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FamilyMart

FamilyMart

**Summary of selected financial data
for the second quarter ended August 31, 2012**

November 2012

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NOTE: Prepared in accordance with the financial accounting standards in Japan

—Disclaimer—

This report contains forward-looking statements, including the Company's strategies, future business plans, and projections. Such forward-looking statements are not based on historical facts and involve known and unknown risks and uncertainties that relate to, but are not necessarily confined to, such areas as economic trends and consumer preferences in Japan and abrupt changes in the market environment. Accordingly, the actual business performance of the Company may substantially differ from the forward-looking statements in this report.

1. Financial summary (consolidated)

Financial summary

(¥ mn)	FYE 2/2010	FYE 2/2011	FYE 2/2012	1st half of FYE 2/2012	1st half of FYE 2/2013
Total operating revenues	278,175	319,889	329,218	167,570	172,047
Operating income	33,531	38,223	42,586	24,589	25,903
Net income	15,103	18,023	16,584	7,656	12,713
Basic net income per share (¥)	158.5	189.7	174.7	80.6	133.9
Total equity	206,490	216,979	225,939	221,386	235,257
Total assets	424,209	436,034	472,822	475,495	498,654
Book value per share (¥)	2,096.4	2,207.5	2,299.1	2,255.5	2,398.9
ROA (%)	3.7	4.2	3.6	1.7	2.6
ROE (%)	7.7	8.8	7.8	3.6	5.7

1. Financial summary (non-consolidated)

Financial summary

(¥ mn)	FYE 2/2010	FYE 2/2011	FYE 2/2012	1st half of FYE 2/2012	1st half of FYE 2/2013
Total store sales of FamilyMart stores	1,273,752	1,440,457	1,534,652	773,924	803,716
Total operating revenues	233,024	270,818	274,450	140,808	138,766
Operating income	30,246	33,741	38,281	22,442	23,784
Net income	10,305	16,678	14,321	7,825	12,426
Basic net income per share (¥)	108.1	175.6	150.9	82.4	130.9

(¥ mn)	FYE 2/2010	FYE 2/2011	FYE 2/2012	1st half of FYE 2/2012	1st half of FYE 2/2013
Common stock	16,659	16,659	16,659	16,659	16,659
Number of shares issued (thousands of shares)	97,683	97,683	97,683	97,683	97,683
Total equity	195,476	204,405	211,501	208,878	220,531
Total assets	342,962	390,416	422,517	428,596	441,185
Book value per share (¥)	2,050.8	2,153.2	2,227.9	2,200.3	2,323.1
ROA (%)	2.9	4.5	3.5	1.9	2.9
ROE (%)	5.3	8.3	6.9	3.8	5.8

Share price performance

(¥)	FYE 2/2010	FYE 2/2011	FYE 2/2012	1st half of FYE 2/2012	1st half of FYE 2/2013
Highest price during the term	3,270	3,325	3,260	3,215	3,905
Lowest price during the term	2,460	2,705	2,550	2,550	3,160

2. Consolidated subsidiaries

Number of consolidated subsidiaries

	1st half of FYE 2/2012			1st half of FYE 2/2013			Increase		
	Domestic	Overseas	Total	Domestic	Overseas	Total	Increase	Decrease	Total
Consolidated Subsidiaries	3	4	7	8	4	12	5	-	5
Non-consolidated Subsidiaries and Associated companies, accounted for by the equity method	7	17	24	7	20	27	3	-	3
Total	10	21	31	15	24	39	8	-	8

Main consolidated subsidiaries

Company's name	Shares	Total operating revenues		Operating income		Net income	
		1st half of FYE 2/2012	1st half of FYE 2/2013	1st half of FYE 2/2012	1st half of FYE 2/2013	1st half of FYE 2/2012	1st half of FYE 2/2013
(¥ mn)							
Taiwan FamilyMart Co., Ltd.	43.50%	13,872	15,454	1,474	1,429	1,289	997
Siam FamilyMart Co., Ltd.	88.52%	11,560	13,079	136	113	181	79
FAMIMA CORPORATION	100.00%	552	516	(125)	(113)	(142)	(151)
famima.com Co., Ltd.	54.25%	2,550	3,275	550	680	330	382

※The figures for earnings contributions (shares) by affiliates and subsidiaries are as of August 31, 2012.

Main equity-accounted affiliates

Company's name	Shares	Net income	
		1st half of FYE 2/2012	1st half of FYE 2/2013
(¥ mn)			
Okinawa FamilyMart Co., Ltd.	48.98%	194	374
Minami Kyushu FamilyMart Co., Ltd.	49.00%	(118)	130
Hokkaido FamilyMart Co., Ltd.	49.00%	27	6
BGFretail Co., Ltd.	23.48%	2,194	2,225
Shanghai FamilyMart Co., Ltd.	30.00%	(349)	(930)

※The figures for earnings contributions (shares) by affiliates and subsidiaries are as of August 31, 2012.

(Reference) Total net sales of chain stores relating to the convenience store business

	1st half of FYE 2/2012	1st half of FYE 2/2013
(¥ mn)		
Non-Consolidated	773,924	803,716
Domestic area franchiser	64,947	65,837
Overseas area franchiser	179,663	205,849
Total	1,018,534	1,075,402

3. Business outlook for the fiscal year ending February 2013

Consolidated

(¥ mn)	Total operating revenues	Operating income	Net income	Basic net income per share (¥)
Full Year	338,500	45,000	25,000	263.4

Non-consolidated

(¥ mn)	Total store sales of FamilyMart stores	Total operating revenues	Operating income	Net income	Basic net income per share (¥)
Full Year	1,612,000	273,800	40,500	23,400	246.5

4. Consolidated statements of income

Six months ended August 31, 2012 and August 31, 2011

(¥ mn)	1st half of FYE 2/2012	1st half of FYE 2/2013	Increase
Total operating revenues:			
Commission from franchised stores	95,615	100,905	5,290
Net sales	57,185	55,567	(1,618)
Other operating revenues	14,770	15,575	805
Total operating revenues	167,570	172,047	4,477
Operating expenses:			
Cost of sales	40,133	38,823	(1,310)
Selling, general and administrative expenses	102,848	107,321	4,473
Total operating expenses	142,981	146,144	3,163
Operating income	24,589	25,903	1,314
Other income (expenses):			
Interest and dividend income	786	810	24
Equity in earnings of unconsolidated subsidiaries and associated companies	296	234	(62)
Gain on sales of subsidiaries and affiliates' stocks	1,014	-	(1,014)
Gain on reversal of accounts payable-store closing	797	-	(797)
Loss on disposals/sales of property and store facilities-net	(444)	(903)	(459)
Loss on impairment of long-lived assets	(1,287)	(1,392)	(105)
Loss on cancellations of land and building lease contracts	(561)	(659)	(98)
Loss on adjustment for changes of accounting standard for asset retirement obligations	(7,445)	-	7,445
Loss on disaster	(4,205)	-	4,205
Other-net	(183)	(486)	(303)
Other expenses-net	(11,232)	(2,396)	8,836
Income before income taxes and minority interests	13,357	23,507	10,150
Income taxes:			
Current	1,087	10,116	9,029
Deferred	3,842	(29)	(3,871)
Total income taxes	4,929	10,087	5,158
Income before minority interests	8,428	13,420	4,992
Minority interests in net income	772	707	(65)
Net income	7,656	12,713	5,057

5. Major fluctuations in consolidated statements of income

Total operating revenues				
(¥ mn)	1st half of FYE 2/2012	1st half of FYE 2/2013	Increase	Notes
Commission from franchised stores	95,615	100,905	5,290	(Parent company) Increase in sales
Net sales	57,185	55,567	(1,618)	(Parent company) Decrease in the number of Company-owned stores
Other operating revenues	14,770	15,575	805	
Total operating revenues	167,570	172,047	4,477	

Selling, general and administrative expenses				
(¥ mn)	1st half of FYE 2/2012	1st half of FYE 2/2013	Increase	Notes
Leasehold and office rents	41,879	44,054	2,175	(Parent company) Increase in the number of stores
Personnel expenses	21,817	21,808	(9)	
Advertising expenses	7,084	8,441	1,357	
Others	32,068	33,018	950	
Total	102,848	107,321	4,473	

Other income (expenses)				
(¥ mn) (¥ 百万円)	1st half of FYE 2/2012	1st half of FYE 2/2013	Increase	Notes
Gain on sales of subsidiaries and affiliates' stocks	1,014	-	(1,014)	
Loss on adjustment for changes of accounting standard for asset retirement obligations	(7,445)	-	7,445	
Loss on disaster	(4,205)	-	4,205	

Net income				
(¥ mn)	1st half of FYE 2/2012	1st half of FYE 2/2013	Increase	Notes
Consolidated	7,656	12,713	5,057	
(Non-consolidated)	7,825	12,426	4,601	
(Consolidated/Non-consolidated ratios)	0.98x	1.02x	0.04x	

6. Consolidated balance sheets

August 31, 2012 and February 29, 2012

(¥ mn)	FYE 2/2012	1st half of FYE 2/2013	Increase
Assets			
Current assets:			
Cash and cash equivalents	133,157	138,193	5,036
Time deposits	1,153	76	(1,077)
Marketable securities	2,829	1,653	(1,176)
Receivables:			
Due from franchised stores	11,107	9,941	(1,166)
Other	32,409	34,494	2,085
Allowance for doubtful receivables	(258)	(300)	(42)
Merchandise	7,914	8,571	657
Deferred tax assets	3,167	2,293	(874)
Prepaid expenses and other current assets	25,875	29,206	3,331
Total current assets	217,353	224,127	6,774
Property and store facilities:			
Land	13,996	15,249	1,253
Buildings and structures	65,707	69,068	3,361
Machinery and equipment	6,479	7,205	726
Furniture and fixtures	71,405	78,828	7,423
Other	681	607	(74)
Total	158,268	170,957	12,689
Accumulated depreciation	(68,093)	(72,291)	(4,198)
Net property and store facilities	90,175	98,666	8,491
Investments and other assets:			
Investment securities	11,928	12,778	850
Investments in and advances to unconsolidated subsidiaries and associated companies	15,008	15,736	728
Software	9,321	9,096	(225)
Goodwill	381	5,803	5,422
Goodwill attributable to individual stores	4,800	4,524	(276)
Leasehold deposits	108,214	111,219	3,005
Deferred tax assets	6,340	6,926	586
Other assets	9,302	9,779	477
Total investments and other assets	165,294	175,861	10,567
Total	472,822	498,654	25,832

6. Consolidated balance sheets (continued)

August 31, 2012 and February 29, 2012

(¥ mn)	FYE 2/2012	1st half of FYE 2/2013	Increase
Liabilities and equity			
Current liabilities:			
Payables:			
Trade accounts for franchised and Company-owned stores	74,566	86,326	11,760
Due to franchised stores	4,790	7,484	2,694
Other	20,218	21,520	1,302
Current portion of long-term lease obligations	5,361	6,322	961
Income taxes payable	5,066	10,187	5,121
Deposit received	67,242	56,536	(10,706)
Accrued expenses	5,628	5,810	182
Other current liabilities	2,852	3,985	1,133
Total current liabilities	185,723	198,170	12,447
Long-term liabilities:			
Long-term lease obligations	27,997	31,345	3,348
Liability for retirement benefits	7,514	7,733	219
Leasehold deposits from franchised stores	9,900	10,192	292
Asset retirement obligations	11,909	12,165	256
Other long-term liabilities	3,840	3,792	(48)
Total long-term liabilities	61,160	65,227	4,067
Equity			
Common stock-authorized, 250,000,000 shares; issued, 97,683,133 shares	16,659	16,659	-
Capital surplus	17,389	17,389	-
Retained earnings	196,914	205,640	8,726
Unrealized gain on available-for-sale securities	239	832	593
Foreign currency translation adjustments	(4,198)	(4,044)	154
Treasury stock-at cost (2,753,622 shares in Aug-12 and 2,752,139 shares in Feb-12)	(8,744)	(8,749)	(5)
Total	218,259	227,727	9,468
Minority interests	7,680	7,530	(150)
Total equity	225,939	235,257	9,318
Total	472,822	498,654	25,832

7. Major fluctuations in consolidated balance sheets

Current assets				
(¥ mn)	FYE 2/2012	1st half of FYE 2/2013	Increase	Notes
Cash and cash equivalents	133,157	138,193	5,036	

Property and store facilities				
(¥ mn)	FYE 2/2012	1st half of FYE 2/2013	Increase	Notes
Furniture and fixtures	71,405	78,828	7,423	

Investments and other assets				
(¥ mn)	FYE 2/2012	1st half of FYE 2/2013	Increase	Notes
Goodwill	381	5,803	5,422	Increase due to obtain an equity interest in SENIOR LIFE CREATE Co., Ltd. to consolidate

Current liabilities				
(¥ mn)	FYE 2/2012	1st half of FYE 2/2013	Increase	Notes
Payables:				
Trade accounts for franchised and Company-owned stores	74,566	86,326	11,760	(Parent company) Increase in the number of stores
Income taxes payable	5,066	10,187	5,121	
Deposit received	67,242	56,536	(10,706)	(Parent company) Decrease in public utility charges-received

Noncurrent liabilities				
(¥ mn)	FYE 2/2012	1st half of FYE 2/2013	Increase	Notes
Long-term lease obligations	27,997	31,345	3,348	

8. Non-consolidated statements of income

Six months ended August 31, 2012 and August 31, 2011

(¥ mn)	1st half of FYE 2/2012	1st half of FYE 2/2013	Increase
Net sales of Company-owned stores	42,242	35,223	(7,019)
Net sales of franchised stores	731,682	768,493	36,811
Total store sales of FamilyMart stores	773,924	803,716	29,792
Commission from franchised stores	88,644	93,501	4,857
Net sales	42,242	35,223	(7,019)
Other operating revenues	9,922	10,042	120
Total operating revenues	140,808	138,766	(2,042)
Cost of sales	30,489	24,922	(5,567)
Selling, general and administrative expenses	87,877	90,060	2,183
Total operating cost and expenses	118,366	114,982	(3,384)
Operating income	22,442	23,784	1,342
Net income	7,825	12,426	4,601
Basic net income per share (¥)	82.4	130.9	48.5

9. Breakdown of sales by merchandise category (Non-consolidated)

(¥ mn)	1st half of FYE 2/2011			1st half of FYE 2/2012			1st half of FYE 2/2013		
		YoY	Share		YoY	Share		YoY	Share
Fast food	20,310	101.6%	3.0%	22,105	108.8%	2.9%	24,891	112.6%	3.1%
Daily food	204,280	101.7%	30.5%	217,874	106.7%	28.9%	233,007	106.9%	29.0%
Processed food	192,330	103.8%	28.7%	200,957	104.5%	26.7%	213,998	106.5%	26.6%
Liquor (License goods)	33,176	99.7%	4.9%	33,073	99.7%	4.4%	34,635	104.7%	4.3%
Food sub-total	416,920	102.7%	62.2%	440,936	105.8%	58.5%	471,896	107.0%	58.7%
Non-food items	201,911	101.5%	30.1%	255,680	126.6%	34.0%	266,737	104.3%	33.2%
Cigarette (License goods)	147,412	101.6%	22.0%	200,749	136.2%	26.7%	209,312	104.3%	26.0%
Services	14,262	106.6%	2.1%	14,784	103.7%	2.0%	16,071	108.7%	2.0%
Electronic Commerce	37,276	113.7%	5.6%	41,362	111.0%	5.5%	48,923	118.3%	6.1%
Total store sales of FamilyMart stores	670,369	102.9%	100.0%	752,762	112.3%	100.0%	803,627	106.8%	100.0%

※ The figures above do not reflect the performance results of the am/pm stores before conversion to FamilyMart stores and ASD machines.

Note	The main description of each merchandise category as follows:
Fast food:	Fried chickens, steamed meat buns, oden, french fries and croquettes etc. made and sold over the counter.
Daily food:	Lunch boxes, noodles, sandwiches, delicatessen, desserts etc.
Processed food:	Beverages, alcoholic beverages, instant noodles, confectionery, seasonings etc.
Non-food items:	Magazines, daily goods, cigarette etc.
Services:	Copy service, express service etc.
Electronic commerce:	Ticket, sales by Famiport(multimedia terminals).

10. Gross profit ratio (Non-consolidated)

	1st half of FYE 2/2011		1st half of FYE 2/2012		1st half of FYE 2/2013		FYE 2/2013 (est.)	
		YoY		YoY		YoY		YoY
Fast food	52.72%	1.08%	53.39%	0.67%	53.73%	0.34%		
Daily food	35.95%	0.64%	36.16%	0.21%	36.53%	0.37%		
Processed food	36.69%	0.88%	37.31%	0.62%	38.01%	0.70%		
Liquor (License goods)	24.36%	0.19%	24.39%	0.03%	24.87%	0.48%		
Food sub-total	37.11%	0.77%	37.55%	0.44%	38.11%	0.56%		
Non-food items	16.39%	-	15.38%	(1.01%)	15.53%	0.15%		
Cigarette (License goods)	10.50%	0.01%	10.47%	(0.03%)	10.49%	0.02%		
Services	11.31%	(0.71%)	10.37%	(0.94%)	9.80%	(0.57%)		
Electronic Commerce	3.31%	(0.18%)	3.24%	(0.07%)	3.32%	0.08%		
Total	28.45%	0.35%	27.61%	(0.84%)	27.95%	0.34%	28.11%	0.52%

※ The figures above do not reflect the performance results of the TOMONY and am/pm stores before conversion to FamilyMart stores and ASD machines.

11. Other operating data

Business performance

	1st half of FYE 2/2011		1st half of FYE 2/2012		1st half of FYE 2/2013		FYE 2/2013 (est.)	
		YoY		YoY		YoY		YoY
Avg. daily sales (¥ 1,000)								
Total stores	504	(6)	537	33	536	(1)	533	2
Existing stores	505	(9)	535	30	540	5	531	-
New stores	573	123	567	(6)	475	(92)	504	(17)
Number of customers								
Total stores	960	14	976	16	976	-	963	2
Existing stores	956	6	962	6	981	19	962	6
Spend per customer (¥)								
Total stores	525	(15)	551	26	549	(2)	554	2
Existing stores	528	(13)	556	28	550	(6)	554	(2)
Growth rate of avg. daily sales of existing stores (%)	(2.3)	/	4.9	/	(0.6)	/	0.0	/
Average inventory (¥ 1,000)	5,699	49	5,934	235	6,175	241	6,120	123
Turnover of goods	15.9	(0.4)	16.0	0.1	15.5	(0.5)	30.8	(0.6)

※ The figures above do not reflect the performance results of the TOMONY and am/pm stores before conversion to FamilyMart stores.

Business hours

	1st half of FYE 2/2011			1st half of FYE 2/2012			1st half of FYE 2/2013		
	No. of stores	Share	Changes from 2/2010	No. of stores	Share	Changes from 2/2011	No. of stores	Share	Changes from 2/2012
24 hours	7,154	97.5%	206	7,535	95.2%	207	7,945	94.7%	205
Others	256	2.5%	46	381	4.8%	80	449	5.3%	25
Total	7,410	100.0%	252	7,916	100.0%	287	8,394	100.0%	230

※ The figures above do not reflect the performance results of the am/pm stores before conversion to FamilyMart stores.

11. Other operating data (continued)

Liquor-licensed and cigarette-licensed stores

	1st half of FYE 2/2011			1st half of FYE 2/2012			1st half of FYE 2/2013		
	No. of stores	Share	Changes from 2/2010	No. of stores	Share	Changes from 2/2011	No. of stores	Share	Changes from 2/2012
Liquor	7,180	96.9%	217	7,622	96.3%	231	8,155	96.7%	285
Cigarette	6,565	88.6%	299	7,073	89.4%	285	7,612	90.7%	339

Note : In Japan, sales of alcoholic beverages and cigarettes are strictly controlled by the government and require a license.

※ The figures above do not reflect the performance results of the am/pm stores before conversion to FamilyMart stores.

Number of employees (non-consolidated)

	1st half of FYE 2/2011		1st half of FYE 2/2012		1st half of FYE 2/2013	
		Changes from 2/2010		Changes from 2/2011		Changes from 2/2012
Number of full-time employees	3,435	370	3,447	89	3,407	51
Store developers	142	(10)	147	2	202	2
Store supervisors	1,144	128	1,183	46	1,151	(14)
Number of part-time employees	3,069	755	2,726	(232)	2,326	(289)

Note : The number of store developers and store supervisors doesn't include administrators.

Number of employees (consolidated)

	1st half of FYE 2/2011		1st half of FYE 2/2012		1st half of FYE 2/2013	
		Changes from 2/2010		Changes from 2/2011		Changes from 2/2012
Number of full-time employees	7,385	181	7,906	337	8,962	635

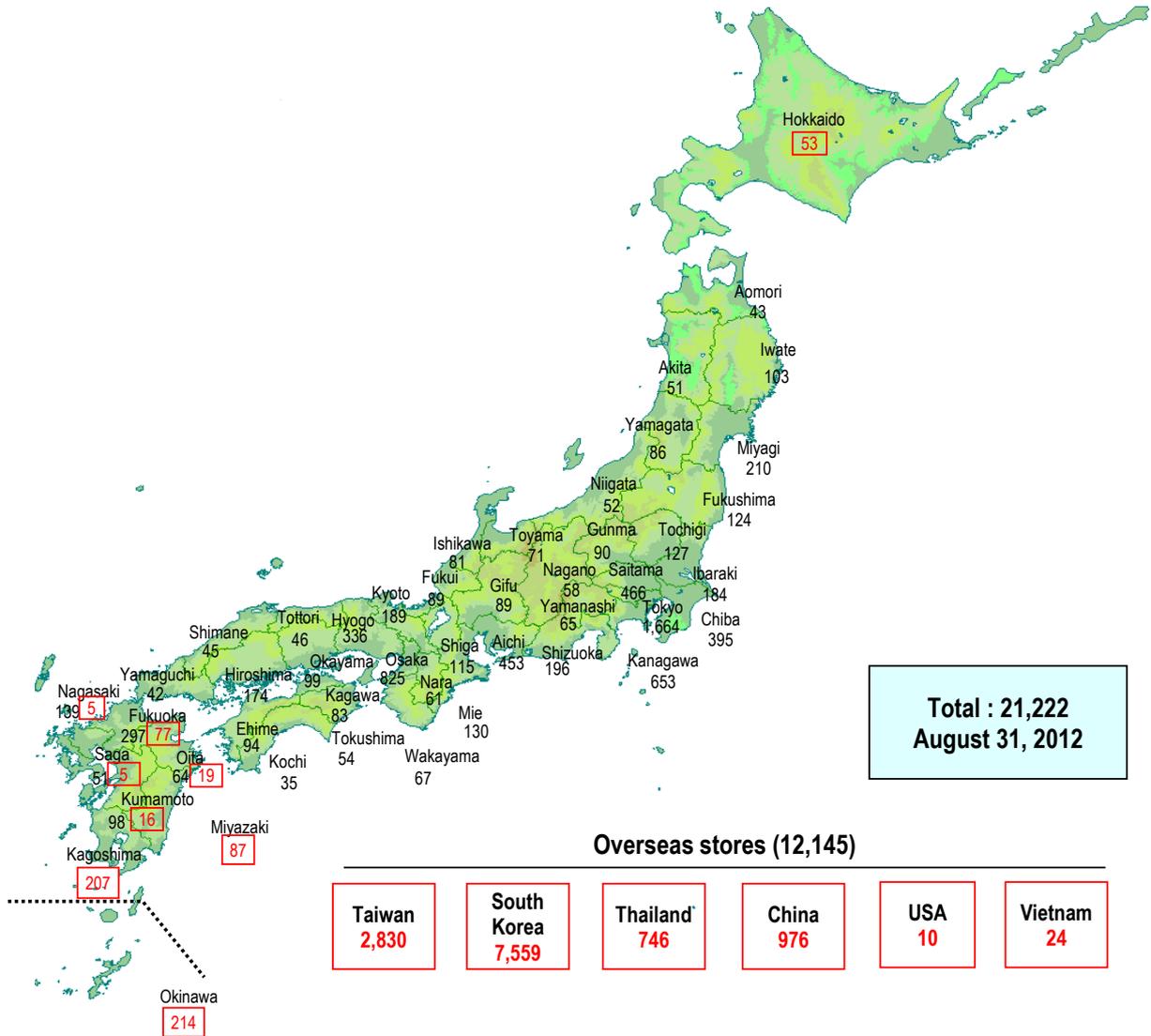
Bill settlement service

	1st half of FYE 2/2011		1st half of FYE 2/2012		1st half of FYE 2/2013	
		YoY		YoY		YoY
Transaction volume(millions of yen)	844,324	110.0%	880,323	104.3%	962,071	109.3%
Number of transactions(thousand)	87,016	109.1%	89,585	103.0%	96,411	107.6%

※ The figures above do not reflect the performance results of the am/pm stores before conversion to FamilyMart stores.

12. Store network

Domestic stores (9,077)



Black : FamilyMart stores

Red : Area franchising stores

12. Store network (continued)

	Number of stores						FYE2/2013 (est.)	
	1st half of FYE 2/2011		1st half of FYE 2/2012		1st half of FYE 2/2013		Stores	YoY
	Stores	Changes from 2/2010	Stores	Changes from 2/2011	Stores	Changes from 2/2012		
FamilyMart Co., Ltd.								
Company-owned stores	485	51	448	11	398	11	350	(37)
Type one	4,280	194	4,733	246	5,225	212	/	/
TOMONY	37	4	39	1	52	7	/	/
Type two	2,645	7	2,735	30	2,771	7	/	/
Franchised stores	6,925	201	7,468	276	7,996	219	8,314	537
FamilyMart stores	7,410	252	7,916	287	8,394	230	8,664	500
Domestic area franchising								
Okinawa FamilyMart Co., Ltd.	203	2	207	4	214	2	/	/
Minami Kyushu FamilyMart Co., Ltd.	282	(7)	289	5	294	3	/	/
Hokkaido FamilyMart Co., Ltd.	43	3	47	2	53	1	/	/
JR KYUSHU RETAIL	8	8	109	22	122	7	/	/
Domestic area franchising stores	536	6	652	33	683	13	713	43
Domestic chain stores	7,946	258	8,568	320	9,077	243	9,377	543
Overseas area franchising								
Taiwan FamilyMart Co., Ltd. (Taiwan)	2,518	94	2,744	107	2,830	21	2,887	78
BGFretail Co., Ltd. (S. Korea)	5,050	307	6,215	704	7,559	649	8,280	1,370
Siam FamilyMart Co., Ltd. (Thailand)	591	26	653	31	746	59	800	113
Shanghai FamilyMart Co., Ltd.	353	66	522	80	746	107	859	220
Guangzhou FamilyMart Co., Ltd.	57	11	99	11	146	25	179	58
Suzhou FamilyMart Co., Ltd.	27	1	40	4	65	17	75	27
Hangzhou FamilyMart Co., Ltd.	/	/	/	/	12	7	24	19
Chengdu FamilyMart Co., Ltd.	/	/	/	/	7	7	24	24
China(sub-total)	437	78	661	95	976	163	1,161	348
FAMIMA CORPORATION (USA)	9	-	9	(1)	10	2	10	2
VI NA FAMILYMART/Family Company(Vietnam)	3	2	8	4	24	6	36	18
Overseas area franchising stores	8,608	507	10,290	940	12,145	900	13,174	1,929
Total area franchising stores	9,144	513	10,942	973	12,828	913	13,887	1,972
Total chain stores	16,554	765	18,858	1,260	21,222	1,143	22,551	2,472

※1: The figures for Feb-13(est.) do not include the TOMONY stores.

※2: To ensure the smooth operation of our Vietnam business, we have formed two companies as an interim measure due to foreign investment restrictions.

Number of store openings and closures

	1st half of FYE 2/2011						1st half of FYE 2/2012						1st half of FYE 2/2013						FYE2/2013 (est.)		
	Open		Close		Net increase		Open		Close		Net increase		Open		Close		Net increase		Open	Close	Net increase
FamilyMart	203	108	95	228	140	88	339	116	223	800	300	500									
TOMONY	4	-	4	1	-	1	7	-	7	/	/	/									
am/pm→FamilyMart	153	-	153	198	-	198	/	/	/	/	/	/									
Total	360	108	252	427	140	287	346	116	230	800	300	500									

Number of store re-location

1st half of FYE 2/2011	1st half of FYE 2/2012	1st half of FYE 2/2013
Re-location	Re-location	Re-location
35	37	38

13. Capital expenditure

Capital expenditure (non-consolidated)

(¥ mn)	1st half of FYE 2/2012		1st half of FYE 2/2013		FYE 2/2013(est.)	
		YoY		YoY		YoY
Leasehold deposits	5,559	108.1%	7,802	140.3%	17,032	129.4%
New stores	2,615	111.7%	3,620	138.4%	9,360	150.1%
Existing stores	1,203	139.8%	1,045	86.8%	3,077	121.8%
For stores	3,818	119.3%	4,665	122.2%	12,437	141.9%
Head office investment	193	162.3%	144	74.6%	144	30.8%
System investment(Note)	1,083	63.7%	1,080	99.7%	3,277	114.6%
For head office	1,276	70.2%	1,224	95.9%	3,421	102.8%
Lease	6,995	70.8%	6,918	98.9%	16,777	124.0%
Total capital expenditure	17,648	88.1%	20,609	116.8%	49,667	128.1%
Depreciation and amortization expense	6,213	137.3%	7,277	117.1%	16,074	123.5%

※ Due to adoption of the new lease accounting standards (Accounting Standard for Lease Transactions) from the current term, capital expenditures and depreciation and amortization amounts included those for lease assets.

Note: The details of system investment in each fiscal year as follows :

(¥ mn)	1st half of FYE 2/2012	1st half of FYE 2/2013	FYE 2/2013(est.)
POS system	-	-	-
System improvement and software	1,077	1,063	3,260
Hardware and software for the head office and others	6	17	17
Total	1,083	1,080	3,277

Capital expenditure (consolidated)

(¥ mn)	1st half of FYE 2/2012		1st half of FYE 2/2013		FYE 2/2013(est.)	
		YoY		YoY		YoY
Total capital expenditure	21,377	97.9%	26,184	122.5%	58,756	126.8%
Depreciation and amortization expense	7,810	130.9%	9,035	115.7%	19,785	122.2%

14. Principal shareholders in August 2012

Ten largest shareholders

Shareholder	Number of shares held (thousands)	% of total issued shares
ITOCHU Corporation	29,941	30.7 %
Japan Trustee Services Bank, Ltd.(Trust account)	3,540	3.6 %
NTT DoCoMo, Inc.	2,931	3.0 %
Japan Trustee Services Bank, Ltd.(Trust account 9)	2,183	2.2 %
Mizuho Bank, Ltd.	2,085	2.1 %
Nippon Life Insurance Company	1,964	2.0 %
The Master Trust Bank of Japan, Ltd.(Trust account)	1,935	2.0 %
STATE STREET BANK AND TRUST COMPANY	1,822	1.9 %
DEUTSCHE BANK AG LONDON 610	1,213	1.2 %
THE BANK OF NEW YORK, TREATY JASDEC ACCOUNT	1,113	1.1 %
Total	48,727	49.9 %

Note: In addition to the above, the Company also holds 2,753 thousand shares in treasury.

Distribution of shares

	FYE 2/2012			1st half of FYE 2/2013		
	No. of shareholders	No. of shares (hundreds)	% of shares	No. of shareholders	No. of shares (hundreds)	% of shares
Japanese financial institutions and securities companies	110	229,919	23.6%	103	207,572	21.3%
Other Japanese corporations	283	353,180	36.1%	277	352,384	36.1%
Foreign institutions and individuals	405	317,760	32.6%	413	342,413	35.1%
Japanese individuals and others	9,711	74,849	7.7%	9,223	73,360	7.5%
Total	10,509	975,708	100.0%	10,016	975,729	100.0%

Note: 100 shares per unit.