

## History of FamilyMart UNY Group

Since the merger in 2016, FamilyMart UNY Holdings Co., Ltd. ("the Company") has been strengthening the governance of the Group as a whole. We continue providing safe, reliable products and services through high-quality, highly efficient supply chain management, fully leverage the strengths of brick-and-mortar stores as a community-based company, and address social issues together with franchisees and business partners while meeting to the needs of consumers. In the future, we will make ongoing efforts to maximize our corporate value while further building trust in the brands of the Group.

### FamilyMart 1973

In 1973, Seiyu Stores, Ltd., moved into the development of community-based retail stores as a new business category and opened the first store in Sayama, Saitama Prefecture. The store was named FamilyMart, since it was intended mutual development among customers, franchisees, and the head office through building a family-like relationship. While supporting customers' daily lives through stores close to them, FamilyMart has addressed the development of safe and reliable communities and environmental issues, it has been working to help resolve community issues.



1st FamilyMart Store

### 1971

In the midst of the high-growth period in the latter half of the 1960s, supermarkets rapidly developed in Japan, which handled everything from food to daily sundries and clothing. UNY was jointly established by Nishikawaya Chain Co., Ltd., (established in 1912); Hoteiya Co., Ltd., (established in 1927); and Takihyo Co., Ltd., (established in 1751) in 1969. In 1971, Nishikawaya and Hoteiya merged and UNY Co., Ltd., was established.

UNY rolls out the Circle K Sunkus CVS business and the GMS business centered in the Chukyo region and has contributed to the formation of a sustainable society as an eco-first company that leads the industry with its commitment to environmental.



Hoteiya store



Nishikawaya store

### 2016 Management integration



FamilyMart UNY Holdings Co., Ltd.

In September 2016, FamilyMart Co., Ltd., which conducts the convenience store (CVS) business, and the UNY Group Holdings Co., Ltd., which is engaged in the General Merchandise Store (GMS) business and the CVS business, were integrated, which led to the inception of FamilyMart UNY Holdings Co., Ltd., with sales of about 4 trillion yen\*. While leveraging the strengths of each of the CVS business and the GMS business, the Company further addresses community issues to meet the needs of customers in a wider and deeper manner and thereby contributes to the formation of a sustainable society.

\*Including sales of all chain stores.

### 2018 Became a subsidiary of ITOCHU Corporation



**In August 2018, the Company became a subsidiary of ITOCHU Corporation.**

Since its establishment in 1858 as a linen cloth wholesaler, ITOCHU Corporation has been expanding its business under the spirit of "Sampo Yoshi."\* It is now a general trading company with over 100,000 employees working in 110 business bases in over 60 countries.

\*Sampo Yoshi: It represents the business philosophy embraced by Ohmi merchants and means "Good for the seller, Good for the buyer, and Good for society." It is the spirit that has been handed down from Chubei Itoh, the founder of ITOCHU, to the present and as an approach that leads to the current CSR that constitutes the essence of the management philosophy at many companies.

### 2017 Capital and business alliance



**Don Quijote Holdings Co., Ltd. In November 2017, the Company formed a capital and business alliance with Don Quijote Holdings Co., Ltd.**

Since the launch of the predecessor of "Don Quijote," the current core business, in 1978, Don Quijote Holdings Co., Ltd. has been operating general discount stores and comprehensive supermarkets in the major cities of Japan. "Don Quijote" has about 400 stores, including overseas stores, and is a leading Japanese discount store chain that features a large selection of products and convenience items. The store chain actively responds to ever-diversifying customer needs, including the needs of foreigners visiting Japan, and provides a videophone service in all stores that answers questions and gives shopping advice in English, Chinese, Korean, and Thai.

\*In January 2019, UNY Co. Ltd. became a wholly owned subsidiary of Don Quijote Holdings Co., Ltd.