

Supplemental Financial Information

for the 1st Half of the Fiscal Year Ending February 28, 2017

【 Contents 】

1. Consolidated financial results	
(1) Summary and outlook	P.1
(2) Breakdown of interest-bearing liabilities	P.2
(3) Capital expenditures and depreciation	P.2
(4) Stores at term-end of major subsidiaries	P.3
2. Financial results of major subsidiaries by operating segment	
• General merchandise stores operations: UNY CO., LTD.	P.4
UNY (HK) CO., LIMITED.	P.8
99 ICHIBA Co., Ltd.	P.8
• Convenience stores operations: Circle K Sunkus Co., Ltd.	P.9
• Specialty stores operations: SAGAMI Co., Ltd., PALEMO CO., LTD.	P.15
MOLIE Co., Ltd.	P.16
• Financial services operations: UCS CO., LTD.	P.16

October 11, 2016
FamilyMart UNY Holdings Co., Ltd.

1. Consolidated Financial Results

(1) Summary and outlook

(millions of yen)

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016	
		Y-o-y		Y-o-y		Y-o-y
Operating revenue	510,730	1.8%	1,038,733	1.9%	509,327	-0.3%
General merchandise stores operations	389,399	3.2%	795,523	2.3%	385,723	-0.9%
Convenience stores operations ^{*1}	77,097	1.0%	156,308	5.5%	82,480	7.0%
Specialty stores operations	27,275	-9.3%	52,636	-9.7%	24,590	-9.8%
Financial services operations	9,703	6.5%	19,500	5.8%	9,879	1.8%
Other ^{*3}	27,202	0.2%	55,132	1.3%	25,799	-5.2%
Eliminations	-19,948	-	-40,368	-	-19,145	-
SG & A expenses	185,001	0.7%	372,140	0.7%	182,714	-1.2%
Operating income	10,326	-9.9%	22,367	10.5%	7,388	-28.5%
General merchandise stores operations	2,422	-33.6%	9,619	6.7%	2,432	0.4%
Convenience stores operations ^{*1}	4,906	-19.6%	7,027	-7.7%	5,721	16.6%
Specialty stores operations	24	-	-160	-	596	-
Financial services operations	2,184	25.0%	4,028	3.3%	-1,994	-
Other	825	107.0%	1,962	136.1%	687	-16.7%
Eliminations	-37	-	-109	-	-56	-
Non-operating income	1,981	19.3%	3,798	-2.3%	1,891	-4.5%
Non-operating expenses	2,027	6.9%	4,508	24.0%	3,058	50.9%
Ordinary income	10,280	-8.4%	21,657	5.7%	6,221	-39.5%
Extraordinary gains	3,299	150.7%	5,759	300.9%	7,447	125.7%
Extraordinary losses	9,175	51.3%	22,165	14.0%	113,867	-
Profit attributable to owners of parent	-278	-	-2,873	-	-91,290	-
Net income per share (yen)	-1.21	-	-12.49	-	-396.78	-
Average number of shares outstanding during period ^{*2}	230,081,125 shares		230,080,755 shares		230,078,633 shares	
Total assets	967,248	1.6%	973,233	2.2%	888,375	-8.2%
Total net assets	295,657	-4.0%	285,018	-5.4%	185,052	-37.4%
Interest-bearing liabilities ^{*3}	363,876	4.6%	366,917	0.8%	338,939	-6.9%

Notes 1. In the Convenience stores segment, Circle K Shikoku Co., Ltd. and Toki-meki.com inc. became consolidated subsidiaries on December 1, 2016.

2. Average number of shares outstanding during period excludes treasury stocks.

3. Interest-bearing liabilities include lease liabilities.

(2) Breakdown of interest-bearing liabilities

(millions of yen)

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016	
		Change		Change		Change
Commercial paper	126,000	-5,000	125,000	-6,000	106,000	-19,000
Short-term debt	2,890	+31	2,190	-669	2,190	±0
Long-term debt	207,671	+765	213,996	+7,090	205,362	-8,634
Corporate bonds	175	-100	115	-160	80	-35
Subtotal	336,736	-4,305	341,301	+260	313,632	-27,669
Lease obligations	27,139	+4,007	25,615	+2,483	25,306	-309
Total	363,876	-298	366,917	+2,743	338,939	-27,978

(3) Capital expenditures and depreciation

(millions of yen)

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016		FY ending Feb. 2017 (Forecast)	
		Y-o-y		Y-o-y		Y-o-y		Y-o-y
General merchandise stores operations								
UNY CO., LTD.	21,326	32.2%	35,588	11.0%	9,524	-55.3%	16,800	-52.8%
Future development	7,082	291.7%	10,750	25.0%	975	-86.2%	1,880	-82.5%
New store investments	10,738	8.6%	18,910	11.4%	6,549	-39.0%	9,590	-49.3%
Store renovation investments	3,506	-20.9%	5,928	-8.8%	2,000	-43.0%	5,330	-10.1%
UNY (HK) CO., LIMITED	5	-	33	-	2	-	145	339.4%
99 ICHIBA Co., Ltd.	126	-43.0%	189	-60.5%	81	-35.7%	265	40.2%
Convenience stores operations								
Circle K Sunkus Co., Ltd.	16,562	23.6%	27,787	1.1%	13,656	-17.5%		
New store investments	6,776	-25.6%	15,562	-11.7%	9,809	44.8%		
Existing store investments	2,200	-10.5%	3,258	-8.3%	2,693	22.4%		
System investments	7,004	678.2%	7,847	72.0%	767	-89.0%		
Head office investments	582	-38.2%	1,120	-36.1%	387	-33.5%		
Specialty stores operations								
SAGAMI Co., Ltd.	118	-34.8%	250	28.9%	31	-73.7%		
PALEMO CO., LTD.	154	-55.1%	202	-67.3%	129	-16.2%		
MOLIE Co., Ltd.	8	-72.4%	34	-34.6%	63	687.5%	74	117.6%
Total	39,430	22.5%	66,670	1.4%	24,140	-38.8%		
Depreciation	18,227	2.2%	37,633	1.1%	15,169	-16.8%		

Note. Capital expenditures is on accrual basis, including lease assets.

(4) Stores at term-end of major subsidiaries

(stores)

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016		FY ending Feb. 2017 (Forecast)	
		Net increase (Net decrease)		Net increase (Net decrease)		Net increase (Net decrease)		Net increase (Net decrease)
General merchandise stores operations								
UNY CO., LTD.	231	+5	228	+2	216	-12	210	-18
Openings	6	-	8	-	1	-	2	-
Closures	1	-	6	-	13	-	20	-
UNY (HK) CO., LIMITED	3	±0	3	±0	3	±0	3	±0
Openings	0	-	0	-	0	-	0	-
Closures	0	-	0	-	0	-	0	-
UNY (SHANGHAI) TRADING Co., Ltd.	1	±0	1	±0	1	±0	1	±0
Openings	0	-	0	-	0	-	0	-
Closures	0	-	0	-	0	-	0	-
99 ICHIBA Co., Ltd.	88	-2	85	-5	82	-3	85	±0
Openings	4	-	7	-	3	-	9	-
Closures	6	-	12	-	6	-	9	-
Convenience stores operations								
Circle K Sunkus Co., Ltd. (Group total)	6,358	+5	6,350	-3	6,295	-55	/	
Openings	155	-	326	-	171	-		
Closures	150	-	329	-	226	-		
The Company	5,998	+8	5,991	+1	6,049	-47	/	
Openings	144	-	312	-	167	-		
Relocations	73	-	160	-	104	-		
Closures	136	-	311	-	214	-		
Area franchisers	360	-3	359	-4	246	-8	/	
Openings	11	-	14	-	4	-		
Closures	14	-	18	-	12	-		
Circle K Sunkus Co., Ltd. (Consolidated basis)	6,072	+3	6,242	+4	6,295	-52	/	
Openings	144	-	320	-	170	-		
Closures	141	-	316	-	222	-		
Specialty stores operations								
SAGAMI Co., Ltd.	248	-5	231	-22	173	-58	/	
Openings	8	-	14	-	0	-		
Closures	13	-	36	-	58	-		
PALEMO CO., LTD.	657	-43	574	-126	540	-34	/	
Openings	4	-	5	-	1	-		
Closures	47	-	131	-	35	-		
MOLIE Co., Ltd.	129	-2	127	-4	125	-2	117	-10
Openings	0	-	3	-	7	-	7	-
Closures	2	-	7	-	9	-	17	-

2. Financial results of major subsidiaries by operating segment

General merchandise stores operations: UNY CO., LTD.

(1) Business results (Non-consolidated basis)

1) Business results (Non-consolidated basis)

(millions of yen)

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016		FY ending Feb. 2017 (Forecast)	
		Y-o-y		Y-o-y		Y-o-y		Y-o-y
Operating revenue	370,350	2.1%	757,941	1.6%	366,406	-1.1%	741,007	-2.2%
Net sales	350,230	2.2%	716,994	1.6%	345,829	-1.3%	698,383	-2.6%
Y-o-y change in existing store sales (after day-of-the-week adjustment)	1.9%	-	1.0%	-	-1.1%	-	-1.1%	-
Gross profit	82,443	0.0%	169,657	0.5%	76,518	-7.2%	161,237	-5.0%
Gross profit ratio	23.5%	-0.5%	23.7%	-0.2%	22.1%	-1.4%	23.1%	-0.6%
Other revenues	20,120	2.1%	40,947	2.7%	20,576	2.3%	42,624	4.1%
Operating gross profit	102,563	0.4%	210,604	0.9%	97,095	-5.3%	203,861	-3.2%
SG & A expenses	99,689	1.2%	199,981	0.9%	95,259	-4.4%	193,744	-3.1%
Personnel costs	44,780	0.0%	90,192	0.7%	44,431	-0.8%	-	-
Advertising costs	5,748	-0.5%	11,503	-0.2%	5,223	-9.1%	-	-
Decoration expense	638	45.0%	1,234	11.0%	449	-29.6%	-	-
Rental costs	12,028	-1.6%	24,181	-1.5%	11,490	-4.5%	-	-
Depreciation and amortization	7,857	-0.4%	16,381	-0.4%	6,454	-17.9%	-	-
Water, electricity and heating expenses	7,154	-2.7%	13,091	-8.8%	5,429	-24.1%	-	-
Others	21,482	7.1%	43,398	6.7%	21,780	1.4%	-	-
Operating income	2,874	-20.8%	10,623	2.1%	1,836	-36.1%	10,116	-4.8%
Non-operating income	721	35.7%	2,843	85.1%	767	6.4%	-	-
Non-operating expenses	1,249	-2.6%	2,527	4.1%	1,410	12.9%	-	-
Ordinary income	2,346	-18.4%	10,939	14.9%	1,192	-49.2%	10,333	-5.5%
Extraordinary gains	3,032	-	3,726	-	1,017	-66.5%	-	-
Extraordinary losses	1,895	56.4%	8,357	-25.6%	56,013	-	-	-
Net income	1,253	77.0%	2,541	-	-54,323	-	-49,123	-

2) Non-operating income or expenses

(millions of yen)

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016	
		Y-o-y		Y-o-y		Y-o-y
Non-operating income	721	35.7%	2,843	85.1%	767	6.4%
Interest income	128	-11.6%	246	-13.0%	105	-17.4%
Others	592	53.6%	2,597	107.2%	661	11.5%
Non-operating expenses	1,249	-2.6%	2,527	4.1%	1,410	12.9%
Interest expenses	963	-17.7%	1,791	-19.7%	808	-16.1%
Others	285	155.9%	736	274.7%	601	110.9%

3) Extraordinary gains or losses

(millions of yen)

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016	
		Y-o-y		Y-o-y		Y-o-y
Extraordinary gains	3,032	-	3,726	-	1,017	-66.5%
Gain on sales of fixed assets	3,032	-	3,242	-	58	-98.1%
Others	-	-	484	-	958	-
Extraordinary losses	1,895	56.4%	8,357	-25.6%	56,013	-
Loss on disposal of property and equipment	438	-37.7%	1,136	-15.7%	699	59.4%
Impairment loss on fixed assets	1,350	454.8%	6,563	-31.3%	54,444	-
Others	106	-59.8%	657	104.2%	870	718.6%

(2) Sales breakdown

1) Sales growth

	1st Half ended Aug. 2015	1st Half ended Aug. 2016									FY ending Feb. 2017 (Forecast)
		March	April	May	1st Quarter (Mar. to May)	June	July	August	2nd Quarter (Jun.-Aug.)	1st Half	
Y-o-y change in existing store sales (after day-of-the-week adjustment)	1.9%	-0.1%	-0.1%	-2.1%	-0.8%	-0.6%	-0.4%	-3.1%	-1.4%	-1.1%	-1.1%
Clothing	-1.1%	-2.1%	1.9%	-7.6%	-2.8%	1.2%	3.3%	-2.1%	0.9%	-1.0%	
Household goods	-2.9%	-1.2%	0.7%	-1.5%	-0.7%	0.1%	1.6%	-1.4%	0.2%	-0.2%	
Foods	3.6%	0.4%	-0.6%	-0.9%	-0.4%	-0.8%	-0.8%	-2.7%	-1.5%	-0.9%	
Y-o-y change in existing store sales	1.9%	3.0%	-0.7%	-2.5%	-0.2%	1.4%	-2.0%	-1.0%	-0.3%	-0.3%	
Number of customers counted	-0.6%	1.0%	-2.3%	-3.9%	-1.8%	-0.8%	-1.7%	0.2%	-0.8%	-1.3%	
Average spending per customer	2.6%	2.1%	1.7%	1.6%	1.8%	2.5%	0.4%	-0.4%	0.8%	1.3%	
Y-o-y change in all store sales	2.1%	3.0%	-1.1%	-2.9%	-0.5%	0.4%	-3.9%	-2.6%	-2.0%	-1.2%	
Clothing	-2.2%	0.9%	-2.1%	-7.5%	-3.2%	1.9%	-3.3%	-1.7%	-0.9%	-2.1%	
Household goods	-3.3%	1.2%	-2.3%	-3.0%	-1.5%	0.5%	-7.2%	-7.3%	-4.7%	-3.2%	
Foods	4.4%	3.7%	-0.6%	-1.9%	0.3%	0.3%	-2.6%	-1.1%	-1.1%	-0.4%	

2) Sales by product category

(millions of yen)

	1st Half ended Aug. 2015			FY ended Feb. 2016			1st Half ended Aug. 2016		
	Y-o-y	Share		Y-o-y	Share		Y-o-y	Share	
Clothing	49,043	-2.2%	14.0%	98,274	-1.7%	13.7%	48,030	-2.1%	13.9%
Women's clothing	13,703	-1.8%	3.9%	26,736	-1.4%	3.7%	13,321	-2.8%	3.9%
Children's clothing	6,638	-2.5%	1.9%	12,619	-2.5%	1.8%	6,488	-2.3%	1.9%
Men's clothing	9,112	-0.7%	2.6%	18,933	0.2%	2.6%	9,623	5.6%	2.8%
Shoes, bags and accessories	7,968	0.8%	2.3%	15,662	-0.6%	2.2%	6,647	-16.6%	1.9%
Underwear	11,621	-5.6%	3.3%	24,322	-3.7%	3.4%	11,949	2.8%	3.5%
Household goods	50,485	-3.3%	14.4%	105,901	-3.1%	14.8%	48,862	-3.2%	14.1%
Household goods	7,548	-6.6%	2.2%	15,907	-4.7%	2.2%	6,845	-9.3%	2.0%
General merchandises	42,937	-2.7%	12.3%	89,994	-2.8%	12.6%	42,017	-2.1%	12.1%
Foods	245,102	4.4%	70.0%	501,236	3.4%	69.9%	244,080	-0.4%	70.6%
Fresh foods	144,989	5.6%	41.4%	298,368	4.0%	41.6%	143,248	-1.2%	41.4%
Processed foods	100,112	2.7%	28.6%	202,868	2.4%	28.3%	100,831	0.7%	29.2%
Commodity supply	379	44.8%	0.1%	833	22.6%	0.1%	419	10.6%	0.1%
Others	5,219	-4.0%	1.5%	10,748	-1.4%	1.5%	4,437	-15.0%	1.3%
Total	350,230	2.2%	100.0%	716,994	1.6%	100.0%	345,829	-1.3%	100.0%

3) Sales by geographic region

(millions of yen)

	1st Half ended Aug. 2015			FY ended Feb. 2016			1st Half ended Aug. 2016		
	Y-o-y	Share		Y-o-y	Share		Y-o-y	Share	
Kanto	55,317	-1.9%	15.8%	112,544	-2.1%	15.7%	49,565	-10.4%	14.3%
Yamanashi pref. and Shizuoka pre. area	35,785	1.3%	10.2%	74,333	1.8%	10.4%	35,856	0.2%	10.4%
Chukyo	236,833	3.3%	67.6%	484,588	2.6%	67.6%	238,547	0.7%	69.0%
Hokuriku	21,809	1.4%	6.2%	44,480	-0.4%	6.2%	21,339	-2.2%	6.2%
Total	350,230	2.2%	100.0%	716,994	1.6%	100.0%	345,829	-1.3%	100.0%

4) Sales by store type

(millions of yen)

	1st Half ended Aug. 2015			FY ended Feb. 2016			1st Half ended Aug. 2016		
	Y-o-y	Share		Y-o-y	Share		Y-o-y	Share	
Apita type	229,389	2.7%	65.7%	470,247	1.8%	65.8%	227,657	-0.8%	66.0%
Piagio type	114,807	1.4%	32.9%	234,922	1.4%	32.9%	113,367	-1.3%	32.9%
U Home type	5,055	-4.6%	1.4%	9,796	-3.9%	1.4%	3,905	-22.7%	1.1%
Total	349,252	2.1%	100.0%	714,965	1.6%	100.0%	344,930	-1.2%	100.0%

Note: Y-o-y change in existing store sales (after day-of-the-week adjustment) for 1st Half ended Aug. 2016 by store type are below:

Apita type: -0.9%, Piagio type: -1.5%, U Home type: +3.5%

(3) Product breakdown

1) Gross profit ratio

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016		FY ending Feb. 2017 (Forecast)	
		Change		Change		Change		Change
Clothing	36.6%	-0.6%	36.3%	-0.4%	31.4%	-5.2%		
Household goods	27.7%	-0.3%	27.4%	-0.4%	22.8%	-4.9%		
Foods	20.1%	-0.4%	20.5%	±0.0%	20.3%	+0.2%		
Total	23.5%	-0.5%	23.7%	-0.2%	22.1%	-1.4%	23.1%	-0.6%

2) Inventory turnover days and loss ratio

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016	
		Change		Change		Change
Inventory turnover days	31.8	-0.9	31.3	-0.6	30.4	-1.4
Clothing	95.0	-0.4	94.5	-0.6	93.1	-1.9
Household goods	99.1	+5.5	94.7	+4.2	91.8	-7.3
Foods	5.7	-0.4	5.9	±0.0	6.0	+0.3
Loss ratio	4.9%	-0.4%	5.2%	-0.3%	6.1%	+1.2%
Clothing	21.2%	-1.6%	22.4%	-1.3%	24.9%	+3.7%
Household goods	6.7%	+0.1%	7.9%	+0.6%	11.3%	+4.6%
Foods	1.3%	±0.0%	1.4%	±0.0%	1.4%	+0.1%

(4) Profile of stores

1) Openings and closures of stores

	Store name	Location	Retail space (Directly operated)	Date of open or close
Openings	Lake Walk Okaya (Apita Okaya): rebuilding store	Nagano prefecture	27,000㎡(10,200㎡)	July 23, 2016
	Apita Kanazawa-bunko: rebuilding store	Kanagawa prefecture	11,400㎡(6,500㎡)	September 16, 2016
Closures	Apita Fujieda	Shizuoka prefecture	8,400㎡(6,400㎡)	June 26, 2016
	Apita Kasagake	Gunma prefecture	13,200㎡(9,700㎡)	2nd Half
	Piigo Daiyuzan	Kanagawa prefecture	9,200㎡(8,300㎡)	May 15, 2016
	Piigo Toyosato	Shiga prefecture	3,700㎡(2,900㎡)	August 21, 2016
	Piigo Seki	Gifu prefecture	7,800㎡(6,500㎡)	2nd Half
	Piigo Kawamoto	Saitama prefecture	3,200㎡(2,900㎡)	2nd Half
	Piigo Nanao	Ishikawa prefecture	8,500㎡(7,200㎡)	2nd Half
	Piigo Akou	Mie prefecture	4,300㎡(3,500㎡)	2nd Half
	Piigo La Foods Core Nakata	Shizuoka prefecture	900㎡(900㎡)	2nd Half
	U-Home Yahagi	Aichi prefecture	4,200㎡(4,200㎡)	June 5, 2016
	U-Home Kagamihara	Gifu prefecture	6,800㎡(6,800㎡)	June 12, 2016
	U-Home Toyosato	Shiga prefecture	2,700㎡(2,700㎡)	June 19, 2016
	U-Home Agui	Aichi prefecture	6,100㎡(6,100㎡)	June 26, 2016
	U-Home Inazawa	Aichi prefecture	5,900㎡(5,900㎡)	July 3, 2016
	U-Home Shinshiro	Aichi prefecture	2,900㎡(2,900㎡)	July 10, 2016
	U-Home Nishi-yamato	Nara prefecture	4,400㎡(4,400㎡)	July 17, 2016
	U-Home Okehazama	Aichi prefecture	2,000㎡(1,900㎡)	July 24, 2016
	U-Home Anjo	Aichi prefecture	6,300㎡(6,300㎡)	July 31, 2016
	U-Home Ureshino	Mie prefecture	2,900㎡(2,900㎡)	August 14, 2016
U-Home Yamato-Koriyama	Nara prefecture	8,900㎡(8,900㎡)	August 14, 2016	

2) Number of stores by geographic region

(stores)

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016	
		Share		Share		Share
Kanto area	33	14.3%	30	13.2%	29	13.4%
Yamanashi pref. and Shizuoka pre. area	26	11.3%	26	11.4%	25	11.6%
Chukyo area	156	67.5%	156	68.4%	146	67.6%
Hokuriku area	16	6.9%	16	7.0%	16	7.4%
Total	231	100.0%	228	100.0%	216	100.0%

3) Number of stores by store type

(stores)

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016	
		Share		Share		Share
Apita type	98	42.4%	97	42.5%	97	44.9%
Piagio type	122	52.8%	120	52.6%	119	55.1%
U Home type	11	4.8%	11	4.8%	-	-
Total	231	100.0%	228	100.0%	216	100.0%

4) Retail space at term-end

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016	
		Change		Change		Change
Retail space at term-end	1,669,726m ²	-2,473m ²	1,651,100m ²	-21,099m ²	1,569,772m ²	-81,328m ²
Number of stores	231	+5	228	+2	216	-12

(5) Profile of employees

1) Employees at term-end

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016	
		Share		Share		Share
Full-timers	5,131	17.6%	5,029	17.8%	4,990	18.4%
Men	4,150	14.2%	4,073	14.5%	4,019	14.8%
Women	981	3.4%	956	3.4%	971	3.6%
Part-timers	24,054	82.4%	23,147	82.2%	22,122	81.6%
Total	29,185	100.0%	28,176	100.0%	27,112	100.0%

2) Sales per employee

(thousands of yen)

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016	
		Change		Change		Change
Sales per full-time employee	68,258	+3,238	142,572	+6,270	69,304	+1,046
Sales per employee including part-time employee	12,000	+640	25,447	+1,594	12,756	+756

General merchandise stores operation: UNY (HK) CO., LIMITED

(1) Business results (Non-consolidated basis)

(millions of yen)

	1st Half ended May 2015		FY ended Nov. 2015		1st Half ended May 2016		FY ending Nov. 2016 (Forecast)	
		Y-o-y		Y-o-y		Y-o-y		Y-o-y
Operating revenue	11,083	27.6%	21,713	13.7%	11,351	2.4%	21,211	-2.3%
Net sales	11,032	27.5%	21,613	13.7%	11,300	2.4%	21,117	-2.3%
Y-o-y change in existing store sales	7.6%	-	4.1%	-	6.1%	-	4.2%	-
Operating income	364	194.1%	480	369.1%	652	79.2%	677	40.9%
Ordinary income	432	174.4%	571	140.3%	668	54.7%	755	32.1%
Net income	359	447.6%	473	136.0%	553	54.0%	631	33.3%

Note. Y-o-y change in existing store sales of UNY (HK) is based on the local currency.

(2) Retail space at term-end, Number of employees

(stores)

	1st Half ended May 2015		FY ended Nov. 2015		1st Half ended May 2016	
		Change		Change		Change
Retail space at term-end	27,980m ²	±0m ²	27,980m ²	±0m ²	27,980m ²	±0m ²
Number of stores	3	±0	3	±0	3	±0
Full-time employees at term-end	490	±0	517	+27	500	-17
Average part-time employees during period	110	+18	94	+2	110	+16

General merchandise stores operation: 99 ICHIBA Co., Ltd.

Business results (Non-consolidated basis)

(millions of yen)

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016		FY ending Feb. 2017 (Forecast)	
		Change		Change		Change		Change
Operating revenue	7,294	16.0%	14,326	11.3%	7,035	-3.6%	14,059	-1.9%
Y-o-y change in existing store sales	2.3%	-	1.9%	-	-3.0%	-	-1.5%	-
Operating income	-99	-	-184	-	52	-	19	-
Ordinary income	-99	-	-183	-	81	-	76	-
Net income	-213	-	-891	-	-239	-	-266	-

(2) Number of employees

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016	
		Change		Change		Change
Full-time employees at term-end	62	-2	61	-3	54	-7
Average part-time employees during period	723	+85	714	+76	650	-64

Convenience stores operatings: Circle K Sunkus Co., Ltd.

(1) Business results (Consolidated basis)

1) Business results (Consolidated basis)

(millions of yen)

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016	
		Y-o-y		Y-o-y		Y-o-y
Total store sales	484,675	0.4%	974,553	3.3%	497,182	2.6%
Non-consolidated	479,015	1.2%	936,710	0.9%	478,166	-0.2%
Consolidated subsidiaries	5,659	-41.8%	37,843	145.0%	19,015	236.0%
Operating revenue	77,097	1.0%	156,308	5.5%	82,480	7.0%
Franchise commission from franchised stores	53,088	-1.1%	105,647	1.8%	53,832	1.4%
Real estate rental income	2,070	-8.0%	4,325	-2.1%	2,026	-2.2%
Net sales of Company-owned stores	18,420	9.3%	39,954	21.0%	23,342	26.7%
Other revenues	3,517	-0.2%	6,380	-7.4%	3,279	-6.7%
Operating gross profit	62,899	-0.9%	125,375	2.2%	64,452	2.5%
SG & A expenses	57,245	1.0%	116,850	2.9%	57,982	1.3%
Personnel expenses	9,722	-0.5%	20,302	5.8%	10,595	9.0%
Advertising and sales promotion expenses	3,245	6.2%	5,819	-6.0%	2,665	-17.9%
Rental Costs	24,303	1.9%	49,874	4.1%	25,093	3.3%
Equipment leasing expenses	597	-51.0%	1,368	-38.1%	752	25.9%
Depreciation and amortization	7,918	2.4%	16,283	1.7%	6,874	-13.2%
Others	11,457	3.9%	23,202	5.2%	12,000	4.7%
Operating income	5,654	-17.4%	8,524	-6.4%	6,470	14.4%
Non-operating income	617	20.5%	1,302	9.7%	535	-13.2%
Non-operating expenses	690	-3.4%	1,251	-15.4%	800	16.0%
Ordinary income	5,581	-16.0%	8,574	-2.8%	6,205	11.2%
Extraordinary gains	266	-79.7%	428	-68.7%	74	-72.2%
Extraordinary losses	6,503	38.8%	9,434	73.9%	48,426	644.6%
Net income	-1,279	-	-1,974	-	-30,285	-

2) Non-operating income or expenses

(millions of yen)

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016	
		Y-o-y		Y-o-y		Y-o-y
Non-operating income	617	20.5%	1,302	9.7%	535	-13.2%
Interest income	318	-4.2%	613	-3.6%	260	-18.0%
Dividend income	3	-72.2%	152	-13.1%	77	-
Compensation income	245	86.4%	397	40.4%	131	-46.3%
Others	49	44.9%	139	49.9%	65	32.4%
Non-operating expenses	690	-3.4%	1,251	-15.4%	800	16.0%
Interest expenses	232	15.9%	457	15.8%	206	-11.4%
Lease contract cancellation expenses	332	-6.2%	714	10.0%	522	56.9%
Allowance for doubtful debts	86	-23.9%	-	-	-	-
Others	38	-15.5%	79	13.9%	71	85.7%

3) Extraordinary gains or losses

(millions of yen)

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016	
		Y-o-y		Y-o-y		Y-o-y
Extraordinary gains	266	-79.7%	428	-68.7%	74	-72.2%
Gain on sales of property and equipment	25	77.3%	50	13.7%	27	10.9%
Gain on sales of investment in securities	-	-	348	181.8%	37	-
Others	241	-79.4%	29	-97.5%	8	-96.4%
Extraordinary losses	6,503	38.8%	9,434	73.9%	48,426	644.6%
Loss on disposal of property and equipment	79	-13.5%	143	-7.5%	1,514	-
Impairment loss on fixed assets	6,417	40.3%	8,714	66.9%	33,570	423.1%
Others	6	-67.5%	577	-	13,341	-

4) Consolidated subsidiaries

(millions of yen)

	1st Half ended Aug. 2016				
	Area franchisers	ZERO NETWORKS	Retail Staff	Toki-meki.com	Elimination
Total store sales	19,015	-	-	-	-
Operating revenue	4,253	1,916	358	366	-954
Operating income	-60	557	28	-148	9

(2) Business results (Non-consolidated basis)

1) Business results (Non-consolidated basis)

(millions of yen)

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016	
		Y-o-y		Y-o-y		Y-o-y
Total store sales	479,015	1.2%	936,710	0.9%	478,166	-0.2%
Y-o-y change in existing store sales	-1.2%	-	-0.9%	-	-0.7%	-
Average Product markup	26.75%	-0.31%	26.74%	-0.21%	26.66%	-0.09%
Operating revenue	73,870	2.1%	144,345	2.4%	76,538	3.6%
Franchise commission from franchised stores	52,653	-0.4%	102,399	-0.1%	52,202	-0.9%
Real estate rental income	2,070	-7.5%	4,041	-8.2%	1,894	-8.5%
Net sales of Company-owned stores	15,672	14.1%	30,990	13.5%	18,887	20.5%
Other revenues	3,473	-0.3%	6,913	1.5%	3,555	2.4%
Operating gross profit	61,906	-0.1%	120,621	0.3%	61,980	0.1%
SG & A expenses	56,535	2.1%	112,296	0.6%	55,897	-1.1%
Personnel expenses	9,416	1.1%	18,815	2.2%	9,869	4.8%
Advertising and sales promotion expenses	3,076	8.3%	5,431	-7.2%	2,492	-19.0%
Rental Costs	24,087	2.6%	48,240	2.0%	24,271	0.8%
Equipment leasing expenses	592	-50.5%	1,342	-38.1%	735	24.1%
Depreciation and amortization	7,829	3.3%	15,964	1.3%	6,765	-13.6%
Others	11,534	4.9%	22,501	1.7%	11,764	2.0%
Operating income	5,370	-18.1%	8,325	-3.5%	6,082	13.2%
Non-operating income	615	20.6%	1,294	9.8%	528	-14.2%
Non-operating expenses	732	-33.4%	2,458	31.0%	2,161	195.2%
Ordinary income	5,254	-12.0%	7,161	-9.7%	4,449	-15.3%
Extraordinary gains	264	-79.8%	426	-68.7%	71	-72.9%
Extraordinary losses	6,485	48.5%	8,503	66.9%	47,260	628.8%
Net income	-1,467	-	-2,178	-	-30,699	-

2) Non-operating income or expenses

(millions of yen)

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016	
		Y-o-y		Y-o-y		Y-o-y
Non-operating income	615	20.6%	1,294	9.8%	528	-14.2%
Interest income	316	-4.4%	610	-3.5%	260	-17.6%
Dividend income	13	-42.1%	162	-12.4%	87	531.6%
Compensation income	237	89.7%	386	40.3%	117	-50.5%
Others	48	57.2%	135	57.9%	62	30.2%
Non-operating expenses	732	-33.4%	2,458	31.0%	2,161	195.2%
Interest expenses	213	24.6%	422	23.8%	195	-8.1%
Lease contract cancellation expenses	338	-7.8%	730	9.0%	500	47.7%
Allowance for doubtful debts	142	-72.5%	1,227	53.7%	1,394	880.4%
Others	37	-14.5%	77	17.7%	70	85.2%

3) Extraordinary gains or losses

(millions of yen)

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016	
		Y-o-y		Y-o-y		Y-o-y
Extraordinary gains	264	-79.8%	426	-68.7%	71	-72.9%
Gain on sales of property and equipment	23	73.3%	48	25.1%	26	12.7%
Gain on sales of investment in securities	-	-	348	181.8%	36	-
Others	241	-79.4%	29	-97.5%	8	-96.4%
Extraordinary losses	6,485	48.5%	8,503	66.9%	47,260	628.8%
Loss on disposal of property and equipment	67	-5.6%	122	-8.6%	1,523	-
Impairment loss on fixed assets	6,378	48.7%	7,214	46.4%	32,313	406.6%
Others	39	812.3%	1,166	-	13,423	-

(3) Sales breakdown

1) Average daily sales per store, average customers per day and average purchases per customer

		1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016	
			Change		Change		Change
Existing stores	Average daily sales per store (thousands of yen)	438	-5	431	-4	438	-3
	Average customers per day	717	-22	699	-19	703	-18
	Average purchase per customer (yen)	611	+11	616	+11	623	+11
Y-o-y change in existing store sales		-1.2%	-	-0.9%	-	-0.7%	-
Average daily sales at total chain stores (thousands of yen)		437	-4	431	-1	439	+2
Average daily sales at newly opened stores (thousands of yen)		488	+64	463	+62	506	+18

Note. "Existing stores" refers to those stores that had been opened more than a year and had a full month's operation during the current year as well as in the corresponding month of the previous year.

2) Sales growth by geographic region

	1st Half ended Aug. 2015	FY ended Feb. 2016	1st Half ended Aug. 2016
Hokkaido	-0.5%	0.1%	0.4%
Tohoku	-0.6%	-0.8%	-1.6%
Kanto	-2.6%	-2.1%	-0.9%
Koshinetsu	-0.3%	-0.3%	-0.4%
Hokuriku	-1.2%	-0.6%	0.7%
Tokai	-1.0%	-0.6%	-0.5%
Kansai	-0.4%	-0.6%	-1.9%
Chugoku	0.5%	0.9%	2.2%
Shikoku	-1.7%	-0.9%	0.3%
Kyushu	2.6%	3.7%	5.3%
Total	-1.2%	-0.9%	-0.7%

(4) Product breakdown

Y-o-y sales, share of sales and average markup by product category

	1st Half ended Aug. 2015				FY ended Feb. 2016				1st Half ended Aug. 2016			
	Y-o-y sales	Share	Average markup		Y-o-y sales	Share	Average markup		Y-o-y sales	Share	Average markup	
				Change				Change				Change
Fast foods	1.3%	18.3%	36.4%	-1.0%	1.2%	18.4%	36.8%	-0.9%	1.2%	18.5%	36.4%	+0.1%
Perishable foods	-0.9%	11.4%	34.0%	-0.3%	0.1%	11.3%	34.0%	-0.2%	0.5%	11.5%	34.0%	-0.0%
Processed foods	1.7%	26.5%	38.8%	+0.1%	1.2%	26.2%	38.6%	+0.3%	-2.2%	26.0%	38.7%	-0.1%
Alcoholic beverages	2.8%	5.0%	/	/	2.0%	5.0%	/	/	-2.9%	4.9%	/	/
Non-food items	-2.6%	34.0%	14.8%	+0.1%	-2.5%	34.0%	14.9%	+0.1%	-1.6%	33.5%	14.8%	-0.0%
Tobacco	-1.8%	28.3%	/	/	-1.8%	28.3%	/	/	-1.0%	28.1%	/	/
Services	16.9%	9.8%	5.3%	-0.4%	13.3%	10.1%	5.5%	-0.1%	6.8%	10.5%	5.7%	+0.4%
Total	1.2%	100.0%	26.75%	-0.31%	0.9%	100.0%	26.74%	-0.21%	-0.2%	100.0%	26.66%	-0.09%

Note. Product categories are as follows:

Fast foods: rice dishes, sandwiches, noodles, delicatessen snacks, countertop fast foods

Perishable foods: chilled beverages, pastries, bread, desserts, fresh packaged foods

Processed foods: soft drinks, alcoholic beverages, snacks, instant noodles, ice-cream, dried foods

Non-food items: tobacco, magazines, newspapers, general merchandise, cosmetics

Services: tickets, *Gift Card* used for prepaid cards, stamps, parcel delivery

(5) Profile of stores

1) Stores by prefecture (Group total including Area franchisees)

(stores)

		1st Half ended Aug. 2015			FY ended Feb. 2016			1st Half ended Aug. 2016			
			Circle K	Sunkus		Circle K	Sunkus		Circle K	Sunkus	Change
Hokkaido		190	-	190	188	-	188	187	-	187	-1
Tohoku	Aomori	190	97	93	189	99	90	191	104	87	+2
	Iwate	90	7	83	89	7	82	88	7	81	-1
	Akita	99	11	88	99	11	88	97	10	87	-2
	Miyagi	119	-	119	119	-	119	118	-	118	-1
	Yamagata	51	-	51	50	-	50	51	-	51	+1
	Fukushima	18	-	18	18	-	18	18	-	18	±0
	Total	567	115	452	564	117	447	563	121	442	-1
Kanto	Gunma	18	-	18	18	-	18	18	-	18	±0
	Tochigi	56	-	56	54	-	54	53	-	53	-1
	Ibaraki	50	-	50	49	-	49	49	-	49	±0
	Chiba	142	-	142	143	-	143	138	1	137	-5
	Saitama	199	-	199	196	-	196	191	-	191	-5
	Tokyo	635	64	571	627	62	565	613	60	553	-14
	Kanagawa	352	123	229	352	123	229	347	120	227	-5
	Total	1,452	187	1,265	1,439	185	1,254	1,409	181	1,228	-30
Koshinetsu	Nigata	110	110	-	110	110	-	107	107	-	-3
	Nagano	144	144	-	143	143	-	140	140	-	-3
	Total	254	254	-	253	253	-	247	247	-	-6
Hokuriku	Fukui	68	48	20	67	47	20	64	48	16	-3
	Toyama	84	83	1	84	83	1	85	84	1	+1
	Ishikawa	217	139	78	217	141	76	212	139	73	-5
	Total	369	270	99	368	271	97	361	271	90	-7
Tokai	Shizuoka	376	341	35	376	343	33	371	341	30	-5
	Gifu	301	295	6	304	301	3	304	302	2	±0
	Aichi	1,212	1,103	109	1,221	1,120	101	1,236	1,140	96	+15
	Mie	280	268	12	283	275	8	285	277	8	+2
	Total	2,169	2,007	162	2,184	2,039	145	2,196	2,060	136	+12
Kansai	Shiga	52	52	-	52	52	-	54	54	-	+2
	Kyoto	112	112	-	111	111	-	107	107	-	-4
	Hyogo	169	63	106	168	67	101	168	69	99	±0
	Osaka	403	189	214	398	191	207	388	192	196	-10
	Nara	52	52	-	52	52	-	51	51	-	-1
	Wakayama	31	31	-	32	32	-	33	33	-	+1
	Total	819	499	320	813	505	308	801	506	295	-12
Chugoku	Okayama	137	99	38	135	98	37	134	99	35	-1
	Hiroshima	55	5	50	57	5	52	58	5	53	+1
	Total	192	104	88	192	103	89	192	104	88	±0
Shikokuk	Kagawa	30	30	-	30	30	-	28	28	-	-2
	Tokushima	29	28	1	28	28	-	27	27	-	-1
	Ehime	155	155	-	156	156	-	152	152	-	-4
	Kochi	59	59	-	60	60	-	59	59	-	-1
	Total	273	272	1	274	274	-	266	266	-	-8
Kyushu	Fukuoka	73	-	73	75	-	75	73	-	73	-2
	Total	73	-	73	75	-	75	73	-	73	-2
Total		6,358	3,708	2,650	6,350	3,747	2,603	6,295	3,756	2,539	-55
Number of prefectures		36	26	27	36	26	26	36	27	26	-

2) Opened and closed stores by agreement type (Non-consolidated basis) (stores)

		1st Half ended Aug. 2015	FY ended Feb. 2016	1st Half ended Aug. 2016
Type A	Openings	9	23	6
	Closures	37	73	29
Type E	Openings	0	0	0
	Closures	8	19	15
Type C	Openings	135	288	160
	Closures	75	160	91
Company-owned store	Openings	0	1	1
	Closures	16	59	79
Total	Openings	144	312	167
	Closures	136	311	214

Note: Type E agreement specific to Sunkus were abolished in September 2004 with some exceptions such as relocations.

3) Number of stores by agreement type (Non-consolidated basis) (stores)

		1st Half ended Aug. 2015			FY ended Feb. 2016			1st Half ended Aug. 2016		
		Circle K	Sunkus		Circle K	Sunkus		Circle K	Sunkus	
Type A		857	616	241	805	580	225	761	545	216
	Change	-57	-32	-25	-109	-68	-41	-44	-35	-9
Type E		261	7	254	236	7	229	215	7	208
	Change	-15	+2	-17	-40	+2	-42	-21	±0	-21
Type C		4,645	2,699	1,946	4,714	2,770	1,944	4,759	2,784	1,975
	Change	+53	+78	-25	+122	+149	-27	+45	+14	+31
Company-owned store	Company-operated stores	232	134	98	233	136	97	311	171	140
	Consigned stores	3	3	0	3	3	0	3	3	0
		235	137	98	236	139	97	314	174	140
	Change	+27	+20	+7	+28	+22	+6	+78	+35	+43
Total		5,998	3,459	2,539	5,991	3,496	2,495	6,049	3,510	2,539
	Change	+8	+68	-60	+1	+105	-104	+58	+14	+44

4) Number of stores by store condition (Non-consolidated basis) (stores)

		1st Half ended Aug. 2015			FY ended Feb. 2016			1st Half ended Aug. 2016		
		Circle K	Sunkus		Circle K	Sunkus		Circle K	Sunkus	
24-hour stores		5,884	3,397	2,487	5,871	3,428	2,443	5,921	3,437	2,484
	Share	98.1%	98.2%	98.0%	98.0%	98.1%	97.9%	97.9%	97.9%	97.8%
Stores handling alcoholic beverages		5,906	3,398	2,508	5,888	3,429	2,459	5,942	3,443	2,499
	Share	98.5%	98.2%	98.8%	98.3%	98.1%	98.6%	98.2%	98.1%	98.4%
Stores handling tobacco		5,808	3,403	2,405	5,797	3,434	2,363	5,871	3,457	2,414
	Share	96.8%	98.4%	94.7%	96.8%	98.2%	94.7%	97.1%	98.5%	95.1%
Stores with parking lot		4,877	3,204	1,673	4,872	3,232	1,640	4,933	3,243	1,690
	Share	81.3%	92.6%	65.9%	81.3%	92.4%	65.7%	81.6%	92.4%	66.6%
Total		5,998	3,459	2,539	5,991	3,496	2,495	6,049	3,510	2,539

(6) Profile of Circle K Sunkus Group

1) Total store sales

(millions of yen)

		1st Half ended Aug. 2015	FY ended Feb. 2016	1st Half ended Aug. 2016
The company	Total store sales	479,015	936,710	478,166
	Y-o-y	1.2%	0.9%	-0.2%
	Y-o-y change in existing store sales	-1.2%	-0.9%	-0.7%
Area FC	Total store sales	27,984	54,451	25,823
	Y-o-y	-16.2%	-10.3%	-7.7%
	Y-o-y change in existing store sales	-1.9%	-2.4%	-1.6%
Group total	Total store sales	507,000	991,161	503,990
	Y-o-y	0.1%	0.2%	-0.6%
	Y-o-y change in existing store sales	-1.2%	-1.0%	-0.7%

2) Area franchisers

		Equity interest	The number of sores				Total store sales (millions of yen)	
			Opened	Closed	Net increase (decrease)	Stores at term-end		Y-o-y
1	Sunkus Nishi-Shikoku Co., Ltd.	100% Consolidated	0	3	-3	71	5,447	-3.8%
2	Circle K Shikoku Co., Ltd.	100% Consolidated	3	5	-2	175	13,568	-1.4%
3	Sunkus Tokai Co., Ltd.	-	1	4	-3	-	6,807	-20.5%
Total			4	12	-8	246	25,823	-7.7%

3) Employees at term-end

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016	
		Y-o-y		Y-o-y		Y-o-y
Full-time employees at term-end	1,833	+17	1,797	-19	1,805	+8
Average part-time employees during period	647	+22	648	+23	761	+113

Specialty stores operations: SAGAMI Co., Ltd.

(1) Business results (Consolidated basis)

(millions of yen)

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016	
		Y-o-y		Y-o-y		Y-o-y
Operating revenue	10,611	-3.4%	20,959	-3.1%	9,499	-10.5%
Operating income	-72	-	-101	-	181	-
Ordinary income	-35	-	-55	-	207	-
Net income	-254	-	-1,050	-	288	-
Y-o-y change in existing store sales	0.4%	-	1.5%	-	1.8%	-

(2) Retail space at term-end, Number of employees

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016	
		Change		Change		Change
Retail space at term-end	31,498m ²	-501m ²	28,965m ²	-3,034m ²	10,825m ²	-18,140m ²
Number of stores	248	-5	231	-22	173	-58
Full-time employees at term-end	505	-7	484	-28	441	-43
Average part-time employees during period	752	-59	746	-65	613	-133

Specialty stores operations: PALEMO CO., LTD.

(1) Business results (Non-consolidated basis)

(millions of yen)

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016	
		Y-o-y		Y-o-y		Y-o-y
Operating revenue	14,561	-13.1%	27,302	-14.3%	13,064	-10.3%
Operating income	255	-	136	-	592	131.9%
Ordinary income	276	-	188	-	603	118.3%
Net income	71	-	-313	-	363	410.1%
Y-o-y change in existing store sales	-4.6%	-	-4.5%	-	4.1%	-

(2) Retail space at term-end, Number of employees

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016	
		Change		Change		Change
Retail space at term-end	117,213m ²	-8,052m ²	102,111m ²	-23,154m ²	96,659m ²	-5,452m ²
Number of stores	657	-43	574	-126	540	-34
Full-time employees at term-end	186	-13	181	-18	174	-7
Average part-time employees during period	2,525	-204	2,195	-534	2,160	-35

Specialty stores operations: MOLIE Co., Ltd.

(1) Business results (Non-consolidated basis)

(millions of yen)

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016		FY ending Feb. 2017(Forecast)	
		Y-o-y		Y-o-y		Y-o-y		Y-o-y
Operating revenue	2,102	-10.6%	4,375	-9.0%	2,025	-3.6%	4,207	-3.8%
Operating income	-82	-	-117	-	-178	-	-176	-
Ordinary income	-82	-	-117	-	-178	-	-176	-
Net income	-100	-	-170	-	-230	-	-239	-
Y-o-y change in existing store sales	-8.0%	-	-7.5%	-	-8.3%	-	-3.4%	-

(2) Retail space at term-end, Number of employees

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016	
		Change		Change		Change
Retail space at term-end	16,147 m ²	-106 m ²	16,073 m ²	-180 m ²	15,327 m ²	-746 m ²
Number of stores	129	-2	127	-4	125	-2
Full-time employees at term-end	17	±0	17	±0	22	+5
Average part-time employees during period	394	-14	390	-18	375	-15

Financial services operations: UCS CO., LTD.

Business results (Non-consolidated basis)

(millions of yen)

	1st Half ended Aug. 2015		FY ended Feb. 2016		1st Half ended Aug. 2016		FY ending Feb. 2017(Forecast)	
		Y-o-y		Y-o-y		Y-o-y		Y-o-y
Operating revenue	9,703	6.5%	19,500	5.8%	9,879	1.8%	20,135	3.3%
Operating income	2,088	29.5%	3,837	4.8%	-2,077	-	160	-95.8%
Ordinary income	2,091	29.5%	3,840	4.8%	-2,076	-	160	-95.8%
Net income	1,267	38.9%	2,333	8.5%	-1,545	-	80	-96.6%
Number of members of UCS card (ten thousand)	302.2	-1.7%	303.2	0.1%	303.9	0.6%	306.0	0.9%
Number of members of UNICO card (ten thousands)	139.7	91.9%	155.9	37.6%	171.4	22.7%	188.0	20.6%

—Disclaimer—

This report contains forward-looking statements, including the Company's strategies, future business plans, and projections. Such forward-looking statements are not based on historical facts and involve known and unknown risks and uncertainties that relate to, but are not necessarily confined to, such areas as economic trends and consumer preferences in Japan and abrupt changes in the market environment. Accordingly, the actual business performance of the Company may substantially differ from the forward-looking statements in this report.