平成20年2月期 第3四半期(参考資料)

Handouts of the Financial Results (for the First Three Quarters of the Fiscal Year ending Feb. 20, 2008)

1. 連結決算 Consolidated Accounts

セグメント別の業績 Results by Operating Segment

百万円(Millions of Yen)

| | to be a plant and a per a series of a per a series and a per a series | | | | | |
|--|---|--------------|-----------------------------|--------------|--|--|
| | 営業収益 Operating Revenues | 前 年 比 YoY | 営 業 利 益 Operating Income | 前 年 比 YoY | | |
| 総合小売業 Superstores | 638,245 | 98.2% | 8 , 2 4 3 | 1 0 0.3 % | | |
| コンビニエンスストア Convenience Stores | 153,690 | 1 0 6.3 % | 15,561 | 8 5.7 % | | |
| 専 門 店 Specialty Stores | 88,899 | 9 2.1 % | 2,929 | | | |
| 金 融 Finance | 18,157 | 1 1 2.3 % | 2,819 | 8 0.9 % | | |
| その他 Other | 13,227 | 1 0 7.1% | 9 2 8 | 1 4 0.7 % | | |
| 計 Total | 912,219 | 9 9.2 % | 24,624 | 8 0.6 % | | |
| 消去または全社 Elimination of Inter - segment Transactions | 16,673 | | 2 | 2 4 7.2 % | | |
| 連 結 計 Total (Consolidated) | 895,546 | 9 9.1 % | 24,627 | 8 0.6 % | | |

セグメント別の主な個別会社の情報 Breakdown by Operating Segment

総合小売業 Superstores 百万円(Millions of Yen)

| | ユ ニ ー UNY Co., Ltd. | ユーストア U Store Co., Ltd. | ユニー香港 UNY(HK)Co., Ltd. |
|--|------------------------|----------------------------|---------------------------|
| 営業収益(前年比) Operating Revenues (YoY) | 522,170(98.5) | 107,578(97.8) | 9,137(88.6) |
| 営業利益(前年比) Operating Income (YoY) | 6,438(100.7) | 1,508(120.6) | 339(59.1) |
| 経 常 利 益 (前年比) Ordinary Income (YoY) | 8,098(104.3) | 1,440(122.6) | 537(79.6) |
| 第3四半期純利益(前年比) Net Income for the First Three Quarters (YoY) | 2,096(49.2) | 3,626() | 523(87.2) |
| 既存店伸長率 Comparable Stores Sales Growth | 98.1% | 96.6% | 90.5% |

コンビニエンスストア Convenience Stores

| コノヒーエノスストア Convenience Stores | | | | |
|---|--|--|--|--|
| | サークル K サンクス連結 Circle K Sunkus Co., Ltd. (Consolidated) | | | |
| 営業収益(前年比) Operating Revenues (YoY) | 157,042(106.5) | | | |
| 営業利益(前年比) Operating Income(YoY) | 16,925(86.0) | | | |
| 経 常 利 益 (前年比) Ordinary Income(YoY) | 16,211(86.1) | | | |
| 第3四半期純利益(前年比) Net Income for the First Three Quarters (YoY) | 7,987(93.3) | | | |
| 既存店伸長率 Comparable Stores Sales Growth | 98.4% | | | |

金融 Finance

| | U C S UCS Co., Ltd. |
|---|------------------------|
| 営業収益(前年比) Operating Revenues (YoY) | 14,495(110.9) |
| 営業利益(前年比) Operating Income (YoY) | 2,106(77.1) |
| 経 常 利 益 (前年比) Ordinary Income (YoY) | 2,114(77.1) |
| 第3四半期純利益(前年比) Net Income for the First Three Quarters (YoY) | 1,385(108.9) |

専門店 Specialty Stores

| | さが美連結 Sagami Co., Ltd. (Consolidated) | パレモ Palemo Co., Ltd. | 鈴丹連結 Suzutan Co., Ltd. (Consolidated) | モ リ エ Molie Co., Ltd. | ラフォックス Rough Ox Co., Ltd. |
|---|---|-------------------------|---|--------------------------|---------------------------------|
| 営業収益(前年比) Operating Revenues (YoY) | 41,403(87.6) | 24,612(97.6) | 15,222(92.5) | 6,272(103.4) | 1,393(89.2) |
| 営業利益(前年比) Operating Income (YoY) | 3,192() | 635(42.7) | 17() | 61() | 164() |
| 経 常 利 益 (前年比) Ordinary Income (YoY) | 3,144() | 644(42.9) | 23(4.5) | 101() | 155() |
| 第3四半期純利益(前年比) Net Income for the First Three Quarters (YoY) | 9,024() | 182(28.2) | 93() | 115() | 143() |
| 既存店伸長率 Comparable Stores Sales Growth | 86.4% | 88.8% | 89.4% | 98.2% | 95.2% |

2 . ユニー株) 単体決算 Non-Consolidated Accounts of UNY Co., Ltd.

第3四半期 開店及び閉店店舗 New Stores and Closed Stores during the Third Quarter

| | 平成20年2月期 Third Quarter of the | 前期 第3四半期 (H18.8.21~H18.11.20) | | | | |
|--------------------|---|---|------------|---|-------------------------------|--|
| | 店 名 Name of Store | 所在地開閉區 Location Date of 0 or Clo | | 直営面積 Directly Operated Retail Space | Third Quarter of the previous | |
| 新設店舗 New Stores | アクアウォーク大垣 (アピタ大垣店) AQUA WALK OGAKI (APITA OGAKI) | 岐阜県大垣市 Ogaki City Gifu Prefecture | 2007.10.27 | 12,000 m ² | アピタ安城南店 APITA ANJOMINAMI | |

第3四半期末店舗数は、前年同期に比べ1店舗減の158店舗です

The number of stores at the end of the Third Quarter of the fiscal year ending Feb.20, 2008 is 158,1 less than at the same period in the previous fiscal year.

売上伸長率 Growth in Sales

| | | 平成 2 0 年 2 月期 (2008/2) | | | | | 前期 | |
|-------------------------------------|---|---------------------------------------|----------------|----------------|------------------|-------------------------|----------------------------------|--|
| | | 上半期 Total of First-half Year | 9月 Sep. | 10月 Oct. | 11月 Nov. | 第3Q Third Quarter | 3~11月 First Three Quarters | 第3Q First Three Quarters of the previous fiscal year |
| 衣料品 Clothing | 既 設 店 Comparable Stores 全 店 All Stores | 96.3% 96.7% | 91.2% 91.8% | 92.5% 93.6% | 101.7% 100.5% | 95.7% 95.8% | 96.1% 96.4% | 98.0% 100.3% |
| 住 関 品 Household Goods | 既 設 店 Comparable Stores 全 店 All Stores | 98.0% 96.4% | 96.6% 95.8% | 94.4% 94.0% | 99.9% 99.4% | 97.1% 96.6% | 97.7% 96.5% | 99.1% 100.6% |
| 食 品 Foods | 既 設 店 Comparable Stores 全 店 All Stores | 98.3% 98.4% | 99.4% 99.8% | 99.8% | 101.2% 102.1% | 100.2% | 98.9% 99.2% | 99.8% 103.4% |
| 直営計 Direct Operation Total | 既 設 店 Comparable Stores 全 店 All Stores | 97.8% 97.7% | 97.5% 97.7% | 97.3% 97.8% | 101.0% 101.1% | 98.7% 99.0% | 98.1% 98.1% | 99.3% 102.3% |

客数・客単価の状況(既設店)

Conditions of Number of Customer Counted and Average Spending per Customer (on a Comparable Basis)

| | | 1 01 | |
|--|---|---|---------------|
| | 平成20年2月期 3~11月 First Three Quarters (2008/2) | 平成19年2月期 3~11月 First Three Quarters (2007/2) | 増 減 Change |
| 買い上げ客数 Number of Customer Counted | 97.6% | 98.6% | 1 . 0 % |
| 客 単 価 Average Spending per Customer | 100.2% | 100.7% | 0.5% |