



# 1. Consolidated Financial Results

## (1) Summary and outlook

(millions of yen)

	1st Q ended May 2014		FY ended Feb. 2015		1st Q ended May 2015		FY ending Aug. 2015 (Forecast)		FY ending Feb. 2016 (Forecast)	
		Y-o-y		Y-o-y		Y-o-y		Y-o-y		Y-o-y
Operating revenue	249,984	1.5%	1,018,959	-1.3%	249,793	-0.1%	507,700	1.2%	1,036,400	1.7%
General merchandise stores operations <sup>*1</sup>	189,138	-0.4%	777,327	-2.8%	191,237	1.1%	384,960	2.0%	793,610	2.1%
Convenience stores operations	37,145	-0.5%	148,110	-0.3%	37,534	1.0%	76,940	0.8%	151,470	2.3%
Specialty stores operations	14,595	-4.9%	58,304	-9.5%	12,607	-13.6%	27,930	-7.2%	54,750	-6.1%
Financial services operations	4,591	8.1%	18,428	6.5%	4,902	6.8%	9,550	4.8%	19,360	5.1%
Others <sup>*2</sup>	13,325	170.1%	54,422	112.2%	13,141	-1.4%	26,470	-2.5%	53,490	-1.7%
Eliminations	-8,812	-	-37,634	-	-9,629	-	-18,150	-	-36,280	-
SG & A expenses	92,358	2.8%	369,550	-0.3%	91,124	-1.3%	185,800	1.1%	375,200	1.5%
Operating income	5,244	-23.5%	20,237	-20.1%	4,475	-14.7%	12,000	4.7%	23,500	16.1%
General merchandise stores operations <sup>*1</sup>	2,399	-26.0%	9,013	-26.3%	1,381	-42.4%	3,690	1.2%	10,100	12.1%
Convenience stores operations	2,512	-17.7%	7,613	-19.5%	2,162	-13.9%	5,480	-10.2%	8,000	5.1%
Specialty stores operations	-535	-	-1,164	-	-509	-4.9%	240	-	240	-
Financial services operations	730	-15.2%	3,899	4.0%	1,073	46.9%	2,000	14.5%	4,010	2.8%
Others <sup>*2</sup>	155	-33.9%	831	8.5%	361	132.0%	620	65.8%	1,240	49.2%
Eliminations	-19	-	45	-	5	-	-30	-	-90	-
Non-operating income	814	1.0%	3,887	-2.8%	942	15.8%	-	-	2,770	-28.7%
Non-operating expenses	948	-17.0%	3,636	-14.6%	911	-3.8%	-	-	3,270	-10.1%
Ordinary income	5,110	-21.6%	20,488	-18.3%	4,506	-11.8%	11,700	4.3%	23,000	12.3%
Extraordinary gains	1,297	217.0%	1,436	-5.5%	3,017	132.5%	-	-	3,000	108.9%
Extraordinary losses	4,994	58.6%	19,440	83.3%	7,948	59.1%	-	-	13,300	-31.6%
Net income	680	-71.5%	-2,408	-	-2,686	-	3,100	-19.9%	4,800	-
Net income per share (yen)	2.96	-71.2%	-10.47	-	-11.68	-	13.47	-19.9%	20.86	-
Average number of shares outstanding during period <sup>*3</sup>	230,083,792 shares		230,083,074 shares		230,081,406 shares		-		-	
Total assets	946,665	10.2%	952,584	0.3%	979,866	3.5%				
Total net assets	304,317	-0.6%	301,249	-1.5%	293,290	-3.6%				
Interest-bearing liabilities <sup>*4</sup>	346,480	28.0%	364,174	1.7%	363,861	5.0%				

Notes 1. In the General merchandise stores segment, UNY (SHANGHAI) TRADING Co., Ltd. became a consolidated subsidiary on October 1, 2014.

2. In the Other segment, UNICOM Inc. became a consolidated subsidiary on March 1, 2014.

3. Average number of shares outstanding during period excludes treasury stocks.

4. Interest-bearing liabilities include lease liabilities.

## (4) Stores at term-end of major subsidiaries

(stores)

	1st Q ended May 2014		FY ended Feb. 2015		1st Q ended May 2015		FY ending Feb. 2016 (Forecast)	
		Net increase (Net decrease)		Net increase (Net decrease)		Net increase (Net decrease)		Net increase (Net decrease)
<b>General merchandise stores operations</b>								
UNY CO., LTD.	227	-2	226	-3	228	+2	231	+5
Openings	2	-	6	-	3	-	8	-
Closures	4	-	9	-	1	-	3	-
UNY (HK) CO., LIMITED	3	±0	3	±0	3	±0	3	±0
Openings	0	-	0	-	0	-	0	-
Closures	0	-	0	-	0	-	0	-
UNY (SHANGHAI) TRADING Co., Ltd.	-	-	1	+1	1	±0	1	±0
Openings	-	-	1	-	0	-	0	-
Closures	-	-	0	-	0	-	0	-
99 ICHIBA Co., Ltd.	80	+4	90	+14	87	-3	108	+18
Openings	4	-	15	-	1	-	24	-
Closures	0	-	1	-	4	-	6	-
<b>Convenience stores operations</b>								
Circle K Sunkus Co., Ltd. (Group total)	6,266	-93	6,353	-6	6,330	-23	6,463	+110
Openings	64	-	360	-	62	-	404	-
Closures	157	-	366	-	85	-	294	-
The Company	5,785	+6	5,990	+108	5,965	-25	6,090	+100
Openings	60	-	347	-	55	-	380	-
Relocations	9	-	92	-	26	-	-	-
Closures	54	-	239	-	80	-	280	-
Area franchisers	481	-99	363	-114	365	+2	373	+10
Openings	4	-	13	-	7	-	24	-
Closures	103	-	127	-	5	-	14	-
Circle K Sunkus Co., Ltd. (Consolidated basis)	6,266	-93	6,069	+103	6,043	-26	6,163	+94
Openings	64	-	349	-	55	-	380	-
Closures	157	-	246	-	81	-	286	-
<b>Specialty stores operations</b>								
SAGAMI Co., Ltd.	268	-1	253	-16	257	+4	254	+1
Openings	5	-	7	-	8	-	12	-
Closures	6	-	23	-	4	-	11	-
PALEMO CO., LTD.	767	-13	700	-80	675	-25	620	-80
Openings	10	-	14	-	3	-	10	-
Closures	23	-	94	-	28	-	90	-
MOLIE Co., Ltd.	135	+2	131	-2	130	-1	131	±0
Openings	4	-	5	-	0	-	3	-
Closures	2	-	7	-	1	-	3	-

## 2. Financial results of major subsidiaries by operating segment

### General merchandise stores operations: UNY CO., LTD.

#### (1) Business results (Non-consolidated basis)

##### 1) Business results

(millions of yen)

	1st Q ended May 2014		FY ended Feb. 2015		1st Q ended May 2015		FY ending Feb. 2016 (Forecast)	
		Y-o-y		Y-o-y		Y-o-y		Y-o-y
Operating revenue	180,857	-1.1%	745,647	-3.3%	181,528	0.4%	753,800	1.1%
Net sales	170,890	-1.4%	705,770	-3.6%	171,520	0.4%	712,425	0.9%
Y-o-y change in existing store sales (Adjustment for the day of the week)	-2.1%	-	-2.9%	-	1.5%	-	-1.4%	-
Gross profit	41,766	-1.2%	168,772	-4.4%	40,486	-3.1%	171,885	1.8%
Gross profit ratio	24.4%	±0.0%	23.9%	-0.2%	23.6%	-0.8%	24.1%	+0.2%
Other revenues	9,966	3.3%	39,876	2.1%	10,008	0.4%	41,375	3.8%
Operating gross profit	51,732	-0.4%	208,649	-3.3%	50,495	-2.4%	213,260	2.2%
SG & A expenses	49,494	1.4%	198,240	-2.6%	48,953	-1.1%	201,760	1.8%
Personnel costs	23,046	1.0%	89,566	-3.8%	22,178	-3.8%	-	-
Advertising costs	3,026	-20.3%	11,522	-16.9%	2,979	-1.5%	-	-
Decoration expense	322	21.6%	1,112	-37.1%	351	9.2%	-	-
Rental costs	6,208	-0.5%	24,549	-1.1%	6,142	-1.1%	-	-
Depreciation and amortization	3,907	11.1%	16,454	6.1%	3,883	-0.6%	-	-
Water, electricity and heating expenses	2,946	15.8%	14,349	6.3%	3,032	2.9%	-	-
Others	10,037	4.3%	40,686	-0.7%	10,384	3.5%	-	-
Operating income	2,238	-28.3%	10,408	-14.3%	1,541	-31.1%	11,500	10.5%
Non-operating income	266	-35.3%	1,536	-6.6%	403	51.1%	-	-
Non-operating expenses	656	-16.5%	2,426	-14.3%	486	-25.9%	-	-
Ordinary income	1,848	-32.7%	9,518	-13.1%	1,458	-21.1%	10,300	8.2%
Extraordinary gains	-	-	0	-100.0%	3,000	-	-	-
Extraordinary losses	619	-9.9%	11,228	167.0%	1,627	162.6%	-	-
Net income	557	-55.8%	-3,244	-	982	76.3%	2,900	-

##### 2) Non-operating income or expenses

(millions of yen)

	1st Q ended May 2014		FY ended Feb. 2015		1st Q ended May 2015	
		Y-o-y		Y-o-y		Y-o-y
Non-operating income	266	-35.3%	1,536	-6.6%	403	51.1%
Interest income	72	-10.6%	283	-9.5%	64	-11.2%
Others	194	43.3%	1,253	41.9%	338	74.5%
Non-operating expenses	656	-16.5%	2,426	-14.3%	486	-25.9%
Interest expenses	573	-15.3%	2,230	-14.3%	473	-17.4%
Others	83	-23.8%	196	-12.8%	13	-84.1%

##### 3) Extraordinary gains or losses

(millions of yen)

	1st Q ended May 2014		FY ended Feb. 2015		1st Q ended May 2015	
		Y-o-y		Y-o-y		Y-o-y
Extraordinary gains	-	-	0	-100.0%	3,000	-
Gain on sales of fixed assets	-	-	0	-100.0%	3,000	-
Extraordinary losses	619	-9.9%	11,228	167.0%	1,627	162.6%
Loss on disposal of property and equipment	335	178.8%	1,348	0.9%	176	-47.2%
Impairment loss on fixed assets	-	-	9,557	233.1%	1,350	-
Others	284	-	322	-	99	-64.8%

## (2) Sales breakdown

### 1) Sales growth

	1st Q ended May 2014	1st Quarter ended May 2015				FY ending Feb. 2016 (Forecast)
		March	April	May	1st Quarter (Mar.-May)	
Y-o-y change in existing store sales (Adjustment for the day of the week)	-2.1%	-5.1%	2.2%	<b>7.4%</b>	1.5%	<b>-1.4%</b>
Clothing	-5.2%	-9.9%	-1.7%	<b>8.6%</b>	-0.7%	
Household goods	-1.9%	-17.7%	-6.4%	<b>8.1%</b>	-6.1%	
Foods	-1.4%	-1.4%	5.0%	<b>7.2%</b>	3.6%	
Y-o-y change in existing store sales (Non-adjustment for the day of the week)	-1.9%	-3.8%	-0.1%	<b>7.4%</b>	1.1%	
Number of customers counted	-3.3%	-2.7%	-1.0%	<b>1.7%</b>	-0.6%	
Average spending per customer	1.3%	-1.2%	0.9%	<b>5.8%</b>	1.8%	
Y-o-y change in all store sales	-1.4%	-4.7%	-1.2%	<b>7.2%</b>	0.3%	
Clothing	-5.0%	-9.0%	-7.2%	<b>6.5%</b>	-3.1%	
Household goods	-1.2%	-16.6%	-11.4%	<b>7.2%</b>	-7.6%	
Foods	-0.7%	-1.3%	2.6%	<b>7.6%</b>	2.9%	

### 2) Sales by product category

(millions of yen)

	1st Q ended May 2014			FY ended Feb. 2015			1st Q ended May 2015		
		Y-o-y	Share		Y-o-y	Share		Y-o-y	Share
Clothing	25,168	-5.0%	14.7%	99,975	-8.0%	14.2%	24,390	-3.1%	14.2%
Women's clothing	6,975	-7.2%	4.1%	27,103	-8.6%	3.8%	6,704	-3.9%	3.9%
Children's clothing	3,559	-7.9%	2.1%	12,948	-9.6%	1.8%	3,452	-3.0%	2.0%
Men's clothing	4,437	0.1%	2.6%	18,898	-5.2%	2.7%	4,380	-1.3%	2.6%
Shoes, bags and accessories	4,261	-7.7%	2.5%	15,758	-9.3%	2.2%	4,268	0.2%	2.5%
Underwear	5,934	-2.2%	3.5%	25,266	-7.7%	3.6%	5,584	-5.9%	3.3%
Household goods	25,309	-1.2%	14.8%	109,246	-5.6%	15.5%	23,375	-7.6%	13.6%
Household goods	4,085	-11.7%	2.4%	16,689	-20.6%	2.4%	3,685	-9.8%	2.1%
General merchandises	21,224	1.1%	12.4%	92,556	-2.3%	13.1%	19,689	-7.2%	11.5%
Foods	117,380	-0.7%	68.7%	484,962	-2.3%	68.7%	120,825	2.9%	70.4%
Fresh foods	68,385	0.1%	40.0%	286,898	-1.7%	40.7%	71,510	4.6%	41.7%
Processed foods	48,995	-1.7%	28.7%	198,064	-3.2%	28.1%	49,314	0.7%	28.8%
Commodity supply	118	28.4%	0.1%	679	107.2%	0.1%	209	77.5%	0.1%
Others	2,914	0.9%	1.7%	10,905	-3.8%	1.5%	2,719	-6.7%	1.6%
Total	170,890	-1.4%	100.0%	705,770	-3.6%	100.0%	171,520	0.4%	100.0%

### 3) Sales by store type

(millions of yen)

	1st Q ended May 2014			FY ended Feb. 2015			1st Q ended May 2015		
		Y-o-y	Share		Y-o-y	Share		Y-o-y	Share
Apita type	111,434	-1.2%	65.4%	462,024	-3.1%	65.6%	112,767	1.2%	65.9%
Piago type	56,195	-2.1%	33.0%	231,601	-4.4%	32.9%	55,659	-1.0%	32.6%
U Home type	2,781	6.6%	1.6%	10,195	-5.9%	1.4%	2,563	-7.9%	1.5%
Total	170,411	-1.4%	100.0%	703,821	-3.6%	100.0%	170,990	0.3%	100.0%

Note. Y-o-y change in existing store sales for the 1st Quarter ended May 2015 by store type are below:

Apita type: +1.3%, Piago type: +2.1%, U Home type: -4.1%

### (3) Gross profit ratio

	1st Q ended May 2014		FY ended Feb. 2015		1st Q ended May 2015		FY ending Feb. 2016 (Forecast)	
		Change		Change		Change		Change
Clothing	38.3%	-1.3%	36.7%	-0.8%	37.4%	-0.9%		
Household goods	28.3%	-0.2%	27.8%	+0.1%	28.3%	±0.0%		
Foods	20.8%	+0.6%	20.5%	±0.0%	19.9%	-0.9%		
Total	24.4%	±0.0%	23.9%	-0.2%	23.6%	-0.8%	24.1%	+0.2%

### (4) Openings and closures of stores

	Store name	Location	Retail space (Directly operated)	Date of open or close
Openings	Raspa Ootagawa (Piago Ootagawa): new store	Aichi prefecture	13,900 m <sup>2</sup> (5,100 m <sup>2</sup> )	March 20, 2015
	Raspa Hakusan (Piago Hakusan): new store	Aichi prefecture	8,700 m <sup>2</sup> (2,100 m <sup>2</sup> )	April 24, 2015
	Piago Moriyama: new store	Aichi prefecture	2,900 m <sup>2</sup> (2,900 m <sup>2</sup> )	April 25, 2015
	Piago Isezaki: rebuilding store	Kanagawa prefecture	3,100 m <sup>2</sup> (3,100 m <sup>2</sup> )	July 3, 2015
	Piago Hekinan: rebuilding store	Aichi prefecture	4,900 m <sup>2</sup> (2,500 m <sup>2</sup> )	July 17, 2015
	U Home Shinshiro: new store	Aichi prefecture	4,800 m <sup>2</sup> (3,700 m <sup>2</sup> )	Late July
	Apita Iwata: rebuilding store	Shizuoka prefecture	22,300 m <sup>2</sup> (10,300 m <sup>2</sup> )	2nd Half
	Apita Iwakura: rebuilding store	Aichi prefecture	17,000 m <sup>2</sup> (9,300 m <sup>2</sup> )	2nd Half
Closures	U Home Mattou	Ishikawa prefecture	6,000 m <sup>2</sup> (6,000 m <sup>2</sup> )	May 10, 2015
	Piago Matsubara	Shiga prefecture	3,100 m <sup>2</sup> (3,000 m <sup>2</sup> )	2nd Half
	Apita Hiyoshi	Kanagawa prefecture	12,800 m <sup>2</sup> (8,200 m <sup>2</sup> )	2nd Half

## General merchandise stores operation: UNY (HK) CO., LIMITED

### Business results (Non-consolidated basis)

(millions of yen)

	1st Q ended Feb. 2014		FY ended Nov. 2014		1st Q ended Feb. 2015		FY ending Nov. 2015 (Forecast)	
		Y-o-y		Y-o-y		Y-o-y		Y-o-y
Operating revenue	5,374	17.7%	19,090	8.2%	5,846	8.8%	21,440	12.3%
Net sales	5,353	17.7%	19,010	8.2%	5,821	8.7%	21,355	12.3%
Y-o-y change in existing store sales	0.7%	-	-9.4%	-	-6.4%	-	4.8%	-
Operating income	212	12.2%	102	-70.9%	264	24.4%	207	102.0%
Ordinary income	223	9.5%	237	-52.5%	274	22.9%	305	28.2%
Net income	184	8.0%	200	-52.8%	228	23.9%	255	27.1%

Note. Y-o-y change in existing store sales of UNY (HK) is based on the local currency.

## General merchandise stores operation: 99 ICHIBA Co., Ltd.

### Business results (Non-consolidated basis)

(millions of yen)

	1st Q ended May 2014		FY ended Feb. 2015		1st Q ended May 2015		FY ending Feb. 2016 (Forecast)	
		Change		Change		Change		Change
Operating revenue	3,025	24.6%	12,873	16.0%	3,596	18.9%	16,998	32.0%
Y-o-y change in existing store sales	6.4%	-	-0.9%	-	2.4%	-	2.5%	-
Operating income	-53	-	-304	-	-42	-	-75	-
Ordinary income	-54	-	-305	-	-42	-	-79	-
Net income	-67	-	40	-	-143	-	-315	-

## Convenience stores operatings: Circle K Sunkus Co., Ltd.

### (1) Business results (Consolidated basis)

#### 1) Business results

(millions of yen)

	1st Q ended May 2014		FY ended Feb. 2015		1st Q ended May 2015		FY ending Feb. 2016 (Forecast)	
		Y-o-y		Y-o-y		Y-o-y		Y-o-y
Total store sales	234,452	-0.8%	943,649	-0.7%	235,325	0.4%	955,300	1.2%
Non-consolidated	227,787	2.7%	928,201	3.7%	232,508	2.1%	944,010	1.7%
Consolidated subsidiaries	6,665	-54.7%	15,447	-72.1%	2,816	-57.7%	11,290	-26.9%
Operating revenue	37,145	-0.5%	148,110	-0.3%	37,534	1.0%	151,470	2.3%
Franchise commission from franchised stores	26,127	-1.4%	103,776	-1.5%	25,980	-0.6%	-	-
Real estate rental income	1,135	-6.6%	4,418	-7.1%	1,046	-7.8%	-	-
Net sales of Company-owned stores	8,129	2.5%	33,021	4.7%	8,774	7.9%	-	-
Other revenues	1,754	3.8%	6,893	0.9%	1,732	-1.3%	-	-
Operating gross profit	30,935	-1.1%	122,656	-1.3%	30,777	-0.5%	125,730	2.5%
SG & A expenses	28,048	0.6%	113,547	0.2%	28,241	0.7%	116,230	2.4%
Personnel expenses	4,948	2.1%	19,183	0.6%	4,863	-1.7%	-	-
Advertising and sales promotion expenses	1,249	-16.8%	6,191	-11.9%	1,333	6.8%	-	-
Rental Costs	11,908	4.4%	47,891	3.6%	12,136	1.9%	-	-
Equipment leasing expenses	622	-46.9%	2,208	-43.9%	272	-56.1%	-	-
Depreciation and amortization	3,780	-0.8%	16,006	-0.4%	3,896	3.1%	-	-
Others	5,540	7.7%	22,065	5.0%	5,736	3.5%	-	-
Operating income	2,886	-15.2%	9,109	-16.8%	2,536	-12.1%	9,500	4.3%
Non-operating income	273	23.5%	1,187	-22.6%	371	36.1%	-	-
Non-operating expenses	301	-14.1%	1,479	11.2%	374	24.0%	-	-
Ordinary income	2,857	-12.7%	8,817	-21.0%	2,533	-11.3%	8,950	1.5%
Extraordinary gains	1,293	216.0%	1,368	-2.5%	17	-98.7%	-	-
Extraordinary losses	4,333	78.5%	5,425	-5.1%	6,200	43.1%	-	-
Net income	240	-64.9%	3,492	-17.5%	-3,185	-	1,540	-55.9%

#### 2) Non-operating income or expenses

(millions of yen)

	1st Q ended May 2014		FY ended Feb. 2015		1st Q ended May 2015	
		Y-o-y		Y-o-y		Y-o-y
Non-operating income	273	23.5%	1,187	-22.6%	371	36.1%
Interest income	182	34.9%	636	14.6%	166	-9.2%
Dividend income	10	-4.2%	175	-71.6%	0	-97.2%
Compensation income	60	8.8%	283	3.4%	193	222.1%
Others	19	1.9%	92	6.0%	11	-40.5%
Non-operating expenses	301	-14.1%	1,479	11.2%	374	24.0%
Interest expenses	101	8.1%	394	1.0%	114	12.8%
Lease contract cancellation expenses	120	-33.4%	649	1.8%	191	58.3%
Allowance for doubtful debts	58	-4.8%	364	88.2%	65	13.1%
Others	21	41.8%	69	-34.6%	2	-87.2%

#### 3) Extraordinary gains or losses

(millions of yen)

	1st Q ended May 2014		FY ended Feb. 2015		1st Q ended May 2015	
		Y-o-y		Y-o-y		Y-o-y
Extraordinary gains	1,293	216.0%	1,368	-2.5%	17	-98.7%
Gain on sales of property and equipment	7	-64.0%	44	-67.0%	15	110.7%
Gain on sales of investment in securities	123	-68.0%	123	-71.5%	-	-
Others	1,162	-	1,200	44.0%	1	-99.8%
Extraordinary losses	4,333	78.5%	5,425	-5.1%	6,200	43.1%
Loss on disposal of property and equipment	45	121.5%	155	26.9%	53	17.4%
Impairment loss on fixed assets	4,269	78.7%	5,220	12.7%	6,144	43.9%
Others	17	-5.5%	50	-66.1%	1	-89.3%

#### 4) Consolidated subsidiaries

(millions of yen)

	1st Q ended May 2015				FY ending Feb. 2016(Forecast)			
	Area franchiser	ZERO NETWORKS	Retail Staff	Elimination	Area franchiser	ZERO NETWORKS	Retail Staff	Elimination
Total store sales	2,816	-	-	-	11,290	-	-	-
Operating revenue	752	895	178	-225	2,644	3,569	715	-878
Operating income	-30	179	12	-3	-100	502	40	-1

Note. Consolidated subsidiaries of Circle K Sunkus Co., Ltd. for each fiscal year are listed below:

1st Q ended May 2014 and FY ended Feb. 2015: 4 companies:

Sunkus Nishi-Shikokuk Co., Ltd., Sunkus Hokuria Co., Ltd., ZERO NETWORKS Co., Ltd. and Retail Staff Co., Ltd.

1st Q ended May 2015 and FY ending Feb. 2016: 3 companies:

Sunkus Nishi-Shikokuk Co., Ltd., ZERO NETWORKS Co., Ltd. and Retail Staff Co., Ltd.



## (2) Business results (Non-consolidated basis)

### 1) Business results

(millions of yen)

	1st Q ended May 2014		FY ended Feb. 2015		1st Q ended May 2015		FY ending Feb. 2016 (Forecast)	
		Y-o-y		Y-o-y		Y-o-y		Y-o-y
Total store sales	227,787	2.7%	928,201	3.7%	232,508	2.1%	944,010	1.7%
Y-o-y change in existing store sales	-4.1%	-	-3.6%	-	-1.4%	-	-1.0%	-
Average Product markup	26.93%	-0.02%	26.95%	+0.06%	26.82%	-0.11%	27.25%	+0.30%
Operating revenue	34,814	3.0%	141,030	4.7%	35,934	3.2%	145,420	3.1%
Franchise commission from franchised stores	25,546	1.7%	102,506	2.3%	25,766	0.9%	-	-
Real estate rental income	1,123	-6.3%	4,403	-6.0%	1,046	-6.8%	-	-
Net sales of Company-owned stores	6,414	10.3%	27,307	18.0%	7,405	15.4%	-	-
Other revenues	1,731	4.3%	6,813	1.5%	1,715	-0.9%	-	-
Operating gross profit	29,948	1.9%	120,254	2.6%	30,283	1.1%	123,870	3.0%
SG & A expenses	27,183	4.2%	111,624	4.9%	27,904	2.7%	114,810	2.9%
Personnel expenses	4,646	5.5%	18,413	5.8%	4,707	1.3%	-	-
Advertising and sales promotion expenses	1,146	-12.6%	5,851	-5.5%	1,278	11.5%	-	-
Rental Costs	11,651	8.1%	47,312	8.0%	12,029	3.2%	-	-
Equipment leasing expenses	605	-44.8%	2,169	-41.0%	270	-55.3%	-	-
Depreciation and amortization	3,671	2.4%	15,758	3.9%	3,852	4.9%	-	-
Others	5,461	10.9%	22,119	9.8%	5,766	5.6%	-	-
Operating income	2,765	-15.7%	8,629	-19.8%	2,378	-14.0%	9,060	5.0%
Non-operating income	273	23.3%	1,179	-21.7%	372	36.0%	-	-
Non-operating expenses	697	-12.1%	1,876	-21.9%	395	-43.3%	-	-
Ordinary income	2,341	-13.6%	7,932	-19.5%	2,355	0.6%	8,410	6.0%
Extraordinary gains	1,293	216.0%	1,362	-0.7%	16	-98.7%	-	-
Extraordinary losses	4,017	94.3%	5,096	-1.0%	6,192	54.1%	-	-
Net income	36	-70.4%	3,073	-5.7%	-3,255	-	1,250	-59.3%

### 2) Non-operating income or expenses

(millions of yen)

	1st Q ended May 2014		FY ended Feb. 2015		1st Q ended May 2015	
		Y-o-y		Y-o-y		Y-o-y
Non-operating income	273	23.3%	1,179	-21.7%	372	36.0%
Interest income	182	35.7%	632	14.9%	165	-9.5%
Dividend income	20	-2.2%	184	-70.5%	10	-49.3%
Compensation income	53	1.1%	275	6.9%	185	246.4%
Others	16	26.5%	85	21.6%	10	-35.5%
Non-operating expenses	697	-12.1%	1,876	-21.9%	395	-43.3%
Interest expenses	85	22.0%	341	12.6%	104	21.6%
Lease contract cancellation expenses	128	-29.1%	670	9.4%	196	53.4%
Allowance for doubtful debts	463	-12.5%	798	-41.6%	92	-80.1%
Others	20	49.2%	65	-45.1%	2	-88.3%

### 3) Extraordinary gains or losses

(millions of yen)

	1st Q ended May 2014		FY ended Feb. 2015		1st Q ended May 2015	
		Y-o-y		Y-o-y		Y-o-y
Extraordinary gains	1,293	216.0%	1,362	-0.7%	16	-98.7%
Gain on sales of property and equipment	7	-64.0%	38	-71.0%	14	101.2%
Gain on sales of investment in securities	123	-68.0%	123	-71.5%	-	-
Others	1,162	-	1,200	49.2%	1	-99.8%
Extraordinary losses	4,017	94.3%	5,096	-1.0%	6,192	54.1%
Loss on disposal of property and equipment	29	44.1%	134	57.0%	48	67.3%
Impairment loss on fixed assets	3,985	102.6%	4,928	21.4%	6,109	53.3%
Others	2	-96.9%	33	-82.3%	34	-

### (3) Sales breakdown (Non-consolidated basis)

#### 1) Average daily sales per store, average customers per day and average purchases per customer

		1st Q ended May 2014		FY ended Feb. 2015		1st Q ended May 2015		FY ending Feb. 2016 (Forecast)	
			Change		Change		Change		Change
Existing stores	Average daily sales per store (thousands of yen)	435	-19	436	-16	426	-6		
	Average customers per day	726	-28	720	-33	700	-20		
	Average purchase per customer (yen)	597	-3	604	+5	606	+8		
Y-o-y change in existing store sales		-4.1%	-	-3.6%	-	-1.4%	-	-1.0%	-
Average daily sales at total chain stores (thousands of yen)		430	-21	432	-19	425	-5		
Average daily sales at newly opened stores (thousands of yen)		419	+12	401	+18	499	+80		

Note: "Existing stores" refers to those stores that had been opened more than a year and had a full month's operation during the current year as well as in the corresponding month of the previous year.

#### 2) Sales growth by geographic region

	1st Q ended May 2014	FY ended Feb. 2015	1st Q ended May 2015
Hokkaido	-4.7%	-3.3%	0.1%
Tohoku	-4.8%	-4.6%	-0.5%
Kanto	-4.4%	-4.0%	-2.1%
Koshinetsu	-5.5%	-4.9%	-0.4%
Hokuriku	-4.0%	-3.9%	-1.1%
Tokai	-4.3%	-3.3%	-1.3%
Kansai	-2.9%	-3.3%	-2.4%
Chugoku	-2.5%	-2.0%	0.2%
Shikoku	-5.3%	-7.4%	-2.4%
Kyushu	-3.4%	-1.1%	3.1%
Total	-4.1%	-3.6%	-1.4%

### (4) Product breakdown (Non-consolidated basis)

#### Y-o-y sales, share of sales and average markup by product category

	1st Q ended May 2014				FY ended Feb. 2015				1st Q ended May 2015				FY ending Feb. 2016 (Forecast)			
	Y-o-y sales		Average markup		Y-o-y sales		Average markup		Y-o-y sales		Average markup		Y-o-y sales		Average markup	
		Share		Change		Share		Change		Share		Change		Share		Change
Fast foods	8.2%	17.8%	37.4%	-0.3%	8.0%	18.3%	37.7%	+0.2%	3.5%	18.0%	36.8%	-0.6%				
Perishable foods	2.5%	11.9%	34.4%	-0.2%	2.9%	11.4%	34.2%	-0.2%	-0.2%	11.6%	34.1%	-0.3%				
Processed foods	2.0%	26.1%	38.7%	-0.1%	3.2%	26.1%	38.3%	-0.3%	3.1%	26.4%	38.6%	-0.1%				
Alcoholic beverages	3.9%	4.9%			6.0%	5.0%			6.0%	5.1%						
Non-food items	0.3%	35.9%	14.5%	-0.3%	0.9%	35.2%	14.8%	+0.0%	-1.6%	34.6%	14.8%	+0.3%				
Tobacco	1.3%	29.8%			1.8%	29.1%			-1.0%	28.9%						
Services	4.4%	8.3%	5.4%	+0.3%	10.9%	9.0%	5.6%	+0.5%	14.8%	9.4%	5.6%	+0.2%				
Total	2.7%	100.0%	26.93%	-0.02%	3.7%	100.0%	26.95%	+0.06%	2.1%	100.0%	26.82%	-0.11%	1.7%	27.25%	+0.30%	

Note: Product categories are as follows:

Fast foods: rice dishes, sandwiches, noodles, delicatessen snacks, countertop fast foods

Perishable foods: chilled beverages, pastries, bread, desserts, fresh packaged foods

Processed foods: soft drinks, alcoholic beverages, snacks, instant noodles, ice-cream, dried foods

Non-food items: tobacco, magazines, newspapers, general merchandise, cosmetics

Services: tickets, *Gift Card* used for prepaid cards, stamps, parcel delivery

## (5) Profile of stores

## 1) Stores by prefecture (Group total including Area franchisees)

(stores)

		1st Q ended May 2014			FY ended Feb. 2015			1st Q ended May 2015			
			Circle K	Sunkus		Circle K	Sunkus		Circle K	Sunkus	Change
Hokkaido		191	-	191	192	-	192	189	-	189	-3
Tohoku	Aomori	188	98	90	192	95	97	187	93	94	-5
	Iwate	88	8	80	88	7	81	89	7	82	+1
	Akita	96	12	84	98	12	86	98	12	86	+0
	Miyagi	117	-	117	118	-	118	119	-	119	+1
	Yamagata	51	-	51	51	-	51	50	-	50	-1
	Fukushima	19	-	19	18	-	18	17	-	17	-1
	<b>Total</b>	<b>559</b>	<b>118</b>	<b>441</b>	<b>565</b>	<b>114</b>	<b>451</b>	<b>560</b>	<b>112</b>	<b>448</b>	<b>-5</b>
Kanto	Gunma	18	-	18	18	-	18	18	-	18	+0
	Tochigi	51	-	51	54	-	54	55	-	55	+1
	Ibaraki	54	-	54	51	-	51	49	-	49	-2
	Chiba	143	-	143	142	-	142	143	-	143	+1
	Saitama	193	-	193	201	-	201	200	-	200	-1
	Tokyo	633	64	569	638	64	574	631	62	569	-7
	Kanagawa	356	119	237	352	120	232	352	122	230	+0
	<b>Total</b>	<b>1,448</b>	<b>183</b>	<b>1,265</b>	<b>1,456</b>	<b>184</b>	<b>1,272</b>	<b>1,448</b>	<b>184</b>	<b>1,264</b>	<b>-8</b>
Koshinetsu	Nigata	111	111	-	111	111	-	110	110	-	-1
	Nagano	147	147	-	146	146	-	145	145	-	-1
	<b>Total</b>	<b>258</b>	<b>258</b>	<b>-</b>	<b>257</b>	<b>257</b>	<b>-</b>	<b>255</b>	<b>255</b>	<b>-</b>	<b>-2</b>
Hokuriku	Fukui	67	47	20	68	48	20	68	48	20	+0
	Toyama	83	82	1	84	83	1	84	83	1	+0
	Ishikawa	212	129	83	217	137	80	217	138	79	+0
	<b>Total</b>	<b>362</b>	<b>258</b>	<b>104</b>	<b>369</b>	<b>268</b>	<b>101</b>	<b>369</b>	<b>269</b>	<b>100</b>	<b>+0</b>
Tokai	Shizuoka	371	329	42	373	335	38	373	335	38	+0
	Gifu	294	287	7	303	297	6	300	294	6	-3
	Aichi	1,165	1,016	149	1,204	1,082	122	1,206	1,091	115	+2
	Mie	262	239	23	275	258	17	275	260	15	+0
	<b>Total</b>	<b>2,092</b>	<b>1,871</b>	<b>221</b>	<b>2,155</b>	<b>1,972</b>	<b>183</b>	<b>2,154</b>	<b>1,980</b>	<b>174</b>	<b>-1</b>
Kansai	Shiga	48	48	-	52	52	-	52	52	-	+0
	Kyoto	117	117	-	115	115	-	111	111	-	-4
	Hyogo	171	57	114	171	62	109	169	62	107	-2
	Osaka	401	174	227	402	184	218	403	186	217	+1
	Nara	52	52	-	51	51	-	52	52	-	+1
	Wakayama	29	29	-	31	31	-	31	31	-	+0
	<b>Total</b>	<b>818</b>	<b>477</b>	<b>341</b>	<b>822</b>	<b>495</b>	<b>327</b>	<b>818</b>	<b>494</b>	<b>324</b>	<b>-4</b>
Chugoku	Okayama	137	95	42	140	100	40	137	99	38	-3
	Hiroshima	51	5	46	51	5	46	51	5	46	+0
	<b>Total</b>	<b>188</b>	<b>100</b>	<b>88</b>	<b>191</b>	<b>105</b>	<b>86</b>	<b>188</b>	<b>104</b>	<b>84</b>	<b>-3</b>
Shikokuk	Kagawa	34	18	16	31	16	15	31	16	15	+0
	Tokushima	30	16	14	29	15	14	29	15	14	+0
	Ehime	159	103	56	155	102	53	155	121	34	+0
	Kochi	59	32	27	58	32	26	59	53	6	+1
	<b>Total</b>	<b>282</b>	<b>169</b>	<b>113</b>	<b>273</b>	<b>165</b>	<b>108</b>	<b>274</b>	<b>205</b>	<b>69</b>	<b>+1</b>
Kyushu	Fukuoka	68	-	68	73	-	73	75	-	75	+2
	<b>Total</b>	<b>68</b>	<b>-</b>	<b>68</b>	<b>73</b>	<b>-</b>	<b>73</b>	<b>75</b>	<b>-</b>	<b>75</b>	<b>+2</b>
<b>Total</b>		<b>6,266</b>	<b>3,434</b>	<b>2,832</b>	<b>6,353</b>	<b>3,560</b>	<b>2,793</b>	<b>6,330</b>	<b>3,603</b>	<b>2,727</b>	<b>-23</b>
Number of prefectures		36	26	30	36	26	30	36	26	30	-

2) Opened and closed stores by agreement type (Non-consolidated basis)

(stores)

		1st Q ended May 2014	FY ended Feb. 2015	1st Q ended May 2015
Type A	Openings	7	25	5
	Closures	21	66	22
Type E	Openings	0	0	0
	Closures	4	17	5
Type C	Openings	51	319	50
	Closures	19	113	45
Company-owned store	Openings	2	3	0
	Closures	10	43	8
Total	Openings	60	347	55
	Closures	54	239	80

Note: Type E agreement specific to Sunkus were abolished in September 2004 with some exceptions such as relocations.

3) Number of stores by agreement type (Non-consolidated basis)

(stores)

		1st Q ended May 2014			FY ended Feb. 2015			1st Q ended May 2015		
		Circle K	Sunkus		Circle K	Sunkus		Circle K	Sunkus	
Type A		961	694	267	914	648	266	882	633	249
	Change	-8	-19	+11	-55	-65	+10	-32	-15	-17
Type E		288	2	286	276	5	271	265	6	259
	Change	-11	±0	-11	-23	+3	-26	-11	+1	-12
Type C		4,340	2,456	1,884	4,592	2,621	1,971	4,594	2,629	1,965
	Change	+156	+29	+127	+408	+194	+214	+2	+8	-6
Company-owned store	Company-operated stores	192	104	88	205	114	91	221	123	98
	Consigned stores	4	4	0	3	3	0	3	3	0
		196	108	88	208	117	91	224	126	98
	Change	+36	+7	+29	+48	+16	+32	+16	+9	+7
Total		5,785	3,260	2,525	5,990	3,391	2,599	5,965	3,394	2,571
	Change	+173	+17	+156	+378	+148	+230	-25	+3	-28

4) Number of stores by store condition (Non-consolidated basis)

(stores)

		1st Q ended May 2014			FY ended Feb. 2015			1st Q ended May 2015		
		Circle K	Sunkus		Circle K	Sunkus		Circle K	Sunkus	
24-hour stores		5,686	3,211	2,475	5,881	3,335	2,546	5,855	3,336	2,519
	Share	98.3%	98.5%	98.0%	98.2%	98.3%	98.0%	98.2%	98.3%	98.0%
Stores handling alcoholic beverages		5,712	3,216	2,496	5,898	3,334	2,564	5,895	3,349	2,546
	Share	98.7%	98.7%	98.9%	98.5%	98.3%	98.7%	98.8%	98.7%	99.0%
Stores handling tobacco		5,593	3,218	2,375	5,791	3,339	2,452	5,794	3,354	2,440
	Share	96.7%	98.7%	94.1%	96.7%	98.5%	94.3%	97.1%	98.8%	94.9%
Stores with parking lot		4,668	3,051	1,617	4,864	3,160	1,704	4,844	3,162	1,682
	Share	80.7%	93.6%	64.0%	81.2%	93.2%	65.6%	81.2%	93.2%	65.4%
Total		5,785	3,260	2,525	5,990	3,391	2,599	5,965	3,394	2,571

## (6) Profile of Circle K Sunkus Group

### 1) Total store sales

(millions of yen)

		1st Q ended May 2014	FY ended Feb. 2015	1st Q ended May 2015
The company	Total store sales	227,787	928,201	232,508
	Y-o-y	2.7%	3.7%	2.1%
	Y-o-y change in existing store sales	-4.1%	-3.6%	-1.4%
Area FC	Total store sales	18,572	60,724	13,761
	Y-o-y	-45.1%	-50.9%	-25.9%
	Y-o-y change in existing store sales	-3.4%	-2.8%	-1.2%
Group total	Total store sales	246,359	988,926	246,269
	Y-o-y	-3.6%	-2.9%	0.0%
	Y-o-y change in existing store sales	-4.1%	-3.6%	-1.4%

### 2) Area franchisers

		Equity interest	The number of sores				Total store sales (millions of yen)	
			Opened	Closed	Net increase (decrease)	Stores at term-end		Y-o-y
1	Sunkus Nishi-Shikoku Co., Ltd.	100% Consolidated	0	1	-1	78	2,816	-4.3%
2	Circle K Shikoku Co., Ltd.	100% Non-consolidated	2	0	+2	171	6,765	-2.3%
3	Sunkus Tokai Co., Ltd.	19.0%	5	4	+1	116	4,179	-3.1%
Total			7	5	+2	365	13,761	-25.9%

### Specialty stores operations: SAGAMI Co., Ltd.

Business results (Consolidated basis)

(millions of yen)

	1st Q ended May 2014		FY ended Feb. 2015		1st Q ended May 2015		FY ending Feb. 2016 (Forecast)	
		Y-o-y		Y-o-y		Y-o-y		Y-o-y
Operating revenue	4,691	3.2%	21,620	-5.3%	4,189	-10.7%	21,580	-0.2%
Operating income	-466	-	-470	-	-599	-	30	-
Ordinary income	-462	-	-457	-	-585	-	65	-
Net income	-514	-	-897	-	-725	-	-260	-
Y-o-y change in existing store sales	2.3%	-	-4.3%	-	-8.3%	-	3.4%	-

### Specialty stores operations: PALEMO CO., LTD.

Business results (Non-consolidated basis)

(millions of yen)

	1st Q ended May 2014		FY ended Feb. 2015		1st Q ended May 2015		FY ending Feb. 2016 (Forecast)	
		Y-o-y		Y-o-y		Y-o-y		Y-o-y
Operating revenue	8,677	-8.7%	31,875	-12.2%	7,340	-15.4%	28,300	-11.2%
Operating income	-71	-	-679	-	127	-	140	-
Ordinary income	-51	-	-619	-	142	-	170	-
Net income	-128	-	-2,146	-	80	-	-230	-
Y-o-y change in existing store sales	91.9%	-	90.9%	-	92.8%	-	96.5%	-

### Specialty stores operations: MOLIE Co., Ltd.

Business results (Non-consolidated basis)

(millions of yen)

	1st Q ended May 2014		FY ended Feb. 2015		1st Q ended May 2015		FY ending Feb. 2016 (Forecast)	
		Y-o-y		Y-o-y		Y-o-y		Y-o-y
Operating revenue	1,226	-5.5%	4,809	-9.8%	1,077	-12.2%	4,870	1.3%
Operating income	8	-77.5%	10	-94.6%	-37	-	71	605.7%
Ordinary income	9	-73.7%	13	-92.6%	-38	-	71	413.9%
Net income	4	-85.2%	-17	-	-42	-	10	-
Y-o-y change in existing store sales	-5.0%	-	-8.8%	-	-9.7%	-	3.1%	-

### Financial services operations: UCS CO., LTD.

Business results (Non-consolidated basis)

(millions of yen)

	1st Q ended May 2014		FY ended Feb. 2015		1st Q ended May 2015		FY ending Feb. 2016 (Forecast)	
		Y-o-y		Y-o-y		Y-o-y		Y-o-y
Operating revenue	4,591	8.1%	18,428	6.6%	4,902	6.8%	19,360	5.1%
Operating income	662	-10.9%	3,663	10.1%	1,027	55.1%	3,800	3.7%
Ordinary income	664	-10.8%	3,664	10.1%	1,028	54.8%	3,800	3.7%
Net income	334	-26.5%	2,150	5.7%	606	81.1%	2,300	7.0%
Number of members of UCS card (ten thousand)	309.6	-0.8%	303.0	-2.6%	302.1	-2.4%	302.0	-0.3%
Number of members of UNICO card (ten thousands)	52.9	-	113.3	189.0%	129.6	145.0%	159.0	40.3%

This document includes forward-looking statements that do not relate to historical or current facts and reflect the forecasts, projections and plans of the UNY Group (UNY Holdings and affiliates). These forecasts, projections and plans are based on the information currently available to and announced by the UNY Group. Changes in this data may cause the results of the UNY Group's future activities to differ from the forecasts, projections and plans described in this document. Therefore, please understand that the UNY Group does not guarantee the accuracy of the business forecasts and other forward-looking statements described in this document. Moreover, the UNY Group and other concerned parties shall not be responsible in the case that any future results differ from the forecasts, projections and plans in this document.