
あなたと、コンビニ、

FamilyMart

FamilyMart

**Summary of selected financial data
for the second quarter ended August 31, 2011**

November 2011

Contents

Section	Page
1. Financial summary	2
2. Consolidated subsidiaries	4
3. Business outlook for the fiscal year ending February 2012	5
4. Consolidated statements of income	6
5. Major fluctuations in consolidated statements of income	7
6. Consolidated balance sheets	8
7. Major fluctuations in consolidated balance sheets	10
8. Non-consolidated statements of income	11
9. Breakdown of sales by merchandise category (Non-consolidated)	12
10. Gross profit ratio (Non-consolidated)	13
11. Other operating data	14
12. Store network	16
13. Capital expenditure	18
14. Principal shareholders in August 2011	19

NOTE: Prepared in accordance with the financial accounting standards in Japan

—Disclaimer—

This report contains forward-looking statements, including the Company's strategies, future business plans, and projections. Such forward-looking statements are not based on historical facts and involve known and unknown risks and uncertainties that relate to, but are not necessarily confined to, such areas as economic trends and consumer preferences in Japan and abrupt changes in the market environment. Accordingly, the actual business performance of the Company may substantially differ from the forward-looking statements in this report.

1. Financial summary (consolidated)

Financial summary

(¥ mn)	Financial summary			1st half of	1st half of
	FYE 2/2009	FYE 2/2010	FYE 2/2011	FYE 2/2011	FYE 2/2012
Total operating revenues	287,342	278,175	319,889	163,206	167,570
Operating income	36,532	33,531	38,223	21,917	24,589
Net income	16,452	15,103	18,023	11,303	7,656
Basic net income per share (¥)	172.6	158.5	189.7	118.9	80.6
Total equity	197,529	206,490	216,979	212,186	221,386
Total assets	398,126	424,209	436,034	442,075	475,495
Book value per share (¥)	2,001.5	2,096.4	2,207.5	2,165.9	2,255.5
ROA (%)	4.4	3.7	4.2	2.6	1.7
ROE (%)	8.8	7.7	8.8	5.6	3.6

1. Financial summary (non-consolidated)

Financial summary

(¥ mn)	FYE 2/2009	FYE 2/2010	FYE 2/2011	1st half of FYE 2/2011	1st half of FYE 2/2012
Total store sales of FamilyMart stores	1,245,788	1,273,752	1,440,457	727,860	773,924
Total operating revenues	236,134	233,024	270,818	138,396	140,808
Operating income	33,593	30,246	33,741	19,936	22,442
Net income	14,265	10,305	16,678	10,935	7,825
Basic net income per share (¥)	149.7	108.1	175.6	115.1	82.4

(¥ mn)	FYE 2/2009	FYE 2/2010	FYE 2/2011	1st half of FYE 2/2011	1st half of FYE 2/2012
Common stock	16,659	16,659	16,659	16,659	16,659
Number of shares issued (thousands of shares)	97,683	97,683	97,683	97,683	97,683
Total equity	191,639	195,476	204,405	201,530	208,878
Total assets	363,646	342,962	390,416	400,363	428,596
Book value per share (¥)	2,010.5	2,050.8	2,153.2	2,122.9	2,200.3
ROA (%)	4.2	2.9	4.5	2.9	1.9
ROE (%)	7.6	5.3	8.3	5.5	3.8

Share price performance

(¥)	FYE 2/2009	FYE 2/2010	FYE 2/2011	1st half of FYE 2/2011	1st half of FYE 2/2012
Highest price during the term	4,980	3,270	3,325	3,325	3,215
Lowest price during the term	2,945	2,460	2,705	2,705	2,550

2. Consolidated subsidiaries

Number of consolidated subsidiaries

	1st half of FYE 2/2011			1st half of FYE 2/2012			Increase		
	Domestic	Overseas	Total	Domestic	Overseas	Total	Increase	Decrease	Total
Consolidated Subsidiaries	3	4	7	3	4	7	-	-	-
Non-consolidated Subsidiaries and Associated companies, accounted for by the equity method	6	14	20	7	17	24	5	1	4
Total	9	18	27	10	21	31	5	1	4

Main consolidated subsidiaries

Company's name	Shares	Total operating revenues		Operating income		Net income	
		1st half of FYE 2/2011	1st half of FYE 2/2012	1st half of FYE 2/2011	1st half of FYE 2/2012	1st half of FYE 2/2011	1st half of FYE 2/2012
(¥ mn)							
Taiwan FamilyMart Co., Ltd.	43.50%	12,294	13,872	1,406	1,474	1,153	1,289
Siam FamilyMart Co., Ltd.	88.52%	10,403	11,560	84	136	70	181
FAMIMA CORPORATION	100.00%	504	552	(204)	(125)	(230)	(142)
famima.com Co., Ltd.	53.16%	2,660	2,550	708	550	421	330

※The figures for earnings contributions (shares) by affiliates and subsidiaries are for 1st half of FYE 2/2012.

Main equity-accounted affiliates

Company's name	Shares	Net income	
		1st half of FYE 2/2011	1st half of FYE 2/2012
(¥ mn)			
Okinawa FamilyMart Co., Ltd.	48.98%	331	194
Minami Kyushu FamilyMart Co., Ltd.	49.00%	153	(118)
Hokkaido FamilyMart Co., Ltd.	49.00%	11	27
BOKWANG FAMILYMART CO., LTD.	23.48%	1,978	2,194
Shanghai FamilyMart Co., Ltd.	26.78%	(268)	(349)

※The figures for earnings contributions (shares) by affiliates and subsidiaries are for 1st half of FYE 2/2012.

3. Business outlook for the fiscal year ending February 2012

Consolidated

(¥ mn)	<u>Total operating revenues</u>	<u>Operating income</u>	<u>Net income</u>	<u>Basic net income per share (¥)</u>
Full Year	325,000	42,100	15,000	158.0

Non-consolidated

(¥ mn)	<u>Total store sales of FamilyMart stores</u>	<u>Total operating revenues</u>	<u>Operating income</u>	<u>Net income</u>	<u>Basic net income per share (¥)</u>
Full Year	1,537,000	269,600	37,700	13,600	143.3

4. Consolidated statements of income

Six months ended August 31, 2011 and August 31, 2010

(¥ mn)	1st half of FYE 2/2011	1st half of FYE 2/2012	Increase
Total operating revenues:			
Commission from franchised stores	91,838	95,615	3,777
Net sales	57,934	57,185	(749)
Other operating revenues	13,434	14,770	1,336
Total operating revenues	163,206	167,570	4,364
Operating expenses:			
Cost of sales	40,523	40,133	(390)
Selling, general and administrative expenses	100,766	102,848	2,082
Total operating expenses	141,289	142,981	1,692
Operating income	21,917	24,589	2,672
Other income (expenses):			
Interest and dividend income	859	786	(73)
Equity in earnings of unconsolidated subsidiaries and associated companies	120	296	176
Gain on sales of subsidiaries and affiliates' stocks	-	1,014	1,014
Gain on reversal of accounts payable-store closing	-	797	797
Loss on disposals/sales of property and store facilities-net	(665)	(444)	221
Loss on impairment of long-lived assets	(939)	(1,287)	(348)
Loss on cancellations of land and building lease contracts	(860)	(561)	299
Loss on adjustment for changes of accounting standard for asset retirement obligations	-	(7,445)	(7,445)
Loss on disaster	-	(4,205)	(4,205)
Other-net	(323)	(183)	140
Other expenses-net	(1,808)	(11,232)	(9,424)
Income before income taxes and minority interests	20,109	13,357	(6,752)
Income taxes:			
Current	777	1,087	310
Deferred	7,431	3,842	(3,589)
Total income taxes	8,208	4,929	(3,279)
Income before minority interests	11,901	8,428	(3,473)
Minority interests in net income	598	772	174
Net income	11,303	7,656	(3,647)

5. Major fluctuations in consolidated statements of income

Total operating revenues				
(¥ mn)	1st half of FYE 2/2011	1st half of FYE 2/2012	Increase	Notes
Commission from franchised stores	91,838	95,615	3,777	(Parent company) Increase in sales
Net sales	57,934	57,185	(749)	
Other operating revenues	13,434	14,770	1,336	
Total operating revenues	163,206	167,570	4,364	

Selling, general and administrative expenses				
(¥ mn)	1st half of FYE 2/2011	1st half of FYE 2/2012	Increase	Notes
Leasehold and office rents	40,624	41,879	1,255	
Personnel expenses	21,427	21,817	390	
Advertising expenses	6,922	7,084	162	
Others	31,793	32,068	275	
Total	100,766	102,848	2,082	

Other income (expenses)				
(¥ mn) (¥ 百万円)	1st half of FYE 2/2011	1st half of FYE 2/2012	Increase	Notes
Gain on sales of subsidiaries and affiliates' stocks	-	1,014	1,014	Due to share sales of Famima Credit
Loss on adjustment for changes of accounting standard for asset retirement obligations	-	(7,445)	(7,445)	
Loss on disaster	-	(4,205)	(4,205)	Due to the Great East Japan Earthquake

Net income				
(¥ mn)	1st half of FYE 2/2011	1st half of FYE 2/2012	Increase	Notes
Consolidated	11,303	7,656	(3,647)	
(Non-consolidated)	10,935	7,825	(3,110)	
(Consolidated/Non-consolidated ratios)	1.03x	0.98x	(0.05x)	

6. Consolidated balance sheets

August 31, 2011 and February 28, 2011

(¥ mn)	FYE 2/2011	1st half of FYE 2/2012	Increase
Assets			
Current assets:			
Cash and cash equivalents	95,486	136,277	40,791
Time deposits	2,546	1,729	(817)
Marketable securities	1,523	4,363	2,840
Receivables:			
Due from franchised stores	13,139	8,403	(4,736)
Other	46,965	31,985	(14,980)
Allowance for doubtful receivables	(554)	(274)	280
Merchandise	7,785	7,783	(2)
Deferred tax assets	11,801	5,121	(6,680)
Prepaid expenses and other current assets	27,643	29,355	1,712
Total current assets	206,334	224,742	18,408
Property and store facilities:			
Land	14,124	14,160	36
Buildings and structures	56,045	63,868	7,823
Machinery and equipment	5,510	6,056	546
Furniture and fixtures	54,289	65,977	11,688
Other	307	358	51
Total	130,275	150,419	20,144
Accumulated depreciation	(57,110)	(65,958)	(8,848)
Net property and store facilities	73,165	84,461	11,296
Investments and other assets:			
Investment securities	12,627	12,128	(499)
Investments in and advances to unconsolidated subsidiaries and associated companies	10,662	14,766	4,104
Software	9,187	8,982	(205)
Goodwill	793	598	(195)
Goodwill attributable to individual stores	2,918	5,268	2,350
Leasehold deposits	106,242	107,104	862
Deferred tax assets	3,727	7,851	4,124
Other assets	10,379	9,595	(784)
Total investments and other assets	156,535	166,292	9,757
Total	436,034	475,495	39,461

6. Consolidated balance sheets (continued)

August 31, 2011 and February 28, 2011

(¥ mn)	FYE 2/2011	1st half of FYE 2/2012	Increase
Liabilities and equity			
Current liabilities:			
Payables:			
Trade notes	192	118	(74)
Trade accounts for franchised and Company-owned stores	70,977	81,068	10,091
Due to franchised stores	5,929	7,216	1,287
Other	21,945	22,233	288
Current portion of long-term lease obligations	3,493	4,547	1,054
Income taxes payable	1,304	1,189	(115)
Deposit received	63,967	69,991	6,024
Accrued expenses	5,053	5,542	489
Provision for loss on disaster	-	1,269	1,269
Other current liabilities	4,641	3,785	(856)
Total current liabilities	177,501	196,958	19,457
Long-term liabilities:			
Long-term lease obligations	19,965	24,430	4,465
Liability for retirement benefits	7,353	7,259	(94)
Leasehold deposits from franchised stores	10,391	10,229	(162)
Allowance for impairment loss on leased property	1,526	1,413	(113)
Asset retirement obligations	-	11,535	11,535
Other long-term liabilities	2,319	2,285	(34)
Total long-term liabilities	41,554	57,151	15,597
Equity			
Common stock-authorized, 250,000,000 shares; issued, 97,683,133 shares	16,659	16,659	-
Capital surplus	17,389	17,389	-
Retained earnings	187,544	191,782	4,238
Unrealized gain on available-for-sale securities	240	305	65
Foreign currency translation adjustments	(3,528)	(3,274)	254
Treasury stock-at cost (2,751,330 shares in Aug-11 and 2,750,744 shares in Feb-11)	(8,739)	(8,741)	(2)
Total	209,565	214,120	4,555
Minority interests	7,414	7,266	(148)
Total equity	216,979	221,386	4,407
Total	436,034	475,495	39,461

7. Major fluctuations in consolidated balance sheets

Current assets

(¥ mn)	FYE 2/2011	1st half of FYE 2/2012	Increase	Notes
Cash and cash equivalents	95,486	136,277	40,791	(Parent company) Increase in short-term bonds
Receivables:				(Parent company) Due to collection of short-term
Other	46,965	31,985	(14,980)	loans receivable from subsidiaries and affiliates

Property and store facilities

(¥ mn)	FYE 2/2011	1st half of FYE 2/2012	Increase	Notes
Furniture and fixtures	54,289	65,977	11,688	(Parent company) Due to capital expenditures for stores

Current liabilities

(¥ mn)	FYE 2/2011	1st half of FYE 2/2012	Increase	Notes
Payables:				
Trade accounts for franchised and Company-owned stores	70,977	81,068	10,091	(Parent company) Increase in the number of stores

Noncurrent liabilities

(¥ mn)	FYE 2/2011	1st half of FYE 2/2012	Increase	Notes
Asset retirement obligations	-	11,535	11,535	Recognition by application of new accounting standard for asset retirement obligations

8. Non-consolidated statements of income

Six months ended August 31, 2011 and August 31, 2010

(¥ mn)	1st half of FYE 2/2011	1st half of FYE 2/2012	Increase
Net sales of Company-owned stores	44,000	42,242	(1,758)
Net sales of franchised stores	683,860	731,682	47,822
Total store sales of FamilyMart stores	727,860	773,924	46,064
Commission from franchised stores	85,268	88,644	3,376
Net sales	44,000	42,242	(1,758)
Other operating revenues	9,128	9,922	794
Total operating revenues	138,396	140,808	2,412
Cost of sales	31,334	30,489	(845)
Selling, general and administrative expenses	87,126	87,877	751
Total operating cost and expenses	118,460	118,366	(94)
Operating income	19,936	22,442	2,506
Net income	10,935	7,825	(3,110)
Basic net income per share (¥)	115.1	82.4	(32.7)

9. Breakdown of sales by merchandise category (Non-consolidated)

(¥ mn)	1st half of FYE 2/2010			1st half of FYE 2/2011			1st half of FYE 2/2012		
		YoY	Share		YoY	Share		YoY	Share
Fast food	19,995	103.1%	3.1%	20,310	101.6%	3.0%	22,105	108.8%	2.9%
Daily food	200,915	99.5%	30.8%	204,280	101.7%	30.5%	217,874	106.7%	28.9%
Processed food	185,207	100.5%	28.4%	192,330	103.8%	28.7%	200,957	104.5%	26.7%
Liquor (License goods)	33,259	98.7%	5.1%	33,176	99.7%	4.9%	33,073	99.7%	4.4%
Food sub-total	406,117	100.1%	62.3%	416,920	102.7%	62.2%	440,936	105.8%	58.5%
Non-food items	198,996	112.3%	30.6%	201,911	101.5%	30.1%	255,680	126.6%	34.0%
Cigarette (License goods)	145,111	118.3%	22.3%	147,412	101.6%	22.0%	200,749	136.2%	26.7%
Services	13,379	102.0%	2.1%	14,262	106.6%	2.1%	14,784	103.7%	2.0%
Electronic Commerce	32,787	117.4%	5.0%	37,276	113.7%	5.6%	41,362	111.0%	5.5%
Total store sales of FamilyMart stores	<u>651,279</u>	<u>104.4%</u>	<u>100.0%</u>	<u>670,369</u>	<u>102.9%</u>	<u>100.0%</u>	<u>752,762</u>	<u>112.3%</u>	<u>100.0%</u>

※ The figures above do not reflect the performance results of the am/pm stores before conversion to FamilyMart stores.

Note	The main description of each merchandise category as follows:
Fast food:	Fried chickens, steamed meat buns, oden, french fries and croquettes etc. made and sold over the counter.
Daily food:	Lunch boxes, noodles, sandwiches, delicatessen, desserts etc.
Processed food:	Beverages, alcoholic beverages, instant noodles, confectionery, seasonings etc.
Non-food items:	Magazines, daily goods, cigarette etc.
Services:	Copy service, express service etc.
Electronic commerce:	Ticket, sales by Famiport(multimedia terminals).

10. Gross profit ratio (Non-consolidated)

	1st half of FYE 2/2010		1st half of FYE 2/2011		1st half of FYE 2/2012		FYE 2/2012 (est.)
		YoY		YoY		YoY	YoY
Fast food	51.64%	(0.29%)	52.72%	1.08%	53.39%	0.67%	
Daily food	35.31%	0.10%	35.95%	0.64%	36.16%	0.21%	
Processed food	35.81%	0.46%	36.69%	0.88%	37.31%	0.62%	
Liquor (License goods)	24.17%	0.31%	24.36%	0.19%	24.39%	0.03%	
Food sub-total	36.34%	0.27%	37.11%	0.77%	37.55%	0.44%	
Non-food items	16.39%	(0.88%)	16.39%	-	15.38%	(1.01%)	
Cigarette (License goods)	10.49%	(0.01%)	10.50%	0.01%	10.47%	(0.03%)	
Services	12.02%	(0.80%)	11.31%	(0.71%)	10.37%	(0.94%)	
Electronic Commerce	3.49%	(0.07%)	3.31%	(0.18%)	3.24%	(0.07%)	
Total	28.10%	(0.69%)	28.45%	0.35%	27.61%	(0.84%)	27.81% (0.50%)

※ The figures above do not reflect the performance results of the TOMONY and am/pm stores before conversion to FamilyMart stores.

11. Other operating data

Business performance

	1st half of FYE 2/2010		1st half of FYE 2/2011		1st half of FYE 2/2012		FYE 2/2012 (est.)	
		YoY		YoY		YoY		YoY
Avg. daily sales (¥ 1,000)								
Total stores	510	1	504	(6)	537	33	533	28
Existing stores	514	2	505	(9)	535	30	527	25
New stores	450	(35)	573	123	567	(6)	529	(35)
Number of customers								
Total stores	946	23	960	14	976	16	954	10
Existing stores	950	24	956	6	962	6	938	6
Spend per customer (¥)								
Total stores	540	(12)	525	(15)	551	26	559	25
Existing stores	541	(12)	528	(13)	556	28	562	23
Growth rate of avg. daily sales of existing stores (%)	(0.6)	/	(2.3)	/	4.9	/	4.3	/
Average inventory (¥ 1,000)	5,650	(34)	5,699	49	5,934	235	5,937	193
Turnover of goods	16.3	0.1	15.9	(0.4)	16.0	0.1	31.8	0.5

※ The figures above do not reflect the performance results of the TOMONY and am/pm stores before conversion to FamilyMart stores.

Business hours

	1st half of FYE 2/2010			1st half of FYE 2/2011			1st half of FYE 2/2012		
	No. of stores	Share	Changes from 2/2009	No. of stores	Share	Changes from 2/2010	No. of stores	Share	Changes from 2/2011
24 hours	6,880	97.1%	185	7,154	97.5%	206	7,535	95.2%	207
Others	205	2.9%	9	256	2.5%	46	381	4.8%	80
Total	7,085	100.0%	194	7,410	100.0%	252	7,916	100.0%	287

※ The figures above do not reflect the performance results of the am/pm stores before conversion to FamilyMart stores.

11. Other operating data (continued)

Liquor-licensed and cigarette-licensed stores

	1st half of FYE 2/2010			1st half of FYE 2/2011			1st half of FYE 2/2012		
	No. of stores	Share	Changes from 2/2009	No. of stores	Share	Changes from 2/2010	No. of stores	Share	Changes from 2/2011
Liquor	6,829	96.4%	207	7,180	96.9%	217	7,622	96.3%	231
Cigarette	5,910	83.4%	249	6,565	88.6%	299	7,073	89.4%	285

Note : In Japan, sales of alcoholic beverages and cigarettes are strictly controlled by the government and require a license.

※ The figures above do not reflect the performance results of the am/pm stores before conversion to FamilyMart stores.

Number of employees (non-consolidated)

	1st half of FYE 2/2010		1st half of FYE 2/2011		1st half of FYE 2/2012	
		Changes from 2/2009		Changes from 2/2010		Changes from 2/2011
Number of full-time employees	3,201	141	3,435	370	3,447	89
Store developers	171	3	142	(10)	147	2
Store supervisors	1,022	25	1,144	128	1,183	46
Number of part-time employees	2,357	(69)	3,069	755	2,726	(232)

Note : The number of store developers and store supervisors doesn't include administrators.

Number of employees (consolidated)

	1st half of FYE 2/2010		1st half of FYE 2/2011		1st half of FYE 2/2012	
		Changes from 2/2009		Changes from 2/2010		Changes from 2/2011
Number of full-time employees	7,149	199	7,385	181	7,906	337

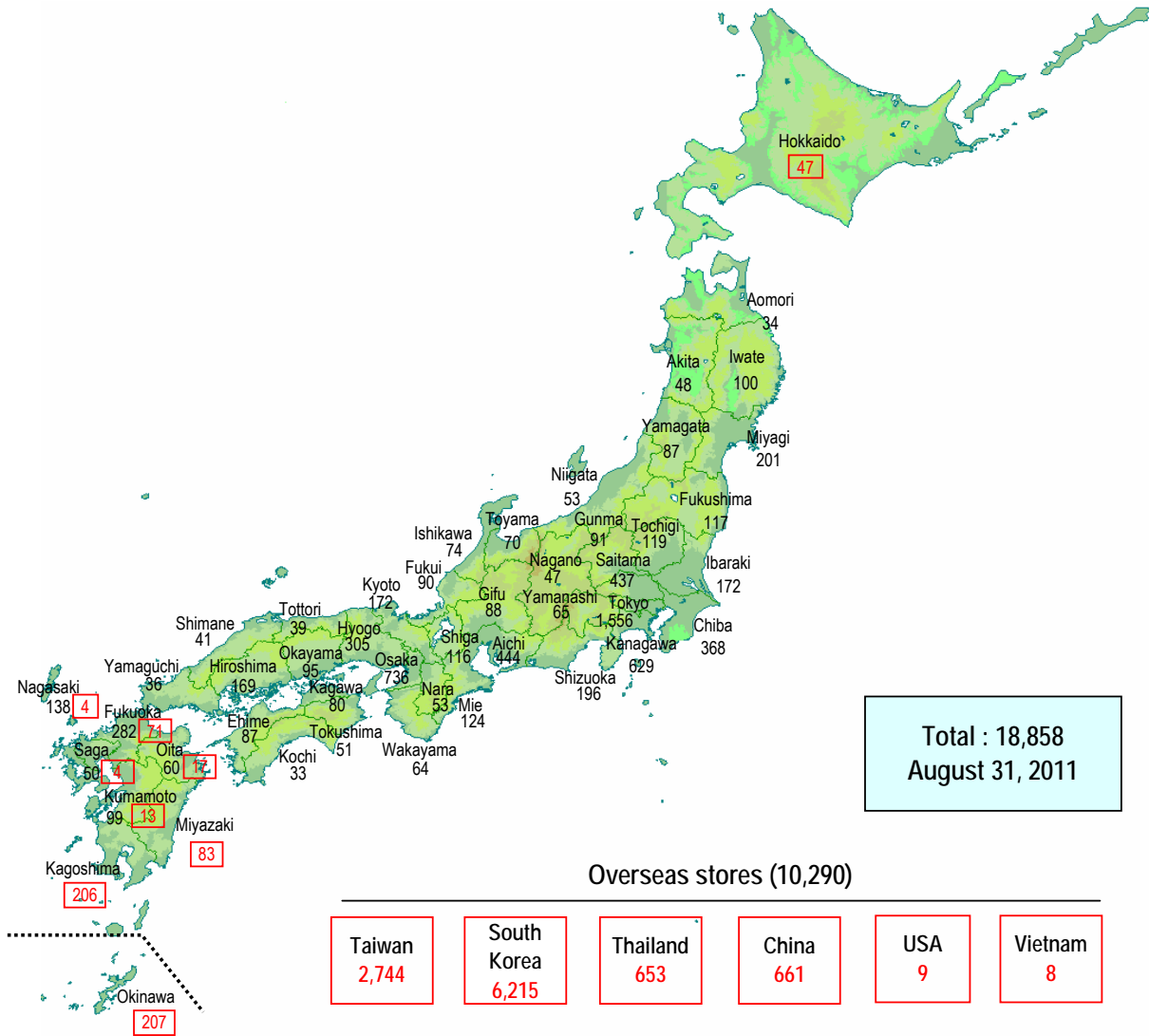
Bill settlement service

	1st half of FYE 2/2010		1st half of FYE 2/2011		1st half of FYE 2/2012	
		YoY		YoY		YoY
Transaction volume(millions of yen)	767,585	110.4%	844,324	110.0%	880,323	104.3%
Number of transactions(thousand)	79,752	104.5%	87,016	109.1%	89,585	103.0%

※ The figures above do not reflect the performance results of the am/pm stores before conversion to FamilyMart stores.

12. Store network

Domestic stores (8,568)



Black : FamilyMart stores

Red : Area franchising stores

12. Store network (continued)

Number of stores

	1st half of FYE 2/2010		1st half of FYE 2/2011		1st half of FYE 2/2012		FYE 2/2012 (est.)	
	Stores	Changes from 2/2009	Stores	Changes from 2/2010	Stores	Changes from 2/2011	Stores	YoY
FamilyMart Co., Ltd.								
Company-owned stores	456	(13)	485	51	448	11	360	(77)
Type one	4,001	140	4,280	194	4,733	246	/	/
TOMONY	29	7	37	4	39	1	/	/
Type two	2,628	67	2,645	7	2,735	30	/	/
Franchised stores	6,629	207	6,925	201	7,468	276	7,759	567
FamilyMart stores	7,085	194	7,410	252	7,916	287	8,119	490
Domestic area franchising								
Okinawa FamilyMart Co., Ltd.	198	(2)	203	2	207	4	/	/
Minami Kyushu FamilyMart Co., Ltd.	287	4	282	(7)	289	5	/	/
Hokkaido FamilyMart Co., Ltd.	34	4	43	3	47	2	/	/
JR KYUSHU RETAIL	/	/	8	8	109	22	/	/
Domestic area franchising stores	519	6	536	6	652	33	644	25
Domestic chain stores	7,604	200	7,946	258	8,568	320	8,763	515
Overseas area franchising								
Taiwan FamilyMart Co., Ltd. (Taiwan)	2,374	38	2,518	94	2,744	107	2,856	219
BOKWANG FAMILYMART CO., LTD. (S. Korea)	4,452	272	5,050	307	6,215	704	6,329	818
Siam FamilyMart Co., Ltd. (Thailand)	548	23	591	26	653	31	672	50
Shanghai FamilyMart Co., Ltd.	207	42	353	66	522	80	642	200
Guangzhou FamilyMart Co., Ltd.	25	8	57	11	99	11	148	60
Suzhou FamilyMart Co., Ltd.	16	4	27	1	40	4	65	29
China(sub-total)	248	54	437	78	661	95	855	289
FAMIMA CORPORATION (USA)	14	2	9	-	9	(1)	9	(1)
Vietnam	/	/	3	2	8	4	16	12
Overseas area franchising stores	7,636	389	8,608	507	10,290	940	10,737	1,387
Total area franchising stores	8,155	395	9,144	513	10,942	973	11,381	1,412
Total chain stores	15,240	589	16,554	765	18,858	1,260	19,500	1,902

※1:The figures for Feb-12(est.) do not include the TOMONY stores and JR KYUSHU RETAIL

※2:The figures for Feb-12(est.) include am/pm stores earmarked for conversion to FamilyMart stores

※3:Total of am/pm stores as of Aug-11 is 113 (46 in Kantou region and 67 in Kansai region)

※4:We established VI NA FAMILYMART CO, LTD. of area franchise joint ventures in Vietnam.

Number of store openings and closures

	1st half of FYE 2/2009			1st half of FYE 2/2010			1st half of FYE 2/2012			FYE 2/2012 (est.)		
	Open	Close	Net increase	Open	Close	Net increase	Open	Close	Net increase	Open	Close	Net increase
FamilyMart	306	119	187	203	108	95	228	140	88	500	300	200
TOMONY	7	-	7	4	-	4	1	-	1	/	/	/
am/pm→FamilyMart	/	/	/	153	-	153	198	-	198	290	-	290
Total	313	119	194	360	108	252	427	140	287	790	300	490

Number of store re-location

1st half of FYE 2/2009	1st half of FYE 2/2010	1st half of FYE 2/2012
Re-location	Re-location	Re-location
42	35	37

13. Capital expenditure

Capital expenditure (non-consolidated)

(¥ mn)	1st half of FYE 2/2011		1st half of FYE 2/2012		FYE 2/2012(est.)	
		YoY		YoY		YoY
Leasehold deposits	5,141	63.5%	5,559	108.1%	12,906	127.7%
New stores	2,340	84.5%	2,615	111.7%	5,120	108.0%
Existing stores	861	97.7%	1,203	139.8%	3,559	190.8%
For stores	3,201	87.7%	3,818	119.3%	8,679	131.4%
Head office investment	119	162.3%	193	162.3%	243	98.7%
System investment(Note)	1,700	155.9%	1,083	63.7%	3,724	115.2%
For head office	1,819	156.3%	1,276	70.2%	3,967	114.1%
Lease	9,873	197.0%	6,995	70.8%	11,453	73.0%
Total capital expenditure	20,034	111.8%	17,648	88.1%	37,005	103.1%
Depreciation and amortization expense	4,525	139.1%	6,213	137.3%	14,120	145.4%

※ Due to adoption of the new lease accounting standards (Accounting Standard for Lease Transactions) from the current term, capital expenditures and depreciation and amortization amounts included those for lease assets.

Note: The details of system investment in each fiscal year as follows :

(¥ mn)	1st half of FYE 2/2011	1st half of FYE 2/2012	FYE 2/2012(est.)
POS system	-	-	-
System improvement and software	1,666	1,077	3,718
Hardware and software for the head office and others	34	6	6
Total	1,700	1,083	3,724

Capital expenditure (consolidated)

(¥ mn)	1st half of FYE 2/2011		1st half of FYE 2/2012		FYE 2/2012(est.)	
		YoY		YoY		YoY
Total capital expenditure	21,838	112.9%	21,377	97.9%	43,582	108.1%
Depreciation and amortization expense	5,966	124.8%	7,810	130.9%	17,637	140.2%

14. Principal shareholders in August 2011

Ten largest shareholders

Shareholder	Number of shares held (thousands)	% of total issued shares
ITOCHU Corporation	29,941	30.7
Japan Trustee Services Bank, Ltd.(Trust account)	4,718	4.8
NTT DoCoMo, Inc.	2,931	3.0
Deutsche Securities Inc.	2,742	2.8
The Master Trust Bank of Japan, Ltd.(Trust account)	2,641	2.7
Mizuho Bank, Ltd.	2,085	2.1
Nippon Life Insurance Company	1,964	2.0
Japan Trustee Services Bank, Ltd.(Trust account 9)	1,680	1.7
GOLDMAN, SACHS & CO. REG	1,275	1.3
NT RE GOVT OF SPORE INVT CORP P.LTD	1,154	1.2
Total	51,131	52.3

Note: In addition to the above, the Company also holds 2,751 thousand shares in treasury.

Distribution of shares

	FYE 2/2011			1st half of FYE 2/2012		
	No. of shareholders	No. of shares (hundreds)	% of shares	No. of shareholders	No. of shares (hundreds)	% of shares
Japanese financial institutions and securities companies	120	253,395	26.0%	117	253,019	25.9%
Other Japanese corporations	288	353,243	36.2%	286	353,263	36.2%
Foreign institutions and individuals	393	292,958	30.0%	381	293,202	30.1%
Japanese individuals and others	10,210	76,089	7.8%	10,153	76,207	7.8%
Total	11,011	975,685	100.0%	10,937	975,691	100.0%

Note: 100 shares per unit.