List of data

Performance highlights

(Fiscal 2017)

| | | Item | Unit | FamilyMart | UNY | Reference | |
|---------------|----------------------|---|---------------|------------------|----------------|-----------|--|
| Financial | Major performance | Total Store Sales | mil. yen | 3,016,064 | _ | | |
| | | Operating revenue | mil. yen | _ | 605,827 | p.5 | |
| | | Operating income | mil. yen | 34,196 | 19,551 | | |
| | Environment | Certified Food-recycling loop businesses (Recycling business plan) | cases | 7 | 14 | | |
| | | Food recycling rate (Actual food recycling rate) | % | 54.1 | 80.6 | | |
| | | Amount of curtailing the generation of food waste (Per mil. yen of net sales) | kg | 24.6 | 29.9 | | |
| | | Rate of consumers declining plastic shopping bag | % | 29.1 | 85.6 | | |
| cial | Governance | Number of reports from whistleblowers | cases | 39 | 118 | p.6 | |
| Non-financial | Society | Total amount of donation | mil. yen | 458 | 156 | | |
| lon-1 | | Rate of employees with disabilities | % | 2.39 | 2.48 | | |
| Z | | Total letters applied to the Thank You Letter Contest | letters | Total of 327,583 | _ | 0 | |
| | | Participants in environment events for consumer awareness-raising | people | _ | Approx. 58,000 | | |
| | Others | Store visits per day in Japan | 10,000 people | (CVS+GMS) A | pprox. 1,600 | | |
| | | Total number of employees in the group | people | (CVS+GMS) Ap | prox. 17,700 | | |

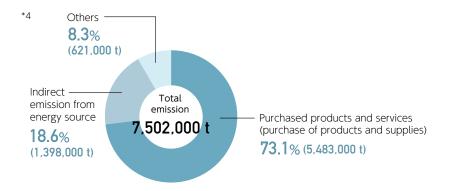
Material issues (Fiscal 2017)

| | | | 1) | -iscal 2017) |
|---|---------------|---------------------------|--------------------|--------------|
| Item | Unit | FamilyMart | UNY | Reference |
| 1 Environmental awareness | | | | |
| Participants in environmental education at stores and environmental events | people | (HD) Approx. 70,000 | | n 17 |
| CO ₂ reduction through eco-friendly packaging for ready-to-eat items | t | 4,478*1 | _ | p.17 |
| 2 Contributing to the development of vibrant local communi | ties as socia | al and living in | frastructure | |
| Rescuing of women/children protection of senior citizens | stores | 4,512 | _ | p.29 |
| Number of dementia supporters | people | _ | Approx. 4,200 | p.23 |
| 3 Strengthening of supply chain management that delivers s | afe and relia | ble products | | |
| Number of suppliers that questionnaires were sent | companies | (the Group) Approx. 1,000 | | |
| Number of supplier with traceability | companies | Approx. 200 | _ | - p.39 |
| Responding to increasingly sophisticated and diverses con | sumer need | S | , | |
| Customers' opinions and inquiries | 10,000 cases | (HD) Approx. 10 | | - 44 |
| Sales amount of food to the previous period | % | Approx. 120.0*2 | _ | p.44 |
| 5 Enhancing diversity | | | | |
| Certification and commendation of organizations associated with women's empowerment | cases | 2 | _ | p.49 |
| Ratio of women working at stores | % | _ | 77.6* ³ | p.+3 |

^{*1} Side shrink and PLA containers *2 Fiscal year ending in February 2018 *3 As of June 2018

Other environmental / social data

| Item | Unit | FamilyMart | | | UNY | | |
|---|-----------|------------|---------|---------------------|----------------|----------------|----------------|
| item | | 2015 | 2016 | 2017 | 2015 | 2016 | 2017 |
| CO2 emissions in supply chain | 10,000 t | I | _ | 750.2* ⁴ | _ | _ | 184.1*5 |
| Amount of waste | t | 282,920 | 442,585 | 379,268 | 80,559 | 78,817 | 75,603 |
| Rate of food recycling | % | 50.5 | 47 | 54.1 | 72.9 | 74.9 | 80.6 |
| Number of suppliers that questionnaires were sent | companies | ı | _ | Approx. | Approx. 900 | Approx. 900 | Approx. 900 |
| Ratio of female management | % | 1.3 | 1.9 | 2.3 | 6.5 | 6.5 | 6.8 |
| Ratio of female employees | % | 12.3 | 10.9 | 11.8 | 19.7 | 20.0 | 19.6 |
| Number of employees taking maternity leave | people | 78 | 66 | 121 | 77 | 86 | 97 |
| Average service years of full-time employees | years | 9.9 | 13.1 | 12.3 | 20.3 | 20.9 | 21.6 |



^{*5} Breakdown: Direct emission 7.1, indirect emission from energy source 48.1, indirect emission from non-energy source 128.9 (Among indirect emission from non-energy source, the data was calculated by limiting to food division of purchased products and services.)

External evaluation

The following are the external evaluation after fiscal 2017.

| | Categoly | Evaluation and awards | Organizer / awarding organization | Reasons for evaluation | Subject | Time |
|--------------|---------------------------------------|--|---|---|----------------------------------|---------------|
| Commendation | ① Environmental awareness | Yokohama 3R Kiraboshi Food Activity Award the recycling category award | Yokohama city | Enthusiastic efforts for reducing food loss | UNY | Nov. 2, 2017 |
| | | The 5th Food Industry <i>Mottainai</i> Award The Minister of Agriculture, Forestry and Fisheries Award | Japan Organics Recycling Association | Efforts for promoting the activities with consumers protecting the earth by environmentally friendly shopping | UNY | Jan. 25, 2018 |
| | Environmental awareness and Local | 2018 Aichi Environment Award The Excellent Award | Aichi prefecture | Students designed the products using waste fabric materials, such as scraps at welfare facilities, and sell them in the stores. These efforts were evaluated and regarded as the activities that greatly contribute to improvement in environmental awareness and promotion of environmental activities in local communities. | UNY | 2018 |
| | Communities | Governor's Award for promotion of forming a recycling society, including food recycle and agricultural products, etc. | Ishikawa prefecture | Separated waste food from UNY's four stores in Ishikawa is collected and turned into compost by TOSMAC-i Corporation. Yasui Farm grows agricultural products using this compost, which UNY purchases and sells at stores. The establishment of a recycling loop in local communities was evaluated. | UNY | Feb. 21, 2018 |
| | ② Local Communities | The 6th Extending Healthy Life! Award The category of life style diseases prevention The Minister of Health, Labour and Welfare Excellent Award (Corporate division) | The Ministry of Health, Labour and Welfare | Employees are encouraged to reduce salt at the health checkup and health events were organized for citizens in cooperation with food manufacturers. | UNY | Nov. 16, 2017 |
| | | Aichi shokuikunet support authority Governor's Award | Aichi prefecture | UNY has been participating in the Aichi food education support corporation group and carrying out food education activities in cooperation and collaboration with Aichi prefecture and related organizations over the last 10 years. | UNY | Nov. 20, 2017 |
| | | 2017 Community Contribution Award | Nihon Shinbun Kyokai | UNY has been working on collecting caps of PET bottles and sending vaccines to children in developing countries in cooperation with the Chubu branch of the Yomiuri Shimbun since June 2010. | UNY | 2017 |
| ŭ | ③ Safe and Reliable | Selected as Morningstar Socially Responsible Investment Index components | Morningstar Japan K.K. | Active attitude toward corporate governance, environment, society, and utilization of human resources | Holdings | 2018 |
| | 4 Consumer Needs | The 4th JSH Salt-reduced Food Award Golden Award | The Japanese Society of Hypertension | StyleONE delicious salt reduced rich Chinese cabbage kimchi was evaluated as an excellent product for promoting salt reduction. | UNY | May 19, 2018 |
| | ⑤ Enhancing diversity | Certified as L-boshi based on the Act on Promotion of Women's Participation and Advancement in the Workplace | The Ministry of Health, Labour and Welfare | Satisfying three of five items. Two-star certificate was acquired. | FamilyMart | Mar. 2017 |
| ı | | Tochigi Inclusive Society Development Commendation Nice Heart Division | Tochigi prefecture | The efforts that Nice Heart Bazaar was organized to promote the sales of products produced at the offices of handicapped persons' support for employment | UNY APITA Utsunomiya Store | Nov. 30, 2017 |
| | | Third Women's Power-up Award Excellent Award | Japan Productivity Center | Appointing women for management by the leadership of the top and achievement of new workstyle coming from the bottom up. | FamilyMart | Apr. 11, 2018 |
| | Others | Japan Packaging Contest 2017 POP Packaging Award | Japan Packaging Institute | Development of easy-to-open cardboard boxes that reduce the workload of store staff | FamilyMart | Aug. 30, 2017 |
| Evaluation | Evaluation by ESG evaluation | Selected as MSCI Japan ESG Select Leaders index component | MSCI INC. | The quality management system is possessed in accordance with the international quality standard, such as ISO 9001, and the third-party audit is implemented regarding safety of food at the production bases of suppliers. | Holdings | 2018 |
| Evalu | institutes | Selected as 2018 SNAM Sustainability index component | SOMPO | Establishment of the PDCA operation systemand the attitude of having active communication in the organization | Holdings | 2018 |