

1. Consolidated Financial Results

(1) Summary and outlook

(millions of yen)

	FY ended Feb. 2015		1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ending Aug. 2016 (Forecast)	
		Y-o-y		Y-o-y		Y-o-y		Y-o-y
Operating revenue	1,018,959	-1.3%	510,730	1.8%	1,038,733	1.9%	509,500	-0.2%
General merchandise stores operations ^{*1}	777,327	-2.8%	389,399	3.2%	795,523	2.3%	388,310	-0.3%
Convenience stores operations ^{*2}	148,110	-0.3%	77,097	1.0%	156,308	5.5%	82,100	6.5%
Specialty stores operations	58,304	-9.5%	27,275	-9.3%	52,636	-9.7%	23,740	-13.0%
Financial services operations	18,428	6.5%	9,703	6.5%	19,500	5.8%	10,250	5.6%
Other ^{*3}	54,422	112.2%	27,202	0.2%	55,132	1.3%	25,200	-7.4%
Eliminations	-37,634	-	-19,948	-	-40,368	-	-20,100	-
SG & A expenses	369,550	-0.3%	185,001	0.7%	372,140	0.7%	183,830	-0.6%
Operating income	20,237	-20.1%	10,326	-9.9%	22,367	10.5%	13,960	35.2%
General merchandise stores operations ^{*1}	9,013	-26.3%	2,422	-33.6%	9,619	6.7%	5,770	138.2%
Convenience stores operations ^{*2}	7,613	-19.5%	4,906	-19.6%	7,027	-7.7%	5,490	11.9%
Specialty stores operations	-1,164	-	24	-	-160	-	310	-
Financial services operations	3,899	4.0%	2,184	25.0%	4,028	3.3%	1,760	-19.4%
Other ^{*3}	831	8.5%	825	107.0%	1,962	136.1%	670	-18.9%
Eliminations	45	-	-37	-	-109	-	-40	-
Non-operating income	3,887	-2.8%	1,981	19.3%	3,798	-2.3%	1,370	-30.8%
Non-operating expenses	3,636	-14.6%	2,027	6.9%	4,508	24.0%	2,770	36.6%
Ordinary income	20,488	-18.3%	10,280	-8.4%	21,657	5.7%	12,560	22.2%
Extraordinary gains	1,436	-5.5%	3,299	150.7%	5,759	300.9%	-	-
Extraordinary losses	19,440	83.3%	9,175	51.3%	22,165	14.0%	9,570	4.3%
Net income	-2,408	-	-278	-	-2,873	-	-500	-
Net income per share (yen)	-10.47	-	-1.21	-	-12.49	-	-2.17	-
Average number of shares outstanding during period ^{*4}	230,083,074 shares		230,081,125 shares		230,080,755 shares		-	
Total assets	952,584	0.3%	967,248	1.6%	973,233	2.2%		
Total net assets	301,249	-1.5%	295,657	-4.0%	285,018	-5.4%		
Interest-bearing liabilities ^{*5}	364,174	1.7%	363,876	4.6%	366,917	0.8%		

Notes 1. In the General merchandise stores segment, UNY (SHANGHAI) TRADING Co., Ltd. became a consolidated subsidiary on October 1, 2014.

2. In the Convenience stores segment, Circle K Shikoku Co., Ltd. and Toki-meki.com inc. became consolidated subsidiaries on December 1, 2016.

3. In the Other segment, UNICOM Inc. became a consolidated subsidiary on March 1, 2014.

4. Average number of shares outstanding during period excludes treasury stocks.

5. Interest-bearing liabilities include lease liabilities.

(2) Breakdown of interest-bearing liabilities

(millions of yen)

	FY ended Feb. 2014		FY ended Feb. 2015		FY ended Feb. 2016	
		Change		Change		Change
Commercial paper	132,000	+96,000	131,000	-1,000	125,000	-6,000
Short-term debt	5,343	+891	2,859	-2,484	2,190	-669
Long-term debt	197,321	-4,038	206,906	+9,585	213,996	+7,090
Corporate bonds	565	+565	275	-290	115	-160
Subtotal	335,229	+93,418	341,041	+5,812	341,301	+260
Lease obligations	22,832	+5,054	23,132	+300	25,615	+2,483
Total	358,061	+98,472	364,174	+6,113	366,917	+2,743

(3) Capital expenditures and depreciation

(millions of yen)

	FY ended Feb. 2014		FY ended Feb. 2015		FY ended Feb. 2016		FY ending Feb. 2017 (Forecast)	
		Y-o-y		Y-o-y		Y-o-y		Y-o-y
General merchandise stores operations								
UNY CO., LTD.	37,871	129.3%	32,074	-15.3%	35,588	11.0%	19,220	-46.0%
Future development	15,274	355.0%	8,602	-43.7%	10,750	25.0%	4,690	-56.4%
New store investments	13,220	110.3%	16,971	28.4%	18,910	11.4%	8,818	-53.4%
Store renovation investments	9,377	36.4%	6,501	-30.7%	5,928	-8.8%	5,712	-3.6%
UNY (HK) CO., LIMITED	40	-61.2%	683	1607.5%	33	-	198	500.0%
99 ICHIBA Co., Ltd.	450	66.1%	478	6.2%	189	-60.5%	288	52.4%
Convenience stores operations								
Circle K Sunkus Co., Ltd.	35,085	26.3%	27,493	-21.6%	27,787	1.1%	10,210	-38.4%
New store investments	22,303	20.5%	17,625	-21.0%	15,562	-11.7%	8,337	23.0%
Existing store investments	5,765	39.8%	3,552	-38.4%	3,258	-8.3%	450	-79.5%
System investments	4,142	58.3%	4,563	10.2%	7,847	72.0%	988	-85.9%
Head office investments	2,874	14.4%	1,753	-39.0%	1,120	-36.1%	435	-25.3%
Specialty stores operations								
SAGAMI Co., Ltd.	215	47.3%	194	-9.8%	250	28.9%	246	-1.6%
PALEMO CO., LTD.	1,351	85.6%	618	-54.3%	202	-67.3%	700	246.5%
MOLIE Co., Ltd.	88	266.7%	52	-40.9%	34	-34.6%	91	167.6%
Total	77,959	64.2%	65,720	-15.7%	66,670	1.4%	-	-
Depreciation	35,412	6.9%	37,232	5.1%	37,633	1.1%		

Note. Capital expenditures is on accrual basis, including lease assets.

(4) Stores at term-end of major subsidiaries

(stores)

	FY ended Feb. 2014		FY ended Feb. 2015		FY ended Feb. 2016		FY ending Feb. 2017 (Forecast)	
		Net increase (Net decrease)		Net increase (Net decrease)		Net increase (Net decrease)		Net increase (Net decrease)
General merchandise stores operations								
UNY CO., LTD.	229	+2	226	-3	228	+2	216	-12
Openings	5	-	6	-	8	-	2	-
Closures	3	-	9	-	6	-	14	-
UNY (HK) CO., LIMITED	3	±0	3	±0	3	±0	3	±0
Openings	0	-	0	-	0	-	0	-
Closures	0	-	0	-	0	-	0	-
UNY (SHANGHAI) TRADING Co., Ltd.	-	-	1	+1	1	±0	1	±0
Openings	-	-	1	-	0	-	0	-
Closures	-	-	0	-	0	-	0	-
99 ICHIBA Co., Ltd.	76	+11	90	+14	85	-5	88	+3
Openings	13	-	15	-	7	-	11	-
Closures	2	-	1	-	12	-	8	-
Convenience stores operations								
Circle K Sunkus Co., Ltd. (Group total)	6,359	+117	6,353	-6	6,350	-3	6,307	-43
Openings	482	-	360	-	326	-	151	-
Closures	365	-	366	-	329	-	194	-
The Company	5,612	+232	5,990	+108	5,991	+1	5,948	-43
Openings	446	-	347	-	312	-	140	-
Relocations	69	-	92	-	160	-	-	-
Closures	214	-	239	-	311	-	183	-
Area franchisers	747	-115	363	-114	359	-4	359	±0
Openings	36	-	13	-	14	-	11	-
Closures	151	-	127	-	18	-	11	-
Circle K Sunkus Co., Ltd. (Consolidated basis)	5,966	+231	6,069	+103	6,242	+4	6,199	-43
Openings	463	-	349	-	320	-	148	-
Closures	232	-	246	-	316	-	191	-
Specialty stores operations								
SAGAMI Co., Ltd.	269	-1	253	-16	231	-22	163	-68
Openings	5	-	7	-	14	-	0	-
Closures	6	-	23	-	36	-	68	-
PALEMO CO., LTD.	780	-6	700	-80	574	-126	534	-40
Openings	57	-	14	-	5	-	20	-
Closures	63	-	94	-	131	-	60	-
MOLIE Co., Ltd.	133	+1	131	-2	127	-4	120	-7
Openings	5	-	5	-	3	-	7	-
Closures	4	-	7	-	7	-	14	-

2. Financial results of major subsidiaries by operating segment

General merchandise stores operations: UNY CO., LTD.

(1) Business results (Non-consolidated basis)

1) Business results (Non-consolidated basis)

(millions of yen)

	FY ended Feb. 2015		1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ending Aug. 2016 (Forecast)		FY ending Feb. 2017 (Forecast)	
		Y-o-y		Y-o-y		Y-o-y		Y-o-y		Y-o-y
Operating revenue	745,647	-3.3%	370,350	2.1%	757,941	1.6%	368,800	-0.4%	745,100	-1.7%
Net sales	705,770	-3.6%	350,230	2.2%	716,994	1.6%	347,887	-0.7%	701,900	-2.1%
Y-o-y change in existing store sales (Adjusted for the day of the week)	-2.9%	-	1.9%	-	1.0%	-	-0.6%	-	-0.5%	-
Gross profit	168,772	-4.4%	82,443	0.0%	169,657	0.5%	83,187	0.9%	168,500	-0.7%
Gross profit ratio	23.9%	-0.2%	23.5%	-0.5%	23.7%	-0.2%	23.9%	0.4%	24.0%	0.3%
Other revenues	39,876	2.1%	20,120	2.1%	40,947	2.7%	20,913	3.9%	43,200	5.5%
Operating gross profit	208,649	-3.3%	102,563	0.4%	210,604	0.9%	104,100	1.5%	211,700	0.5%
SG & A expenses	198,240	-2.6%	99,689	1.2%	199,981	0.9%	98,300	-1.4%	196,900	-1.5%
Personnel costs	89,566	-3.8%	44,780	0.0%	90,192	0.7%	-	-	-	-
Advertising costs	11,522	-16.9%	5,748	-0.5%	11,503	-0.2%	-	-	-	-
Decoration expense	1,112	-37.1%	638	45.0%	1,234	11.0%	-	-	-	-
Rental costs	24,549	-1.1%	12,028	-1.6%	24,181	-1.5%	-	-	-	-
Depreciation and amortization	16,454	6.1%	7,857	-0.4%	16,381	-0.4%	-	-	-	-
Water, electricity and heating expenses	14,349	6.3%	7,154	-2.7%	13,091	-8.8%	-	-	-	-
Others	40,686	-0.7%	21,482	7.1%	43,398	6.7%	-	-	-	-
Operating income	10,408	-14.3%	2,874	-20.8%	10,623	2.1%	5,800	101.8%	14,800	39.3%
Non-operating income	1,536	-6.6%	721	35.7%	2,843	85.1%	-	-	-	-
Non-operating expenses	2,426	-14.3%	1,249	-2.6%	2,527	4.1%	-	-	-	-
Ordinary income	9,518	-13.1%	2,346	-18.4%	10,939	14.9%	5,000	113.1%	13,300	21.6%
Extraordinary gains	0	-100.0%	3,032	-	3,726	-	-	-	-	-
Extraordinary losses	11,228	167.0%	1,895	56.4%	8,357	-25.6%	-	-	-	-
Net income	-3,244	-	1,253	77.0%	2,541	-	2,500	-	2,900	14.1%

2) Non-operating income or expenses

(millions of yen)

	FY ended Feb. 2015		1st Half ended Aug. 2015		FY ended Feb. 2016	
		Y-o-y		Y-o-y		Y-o-y
Non-operating income	1,536	-6.6%	721	35.7%	2,843	85.1%
Interest income	283	-9.5%	128	-11.6%	246	-13.0%
Others	1,253	41.9%	592	53.6%	2,597	107.2%
Non-operating expenses	2,426	-14.3%	1,249	-2.6%	2,527	4.1%
Interest expenses	2,230	-14.3%	963	-17.7%	1,791	-19.7%
Others	196	-12.8%	285	155.9%	736	274.7%

3) Extraordinary gains or losses

(millions of yen)

	FY ended Feb. 2015		1st Half ended Aug. 2015		FY ended Feb. 2016	
		Y-o-y		Y-o-y		Y-o-y
Extraordinary gains	0	-100.0%	3,032	-	3,726	-
Gain on sales of fixed assets	0	-100.0%	3,032	-	3,242	-
Others	-	-	-	-	484	-
Extraordinary losses	11,228	167.0%	1,895	56.4%	8,357	-25.6%
Loss on disposal of property and equipment	1,348	0.9%	438	-37.7%	1,136	-15.7%
Impairment loss on fixed assets	9,557	233.1%	1,350	454.8%	6,563	-31.3%
Others	322	-	106	-59.8%	657	104.2%

(2) Sales breakdown

1) Sales growth

	FY ended Feb. 2015			FY ended Feb. 2016							FY ending Feb. 2017 (Forecast)
	1st Half	2nd Half	Annual	1st Quarter (Mar. to May)	2nd Quarter (Jun to Aug)	1st Half	3rd Quarter (Sep. to Nov.)	4th Quarter (Dec. to Feb.)	2nd Half	Annual	
Y-o-y change in existing store sales (Adjustment for the day of the week)	-3.2%	-2.7%	-2.9%	1.5%	2.3%	1.9%	1.1%	-0.8%	0.1%	1.0%	-0.5%
Clothing	-6.6%	-7.1%	-6.9%	-0.7%	-1.6%	-1.1%	0.6%	-2.5%	-1.0%	-1.1%	
Household goods	-5.2%	-4.2%	-4.7%	-6.1%	-0.1%	-2.9%	-2.0%	-3.3%	-2.8%	-2.8%	
Foods	-2.0%	-1.4%	-1.7%	3.6%	3.6%	3.6%	1.8%	0.1%	0.9%	2.2%	
Y-o-y change in existing store sales (Non-adjustment for the day of the week)	-3.6%	-2.3%	-2.9%	1.1%	2.7%	1.9%	1.0%	-0.7%	0.1%	1.0%	
Number of customers counted	-4.4%	-2.6%	-3.5%	-0.6%	-0.6%	-0.6%	-2.5%	-2.5%	-2.5%	-1.6%	
Average spending per customer	0.7%	0.1%	0.4%	1.8%	3.4%	2.6%	3.7%	1.8%	2.7%	2.7%	
Y-o-y change in all store sales	-3.8%	-3.5%	-3.7%	0.3%	3.9%	2.1%	2.8%	-0.5%	1.1%	1.6%	
Clothing	-7.6%	-8.4%	-8.0%	-3.1%	-1.4%	-2.2%	1.0%	-3.2%	-1.2%	-1.7%	
Household goods	-5.7%	-5.5%	-5.6%	-7.6%	0.7%	-3.3%	-1.2%	-4.1%	-2.8%	-3.1%	
Foods	-2.6%	-2.0%	-2.3%	2.9%	5.9%	4.4%	4.1%	0.9%	2.4%	3.4%	

2) Sales by product category

(millions of yen)

	FY ended Feb. 2014			FY ended Feb. 2015			FY ended Feb. 2016		
	Y-o-y	Share		Y-o-y	Share		Y-o-y	Share	
Clothing	108,655	-3.1%	14.8%	99,975	-8.0%	14.2%	98,274	-1.7%	13.7%
Women's clothing	29,653	-2.5%	4.0%	27,103	-8.6%	3.8%	26,736	-1.4%	3.7%
Children's clothing	14,320	-5.8%	2.0%	12,948	-9.6%	1.8%	12,619	-2.5%	1.8%
Men's clothing	19,936	-0.7%	2.7%	18,898	-5.2%	2.7%	18,933	0.2%	2.6%
Shoes, bags and accessories	17,368	-2.3%	2.4%	15,758	-9.3%	2.2%	15,662	-0.6%	2.2%
Underwear	27,376	-4.5%	3.7%	25,266	-7.7%	3.6%	24,322	-3.7%	3.4%
Household goods	115,744	-2.4%	15.8%	109,246	-5.6%	15.5%	105,901	-3.1%	14.8%
Household goods	21,021	-1.7%	2.9%	16,689	-20.6%	2.4%	15,907	-4.7%	2.2%
General merchandises	94,722	-2.5%	12.9%	92,556	-2.3%	13.1%	89,994	-2.8%	12.6%
Foods	496,355	1.7%	67.8%	484,962	-2.3%	68.7%	501,236	3.4%	69.9%
Fresh foods	291,841	1.9%	39.8%	286,898	-1.7%	40.7%	298,368	4.0%	41.6%
Processed foods	204,513	1.4%	27.9%	198,064	-3.2%	28.1%	202,868	2.4%	28.3%
Commodity supply	328	-11.7%	0.0%	679	107.2%	0.1%	833	22.6%	0.1%
Others	11,332	2.5%	1.5%	10,905	-3.8%	1.5%	10,748	-1.4%	1.5%
Total	732,416	0.3%	100.0%	705,770	-3.6%	100.0%	716,994	1.6%	100.0%

3) Sales by geographic region

(millions of yen)

	FY ended Feb. 2014			FY ended Feb. 2015			FY ended Feb. 2016		
	Y-o-y	Share		Y-o-y	Share		Y-o-y	Share	
Kanto	125,351	-1.4%	17.1%	114,945	-8.3%	16.3%	112,544	-2.1%	15.7%
Yamanashi pref. and Shizuoka pre. area	76,057	2.0%	10.4%	73,002	-4.0%	10.3%	74,333	1.8%	10.4%
Chukyo	484,486	0.2%	66.1%	472,303	-2.5%	66.9%	484,588	2.6%	67.6%
Hokuriku	46,032	3.4%	6.3%	44,637	-3.0%	6.3%	44,480	-0.4%	6.2%
Total	732,416	0.3%	100.0%	705,770	-3.6%	100.0%	716,994	1.6%	100.0%

4) Sales by store type

(millions of yen)

	FY ended Feb. 2014			FY ended Feb. 2015			FY ended Feb. 2016		
	Y-o-y	Share		Y-o-y	Share		Y-o-y	Share	
Apita type	476,953	0.0%	65.3%	462,024	-3.1%	65.6%	470,247	1.8%	65.8%
Piago type	242,225	0.8%	33.2%	231,601	-4.4%	32.9%	234,922	1.4%	32.9%
U Home type	10,831	-0.4%	1.5%	10,195	-5.9%	1.4%	9,796	-3.9%	1.4%
Total	730,010	0.3%	100.0%	703,821	-3.6%	100.0%	714,965	1.6%	100.0%

Note. Y-o-y change in existing store sales for the fiscal year ended February 2016 by store type are below:

Apita type: +0.9%, Piago type: +1.1%, U Home type: +0.1%

(3) Product breakdown

1) Gross profit ratio

	FY ended Feb. 2014		FY ended Feb. 2015		FY ended Feb. 2016		FY ending Feb. 2017 (Forecast)	
		Change		Change		Change		Change
Clothing	37.5%	-0.7%	36.7%	-0.8%	36.3%	-0.4%		
Household goods	27.7%	-0.2%	27.8%	+0.1%	27.4%	-0.4%		
Foods	20.5%	+0.2%	20.5%	±0.0%	20.5%	±0.0%		
Total	24.1%	-0.2%	23.9%	-0.2%	23.7%	-0.2%	24.0%	+0.3%

2) Inventory turnover days and loss ratio

	FY ended Feb. 2014		FY ended Feb. 2015		FY ended Feb. 2016	
		Change		Change		Change
Inventory turnover days	30.9	+0.4	31.9	+1.0	31.3	-0.6
Clothing	90.3	+6.8	95.1	+4.8	94.5	-0.6
Household goods	84.8	+1.4	90.5	+5.7	94.7	+4.2
Foods	5.6	-0.1	5.9	+0.3	5.9	±0.0
Loss ratio	5.3%	+0.3%	5.5%	+0.2%	5.2%	-0.3%
Clothing	22.0%	+2.5%	23.7%	+1.7%	22.4%	-1.3%
Household goods	7.2%	+0.2%	7.3%	+0.1%	7.9%	+0.6%
Foods	1.3%	±0.0%	1.4%	+0.1%	1.4%	±0.0%

(4) Profile of stores

1) Openings and closures of stores

Opened and closed stores in FY ended Feb. 2016

	Store name	Location	Retail space (Directly operated)	Date of open or close
Openings	Raspa Otagawa (Piago Otagawa): new store	Aichi prefecture	13,900 m ² (5,000 m ²)	March 20, 2015
	Raspa Hakusan (Piago Hakusan): new store	Ishikawa prefecture	7,260 m ² (2,200 m ²)	April 24, 2015
	U-Home Shinshiro: new store	Aichi prefecture	2,900 m ² (2,900 m ²)	April 25, 2015
	Piago Isezaki: rebuilding store	Kanagawa prefecture	3,100 m ² (3,100 m ²)	July 3, 2015
	Piago Moriyama: new store	Aichi prefecture	4,900 m ² (3,400 m ²)	July 17, 2015
	Piago Hekinan: rebuilding store	Aichi prefecture	5,000 m ² (4,100 m ²)	July 31, 2015
	Apita Iwata: rebuilding store	Shizuoka prefecture	22,300 m ² (10,300 m ²)	November 21, 2015
	Apita Iwakura: rebuilding store	Aichi prefecture	17,000 m ² (9,300 m ²)	December 4, 2015
Closures	U-Home Matto	Ishikawa prefecture	6,000 m ² (6,000 m ²)	May 10, 2015
	Piago Matsubara	Shiga prefecture	3,100 m ² (3,000 m ²)	October 18, 2015
	Apita Hiyoshi	Kanagawa prefecture	12,800 m ² (8,200 m ²)	November 29, 2015
	Apita Ishige	Ibaraki prefecture	14,100 m ² (9,600 m ²)	December 6, 2015
	Apita Moriya	Ibaraki prefecture	11,000 m ² (8,600 m ²)	February 14, 2016
	Piago Shimizu-takahashi	Shizuoka prefecture	9,500 m ² (5,400 m ²)	February 14, 2016

Stores to open and close in FY ending Feb. 2017

	Store name	Location	Retail space (Directly operated)	Date of open or close
Openings	Lake Walk Okaya (Apita Okaya): new store	Nagano prefecture	-	2nd Half
	Apita Kanazawa-bunko: rebuilding store	Kanagawa prefecture	-	2nd Half
Openings	Apita Fujieda	Shizuoka prefecture	8,400 m ² (6,400 m ²)	1st Half
	Piago Dai-yuzan	Kanagawa prefecture	9,200 m ² (8,300 m ²)	1st Half
	Piago Toyosato	Shiga prefecture	3,700 m ² (2,900 m ²)	2nd Half
	U-Home Toyosato	Shiga prefecture	2,700 m ² (2,700 m ²)	1st Half
	U-Home Shinshiro	Aichi prefecture	2,900 m ² (2,900 m ²)	1st Half
	U-Home Nishi-yamato	Nara prefecture	4,400 m ² (4,400 m ²)	1st Half
	U-Home Yahagi	Aichi prefecture	4,200 m ² (4,200 m ²)	1st Half
	U-Home Anjo	Aichi prefecture	6,300 m ² (6,300 m ²)	1st Half
	U-Home Inazawa	Aichi prefecture	5,900 m ² (5,900 m ²)	1st Half
	U-Home Agui	Aichi prefecture	6,100 m ² (6,100 m ²)	1st Half
	U-Home Okehazama	Aichi prefecture	2,000 m ² (1,900 m ²)	1st Half
	U-Home Kagamihara	Gifu prefecture	6,800 m ² (6,800 m ²)	1st Half
	U-Home Ureshino	Mie prefecture	2,900 m ² (2,900 m ²)	1st Half
	U-Home Yamato-Koriyama	Nara prefecture	8,900 m ² (8,900 m ²)	1st Half

2) Number of stores by geographic region

(stores)

	FY ended Feb. 2014		FY ended Feb. 2015		FY ended Feb. 2016	
		Share		Share		Share
Kanto area	33	14.4%	32	14.2%	30	13.2%
Yamanashi pref. and Shizuoka pre. area	27	11.8%	26	11.5%	26	11.4%
Chukyo area	153	66.8%	152	67.3%	156	68.4%
Hokuriku area	16	7.0%	16	7.1%	16	7.0%
Total	229	100.0%	226	100.0%	228	100.0%

3) Number of stores by store type

(stores)

	FY ended Feb. 2014		FY ended Feb. 2015		FY ended Feb. 2016	
		Share		Share		Share
Apita type	97	42.4%	98	43.4%	97	42.5%
Piago type	121	52.8%	117	51.8%	120	52.6%
U Home type	11	4.8%	11	4.9%	11	4.8%
Total	229	100.0%	226	100.0%	228	100.0%

4) Retail space at term-end

	FY ended Feb. 2014		FY ended Feb. 2015		FY ended Feb. 2016	
		Change		Change		Change
Retail space at term-end	1,685,330m ²	+837m ²	1,672,199m ²	-13,131m ²	1,651,100m ²	-21,099m ²
Number of stores	229	+2	226	-3	228	+2

(5) Profile of employees

1) Employees at term-end

	FY ended Feb. 2014		FY ended Feb. 2015		FY ended Feb. 2016	
		Share		Share		Share
Full-timers	5,313	17.1%	5,178	17.5%	5,029	17.8%
Men	4,263	13.7%	4,182	14.1%	4,073	14.5%
Women	1,050	3.4%	996	3.4%	956	3.4%
Part-timers	25,834	82.9%	24,410	82.5%	23,147	82.2%
Total	31,147	100.0%	29,588	100.0%	28,176	100.0%

2) Sales per employee

(thousands of yen)

	FY ended Feb. 2014		FY ended Feb. 2015		FY ended Feb. 2016	
		Change		Change		Change
Sales per full-time employee	137,854	+4,395	136,302	-1,552	142,572	+6,270
Sales per employee including part-time employee	23,515	+172	23,853	+338	25,447	+1,594

General merchandise stores operation: UNY (HK) CO., LIMITED

(1) Business results (Non-consolidated basis)

(millions of yen)

	FY ended Nov. 2014		1st Half ended May 2015		FY ended Nov. 2015		1st Half ending May 2016 (Forecast)		FY ending Nov. 2016 (Forecast)	
		Y-o-y		Y-o-y		Y-o-y		Y-o-y		Y-o-y
Operating revenue	19,090	8.2%	11,083	27.6%	21,713	13.7%	10,984	-0.9%	21,700	-0.1%
Net sales	19,010	8.2%	11,032	27.5%	21,613	13.7%	10,934	-0.9%	21,604	0.0%
Y-o-y change in existing store sales	-9.4%	-	7.6%	-	4.1%	-	1.5%	-	2.0%	-
Operating income	102	-70.9%	364	194.1%	480	369.1%	399	9.6%	494	2.8%
Ordinary income	237	-52.5%	432	174.4%	571	140.3%	459	6.2%	610	6.7%
Net income	200	-52.8%	359	447.6%	473	136.0%	383	6.6%	509	7.5%

Note. Y-o-y change in existing store sales of UNY (HK) is based on the local currency.

(2) Retail space at term-end, Number of employees

(stores)

	FY ended Nov. 2014		1st Half ended May 2015		FY ended Nov. 2015	
		Change		Change		Change
Retail space at term-end	27,980 m ²	-4,755 m ²	27,980 m ²	±0 m ²	27,980 m ²	±0 m ²
Number of stores	3	±0	3	±0	3	±0
Full-time employees at term-end	490	-22	490	±0	517	+27
Average part-time employees during period	92	±0	110	+18	94	+2

General merchandise stores operation: 99 ICHIBA Co., Ltd.

Business results (Non-consolidated basis)

(millions of yen)

	FY ended Feb. 2015		1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ending Aug. 2016 (Forecast)		FY ending Feb. 2017 (Forecast)	
		Change		Change		Change		Change		Change
Operating revenue	12,873	16.0%	7,294	16.0%	14,326	11.3%	7,589	4.0%	15,157	5.8%
Y-o-y change in existing store sales	-0.9%	-	2.3%	-	1.9%	-	2.9%	-	3.0%	-
Operating income	-304	-	-99	-	-184	-	91	-	125	-
Ordinary income	-305	-	-99	-	-183	-	91	-	125	-
Net income	40	-	-213	-	-891	-	70	-	8	-

(2) Number of employees

	FY ended Feb. 2015		1st Half ended Aug. 2015		FY ended Feb. 2016	
		Change		Change		Change
Full-time employees at term-end	64	-2	62	-2	61	-3
Average part-time employees during period	638	+118	723	+85	714	+76

Convenience stores operatings: Circle K Sunkus Co., Ltd.

(1) Business results (Consolidated basis)

1) Business results (Consolidated basis)

(millions of yen)

	FY ended Feb. 2015		1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ending Aug. 2016 (Forecast)	
		Y-o-y		Y-o-y		Y-o-y		Y-o-y
Total store sales	943,649	-0.7%	484,675	0.4%	974,553	3.3%	505,800	4.4%
Non-consolidated	928,201	3.7%	479,015	1.2%	936,710	0.9%	486,130	1.5%
Consolidated subsidiaries	15,447	-72.1%	5,659	-41.8%	37,843	145.0%	19,670	247.5%
Operating revenue	148,110	-0.3%	77,097	1.0%	156,308	5.5%	82,100	6.5%
Franchise commission from franchised stores	103,776	-1.5%	53,088	-1.1%	105,647	1.8%	-	-
Real estate rental income	4,418	-7.1%	2,070	-8.0%	4,325	-2.1%	-	-
Net sales of Company-owned stores	33,021	4.7%	18,420	9.3%	39,954	21.0%	-	-
Other revenues	6,893	0.9%	3,517	-0.2%	6,380	-7.4%	-	-
Operating gross profit	122,656	-1.3%	62,899	-0.9%	125,375	2.2%	65,360	3.9%
SG & A expenses	113,547	0.2%	57,245	1.0%	116,850	2.9%	59,120	3.3%
Personnel expenses	19,183	0.6%	9,722	-0.5%	20,302	5.8%	-	-
Advertising and sales promotion expenses	6,191	-11.9%	3,245	6.2%	5,819	-6.0%	-	-
Rental Costs	47,891	3.6%	24,303	1.9%	49,874	4.1%	-	-
Equipment leasing expenses	2,208	-43.9%	597	-51.0%	1,368	-38.1%	-	-
Depreciation and amortization	16,006	-0.4%	7,918	2.4%	16,283	1.7%	-	-
Others	22,065	5.0%	11,457	3.9%	23,202	5.2%	-	-
Operating income	9,109	-16.8%	5,654	-17.4%	8,524	-6.4%	6,240	10.4%
Non-operating income	1,187	-22.6%	617	20.5%	1,302	9.7%	-	-
Non-operating expenses	1,479	11.2%	690	-3.4%	1,251	-15.4%	-	-
Ordinary income	8,817	-21.0%	5,581	-16.0%	8,574	-2.8%	5,280	-5.4%
Extraordinary gains	1,368	-2.5%	266	-79.7%	428	-68.7%	-	-
Extraordinary losses	5,425	-5.1%	6,503	38.8%	9,434	73.9%	-	-
Net income	3,492	-17.5%	-1,279	-	-1,974	-	-3,150	-

Circle K Shikoku Co., Ltd. and Toki-meki.com inc. became consolidated subsidiaries on December 1, 2016.

2) Non-operating income or expenses

(millions of yen)

	FY ended Feb. 2015		1st Half ended Aug. 2015		FY ended Feb. 2016	
		Y-o-y		Y-o-y		Y-o-y
Non-operating income	1,187	-22.6%	617	20.5%	1,302	9.7%
Interest income	636	14.6%	318	-4.2%	613	-3.6%
Dividend income	175	-71.6%	3	-72.2%	152	-13.1%
Compensation income	283	3.4%	245	86.4%	397	40.4%
Others	92	6.0%	49	44.9%	139	49.9%
Non-operating expenses	1,479	11.2%	690	-3.4%	1,251	-15.4%
Interest expenses	394	1.0%	232	15.9%	457	15.8%
Lease contract cancellation expenses	649	1.8%	332	-6.2%	714	10.0%
Allowance for doubtful debts	364	88.2%	86	-23.9%	0	-100.0%
Others	69	-34.6%	38	-15.5%	79	13.9%

3) Extraordinary gains or losses

(millions of yen)

	FY ended Feb. 2015		1st Half ended Aug. 2015		FY ended Feb. 2016	
		Y-o-y		Y-o-y		Y-o-y
Extraordinary gains	1,368	-2.5%	266	-79.7%	428	-68.7%
Gain on sales of property and equipment	44	-67.0%	25	77.3%	50	13.7%
Gain on sales of investment in securities	123	-71.5%	-	-	348	181.8%
Others	1,200	44.0%	241	-79.4%	29	-97.5%
Extraordinary losses	5,425	-5.1%	6,503	38.8%	9,434	73.9%
Loss on disposal of property and equipment	155	26.9%	79	-13.5%	143	-7.5%
Impairment loss on fixed assets	5,220	12.7%	6,417	40.3%	8,714	66.9%
Others	50	-66.1%	6	-67.5%	577	-

4) Consolidated subsidiaries

(millions of yen)

	FY ended Feb. 2016					1st Half ending Aug. 2016(Forecast)				
	Area franchisers	ZERO NETWORKS	Retail Staff	Toki-meki.com	Elimination	Area franchisers	ZERO NETWORKS	Retail Staff	Toki-meki.com	Elimination
Total store sales	37,843	-	-	-	-	19,670	-	-	-	-
Operating revenue	8,315	3,612	740	1,157	-1,862	4,110	1,867	363	504	-954
Operating income	-213	669	57	-173	-141	-74	464	22	-85	13

(2) Business results (Non-consolidated basis)

1) Business results (Non-consolidated basis)

(millions of yen)

	FY ended Feb. 2015		1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ending Aug. 2016 (Forecast)	
		Y-o-y		Y-o-y		Y-o-y		Y-o-y
Total store sales	928,201	3.7%	479,015	1.2%	936,710	0.9%	486,130	1.5%
Y-o-y change in existing store sales	-3.6%	-	-1.2%	-	-0.9%	-	1.6%	-
Average Product markup	26.95%	+0.06%	26.75%	-0.31%	26.74%	-0.21%	26.55%	-0.20%
Operating revenue	141,030	4.7%	73,870	2.1%	144,345	2.4%	76,210	3.2%
Franchise commission from franchised stores	102,506	2.3%	52,653	-0.4%	102,399	-0.1%	-	-
Real estate rental income	4,403	-6.0%	2,070	-7.5%	4,041	-8.2%	-	-
Net sales of Company-owned stores	27,307	18.0%	15,672	14.1%	30,990	13.5%	-	-
Other revenues	6,813	1.5%	3,473	-0.3%	6,913	1.5%	-	-
Operating gross profit	120,254	2.6%	61,906	-0.1%	120,621	0.3%	62,760	1.4%
SG & A expenses	111,624	4.9%	56,535	2.1%	112,296	0.6%	56,860	0.6%
Personnel expenses	18,413	5.8%	9,416	1.1%	18,815	2.2%	-	-
Advertising and sales promotion expenses	5,851	-5.5%	3,076	8.3%	5,431	-7.2%	-	-
Rental Costs	47,312	8.0%	24,087	2.6%	48,240	2.0%	-	-
Equipment leasing expenses	2,169	-41.0%	592	-50.5%	1,342	-38.1%	-	-
Depreciation and amortization	15,758	3.9%	7,829	3.3%	15,964	1.3%	-	-
Others	22,119	9.8%	11,534	4.9%	22,501	1.7%	-	-
Operating income	8,629	-19.8%	5,370	-18.1%	8,325	-3.5%	5,900	9.9%
Non-operating income	1,179	-21.7%	615	20.6%	1,294	9.8%	-	-
Non-operating expenses	1,876	-21.9%	732	-33.4%	2,458	31.0%	-	-
Ordinary income	7,932	-19.5%	5,254	-12.0%	7,161	-9.7%	4,570	-13.0%
Extraordinary gains	1,362	-0.7%	264	-79.8%	426	-68.7%	-	-
Extraordinary losses	5,096	-1.0%	6,485	48.5%	8,503	66.9%	-	-
Net income	3,073	-5.7%	-1,467	-	-2,178	-	-3,480	-

2) Non-operating income or expenses

(millions of yen)

	FY ended Feb. 2015		1st Half ended Aug. 2015		FY ended Feb. 2016	
		Y-o-y		Y-o-y		Y-o-y
Non-operating income	1,179	-21.7%	615	20.6%	1,294	9.8%
Interest income	632	14.9%	316	-4.4%	610	-3.5%
Dividend income	184	-70.5%	13	-42.1%	162	-12.4%
Compensation income	275	6.9%	237	89.7%	386	40.3%
Others	85	21.6%	48	57.2%	135	57.9%
Non-operating expenses	1,876	-21.9%	732	-33.4%	2,458	31.0%
Interest expenses	341	12.6%	213	24.6%	422	23.8%
Lease contract cancellation expenses	670	9.4%	338	-7.8%	730	9.0%
Allowance for doubtful debts	798	-41.6%	142	-72.5%	1,227	53.7%
Others	65	-45.1%	37	-14.5%	77	17.7%

3) Extraordinary gains or losses

(millions of yen)

	FY ended Feb. 2015		1st Half ended Aug. 2015		FY ended Feb. 2016	
		Y-o-y		Y-o-y		Y-o-y
Extraordinary gains	1,362	-0.7%	264	-79.8%	426	-68.7%
Gain on sales of property and equipment	38	-71.0%	23	73.3%	48	25.1%
Gain on sales of investment in securities	123	-71.5%	-	-	348	181.8%
Others	1,200	49.2%	241	-79.4%	29	-97.5%
Extraordinary losses	5,096	-1.0%	6,485	48.5%	8,503	66.9%
Loss on disposal of property and equipment	134	57.0%	67	-5.6%	122	-8.6%
Impairment loss on fixed assets	4,928	21.4%	6,378	48.7%	7,214	46.4%
Others	33	-82.3%	39	812.3%	1,166	-

(3) Sales breakdown

1) Average daily sales per store, average customers per day and average purchases per customer

		FY ended Feb. 2014		FY ended Feb. 2015		FY ended Feb. 2016		1st Half ending Aug. 2016 (Forecast)	
			Change		Change		Change		Change
Existing stores	Average daily sales per store (thousands of yen)	457	-15	436	-16	431	-4		
	Average customers per day	761	-24	720	-33	699	-19		
	Average purchase per customer (yen)	600	±0	604	+5	616	+11		
Y-o-y change in existing store sales		-3.1%	-	-3.6%	-	-0.9%	-	1.6%	-
Average daily sales at total chain stores (thousands of yen)		451	-16	432	-19	431	-1		
Average daily sales at newly opened stores (thousands of yen)		383	+1	401	+18	463	+62		

Note: "Existing stores" refers to those stores that had been opened more than a year and had a full month's operation during the current year as well as in the corresponding month of the previous year.

2) Sales growth by geographic region

	FY ended Feb. 2014	FY ended Feb. 2015	FY ended Feb. 2016
Hokkaido	-3.7%	-3.3%	0.1%
Tohoku	-3.6%	-4.6%	-0.8%
Kanto	-2.4%	-4.0%	-2.1%
Koshinetsu	-2.5%	-4.9%	-0.3%
Hokuriku	-4.0%	-3.9%	-0.6%
Tokai	-3.5%	-3.3%	-0.6%
Kansai	-3.1%	-3.3%	-0.6%
Chugoku	-1.9%	-2.0%	0.9%
Shikoku	-	-7.4%	-0.9%
Kyushu	-0.7%	-1.1%	3.7%
Total	-3.1%	-3.6%	-0.9%

(4) Product breakdown

Y-o-y sales, share of sales and average markup by product category

	FY ended Feb. 2014				FY ended Feb. 2015				FY ended Feb. 2016				1st Half ending Aug. 2016 (Forecast)			
	Y-o-y sales	Share	Average markup		Y-o-y sales	Share	Average markup		Y-o-y sales	Share	Average markup		Y-o-y sales	Average markup		
				Change				Change				Change			Change	
Fast foods	3.8%	17.6%	37.5%	-0.6%	8.0%	18.3%	37.7%	+0.2%	1.2%	18.4%	36.8%	-0.9%				
Perishable foods	1.4%	11.5%	34.4%	-0.4%	2.9%	11.4%	34.2%	-0.2%	0.1%	11.3%	34.0%	-0.2%				
Processed foods	-0.4%	26.3%	38.6%	-0.1%	3.2%	26.1%	38.3%	-0.3%	1.2%	26.2%	38.6%	+0.3%				
Alcoholic beverages	0.1%	4.9%			6.0%	5.0%			2.0%	5.0%						
Non-food items	-0.9%	36.2%	14.8%	-0.1%	0.9%	35.2%	14.8%	+0.0%	-2.5%	34.0%	14.9%	+0.1%				
Tobacco	-0.1%	29.7%			1.8%	29.1%			-1.8%	28.3%						
Services	21.8%	8.4%	5.1%	+0.2%	10.9%	9.0%	5.6%	+0.5%	13.3%	10.1%	5.5%	-0.1%				
Total	1.9%	100.0%	26.89%	-0.37%	3.7%	100.0%	26.95%	+0.06%	0.9%	100.0%	26.74%	-0.21%	1.5%	26.55%	-0.20%	

Note: Product categories are as follows:

Fast foods: rice dishes, sandwiches, noodles, delicatessen snacks, countertop fast foods

Perishable foods: chilled beverages, pastries, bread, desserts, fresh packaged foods

Processed foods: soft drinks, alcoholic beverages, snacks, instant noodles, ice-cream, dried foods

Non-food items: tobacco, magazines, newspapers, general merchandise, cosmetics

Services: tickets, Gift Card used for prepaid cards, stamps, parcel delivery

(5) Profile of stores

1) Stores by prefecture (Group total including Area franchisees)

(stores)

		FY ended Feb. 2014			FY ended Feb. 2015			FY ended Feb. 2016			
			Circle K	Sunkus		Circle K	Sunkus		Circle K	Sunkus	Change
Hokkaido		191	-	191	192	-	192	188	-	188	-4
Tohoku	Aomori	187	98	89	192	95	97	189	99	90	-3
	Iwate	92	8	84	88	7	81	89	7	82	+1
	Akita	97	12	85	98	12	86	99	11	88	+1
	Miyagi	117	-	117	118	-	118	119	-	119	+1
	Yamagata	51	-	51	51	-	51	50	-	50	-1
	Fukushima	19	-	19	18	-	18	18	-	18	±0
	Total	563	118	445	565	114	451	564	117	447	-1
Kanto	Gunma	18	-	18	18	-	18	18	-	18	±0
	Tochigi	52	-	52	54	-	54	54	-	54	±0
	Ibaraki	54	-	54	51	-	51	49	-	49	-2
	Chiba	143	-	143	142	-	142	143	-	143	+1
	Saitama	192	-	192	201	-	201	196	-	196	-5
	Tokyo	634	65	569	638	64	574	627	62	565	-11
	Kanagawa	357	119	238	352	120	232	352	123	229	±0
	Total	1,450	184	1,266	1,456	184	1,272	1,439	185	1,254	-17
Koshinetsu	Nigata	109	109	-	111	111	-	110	110	-	-1
	Nagano	146	146	-	146	146	-	143	143	-	-3
	Total	255	255	-	257	257	-	253	253	-	-4
Hokuriku	Fukui	66	46	20	68	48	20	67	47	20	-1
	Toyama	82	81	1	84	83	1	84	83	1	±0
	Ishikawa	214	130	84	217	137	80	217	141	76	±0
	Total	362	257	105	369	268	101	368	271	97	-1
Tokai	Shizuoka	374	330	44	373	335	38	376	343	33	+3
	Gifu	293	286	7	303	297	6	304	301	3	+1
	Aichi	1,160	1,006	154	1,204	1,082	122	1,221	1,120	101	+17
	Mie	263	240	23	275	258	17	283	275	8	+8
	Total	2,090	1,862	228	2,155	1,972	183	2,184	2,039	145	+29
Kansai	Shiga	57	49	8	52	52	-	52	52	-	±0
	Kyoto	169	115	54	115	115	-	111	111	-	-4
	Hyogo	172	57	115	171	62	109	168	67	101	-3
	Osaka	405	174	231	402	184	218	398	191	207	-4
	Nara	82	50	32	51	51	-	52	52	-	+1
	Wakayama	28	28	-	31	31	-	32	32	-	+1
	Total	913	473	440	822	495	327	813	505	308	-9
Chugoku	Okayama	136	94	42	140	100	40	135	98	37	-5
	Hiroshima	51	5	46	51	5	46	57	5	52	+6
	Total	187	99	88	191	105	86	192	103	89	+1
Shikokuk	Kagawa	35	19	16	31	16	15	30	30	-	-1
	Tokushima	30	16	14	29	15	14	28	28	-	-1
	Ehime	158	102	56	155	102	53	156	156	-	+1
	Kochi	59	32	27	58	32	26	60	60	-	+2
	Total	282	169	113	273	165	108	274	274	-	+1
Kyushu	Fukuoka	66	-	66	73	-	73	75	-	75	+2
	Total	66	-	66	73	-	73	75	-	75	+2
Total		6,359	3,417	2,942	6,353	3,560	2,793	6,350	3,747	2,603	-3
Number of prefectures		36	26	33	36	26	30	36	26	26	-

2) Opened and closed stores by agreement type (Non-consolidated basis)

(stores)

		FY ended Feb. 2014	FY ended Feb. 2015	FY ended Feb. 2016
Type A	Openings	26	25	23
	Closures	68	66	73
Type E	Openings	1	0	0
	Closures	11	17	19
Type C	Openings	403	319	288
	Closures	106	113	160
Company-owned store	Openings	16	3	1
	Closures	29	43	59
Total	Openings	446	347	312
	Closures	214	239	311

Note: Type E agreement specific to Sunkus were abolished in September 2004 with some exceptions such as relocations.

3) Number of stores by agreement type (Non-consolidated basis)

(stores)

		FY ended Feb. 2014			FY ended Feb. 2015			FY ended Feb. 2016		
		Circle K	Sunkus		Circle K	Sunkus		Circle K	Sunkus	
Type A		969	713	256	914	648	266	805	580	225
	Change	-78	-70	-8	-55	-65	+10	-109	-68	-41
Type E		299	2	297	276	5	271	236	7	229
	Change	-22	±0	-22	-23	+3	-26	-40	+2	-42
Type C		4,184	2,427	1,757	4,592	2,621	1,971	4,714	2,770	1,944
	Change	+363	+204	+159	+408	+194	+214	+122	+149	-27
Company-owned store	Company-operated stores	156	97	59	205	114	91	233	136	97
	Consigned stores	4	4	0	3	3	0	3	3	0
		160	101	59	208	117	91	236	139	97
	Change	+20	+8	+12	+48	+16	+32	+28	+22	+6
Total		5,612	3,243	2,369	5,990	3,391	2,599	5,991	3,496	2,495
	Change	+283	+142	+141	+378	+148	+230	+1	+105	-104

4) Number of stores by store condition (Non-consolidated basis)

(stores)

		FY ended Feb. 2014			FY ended Feb. 2015			FY ended Feb. 2016		
		Circle K	Sunkus		Circle K	Sunkus		Circle K	Sunkus	
24-hour stores		5,521	3,200	2,321	5,881	3,335	2,546	5,871	3,428	2,443
	Share	98.4%	98.7%	98.0%	98.2%	98.3%	98.0%	98.0%	98.1%	97.9%
Stores handling alcoholic beverages		5,533	3,197	2,336	5,898	3,334	2,564	5,888	3,429	2,459
	Share	98.6%	98.6%	98.6%	98.5%	98.3%	98.7%	98.3%	98.1%	98.6%
Stores handling tobacco		5,417	3,200	2,217	5,791	3,339	2,452	5,797	3,434	2,363
	Share	96.5%	98.7%	93.6%	96.7%	98.5%	94.3%	96.8%	98.2%	94.7%
Stores with parking lot		4,524	3,039	1,485	4,864	3,160	1,704	4,872	3,232	1,640
	Share	80.6%	93.7%	62.7%	81.2%	93.2%	65.6%	81.3%	92.4%	65.7%
Total		5,612	3,243	2,369	5,990	3,391	2,599	5,991	3,496	2,495

(6) Profile of Circle K Sunkus Group

1) Total store sales

(millions of yen)

		FY ended Feb. 2014	FY ended Feb. 2015	FY ended Feb. 2016
The company	Total store sales	895,325	928,201	936,710
	Y-o-y	1.9%	3.7%	0.9%
	Y-o-y change in existing store sales	-3.1%	-3.6%	-0.9%
Area FC	Total store sales	123,566	60,724	54,451
	Y-o-y	-24.1%	-50.9%	-10.3%
	Y-o-y change in existing store sales	-3.6%	-2.8%	-2.4%
Group total	Total store sales	1,018,891	988,926	991,161
	Y-o-y	-2.2%	-2.9%	0.2%
	Y-o-y change in existing store sales	-3.2%	-3.6%	-1.0%

2) Area franchisers

		Equity interest	The number of stores				Total store sales (millions of yen)	
			Opened	Closed	Net increase (decrease)	Stores at term-end		Y-o-y
1	Sunkus Nishi-Shikoku Co., Ltd.	100% Consolidated	0	5	-5	74	10,961	-6.5%
2	Circle K Shikoku Co., Ltd.	100% Consolidated	8	0	+8	177	26,881	-2.7%
3	Sunkus Tokai Co., Ltd.	19.0%	6	13	-7	108	16,607	-2.3%
Total			14	18	-4	359	54,451	-10.3%

Note: Circle K Shikoku Co., Ltd. became a consolidated subsidiary on December 1, 2016.

3) Employees at term-end

	FY ended Feb. 2014		FY ended Feb. 2015		FY ended Feb. 2016	
		Y-o-y		Y-o-y		Y-o-y
Full-time employees at term-end	1,737	+22	1,816	+79	1,797	-19
Average part-time employees during period	550	+11	625	+75	648	+23

Specialty stores operations: SAGAMI Co., Ltd.

(1) Business results (Consolidated basis)

(millions of yen)

	FY ended Feb. 2015		1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ending Aug. 2016 (Forecast)		FY ending Feb. 2017 (Forecast)	
		Y-o-y		Y-o-y		Y-o-y		Y-o-y		Y-o-y
Operating revenue	21,620	-5.3%	10,611	-3.4%	20,959	-3.1%	9,226	-13.1%	17,803	-15.1%
Operating income	-470	-	-72	-	-101	-	-55	-	238	-
Ordinary income	-457	-	-35	-	-55	-	-15	-	299	-
Net income	-897	-	-254	-	-1,050	-	-156	-	-8	-
Y-o-y change in existing store sales	-4.3%	-	0.4%	-	1.5%	-	1.5%	-	1.5%	-

(2) Retail space at term-end, Number of employees

	FY ended Feb. 2015		1st Half ended Aug. 2015		FY ended Feb. 2016	
		Change		Change		Change
Retail space at term-end	31,999 m ²	-2,499 m ²	31,498 m ²	-501 m ²	28,965 m ²	-3,034 m ²
Number of stores	253	-16	248	-5	231	-22
Full-time employees at term-end	512	-38	505	-7	484	-28
Average part-time employees during period	811	-42	752	-59	746	-65

Specialty stores operations: PALEMO CO., LTD.

(1) Business results (Non-consolidated basis)

(millions of yen)

	FY ended Feb. 2015		1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ending Aug. 2016 (Forecast)		FY ending Feb. 2017 (Forecast)	
		Y-o-y		Y-o-y		Y-o-y		Y-o-y		Y-o-y
Operating revenue	31,875	-12.2%	14,561	-13.1%	27,302	-14.3%	12,300	-15.5%	23,200	-15.0%
Operating income	-679	-	255	-	136	-	360	40.9%	370	171.4%
Ordinary income	-619	-	276	-	188	-	375	35.7%	395	109.5%
Net income	-2,146	-	71	-	-313	-	175	145.6%	10	-
Y-o-y change in existing store sales	-9.1%	-	-4.6%	-	-4.5%	-	-3.0%	-	-3.0%	-

(2) Retail space at term-end, Number of employees

	FY ended Feb. 2015		1st Half ended Aug. 2015		FY ended Feb. 2016	
		Change		Change		Change
Retail space at term-end	125,265 m ²	-13,012 m ²	117,213 m ²	-8,052 m ²	102,111 m ²	-23,154 m ²
Number of stores	700	-80	657	-43	574	-126
Full-time employees at term-end	199	-34	186	-13	181	-18
Average part-time employees during period	2,729	-220	2,525	-204	2,195	-534

Specialty stores operations: MOLIE Co., Ltd.

(1) Business results (Non-consolidated basis)

(millions of yen)

	FY ended Feb. 2015		1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ending Aug. 2016 (Forecast)		FY ending Feb. 2017 (Forecast)	
		Y-o-y		Y-o-y		Y-o-y		Y-o-y		Y-o-y
Operating revenue	4,809	-9.8%	2,102	-10.6%	4,375	-9.0%	2,220	5.6%	4,433	1.3%
Operating income	10	-94.6%	-82	-	-117	-	10	-	10	-
Ordinary income	13	-92.6%	-82	-	-117	-	10	-	10	-
Net income	-17	-	-100	-	-170	-	-16	-	-48	-
Y-o-y change in existing store sales	-8.8%	-	-8.0%	-	-7.5%	-	1.8%	-	1.5%	-

(2) Retail space at term-end, Number of employees

	FY ended Feb. 2015		1st Half ended Aug. 2015		FY ended Feb. 2016	
		Change		Change		Change
Retail space at term-end	16,253 m ²	-626 m ²	16,147 m ²	-106 m ²	16,073 m ²	-180 m ²
Number of stores	131	-2	129	-2	127	-4
Full-time employees at term-end	17	-1	17	±0	17	±0
Average part-time employees during period	408	-6	394	-14	390	-18

Financial services operations: UCS CO., LTD.

Business results (Non-consolidated basis)

(millions of yen)

	FY ended Feb. 2015		1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ending Aug. 2016 (Forecast)		FY ending Feb. 2017 (Forecast)	
		Y-o-y		Y-o-y		Y-o-y		Y-o-y		Y-o-y
Operating revenue	18,428	6.6%	9,703	6.5%	19,500	5.8%	10,250	5.6%	20,890	7.1%
Operating income	3,663	10.1%	2,088	29.5%	3,837	4.8%	1,670	-20.0%	3,900	1.6%
Ordinary income	3,664	10.1%	2,091	29.5%	3,840	4.8%	1,670	-20.1%	3,900	1.5%
Net income	2,150	5.7%	1,267	38.9%	2,333	8.5%	1,000	-21.1%	2,350	0.7%
Number of members of UCS card (ten thousand)	303.0	-2.6%	302.2	-1.7%	303.2	0.1%	-	-	306.0	0.9%
Number of members of UNICO card (ten thousands)	113.3	189.0%	139.7	91.9%	155.9	37.6%	-	-	200.0	28.3%

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