



October 4, 2018

This document is an English translation of a statement written initially in Japanese.
The Japanese original should be considered as the primary version.

FamilyMart UNY Holdings Co., Ltd.
(Code No. 8028, Tokyo Stock Exchange and Nagoya Stock Exchange, 1st Section)
Representative Director and President: Koji Takayanagi

Notice Regarding Revision of Performance Forecasts

FamilyMart UNY Holdings Co., Ltd. (hereinafter referred to as “FamilyMart UNY Holdings”), herewith announces that, at a meeting of the Board of Directors held today, it was decided to revise the consolidated performance forecasts for the six-month period ended August 31, 2018, that were announced on April 11, 2018. There has been no change to the previously released dividend forecasts.

1. Performance Forecast Revisions

(1) Revisions to Consolidated Performance Forecasts for the Six-Month Period Ended August 31, 2018

	Gross operating revenue	Core operating profit	Profit before taxes	Profit attributable to owners of parent	Basic earnings per share
Previous forecast (A)	¥ Million 645,100	¥ Million 42,500	¥ Million 37,800	¥ Million 22,500	¥ 177.82
Revised forecast (B)	641,000	49,500	48,500	30,000	237.09
Difference (B–A)	(4,100)	7,000	10,700	7,500	
Change (%)	(0.6)%	16.5%	28.3%	33.3%	
(Reference) Performance from the six-month period ended August 31, 2017	633,636	41,959	33,997	22,367	176.64

(2) Reason for Revision

In the six-month period ended August 31, 2018, core operating profit is expected to exceed our initial forecast. Factors behind this outcome include impressive daily sales at stores that have undergone brand conversion from Circle K and Sunkus stores to FamilyMart stores as well as a higher-than-forecast reduction in selling, general and administrative expenses resulted from the closure of underperforming stores in the convenience store (CVS) business. Profit before taxes and profit attributable to owners of parent are also anticipated to greatly exceed the previously released forecast as a result of gains on sales of Hong Kong business in general merchandising store (GMS) business in addition to increase in core operating profit.

There has been no change to the forecasts for full-year performance in fiscal 2018 announced on April 11, 2018, in reflection of the projected recording of expenses associated with the ahead-of-schedule introduction of certain store fixtures and IT system equipment in the CVS business.

(Reference) Consolidated Performance Forecasts for Fiscal 2018 (March 1, 2018–February 28, 2019) and Performance from Fiscal 2017

	Gross operating revenue	Core operating profit	Profit before taxes	Profit attributable to owners of parent	Basic earnings per share
Consolidated performance forecasts for fiscal 2018	¥ Million 1,270,200	¥ Million 77,300	¥ Million 67,100	¥ Million 40,000	¥ 316.12
Performance from fiscal 2017	1,275,300	66,250	28,639	33,656	265.82

Note: The forecasts contained in this news release are based on information available at the time of its issuance as well as certain assumptions that have been judged to be rational. The Company does not assure that these forecasts will be accomplished. It is possible that actual performance may differ materially from these forecasts due to various factors.