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**FamilyMart**

# FamilyMart

**Summary of selected financial data  
for the second quarter ended August 31, 2010**

November 2010

## Contents

Section	Page
1. Financial summary	2
2. Consolidated subsidiaries	4
3. Business outlook for the fiscal year ending February 2011	5
4. Consolidated statements of income	6
5. Major fluctuations in consolidated statements of income	7
6. Consolidated balance sheets	8
7. Major fluctuations in consolidated balance sheets	10
8. Non-consolidated statements of income	11
9. Breakdown of sales by merchandise category (Non-consolidated)	12
10. Gross profit ratio (Non-consolidated)	13
11. Other operating data	14
12. Store network	16
13. Capital expenditure	18
14. Principal shareholders in August 2010	19

NOTE: Prepared in accordance with the financial accounting standards in Japan

—Disclaimer—

This report contains forward-looking statements, including the Company's strategies, future business plans, and projections. Such forward-looking statements are not based on historical facts and involve known and unknown risks and uncertainties that relate to, but are not necessarily confined to, such areas as economic trends and consumer preferences in Japan and abrupt changes in the market environment. Accordingly, the actual business performance of the Company may substantially differ from the forward-looking statements in this report.

## 1. Financial summary (consolidated)

### Financial summary

(¥ mn)	FYE 2/2008	FYE 2/2009	FYE 2/2010	1st half of FYE 2/2010	1st half of FYE 2/2011
Total operating revenues	319,439	287,342	278,175	143,382	163,206
Operating income	31,214	36,532	33,531	19,631	21,917
Net income	16,438	16,452	15,103	9,864	11,303
Basic net income per share (¥)	173.5	172.6	158.5	103.5	118.9
Total equity	191,281	197,529	206,490	205,181	212,186
Total assets	351,271	398,126	424,209	388,023	442,075
Book value per share (¥)	1,921.6	2,001.5	2,096.4	2,081.4	2,165.9
ROA (%)	4.9	4.4	3.7	2.5	2.6
ROE (%)	9.5	8.8	7.7	5.1	5.6

## 1. Financial summary (non-consolidated)

### Financial summary

(¥ mn)	FYE 2/2008	FYE 2/2009	FYE 2/2010	1st half of FYE 2/2010	1st half of FYE 2/2011
Total net sales of FamilyMart stores	1,121,838	1,245,788	1,273,752	651,279	727,860
Total operating revenues	210,351	236,134	233,024	121,177	138,396
Operating income	28,640	33,593	30,246	18,283	19,936
Net income	15,900	14,265	10,305	6,036	10,935
Basic net income per share (¥)	168.4	149.7	108.1	63.3	115.1

(¥ mn)	FYE 2/2008	FYE 2/2009	FYE 2/2010	1st half of FYE 2/2010	1st half of FYE 2/2011
Common stock	16,659	16,659	16,659	16,659	16,659
Number of shares issued (thousands of shares)	97,683	97,683	97,683	97,683	97,683
Total equity	182,600	191,639	195,476	194,908	201,530
Total assets	312,790	363,646	342,962	351,604	400,363
Book value per share (¥)	1,915.6	2,010.5	2,050.8	2,044.8	2,122.9
ROA (%)	5.4	4.2	2.9	1.7	2.9
ROE (%)	9.2	7.6	5.3	3.1	5.5

### Share price performance

(¥)	FYE 2/2008	FYE 2/2009	FYE 2/2010	1st half of FYE 2/2010	1st half of FYE 2/2011
Highest price during the term	3,620	4,980	3,270	3,270	3,325
Lowest price during the term	2,840	2,945	2,460	2,570	2,705

## 2. Consolidated subsidiaries

### Number of consolidated subsidiaries

	1st half of FYE 2/2010			1st half of FYE 2/2011			Increase		
	Domestic	Overseas	Total	Domestic	Overseas	Total	Increase	Decrease	Total
Consolidated Subsidiaries	3	4	7	3	4	7	1	1	-
Non-consolidated Subsidiaries and Associated companies, accounted for by the equity method	6	14	20	6	14	20	-	-	-
Total	9	18	27	9	18	27	1	1	-

### Main consolidated subsidiaries

Company's name	Total operating revenues		Operating income		Net income	
	1st half of FYE 2/2010	1st half of FYE 2/2011	1st half of FYE 2/2010	1st half of FYE 2/2011	1st half of FYE 2/2010	1st half of FYE 2/2011
( ¥ mn)						
Taiwan FamilyMart Co., Ltd.	10,780	12,294	1,064	1,406	807	1,153
Siam FamilyMart Co., Ltd.	8,610	10,403	(109)	84	(125)	70
FAMIMA CORPORATION	645	504	(385)	(204)	(429)	(230)
famima.com Co., Ltd.	2,716	2,660	714	708	422	421

### Main equity-accounted affiliates

Company's name	Net income		Notes
	1st half of FYE 2/2010	1st half of FYE 2/2011	
( ¥ mn)			
Okinawa FamilyMart Co., Ltd.	286	331	
Minami Kyushu FamilyMart Co., Ltd.	171	153	
Hokkaido FamilyMart Co., Ltd.	2	11	
BOKWANG FAMILYMART CO., LTD.	1,551	1,978	
Famima Credit Corp.	74	90	

### 3. Business outlook for the fiscal year ending February 2011

#### Consolidated

(¥ mn)	Total operating revenues	Operating income	Net income	Basic net income per share (¥)
Full Year	314,800	36,600	17,300	182.1

#### Non-consolidated

(¥ mn)	Total net sales of FamilyMart stores	Total operating revenues	Operating income	Net income	Basic net income per share (¥)
Full Year	1,436,000	266,400	32,200	15,900	167.4

## 4. Consolidated statements of income

Six months ended August 31, 2010 and August 31, 2009

(¥ mn)	1st half of FYE 2/2010	1st half of FYE 2/2011	Increase
<b>Total operating revenues:</b>			
Commission from franchised stores	82,648	91,838	9,190
Net sales	48,737	57,934	9,197
Other operating revenues	11,997	13,434	1,437
<b>Total operating revenues</b>	<b>143,382</b>	<b>163,206</b>	<b>19,824</b>
<b>Operating expenses:</b>			
Cost of sales	33,989	40,523	6,534
Selling, general and administrative expenses	89,762	100,766	11,004
<b>Total operating expenses</b>	<b>123,751</b>	<b>141,289</b>	<b>17,538</b>
<b>Operating income</b>	<b>19,631</b>	<b>21,917</b>	<b>2,286</b>
<b>Other income (expenses):</b>			
Interest and dividend income	924	859	(65)
Equity in earnings of unconsolidated subsidiaries and associated companies	434	120	(314)
Loss on disposals/sales of property and store facilities-net	(767)	(665)	102
Loss on impairment of long-lived assets	(1,088)	(939)	149
Loss on cancellations of land and building lease contracts	(673)	(860)	(187)
Other-net	(480)	(323)	157
<b>Other expenses-net</b>	<b>(1,650)</b>	<b>(1,808)</b>	<b>(158)</b>
<b>Income before income taxes and minority interests</b>	<b>17,981</b>	<b>20,109</b>	<b>2,128</b>
<b>Income taxes:</b>			
Current	7,950	777	(7,173)
Deferred	(282)	7,431	7,713
<b>Total income taxes</b>	<b>7,668</b>	<b>8,208</b>	<b>540</b>
<b>Minority interests in net income</b>	<b>449</b>	<b>598</b>	<b>149</b>
<b>Net income</b>	<b>9,864</b>	<b>11,303</b>	<b>1,439</b>

## 5. Major fluctuations in consolidated statements of income

Total operating revenues 営業総収入				
(¥ mn)	1st half of FYE 2/2010	1st half of FYE 2/2011	Increase	Notes
Commission from franchised stores	82,648	91,838	9,190	(Parent company) Increase in sales and betterment of gross profit ratio
Net sales	48,737	57,934	9,197	(Parent company) Increase in the number of Company-owned stores
Other operating revenues	11,997	13,434	1,437	
Total operating revenues	143,382	163,206	19,824	

Selling, general and administrative expenses				
(¥ mn)	1st half of FYE 2/2010	1st half of FYE 2/2011	Increase	Notes
Leasehold and office rents	34,320	40,624	6,304	(Parent company) Increase in the number of stores
Personnel expenses	19,111	21,427	2,316	(Parent company) Increase in employees accepted in merger
Advertising expenses	6,478	6,922	444	
Others	29,853	31,793	1,940	
Total	89,762	100,766	11,004	

Net income				
(¥ mn)	1st half of FYE 2/2010	1st half of FYE 2/2011	Increase	Notes
Consolidated	9,864	11,303	1,439	
(Non-consolidated)	6,036	10,935	4,899	
(Consolidated/Non-consolidated ratios)	1.63x	1.03x	(0.60x)	



## 6. Consolidated balance sheets

August 31, 2010 and February 28, 2010

(¥ mn)	FYE 2/2010	1st half of FYE 2/2011	Increase
<b>Assets</b>			
<b>Current assets:</b>			
Cash and cash equivalents	85,161	111,525	26,364
Time deposits	1,357	2,531	1,174
Marketable securities	3,779	4,398	619
Receivables:			
Due from franchised stores	27,494	10,702	(16,792)
Other	29,952	29,273	(679)
Allowance for doubtful receivables	(1,601)	(945)	656
Merchandise	7,023	7,084	61
Deferred tax assets	2,322	17,946	15,624
Prepaid expenses and other current assets	21,757	25,186	3,429
<b>Total current assets</b>	<b>177,244</b>	<b>207,700</b>	<b>30,456</b>
<b>Property and store facilities:</b>			
Land	14,327	14,208	(119)
Buildings and structures	54,913	55,172	259
Machinery and equipment	4,420	5,069	649
Furniture and fixtures	41,720	48,210	6,490
Other	190	172	(18)
<b>Total</b>	<b>115,570</b>	<b>122,831</b>	<b>7,261</b>
Accumulated depreciation	(56,453)	(54,958)	1,495
<b>Net property and store facilities</b>	<b>59,117</b>	<b>67,873</b>	<b>8,756</b>
<b>Investments and other assets:</b>			
Investment securities	10,262	11,695	1,433
Investments in and advances to unconsolidated subsidiaries and associated companies	19,051	19,390	339
Software	8,413	8,839	426
Goodwill	25,060	996	(24,064)
Goodwill attributable to individual stores	4,674	3,684	(990)
Leasehold deposits	107,698	107,342	(356)
Deferred tax assets	3,208	4,418	1,210
Other assets	9,482	10,138	656
<b>Total investments and other assets</b>	<b>187,848</b>	<b>166,502</b>	<b>(21,346)</b>
<b>Total</b>	<b>424,209</b>	<b>442,075</b>	<b>17,866</b>

## 6. Consolidated balance sheets (continued)

August 31, 2010 and February 28, 2010

(¥ mn)	FYE 2/2010	1st half of FYE 2/2011	Increase
<b>Liabilities and equity</b>			
<b>Current liabilities:</b>			
Payables:			
Trade notes	244	240	(4)
Trade accounts for franchised and Company-owned stores	80,193	80,275	82
Due to franchised stores	2,843	8,015	5,172
Other	23,740	24,663	923
Current portion of long-term lease obligations	4,581	2,689	(1,892)
Income taxes payable	6,181	1,151	(5,030)
Deposit received	59,332	66,099	6,767
Accrued expenses	5,629	4,537	(1,092)
Other current liabilities	6,104	5,648	(456)
<b>Total current liabilities</b>	<b>188,847</b>	<b>193,317</b>	<b>4,470</b>
<b>Long-term liabilities:</b>			
Long-term lease obligations	7,994	16,056	8,062
Liability for retirement benefits	6,629	6,865	236
Leasehold deposits from franchised stores	10,645	10,459	(186)
Allowance for impairment loss on leased property	1,408	1,500	92
Other long-term liabilities	2,196	1,692	(504)
<b>Total long-term liabilities</b>	<b>28,872</b>	<b>36,572</b>	<b>7,700</b>
<b>Equity</b>			
Common stock-authorized, 250,000,000 shares; issued, 97,683,133 shares	16,659	16,659	-
Capital surplus	17,389	17,389	0
Retained earnings	176,275	184,242	7,967
Unrealized gain on available-for-sale securities	133	(319)	(452)
Foreign currency translation adjustments	(2,996)	(3,621)	(625)
Treasury stock-at cost ( 2,749,325 shares in Aug-10 and 2,367,308 shares in Feb-10)	(7,637)	(8,736)	(1,099)
<b>Total</b>	<b>199,823</b>	<b>205,614</b>	<b>5,791</b>
Minority interests	6,667	6,572	(95)
<b>Total equity</b>	<b>206,490</b>	<b>212,186</b>	<b>5,696</b>
<b>Total</b>	<b>424,209</b>	<b>442,075</b>	<b>17,866</b>

## 7. Major fluctuations in consolidated balance sheets

Current assets				
(¥ mn)	FYE 2/2010	1st half of FYE 2/2011	Increase	Notes
Cash and cash equivalents	85,161	111,525	26,364	(Parent company) Increase in short-term bonds
Receivables: Due from franchised stores	27,494	10,702	(16,792)	(Parent company) Due to closure of financial institutions on February 28 2010. (Bank holiday)
Deferred tax assets	2,322	17,946	15,624	Transfer from intangible assets 'Goodwill'
Property and store facilities				
(¥ mn)	FYE 2/2010	1st half of FYE 2/2011	Increase	Notes
Furniture and fixtures	41,720	48,210	6,490	(Parent company) Due to application of new accounting standards for leases
Investments and other assets				
(¥ mn)	FYE 2/2010	1st half of FYE 2/2011	Increase	Notes
Goodwill	25,060	996	(24,064)	Transfer to deferred income tax assets (other current assets) accompanied by the merger with am/pm
Current liabilities				
(¥ mn)	FYE 2/2010	1st half of FYE 2/2011	Increase	Notes
Payables:				
Due to franchised stores	2,843	8,015	5,172	(Parent company) Due to closure of financial institutions on February 28 2010. (Bank holiday)
Income taxes payable	6,181	1,151	(5,030)	(Parent company) Due to operating loss carryforwards succeeded by merger
Deposit received	59,332	66,099	6,767	(Parent company) Increase in public utility charges-received
Noncurrent liabilities				
(¥ mn)	FYE 2/2010	1st half of FYE 2/2011	Increase	Notes
Long-term lease obligations	7,994	16,056	8,062	(Parent company) Due to application of new accounting standards for leases

## 8. Non-consolidated statements of income

Six months ended August 31, 2010 and August 31, 2009

(¥ mn)	1st half of FYE 2/2010	1st half of FYE 2/2011	Increase
Net sales of Company-owned stores	36,623	44,000	7,377
Net sales of franchised stores	614,656	683,860	69,204
Total net sales of FamilyMart stores	651,279	727,860	76,581
Commission from franchised stores	76,812	85,268	8,456
Net sales	36,623	44,000	7,377
Other operating revenues	7,742	9,128	1,386
Total operating revenues	121,177	138,396	17,219
Cost of sales	26,058	31,334	5,276
Selling, general and administrative expenses	76,836	87,126	10,290
Total operating cost and expenses	102,894	118,460	15,566
Operating income	18,283	19,936	1,653
Net income	6,036	10,935	4,899
Basic net income per share (¥)	63.3	115.1	51.8

## 9. Breakdown of sales by merchandise category (Non-consolidated)

( ¥ mn)	1st half of FYE 2/2009			1st half of FYE 2/2010			1st half of FYE 2/2011		
		YoY	Share		YoY	Share		YoY	Share
Fast food	19,392	115.5%	3.1%	19,995	103.1%	3.1%	20,310	101.6%	3.0%
Daily food	202,018	106.7%	32.4%	200,915	99.5%	30.8%	204,280	101.7%	30.5%
Processed food	184,336	105.5%	29.5%	185,207	100.5%	28.4%	192,330	103.8%	28.7%
Liquor (License goods)	33,704	104.4%	5.4%	33,259	98.7%	5.1%	33,176	99.7%	4.9%
Food sub-total	405,746	106.5%	65.0%	406,117	100.1%	62.3%	416,920	102.7%	62.2%
Non-food items	177,228	122.8%	28.4%	198,996	112.3%	30.6%	201,911	101.5%	30.1%
Cigarette (License goods)	122,633	136.1%	19.7%	145,111	118.3%	22.3%	147,412	101.6%	22.0%
Services	13,117	104.9%	2.1%	13,379	102.0%	2.1%	14,262	106.6%	2.1%
Electronic Commerce	27,938	98.1%	4.5%	32,787	117.4%	5.0%	37,276	113.7%	5.6%
Total net sales of FamilyMart stores	<u>624,029</u>	<u>110.2%</u>	<u>100.0%</u>	<u>651,279</u>	<u>104.4%</u>	<u>100.0%</u>	<u>670,369</u>	<u>102.9%</u>	<u>100.0%</u>

※ The figures above do not reflect the performance results of the am/pm stores before conversion to FamilyMart stores.

Note	The main description of each merchandise category as follows:
Fast food:	Fried chickens, steamed meat buns, oden, french fries and croquettes etc. made and sold over the counter.
Daily food:	Lunch boxes, noodles, sandwiches, delicatessen, desserts etc.
Processed food:	Beverages, alcoholic beverages, instant noodles, confectionery, seasonings etc.
Non-food items:	Magazines, daily goods, cigarette etc.
Services:	Copy service, express service etc.
Electronic commerce:	Sales by Famiport(multimedia terminals) and internet shopping.

## 10. Gross profit ratio (Non-consolidated)

	1st half of FYE 2/2009		1st half of FYE 2/2010		1st half of FYE 2/2011		FYE 2/2011 (est.)	
		YoY		YoY		YoY		YoY
Fast food	51.93%	0.41%	51.64%	(0.29%)	52.72%	1.08%		
Daily food	35.21%	0.20%	35.31%	0.10%	35.95%	0.64%		
Processed food	35.35%	0.56%	35.81%	0.46%	36.69%	0.88%		
Liquor (License goods)	23.86%	0.75%	24.17%	0.31%	24.36%	0.19%		
<b>Food sub-total</b>	<b>36.07%</b>	<b>0.44%</b>	<b>36.34%</b>	<b>0.27%</b>	<b>37.11%</b>	<b>0.77%</b>		
Non-food items	17.27%	(1.48%)	16.39%	(0.88%)	16.39%	-		
Cigarette (License goods)	10.50%	0.02%	10.49%	(0.01%)	10.50%	0.01%		
Services	12.82%	(0.67%)	12.02%	(0.80%)	11.31%	(0.71%)		
Electronic Commerce	3.56%	0.18%	3.49%	(0.07%)	3.31%	(0.18%)		
<b>Total</b>	<b>28.79%</b>	<b>(0.43%)</b>	<b>28.10%</b>	<b>(0.69%)</b>	<b>28.45%</b>	<b>0.35%</b>	<b>28.28%</b>	<b>0.32%</b>

※ The figures above do not reflect the performance results of the TOMONY and am/pm stores before conversion to FamilyMart stores.

## 11. Other operating data

### Business performance

	1st half of FYE 2/2009		1st half of FYE 2/2010		1st half of FYE 2/2011		FYE 2/2011 (est.)	
		YoY		YoY		YoY		YoY
Avg. daily sales ( ¥ 1,000)								
Total stores	509	33	510	1	504	(6)	503	5
Existing stores	512	32	514	2	505	(9)	503	2
New stores	485	42	450	(35)	573	123	550	111
Number of customers								
Total stores	923	58	946	23	960	14	958	35
Existing stores	926	55	950	24	956	6	954	28
Spend per customer ( ¥ )								
Total stores	552	1	540	(12)	525	(15)	525	(15)
Existing stores	553	2	541	(12)	528	(13)	527	(13)
Growth rate of avg. daily sales of existing stores (%)	5.9	/	(0.6)	/	(2.3)	/	(0.4)	/
Average inventory ( ¥ 1,000)	5,684	181	5,650	(34)	5,699	49	5,700	31
Turnover of goods	16.2	0.6	16.3	0.1	15.9	(0.4)	31.6	-

※ The figures above do not reflect the performance results of the TOMONY and am/pm stores before conversion to FamilyMart stores.

### Business hours

	1st half of FYE 2/2009			1st half of FYE 2/2010			1st half of FYE 2/2011		
	No. of stores	Share	Changes from 2/2008	No. of stores	Share	Changes from 2/2009	No. of stores	Share	Changes from 2/2010
24 hours	6,607	97.4%	189	6,880	97.1%	185	7,154	97.5%	206
Others	185	2.6%	13	205	2.9%	9	256	2.5%	46
Total	6,792	100.0%	202	7,085	100.0%	194	7,410	100.0%	252

※ The figures above do not reflect the performance results of the am/pm stores before conversion to FamilyMart stores.

## 11. Other operating data (continued)

### Liquor-licensed and cigarette-licensed stores

	1st half of FYE 2/2009			1st half of FYE 2/2010			1st half of FYE 2/2011		
	No. of stores	Share	Changes from 2/2008	No. of stores	Share	Changes from 2/2009	No. of stores	Share	Changes from 2/2010
Liquor	6,496	95.6%	89	6,829	96.4%	207	7,180	96.9%	217
Cigarette	5,549	81.7%	228	5,910	83.4%	249	6,565	88.6%	299

Note : In Japan, sales of alcoholic beverages and cigarettes are strictly controlled by the government and require a license.

※ The figures above do not reflect the performance results of the am/pm stores before conversion to FamilyMart stores.

### Number of employees (non-consolidated)

	1st half of FYE 2/2009		1st half of FYE 2/2010		1st half of FYE 2/2011	
		Changes from 2/2008		Changes from 2/2009		Changes from 2/2010
Number of full-time employees	3,030	180	3,201	141	3,435	370
Store developers	154	(9)	171	3	142	(10)
Store supervisors	977	(3)	1,022	25	1,144	128
Number of part-time employees	2,415	380	2,357	(69)	3,069	755

Note : The number of store developers and store supervisors doesn't include administrators.

### Number of employees (consolidated)

	1st half of FYE 2/2009		1st half of FYE 2/2010		1st half of FYE 2/2011	
		Changes from 2/2008		Changes from 2/2009		Changes from 2/2010
Number of full-time employees	6,907	260	7,149	199	7,385	181

### Bill settlement service

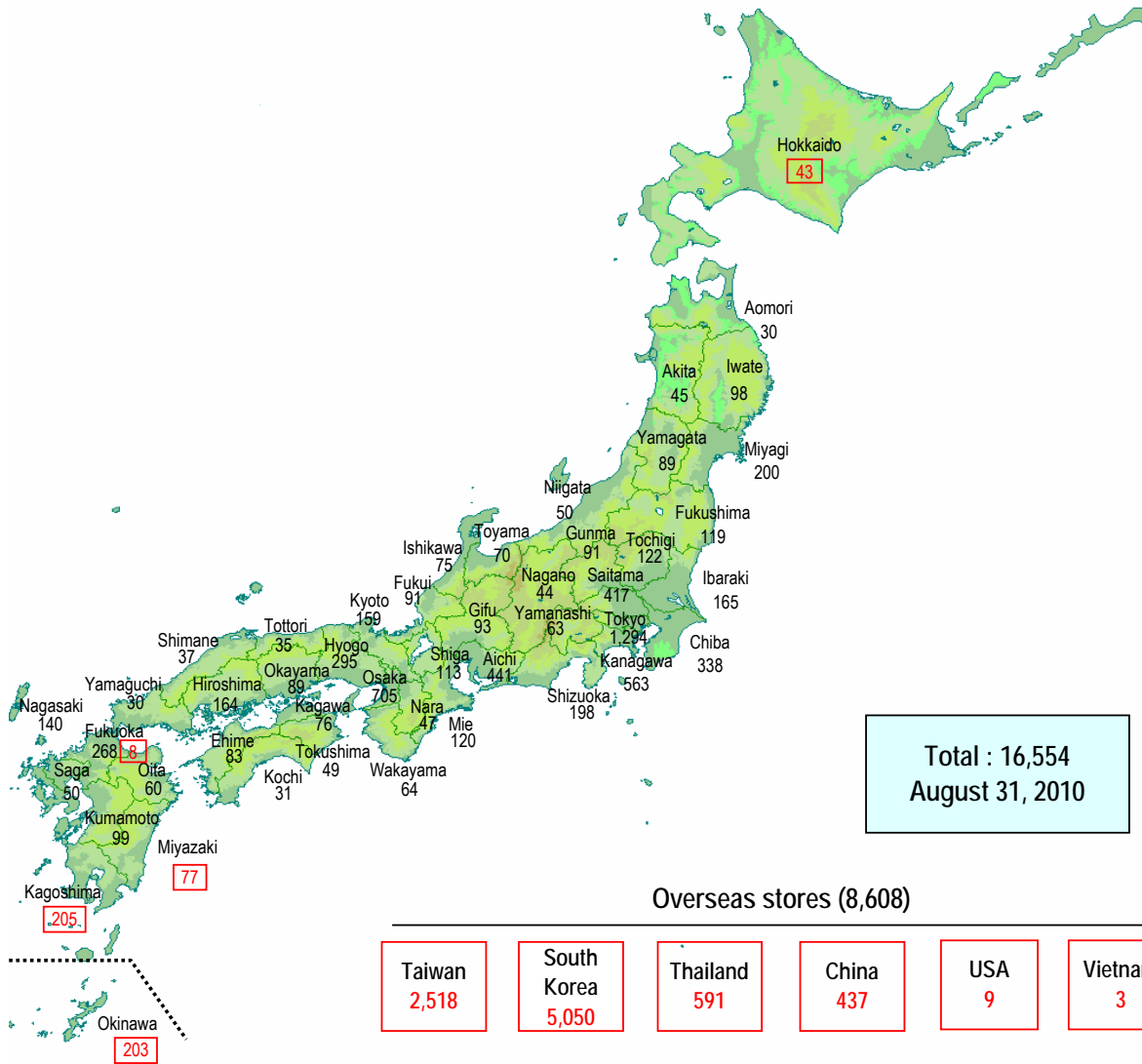
	1st half of FYE 2/2009		1st half of FYE 2/2010		1st half of FYE 2/2011	
		YoY		YoY		YoY
Transaction volume(millions of yen)	695,403	113.5%	767,585	110.4%	844,324	110.0%
Number of transactions(thousand)	76,345	118.5%	79,752	104.5%	87,016	109.1%

※ The figures above do not reflect the performance results of the am/pm stores before conversion to FamilyMart stores.



## 12. Store network

Domestic stores (7,946)



Overseas stores (8,608)

Taiwan	2,518	South Korea	5,050	Thailand	591	China	437	USA	9	Vietnam	3
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Black : FamilyMart stores

Red : Area franchising stores

## 12. Store network (continued)

Number of stores

	1st half of FYE 2/2009		1st half of FYE 2/2010		1st half of FYE 2/2011		FYE 2/2011 (est.)	
	Stores	Changes from 2/2008	Stores	Changes from 2/2009	Stores	Changes from 2/2010	Stores	YoY
<b>FamilyMart Co., Ltd.</b>								
Company-owned stores	498	38	456	(13)	485	51	434	-
Type one	3,717	90	4,001	140	4,280	194	/	/
TOMONY	12	7	29	7	37	4	/	/
Type two	2,577	(27)	2,628	67	2,645	7	/	/
Franchised stores	6,294	63	6,629	207	6,925	201	7,274	550
FamilyMart stores	6,792	101	7,085	194	7,410	252	7,708	550
<b>Domestic area franchising</b>								
Okinawa FamilyMart Co., Ltd.	199	(1)	198	(2)	203	2	/	/
Minami Kyushu FamilyMart Co., Ltd.	278	5	287	4	282	(7)	/	/
Hokkaido FamilyMart Co., Ltd.	26	3	34	4	43	3	/	/
JR Kyushu Retail	/	/	/	/	8	8	/	/
Domestic area franchising stores	503	7	519	6	536	6	550	20
Domestic chain stores	7,295	108	7,604	200	7,946	258	8,258	570
<b>Overseas area franchising</b>								
Taiwan FamilyMart Co., Ltd. (Taiwan)	2,298	51	2,374	38	2,518	94	2,583	159
BOKWANG FAMILYMART CO., LTD. (S. Korea)	3,976	189	4,452	272	5,050	307	5,263	520
Siam FamilyMart Co., Ltd. (Thailand)	542	35	548	23	591	26	623	58
Shanghai FamilyMart Co., Ltd.	136	18	207	42	353	66	484	197
Guangzhou FamilyMart Co., Ltd.	13	2	25	8	57	11	108	62
Suzhou FamilyMart Co., Ltd.	10	3	16	4	27	1	51	25
China(sub-total)	159	23	248	54	437	78	643	284
FAMIMA CORPORATION (USA)	13	2	14	2	9	-	13	4
Vietnam	/	/	/	/	3	2	5	4
Overseas area franchising stores	6,988	300	7,636	389	8,608	507	9,130	1,029
<b>Total area franchising stores</b>	<b>7,491</b>	<b>307</b>	<b>8,155</b>	<b>395</b>	<b>9,144</b>	<b>513</b>	<b>9,680</b>	<b>1,049</b>
<b>Total chain stores</b>	<b>14,283</b>	<b>408</b>	<b>15,240</b>	<b>589</b>	<b>16,554</b>	<b>765</b>	<b>17,388</b>	<b>1,599</b>

※1: The figures for Feb-11(est.) do not include the TOMONY stores and JR Kyushu Retail

※2: The figures for Feb-11 (est.) include am/pm stores earmarked for conversion to FamilyMart stores

※3: Total of am/pm stores as of Aug-10 is 835 (614 am/pm Japan stores and 221 area franchised stores)

※4: We are preparing to establish area franchise joint ventures in Vietnam to support our growth in that country

Number of store openings and closures

	1st half of FYE 2/2009			1st half of FYE 2/2010			1st half of FYE 2/2011			FYE 2/2011 (est.)		
	Open	Close	Net increase	Open	Close	Net increase	Open	Close	Net increase	Open	Close	Net increase
FamilyMart	268	174	94	306	119	187	203	108	95	450	250	200
TOMONY	7	-	7	7	-	7	4	-	4	/	/	/
am/pm→FamilyMart	/	/	/	/	/	/	153	-	153	350	-	350
<b>Total</b>	<b>275</b>	<b>174</b>	<b>101</b>	<b>313</b>	<b>119</b>	<b>194</b>	<b>360</b>	<b>108</b>	<b>252</b>	<b>800</b>	<b>250</b>	<b>550</b>

Number of store re-location

1st half of FYE 2/2009	1st half of FYE 2/2010	1st half of FYE 2/2011
Re-location	Re-location	Re-location
38	42	35

## 13. Capital expenditure

### Capital expenditure (non-consolidated)

(¥ mn)	1st half of FYE 2/2010		1st half of FYE 2/2011		FYE 2/2011(est.)	
		YoY		YoY		YoY
Leasehold deposits	8,095	107.2%	5,141	63.5%	11,325	77.7%
New stores	2,769	138.4%	2,340	84.5%	4,454	103.6%
Existing stores	881	104.1%	861	97.7%	2,341	103.4%
For stores	3,650	128.2%	3,201	87.7%	6,795	103.5%
Head office investment	73	33.4%	119	162.3%	119	115.3%
System investment(Note)	1,090	109.0%	1,700	155.9%	6,033	160.0%
For head office	1,163	95.4%	1,819	156.3%	6,152	158.8%
Lease	5,011	-	9,873	197.0%	16,098	174.8%
<b>Total capital expenditure</b>	<b>17,919</b>	<b>154.2%</b>	<b>20,034</b>	<b>111.8%</b>	<b>40,370</b>	<b>117.9%</b>
Depreciation and amortization expense	3,254	111.6%	4,525	139.1%	10,400	141.6%

※ Due to adoption of the new lease accounting standards (Accounting Standard for Lease Transactions) from the current term, capital expenditures and depreciation and amortization amounts for the six-month period ended August 31, 2009 included those for lease assets.

Note: The details of system investment in each fiscal year as follows :

(¥ mn)	1st half of FYE 2/2010	1st half of FYE 2/2011	FYE 2/2011(est.)
POS system	35	-	-
System improvement and software	1,049	1,666	5,999
Hardware and software for the head office and others	6	34	34
<b>Total</b>	<b>1,090</b>	<b>1,700</b>	<b>6,033</b>

### Capital expenditure (consolidated)

(¥ mn)	1st half of FYE 2/2010		1st half of FYE 2/2011		FYE 2/2011(est.)	
		YoY		YoY		YoY
Total capital expenditure	19,350	138.7%	21,838	112.9%	44,319	110.0%
Depreciation and amortization expense	4,780	99.7%	5,966	124.8%	13,635	131.9%

## 14. Principal shareholders in August 2010

### Ten largest shareholders

Shareholder	Number of shares held (thousands)	% of total issued shares
ITOCHU Corporation	29,941	30.7
Japan Trustee Services Bank, Ltd.(Trust account)	6,066	6.2
The Master Trust Bank of Japan, Ltd.(Trust account)	4,157	4.3
NTT DoCoMo, Inc.	2,931	3.0
MELLON BANK, N.A. TREATY CLIENT OMNIBUS	2,417	2.5
Mizuho Bank, Ltd.	2,085	2.1
Japan Trustee Services Bank, Ltd.(Trust account 9)	1,969	2.0
Nippon Life Insurance Company	1,964	2.0
STATE STREET BANK AND TRUST COMPANY 505223	1,431	1.5
THE CHASE MANHATTAN BANK, N.A. LONDON SECS LENDING OMNIBUS ACCOUNT	1,126	1.2
<b>Total</b>	<b>54,087</b>	<b>55.4</b>

Note: In addition to the above, the Company also holds 2,749 thousand shares in treasury.

### Distribution of shares

	FYE 2/2010			1st half of FYE 2/2010		
	No. of shareholders	No. of shares (hundreds)	% of shares	No. of shareholders	No. of shares (hundreds)	% of shares
Japanese financial institutions and securities companies	106	205,546	21.1%	103	258,238	26.5%
Other Japanese corporations	301	357,852	36.6%	291	353,524	36.2%
Foreign institutions and individuals	373	337,113	34.6%	395	288,578	29.6%
Japanese individuals and others	11,151	75,134	7.7%	9,934	75,317	7.7%
<b>Total</b>	<b>11,931</b>	<b>975,645</b>	<b>100.0%</b>	<b>10,723</b>	<b>975,657</b>	<b>100.0%</b>

Note: 100 shares per unit.