	16,659	-
Capital surplus	17,388	17,388	0
Retained earnings	157,901	166,539	8,638
Unrealized gain(loss) on available-for-sale securities	(1,062)	(963)	99
Foreign currency translation adjustments	(44)	(1,090)	(1,046)
Treasury stock-at cost (2,362,854shares in Aug-08 and 2,358,840shares in Feb-08)	(7,605)	(7,622)	(17)
Total	183,237	190,911	7,674
Minority interests	8,044	7,804	(240)
Total equity	191,281	198,715	7,434
Total	351,271	431,002	79,731

7. Major fluctuations in consolidated balance sheets

Current assets				
(¥ mn)	FYE 2/2008	1st half of FYE 2/2009	Increase	Notes
Cash and cash equivalents	98,844	160,258	61,414	(Parent company) Due to closure of financial institutions on August 31.(Bank holiday)
Receivables: Due from franchised stores	8,449	17,615	9,166	(Parent company) Due to closure of financial institutions on August 31.(Bank holiday)
Property and store facilities				
(¥ mn)	FYE 2/2008	1st half of FYE 2/2009	Increase	Notes
Buildings and structures	54,736	55,340	604	
Furniture and fixtures	36,660	36,148	(512)	
Investments and other assets				
(¥ mn)	FYE 2/2008	1st half of FYE 2/2009	Increase	Notes
Investment securities	8,544	9,925	1,381	(Parent company) Increase in investment securities
Leasehold deposits	91,273	93,364	2,091	(Parent company) Increase in lease-hold deposits
Current liabilities				
(¥ mn)	FYE 2/2008	1st half of FYE 2/2009	Increase	Notes
Payables:				
Trade accounts for franchised and Company-owned stores	64,763	124,197	59,434	(Parent company) Due to closure of financial institutions on August 31.(Bank holiday)
Deposit received	42,230	53,318	11,088	(Parent company, famima.com) Due to closure of financial institutions on August 31.(Bank holiday)
Long-term liabilities				
(¥ mn)	FYE 2/2008	1st half of FYE 2/2009	Increase	Notes
Liability for retirement benefits	5,734	5,845	111	
Leasehold deposits from franchised stores	10,420	10,604	184	

8. Non-consolidated statements of income

Six months ended August 31, 2008 and August 31, 2007

(¥ mn)	1st half of FYE 2/2008	1st half of FYE 2/2009	Increase
Net sales of Company-owned stores	29,526	37,419	7,893
Net sales of franchised stores	536,714	586,610	49,896
Total net sales of FamilyMart stores	566,240	624,029	57,789
Commission from franchised stores	69,723	75,994	6,271
Net sales of Company-owned stores	29,526	37,419	7,893
Other operating revenues	7,479	7,010	(469)
Total operating revenues	106,728	120,423	13,695
Cost of sales of Company-owned stores	20,870	26,494	5,624
Selling, general and administrative expenses	68,000	73,646	5,646
Total operating cost and expenses	88,870	100,140	11,270
Operating income	17,858	20,283	2,425
Net income	10,477	10,513	36
Basic net income per share (¥)	111.9	110.3	(1.6)

9. Breakdown of sales by merchandise category (Non-consolidated)

(¥ mn)	1st half of FYE 2/2007			1st half of FYE 2/2008			1st half of FYE 2/2009		
		YoY	Share		YoY	Share		YoY	Share
Fast food	15,497	118.1%	2.8%	16,792	108.4%	3.0%	19,392	115.5%	3.1%
Daily food	180,379	102.6%	33.2%	189,420	105.0%	33.4%	202,018	106.7%	32.4%
Processed food	168,785	101.6%	31.0%	174,767	103.5%	30.9%	184,336	105.5%	29.5%
Liquor (License goods)	31,423	100.3%	5.8%	32,270	102.7%	5.7%	33,704	104.4%	5.4%
Food sub-total	364,661	102.7%	67.0%	380,979	104.5%	67.3%	405,746	106.5%	65.0%
Non-food items	139,653	105.7%	25.7%	144,268	103.3%	25.5%	177,228	122.8%	28.4%
Cigarette (License goods)	82,580	109.6%	15.2%	90,081	109.1%	15.9%	122,633	136.1%	19.7%
Services	12,425	66.8%	2.3%	12,501	100.6%	2.2%	13,117	104.9%	2.1%
Electronic Commerce	27,080	124.1%	5.0%	28,492	105.2%	5.0%	27,938	98.1%	4.5%
Total net sales of FamilyMart stores	543,819	103.1%	100.0%	566,240	104.1%	100.0%	624,029	110.2%	100.0%

Note	The main description of each merchandise category as follows:
Fast food:	Fried chickens, steamed meat buns, oden, french fries and croquettes etc. made and sold over the counter.
Daily food:	Lunch boxes, noodles, sandwiches, delicatessen, desserts etc.
Processed food:	Beverages, alcoholic beverages, instant noodles, confectionery, seasonings etc.
Non-food items:	Magazines, daily goods, cigarette etc.
Services:	Copy service, express service etc. (Highway cards :until Sep-05)
Electronic commerce:	Sales by Famiport(multimedia terminals) and internet shopping.

10. Gross profit ratio (Non-consolidated)

	1st half of FYE 2/2007		1st half of FYE 2/2008		1st half of FYE 2/2009		FYE 2/2009 (est.)	
		YoY		YoY		YoY		YoY
Fast food	51.98%	0.46%	51.52%	(0.46%)	51.93%	0.41%		
Daily food	34.71%	0.59%	35.01%	0.30%	35.21%	0.20%		
Processed food	34.34%	0.40%	34.79%	0.45%	35.35%	0.56%		
Liquor (License goods)	22.77%	0.15%	23.11%	0.34%	23.86%	0.75%		
Food sub-total	35.27%	0.59%	35.63%	0.36%	36.07%	0.44%		
Non-food items	19.27%	(0.36%)	18.75%	(0.52%)	17.27%	(1.48%)		
Cigarette (License goods)	10.75%	0.27%	10.48%	(0.27%)	10.50%	0.02%		
Services	13.84%	3.94%	13.49%	(0.35%)	12.82%	(0.67%)		
Electronic Commerce	3.34%	(0.32%)	3.38%	0.04%	3.56%	0.18%		
Total	29.08%	0.32%	29.22%	0.14%	28.79%	(0.43%)	28.43%	(0.75%)

Note: The figures above do not reflect the performance results of the TOMONY stores.

11. Other operating data

Business performance

	1st half of FYE 2/2007		1st half of FYE 2/2008		1st half of FYE 2/2009		FYE 2/2009 (est.)	
		YoY		YoY		YoY		YoY
Avg. daily sales (¥ 1,000)								
Total stores	472	(10)	476	4	509	33	512	41
Existing stores	476	(8)	480	4	512	32	515	42
New stores	427	(23)	443	16	485	42	450	25
Number of customers								
Total stores	844	(12)	865	21	923	58	927	71
Existing stores	849	(8)	871	22	926	55	930	72
Spend per customer (¥)								
Total stores	559	(4)	551	(8)	552	1	553	2
Existing stores	560	(4)	551	(9)	553	2	554	3
Growth rate of avg. daily sales of existing stores (%)	97.4	(1.4)	100.1	2.7	105.9	5.8	107.5	6.6
Average inventory (¥ 1,000)	5,402	5	5,503	101	5,684	181	5,742	237
Turnover of goods	15.7	(0.3)	15.6	(0.1)	16.2	0.6	31.9	1.3

Note: The figures above do not reflect the performance results of the TOMONY stores.

Business hours

	1st half of FYE 2/2007			1st half of FYE 2/2008			1st half of FYE 2/2009		
	No. of stores	Share	Changes from 2/2006	No. of stores	Share	Changes from 2/2007	No. of stores	Share	Changes from 2/2008
24 hours	6,229	97.1%	123	6,418	97.4%	95	6,607	97.4%	189
Others	183	2.9%	5	172	2.6%	(6)	185	2.6%	13
Total	6,412	100.0%	128	6,590	100.0%	89	6,792	100.0%	202

11. Other operating data (continued)

Liquor-licensed and cigarette-licensed stores

	1st half of FYE 2/2007			1st half of FYE 2/2008			1st half of FYE 2/2009		
	No. of stores	Share	Changes from 2/2006	No. of stores	Share	Changes from 2/2007	No. of stores	Share	Changes from 2/2008
Liquor	5,184	80.8%	-	6,229	94.5%	355	6,496	95.6%	89
Cigarette	4,917	76.7%	47	5,198	78.9%	81	5,549	81.7%	228

Note : In Japan, sales of alcoholic beverages and cigarettes are strictly controlled by the government and require a license.

Number of employees (non-consolidated)

	1st half of FYE 2/2007		1st half of FYE 2/2008		1st half of FYE 2/2009	
		Changes from 2/2006		Changes from 2/2007		Changes from 2/2008
Number of full-time employees	2,767	227	2,855	138	3,030	180
Store developers	176	9	169	(4)	154	(9)
Store supervisors	874	8	929	21	977	(3)
Number of part-time employees	1,725	209	1,980	265	2,415	380

Note : The number of store developers and store supervisors doesn't include administrators.

Number of employees (consolidated)

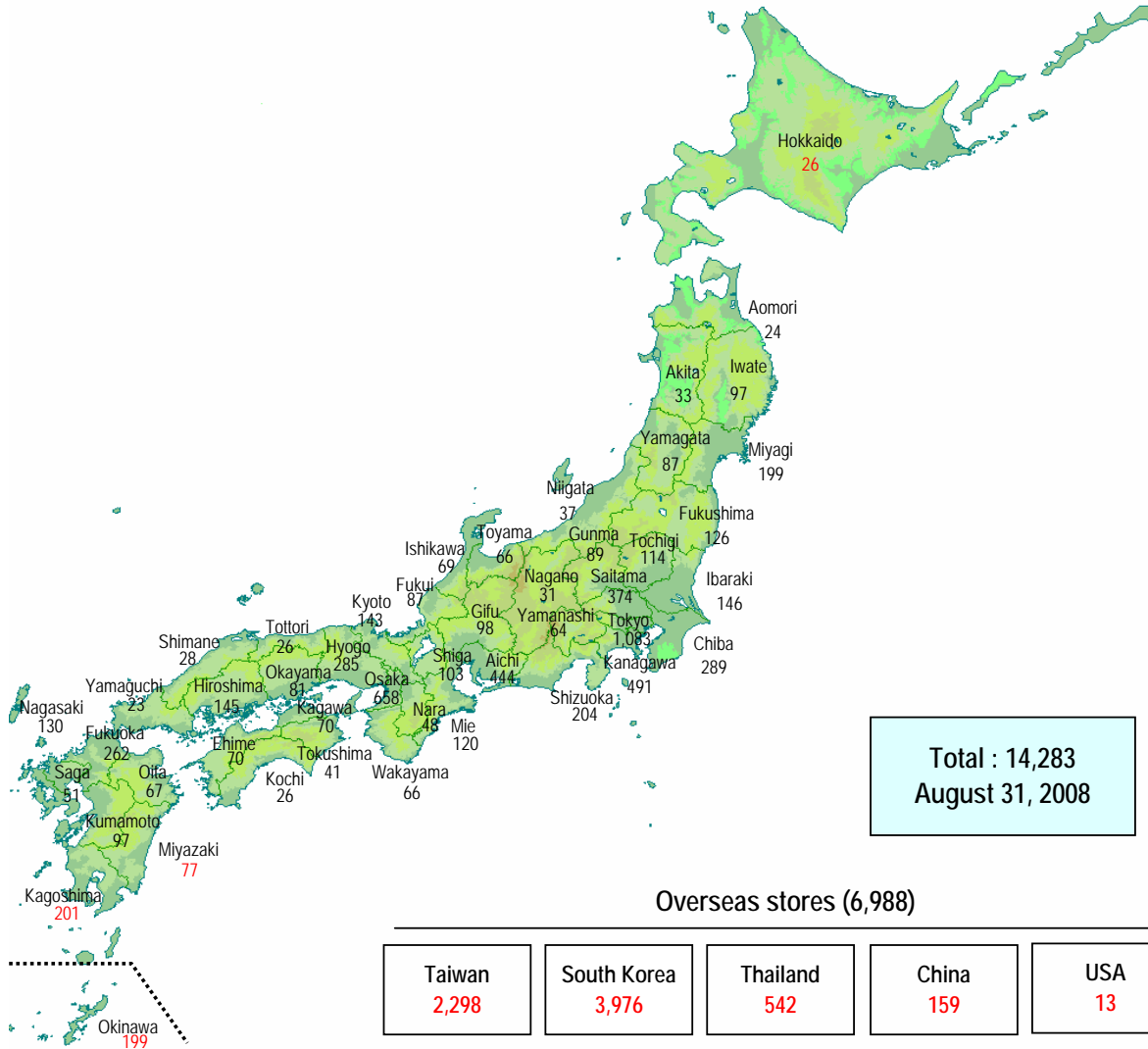
	1st half of FYE 2/2007		1st half of FYE 2/2008		1st half of FYE 2/2009	
		Changes from 2/2006		Changes from 2/2007		Changes from 2/2008
Number of full-time employees	6,506	458	6,562	(173)	6,907	260

Bill settlement service

	1st half of FYE 2/2007		1st half of FYE 2/2008		1st half of FYE 2/2009	
		YoY		YoY		YoY
Transaction volume(millions of yen)	533,393	118.2%	612,606	114.9%	695,403	113.5%
Number of transactions(thousand)	57,086	113.1%	64,441	112.9%	76,345	118.5%

12. Store network

Domestic stores (7,295)



Black : FamilyMart stores

Red : Area franchising stores

12. Store network (continued)

	Number of stores							
	1st half of FYE 2/2007		1st half of FYE 2/2008		1st half of FYE 2/2009		FYE 2/2009 (est.)	
	Stores	Changes from 2/2006	Stores	Changes from 2/2007	Stores	Changes from 2/2008	Stores	YoY
FamilyMart Co., Ltd.								
Company-owned stores	389	47	427	69	498	38	450	(10)
Type one	3,425	82	3,555	46	3,717	90	/	/
TOMONY	/	/	3	3	12	7	/	/
Type two	2,598	(1)	2,608	(26)	2,577	(27)	/	/
Franchised stores	6,023	81	6,163	20	6,294	63	6,441	210
FamilyMart stores	6,412	128	6,590	89	6,792	101	6,891	200
Domestic area franchising								
Okinawa FamilyMart Co., Ltd.	182	1	197	3	199	(1)	/	/
Minami Kyushu FamilyMart Co., Ltd.	266	(3)	276	10	278	5	/	/
Hokkaido FamilyMart Co., Ltd.	10	10	20	7	26	3	/	/
Domestic area franchising stores	458	8	493	20	503	7	520	24
Domestic chain stores	6,870	136	7,083	109	7,295	108	7,411	224
Overseas area franchising								
Taiwan FamilyMart Co., Ltd. (Taiwan)	1,972	103	2,039	16	2,298	51	2,350	103
BOKWANG FAMILYMART CO., LTD. (S. Korea)	3,394	185	3,634	163	3,976	189	4,173	386
Siam FamilyMart Co., Ltd. (Thailand)	535	(1)	488	(50)	542	35	575	68
Shanghai FamilyMart Co., Ltd. (China)	104	3	110	8	136	18	149	31
FAMIMA CORPORATION (USA)	6	3	12	-	13	2	13	2
Guangzhou FamilyMart Co., Ltd. (China)	/	/	5	3	13	2	22	11
Suzhou FamilyMart Co., Ltd. (China)	/	/	/	/	10	3	18	11
Overseas area franchising stores	6,011	293	6,288	140	6,988	300	7,300	612
Total area franchising stores	6,469	301	6,781	160	7,491	307	7,820	636
Total chain stores	12,881	429	13,371	249	14,283	408	14,711	836

Note: The figures for FYE2/2009 do not include the TOMONY stores.

Number of store openings and closures

	Number of store openings and closures									FYE 2/2009 (est.)		
	1st half of FYE 2/2007			1st half of FYE 2/2008			1st half of FYE 2/2009			Open	Close	Net increase
	Open	Close	Net increase	Open	Close	Net increase	Open	Close	Net increase			
FamilyMart	310	182	128	282	196	86	268	174	94	550	350	200
TOMONY	/	/	/	3	-	3	7	-	7	/	/	/
Total	310	182	128	285	196	89	275	174	101	550	350	200

Number of store re-location

1st half of FYE 2/2007	1st half of FYE 2/2008	1st half of FYE 2/2009
Re-location	Re-location	Re-location
37	37	38

13. Capital expenditure

Capital expenditure (non-consolidated)

(¥ mn)	1st half of FYE 2/2008		1st half of FYE 2/2009		FYE 2/2009 (est.)	
		YoY		YoY		YoY
Leasehold deposits	7,907	108.6%	7,553	95.5%	14,073	94.1%
New stores	1,935	94.2%	2,001	103.4%	3,605	99.0%
Existing stores	1,186	131.5%	846	71.3%	1,889	107.9%
For stores	3,121	105.6%	2,847	91.2%	5,494	101.9%
Head office investment	38	104.8%	220	574.8%	220	125.8%
System investment	579	15.0%	1,000	172.6%	5,243	249.5%
For head office	617	15.8%	1,220	197.5%	5,463	240.0%
Total capital expenditure	11,645	82.4%	11,620	99.8%	25,030	110.6%
Depreciation and amortization expense	2,969	75.5%	2,917	98.2%	6,530	108.1%

Note: The details of system investment in each fiscal year as follows :

(¥ mn)	1st half of FYE 2/2008	1st half of FYE 2/2009	FYE 2/2009 (est.)
POS system	-	-	-
System improvement and software	553	879	5,243
Hardware and software for the head office and others	26	121	-
Total	579	1,000	5,243
Lease	5,658	431	5,543

Capital expenditure (consolidated)

(¥ mn)	1st half of FYE 2/2008		1st half of FYE 2/2009		FYE 2/2009 (est.)	
		YoY		YoY		YoY
Total capital expenditure	13,119	78.6%	13,954	106.4%	29,777	108.3%
Depreciation and amortization expense	4,865	86.4%	4,794	98.5%	10,754	109.1%

14. Principal shareholders in August 2008

Ten largest shareholders

Shareholder	Number of shares held (thousands)	% of total issued shares
Family Corporation Inc.	29,941	30.65%
The Master Trust Bank of Japan, Ltd. (Trust account)	6,215	6.36%
Mellon Bank, N.A. Treaty Clients Omnibus	4,654	4.76%
Japan Trustee Services Bank, Ltd. (Trust account)	2,943	3.01%
NTT DoCoMo, Inc.	2,931	3.00%
Nomura Securities Co., Ltd.	2,389	2.45%
Mizuho Bank, Ltd.	2,085	2.13%
Nippon Life Insurance Company	1,964	2.01%
Japan Trustee Services Bank, Ltd. (Trust account 4G)	1,633	1.67%
Dresdner Kleinwort (Japan) Limited Tokyo Branch	1,450	1.48%
Total	56,205	57.54%

Note: In addition to the above, the Company also holds 2,362 thousand shares in treasury.












Distribution of shares

	FYE 2/2008			1st half of FYE 2/2009		
	No. of shareholders	No. of shares (hundreds)	% of shares	No. of shareholders	No. of shares (hundreds)	% of shares
Japanese financial institutions and securities companies	111	215,393	22.1%	110	252,125	25.8%
Other Japanese corporations	347	353,582	36.2%	322	354,511	36.4%
Foreign institutions and individuals	306	321,979	33.0%	357	297,899	30.5%
Japanese individuals and others	12,980	84,553	8.7%	9,503	71,035	7.3%
Total	13,744	975,507	100.0%	10,292	975,570	100.0%

Note: 100 shares per unit.

15. Major convenience store chains

Major convenience store chains

Chain	Group	1st half of FYE 2/2007		1st half of FYE 2/2008		1st half of FYE 2/2009	
		No. of stores	Changes from 2/2006	No. of stores	Changes from 2/2007	No. of stores	Changes from 2/2008
 FamilyMart	ITOCHU Corp.	12,881	429	13,371	249	14,283	408
 Seven-Eleven・J	Seven & I Holdings	11,559	164	11,958	119	12,224	73
 LAWSON	Mitsubishi Corp.	8,740	130	8,917	59	9,051	143
 Sunkus	Circle K Sunkus	3,276	(61)	3,222	(56)	3,159	(22)
 Circle K		3,035	-	3,021	(36)	2,984	27
Other		/	/	1	-	1	-
 MINISTOP	AEON	2,923	68	3,058	84	3,173	91
 Daily Yamazaki	Yamazaki Baking	1,737	(87)	1,650	(42)	1,603	5
 am/pm・J	REX HOLDINGS	1,304	(18)	1,198	(67)	1,135	(11)
 Seicomart	Maruyo Nishio	1,016	5	1,020	6	1,029	(3)
 HOT SPAR	HOT SPAR	431	(2)	408	(21)	/	/
 Coco!	CocoStore	344	(9)	315	(17)	663	357
 every one	MICS Group	212	7	222	8	227	2
 RIC SUPPORT SYSTEMS		91	91	85	(5)	86	2
 POPLAR	POPLAR Group	802	(16)	774	(10)	732	(23)
 Three F	Supermarket	703	6	711	(3)	715	(7)
 SHOP99	KYODEN COMPANY	835	49	810	36	705	(120)
 SAVE ON	Beisia Group	548	7	554	1	558	1
 JR-EAST	JR-EAST	399	9	407	6	413	7
 Community Store	KOKUBU & CO., LTD.	354	(25)	297	(25)	280	(10)
Total		51,190	747	51,999	286	53,021	541

Source : Convenience Store News Flash