

1. 中間決算の概要 Interim Financial Summary

【 連結 Consolidated 】 (単位: 百万円 millions of yen)

| | | Aug-01 | Aug-02 | Aug-03 |
|--|---------------|---------|---------|---------|
| 連結営業総収入 Operating revenues | 中間 Interim | 101,125 | 111,897 | 114,458 |
| 連結営業利益 Operating income | 中間 Interim | 13,768 | 15,572 | 15,752 |
| 連結経常利益 Ordinary income | 中間 Interim | 14,414 | 16,056 | 16,352 |
| 連結中間純利益 Net income | 中間 Interim | 5,384 | 7,867 | 7,925 |
| 一株当たり中間純利益 (円) Net income per share (yen) | | 55.59 | 81.21 | 81.82 |

| | | Aug-01 | Aug-02 | Aug-03 |
|------------------------------|--|----------|----------|----------|
| 株主資本 Shareholder's equity | | 129,089 | 136,390 | 143,828 |
| 総資産 Total assets | | 244,272 | 300,522 | 316,662 |
| 一株当たり株主資本 (円) BPS (yen) | | 1,332.53 | 1,408.00 | 1,484.96 |
| 総資本利益率 ROA (%) | | 2.3 | 2.9 | 2.8 |
| 株主資本利益率 ROE (%) | | 4.2 | 5.9 | 5.6 |

【 単体 Non-consolidated 】 (単位: 百万円 millions of yen)

| | | Aug-99 | Aug-00 | Aug-01 | Aug-02 | Aug-03 |
|--|---------------|---------|---------|---------|---------|---------|
| チェーン全店売上高 Net sales of total FamilyMart stores | 中間 Interim | 401,315 | 415,495 | 464,735 | 472,131 | 482,611 |
| 営業総収入 Operating revenues | 中間 Interim | 70,546 | 71,689 | 80,201 | 80,450 | 81,951 |
| 営業利益 Operating income | 中間 Interim | 16,339 | 14,983 | 14,486 | 15,556 | 15,274 |
| 経常利益 Ordinary income | 中間 Interim | 16,976 | 17,267 | 14,940 | 15,858 | 15,874 |
| 中間純利益 Net income | 中間 Interim | 8,403 | 8,112 | 5,806 | 7,330 | 7,807 |
| 一株当たり中間純利益 (円) Net income per share (yen) | | 87.33 | 83.05 | 59.44 | 75.67 | 80.61 |

| | | Aug-99 | Aug-00 | Aug-01 | Aug-02 | Aug-03 |
|--|--|----------|----------|----------|----------|----------|
| 資本金 Common stock | | 16,585 | 16,658 | 16,658 | 16,658 | 16,658 |
| 発行済株式総数 (千株) Issued shares (thousands of shares) | | 96,219 | 97,683 | 97,683 | 97,683 | 97,683 |
| 株主資本 Shareholder's equity | | 120,334 | 131,672 | 134,923 | 140,723 | 148,863 |
| 総資産 Total assets | | 205,834 | 224,232 | 231,902 | 282,125 | 298,251 |
| 一株当たり株主資本 (円) BPS (yen) | | 1,250.62 | 1,347.95 | 1,381.24 | 1,452.72 | 1,536.94 |
| 総資本利益率 ROA (%) | | 3.9 | 3.8 | 2.6 | 2.9 | 2.9 |
| 株主資本利益率 ROE (%) | | 7.2 | 6.3 | 4.4 | 5.3 | 5.4 |

【 株価推移 Share price 】 (単位: 円 yen)

| | | 2000年2月期 FYE2/2000 | 2001年2月期 FYE2/2001 | 2002年2月期 FYE2/2002 | 2003年2月期 FYE2/2003 | 2003年8月中間期 Current interim period |
|---------------------------------------|----------------|-----------------------|-----------------------|-----------------------|-----------------------|---|
| 当期株 Share price during the term | 最高値 highest | 7,840 | 5,250 | 3,040 | 3,280 | 2,675 |
| | 最安値 lowest | 4,400 | 2,040 | 1,545 | 1,768 | 1,775 |

2. 連結対象会社について Consolidated Subsidiaries

連結対象会社数 The Number of Consolidated Subsidiaries

| | 2003年2月期 Feb, 2003 | | | 2003年8月中間期 Aug, 2003 | | | 増減 Increase | | | 計 Total |
|--|------------------------------------|-------------|---------|----------------------|-------------|---------|-------------|-------------|---------------------------------|---------|
| | 国内 Domestic | 海外 Overseas | 計 Total | 国内 Domestic | 海外 Overseas | 計 Total | 増加 Increase | 減少 Decrease | (区分変更) Change in classification | |
| | 連結子会社 Consolidated subsidiaries | 3 | 3 | 6 | 3 | 3 | 6 | - | - | |
| 持分法適用会社 Unconsolidated subsidiaries and associated companies accounted for by the equity method | 5 | 1 | 6 | 5 | 1 | 6 | - | - | - | - |
| 合計 Total | 8 | 4 | 12 | 8 | 4 | 12 | - | - | - | - |

主な連結子会社の状況 The Main Consolidated Subsidiaries (単位: 百万円 millions of yen)

| 会社名 Company's name | 2001年8月期 Aug, 2001 | | | 2002年8月期 Aug, 2002 | | | 2003年8月期 Aug, 2003 | | |
|------------------------------|-----------------------------|--------------------------|---------------------|-----------------------------|--------------------------|---------------------|-----------------------------|--------------------------|---------------------|
| | 営業総収入 Operating revenues | 営業利益 Operating income | 中間純利益 Net income | 営業総収入 Operating revenues | 営業利益 Operating income | 中間純利益 Net income | 営業総収入 Operating revenues | 営業利益 Operating income | 中間純利益 Net income |
| 台湾FM Taiwan FamilyMart | 12,163 | 190 | 231 | 13,974 | 590 | 464 | 12,339 | 734 | 704 |
| サイアムFM Siam FamilyMart | 1,654 | 189 | 195 | 2,662 | 258 | 283 | 3,507 | 213 | 239 |
| (株)エムビーイージャパン MBE Japan | 187 | 163 | 173 | 182 | 158 | 162 | 276 | 131 | 138 |
| (株)ファミマ・ドット・コム famima.com | 7,633 | 591 | 604 | 16,870 | 275 | 282 | 18,874 | 1 | 13 |

主な持分法適用会社の状況

The Main Unconsolidated Subsidiaries and Associated Companies Accounted for by the Equity Method

(単位: 百万円 millions of yen)

| 会社名 Company's name | 2001年8月期 Aug, 2001 | 2002年8月期 Aug, 2002 | 2003年8月期 Aug, 2003 |
|-----------------------------------|-----------------------|-----------------------|-----------------------|
| | 中間純利益 Net income | 中間純利益 Net income | 中間純利益 Net income |
| 南九州FM Minami Kyusyu FamilyMart | 205 | 213 | 153 |
| 沖縄FM Okinawa FamilyMart | 61 | 110 | 145 |
| 韓国FM Bokwang FamilyMart | 161 | 645 | 900 |
| ファミマクレジット Famima Credit | - | 349 | 749 |

3. 2004年2月期 業績予想 Business Outlook for the Fiscal Year Ending February 29, 2004

【 連結 Consolidated 】

(単位: 百万円 millions of yen)

| | 営業総収入 Operating revenues | 営業利益 Operating income | 経常利益 Ordinary income | 当期純利益 Net income | 一株当たり 当期純利益(円) Net income per share (Yen) |
|-----------------|-----------------------------|--------------------------|-------------------------|---------------------|--|
| 通期 Full year | 228,500 | 29,000 | 29,800 | 13,700 | 141.45 |

【 単体 Non-consolidated 】

(単位: 百万円 millions of yen)

| | チェーン全店売上高 Net sales of total FM stores | 営業総収入 Operating revenues | 営業利益 Operating income | 経常利益 Ordinary income | 当期純利益 Net income | 一株当たり 当期純利益(円) Net income per share (Yen) |
|-----------------|--|-----------------------------|--------------------------|-------------------------|---------------------|--|
| 通期 Full year | 966,600 | 162,000 | 27,100 | 28,000 | 13,500 | 139.38 |

4.中間連結損益計算書 Consolidated Statements of Income

(単位：百万円 millions of yen)

| | 2002年8月中間期 Preceding interim period | 2003年8月中間期 Current interim period | 増減 Increase |
|---|---|---|----------------|
| 加盟店からの収入 Franchise commission from franchised stores | 62,981 | 64,440 | 1,459 |
| その他 Other operating revenues | 6,675 | 7,388 | 713 |
| 売上高 Net sales of Company-owned stores | 42,241 | 42,629 | 387 |
| 営業総収入 Operating revenues | 111,897 | 114,458 | 2,560 |
| 売上原価 Cost of sales of Company-owned stores | 33,967 | 34,149 | 181 |
| 売上総利益 Gross profit on sales of Company-owned stores | 8,273 | 8,479 | 206 |
| 営業総利益 Gross profit on operating revenues | 77,930 | 80,308 | 2,378 |
| 販売費及び一般管理費 Selling, general and administrative expenses | 62,357 | 64,555 | 2,198 |
| 営業利益 Operating income | 15,572 | 15,752 | 180 |
| 受取利息 Interest | 235 | 305 | 69 |
| 受取配当金 Dividends | 31 | 17 | 13 |
| 有価証券売却益 Gain on sales of marketable securities | 52 | 69 | 17 |
| 持分法による投資利益 Equity in earnings of unconsolidated subsidiaries and associated companies | 163 | 86 | 77 |
| その他 Others | 248 | 188 | 59 |
| 営業外収益合計 Non-operating income | 732 | 667 | 64 |
| 支払利息 Interest expenses | 24 | 23 | 0 |
| 為替差損 Loss of exchange | 135 | - | 135 |
| その他 Others | 88 | 44 | 44 |
| 営業外費用合計 Non-operating expenses | 248 | 68 | 180 |
| 経常利益 Ordinary income | 16,056 | 16,352 | 295 |
| 特別利益合計 Extraordinary gain | 1,115 | 242 | 873 |
| 特別損失合計 Extraordinary loss | 3,051 | 3,045 | 6 |
| 税金等調整前中間純利益 Income before taxes and minority interests | 14,121 | 13,549 | 571 |
| 法人税、住民税及び事業税 Income taxes -current | 5,435 | 4,854 | 580 |
| 法人税等調整額 Income taxes -deferred | 597 | 396 | 201 |
| 少数株主利益 Minority interests in net income | 221 | 373 | 152 |
| 中間純利益 Net income | 7,867 | 7,925 | 58 |

5. 中間連結損益計算書 主な増減明細 Major Fluctuation of Consolidated Statements of Income

営業総収入 Operating Revenues

| | (単位:百万円 millions of yen) | | |
|---|--------------------------|----------------|-------------|
| | 2002/8中間期 | 2003/8中間期 | 増減 Increase |
| 加盟店からの収入 Franchise commission from franchised stores | 62,981 | 64,440 | 1,459 |
| その他 Others | 6,675 | 7,388 | 713 |
| 計 Total | 69,656 | 71,829 | 2,172 |
| 売上高 Net sales of Company-owned stores | 42,241 | 42,629 | 387 |
| 計 Total | 111,897 | 114,458 | 2,560 |

単体、台湾 F M 加盟店売上高の増加
(Parent company and Taiwan FM) Increase in sales of franchised stores
単体 物流関連収入等の増加、ドットコム 広告料収入等の増加
(Parent company) Increase in revenue from logistics operations
(Famima.com) Increase in revenues for advertisement
ドットコム等の連結子会社売上高の増加
Increase in net sales of consolidated subsidiaries

販売費及び一般管理費 Selling, General and Administrative Expenses

| | (単位:百万円 millions of yen) | | |
|---|--------------------------|---------------|-------------|
| | 2002/8中間期 | 2003/8中間期 | 増減 Increase |
| 人件費 Personnel expenses | 13,044 | 13,465 | 420 |
| 借地借家料 Rental costs | 16,866 | 18,781 | 1,914 |
| 減価償却費 Depreciation and amortization | 6,851 | 5,703 | 1,147 |
| 水道光熱費 Water rates, heating and lighting expenses | 5,323 | 5,254 | 69 |
| その他 Others | 20,271 | 21,351 | 1,079 |
| 計 Total | 62,357 | 64,555 | 2,198 |

単体 直営店増加による日雇費の増加
(Parent company) Increase in part time employees' salaries owing to increase in Company-owned stores
単体 店舗賃借件数の増加
(Parent company) Increase in the number of store rental
単体 システム投資の減少等
(Parent company) Decrease in information related-equipments

特別損失 Extraordinary Loss

| | (単位:百万円 millions of yen) | | |
|--|--------------------------|--------------|-------------|
| | 2002/8中間期 | 2003/8中間期 | 増減 Increase |
| 固定資産処分損 Loss on disposal/sales of property and store facilities | 1,802 | 1,706 | 95 |
| リ - ス解約金 Loss on cancellation of lease contracts | 315 | 263 | 51 |
| 店舗賃借解約損 Loss on cancellation of leasehold deposits | 420 | 440 | 20 |
| その他 Others | 513 | 634 | 121 |
| 計 Total | 3,051 | 3,045 | 6 |

単体 閉鎖店損失の減少
(Parent company) Decrease in loss on store closure

中間純利益 Net Income

| | (単位:百万円 millions of yen) | | |
|---|--------------------------|--------------|-------------|
| | 2002/8中間期 | 2003/8中間期 | 増減 Increase |
| 連結決算 Consolidated | 7,867 | 7,925 | 58 |
| (単体決算 Non-consolidated) | 7,330 | 7,807 | 477 |
| (連単倍率 Consolidated/Non consolidated ratios) | 1.07 | 1.02 | |

6. 中間連結貸借対照表 Consolidated Balance Sheets

(単位：百万円 millions of yen)

| | 2003年2月期 Last fiscal year | 2003年8月中間期 Current interim period | 増減 Increase |
|---|------------------------------|--------------------------------------|----------------|
| 現金及び預金 Cash and cash equivalents | 46,508 | 111,186 | 64,677 |
| 加盟店貸金 Due from franchised stores | 8,535 | 13,159 | 4,624 |
| 有価証券 Marketable securities | 13,783 | 10,650 | 3,132 |
| たな卸資産 Merchandise and supplies | 5,721 | 6,004 | 282 |
| 前払費用 Prepaid expenses | 4,599 | 5,304 | 705 |
| 未収入金 Receivables-other | 11,484 | 16,653 | 5,168 |
| 繰延税金資産 Deferred tax assets | 1,797 | 1,707 | 90 |
| その他 Others | 11,805 | 10,901 | 903 |
| 貸倒引当金 Allowance for doubtful receivables | 1,222 | 1,130 | 92 |
| 流動資産合計 Current assets | 103,013 | 174,437 | 71,424 |
| 有形固定資産合計 Property and store facilities | 60,089 | 55,102 | 4,987 |
| 無形固定資産合計 Intangible fixed assets | 10,450 | 10,490 | 39 |
| 投資その他の資産合計 Investment and other assets | 77,054 | 76,632 | 422 |
| 固定資産合計 Fixed assets | 147,595 | 142,224 | 5,370 |
| 資産合計 Assets | 250,608 | 316,662 | 66,053 |
| 支払手形及び買掛金 Trade notes and Trade account payables for franchised and Company-owned stores | 50,983 | 105,542 | 54,558 |
| 加盟店預り金 Due to franchised stores | 2,267 | 1,007 | 1,259 |
| 短期借入金 Short-term bank loans | 440 | 511 | 70 |
| 未払金 Payables-other | 10,749 | 15,748 | 4,999 |
| 未払費用 Accrued expenses | 2,566 | 2,882 | 315 |
| 未払法人税等 Income taxes payable | 5,589 | 5,248 | 341 |
| 預り金 Money received | 18,677 | 20,686 | 2,009 |
| その他 Other current liabilities | 2,179 | 1,772 | 406 |
| 流動負債合計 Current liabilities | 93,453 | 153,399 | 59,946 |
| 退職給付引当金 Retirement benefits-employees | 4,101 | 4,197 | 96 |
| 役員退職慰労引当金 Retirement benefits-directors and corporate auditors | 258 | 253 | 5 |
| 預り敷金保証金 Leasehold deposits and guarantee deposits received from franchised stores | 10,564 | 10,281 | 283 |
| その他 Other long-term liabilities | 78 | 63 | 15 |
| 固定負債合計 Long-term liabilities | 15,002 | 14,795 | 207 |
| 負債合計 Liabilities | 108,456 | 168,195 | 59,738 |
| 少数株主持分 Minority Interests | 4,516 | 4,638 | 121 |
| 資本金 Common stock | 16,658 | 16,658 | - |
| 資本剰余金 Capital surplus | 17,056 | 17,056 | 0 |
| 利益剰余金 Retained earnings | 106,454 | 112,481 | 6,027 |
| その他有価証券評価差額金 Unrealized loss on available-for-sale securities | 211 | 40 | 171 |
| 為替換算調整勘定 Foreign currency translation adjustments | 601 | 603 | 2 |
| 自己株式 Treasury stock | 1,720 | 1,723 | 3 |
| 資本合計 Shareholder's equity | 137,635 | 143,828 | 6,193 |
| 負債、少数株主持分及び資本合計 Liabilities and shareholder's equity | 250,608 | 316,662 | 66,053 |

7. 中間連結貸借対照表 主な増減明細 Major Fluctuation of Consolidated Balance Sheets

| 流動資産 Current Assets | | (単位: 百万円 millions of yen) | | |
|--|---------|---------------------------|-------------|--|
| | 2003/2期 | 2003/8中間期 | 増減 Increase | |
| 現金及び預金 | 46,508 | 111,186 | 64,677 | 単体 8月末日金融機関休日による増加 (Parent company) Due to closure of financial institutions on August 31. (Bank holiday) |
| Cash and cash equivalents | | | | |
| 加盟店貸金 | 8,535 | 13,159 | 4,624 | 単体 8月末日金融機関休日による増加 (Parent company) Due to closure of financial institutions on August 31. (Bank holiday) |
| Due from franchised stores | | | | |
| 有価証券 | 13,783 | 10,650 | 3,132 | 単体 満期保有目的債権償還等による減少 (Parent company) Redemption of Held-to-maturity securities matured during this term |
| Marketable securities | | | | |
| 未収入金 | 11,484 | 16,653 | 5,168 | 単体 8月末日金融機関休日による増加 (Parent company) Due to closure of financial institutions on August 31. (Bank holiday) |
| Receivables-other | | | | |
| 固定資産 Fixed Assets | | (単位: 百万円 millions of yen) | | |
| | 2003/2期 | 2003/8中間期 | 増減 Increase | |
| 有形固定資産 | 60,089 | 55,102 | 4,987 | 単体 店舗閉鎖・改装等に伴う除却等 (Parent company) Disposition caused by store closure or store redecoration |
| Property and store facilities | | | | |
| 無形固定資産 | 10,450 | 10,490 | 39 | |
| Intangible fixed assets | | | | |
| 投資有価証券 | 5,926 | 4,061 | 1,864 | 単体 投資有価証券売却等による減少 (Parent company) Sale of Investment securities |
| Investment securities | | | | |
| 流動負債 Current Liabilities | | (単位: 百万円 millions of yen) | | |
| | 2003/2期 | 2003/8中間期 | 増減 Increase | |
| 支払手形及び買掛金 | 50,983 | 105,542 | 54,558 | 単体 8月末日金融機関休日による増加 (Parent company) Due to closure of financial institutions on August 31. (Bank holiday) |
| Trade notes and Trade account payables for franchised and Company-owned stores | | | | |
| 未払金 | 10,749 | 15,748 | 4,999 | 単体 8月末日金融機関休日による増加 (Parent company) Due to closure of financial institutions on August 31. (Bank holiday) |
| Payables-other | | | | |
| 未払費用 | 2,566 | 2,882 | 315 | 単体 未払人件費の増加 Increase in salaries payable |
| Accrued expenses | | | | |
| 預り金 | 18,677 | 20,686 | 2,009 | 単体 8月末日金融機関休日による増加 (Parent company) Due to closure of financial institutions on August 31. (Bank holiday) |
| Money received | | | | |
| 固定負債 Long-Term Liabilities | | (単位: 百万円 millions of yen) | | |
| | 2003/2期 | 2003/8中間期 | 増減 Increase | |
| 退職給付引当金 | 4,101 | 4,197 | 96 | |
| Retirement benefits-employees | | | | |
| 預り敷金保証金 | 10,564 | 10,281 | 283 | 単体 転貸件数の減少 (Parent company) Decrease in store leasing contracts |
| Leasehold deposits and guarantee deposits received from franchised stores | | | | |
| 少数株主持分 Minority Interests | | (単位: 百万円 millions of yen) | | |
| | 2003/2期 | 2003/8中間期 | 増減 Increase | |
| | 4,516 | 4,638 | 121 | 連結子会社の利益計上による増加 Due to profitable operations of consolidated subsidiaries |

8. 中間単体損益計算書 Non-Consolidated Statements of Income

(単位：百万円 millions of yen)

| | 2002年8月中間期 Preceding interim period | 2003年8月中間期 Current interim period | 増減 Increase |
|--|---|---|----------------|
| 加盟店からの収入 Franchise commission from franchised stores | 58,845 | 60,009 | 1,164 |
| その他営業収入 Other operating revenues | 5,503 | 5,799 | 295 |
| 売上高 Net sales of Company-owned stores | 16,101 | 16,142 | 41 |
| 営業総収入 Operating revenues | 80,450 | 81,951 | 1,500 |
| 売上原価 Cost of sales of Company-owned stores | 11,723 | 11,566 | 157 |
| 売上総利益 Gross profit on sales of Company-owned stores | 4,377 | 4,576 | 198 |
| 営業総利益 Gross profit on operating revenues | 68,726 | 70,384 | 1,658 |
| 販売費及び一般管理費 Selling, general and administrative expenses | 53,170 | 55,110 | 1,940 |
| 営業利益 Operating income | 15,556 | 15,274 | 282 |
| 受取利息 Interest | 208 | 284 | 76 |
| 受取配当金 Dividends | 117 | 202 | 85 |
| 有価証券売却益 Gain on sales of marketable securities | 0 | - | 0 |
| 為替差益 Profit of exchange | - | 37 | 37 |
| その他 Others | 216 | 136 | 80 |
| 営業外収益合計 Non-operating income | 542 | 660 | 118 |
| 支払利息 Interest expenses | 18 | 17 | 1 |
| 有価証券評価損 Write-down of marketable securities | 22 | 3 | 18 |
| 為替差損 Loss of exchange | 135 | - | 135 |
| その他 Others | 64 | 39 | 24 |
| 営業外費用合計 Non-operating expenses | 240 | 60 | 180 |
| 経常利益 Ordinary income | 15,858 | 15,874 | 16 |
| 特別利益合計 Extraordinary gain | 1,099 | 172 | 927 |
| 特別損失合計 Extraordinary loss | 3,619 | 3,013 | 605 |
| 税引前中間純利益 Income before taxes | 13,338 | 13,033 | 304 |
| 法人税、住民税及び事業税 Income taxes -current | 5,365 | 4,803 | 561 |
| 法人税等調整額 Income taxes -deferred | 643 | 422 | 220 |
| 中間純利益 Net income | 7,330 | 7,807 | 477 |

9. 中間単体損益計算書 主な増減明細 Major Fluctuation of Non-Consolidated Statements of Income

営業総収入 Operating Revenues

| | (単位: 百万円 millions of yen) | | | |
|---|---------------------------|---------------|-------------|---|
| | 2002/8中間期 | 2003/8中間期 | 増減 Increase | |
| 加盟店からの収入 Franchise commission from franchised stores | 58,845 | 60,009 | 1,164 | 加盟店売上高の増加 Increase in sales of franchised stores |
| その他営業収入 Other operating revenues | 5,503 | 5,799 | 295 | 物流関連収入等の増加 Increase in revenue from logistics operations |
| 売上高 Net sales of Company-owned stores | 16,101 | 16,142 | 41 | |
| 計 Total | 80,450 | 81,951 | 1,500 | |

販売費及び一般管理費 Selling, General and Administrative Expenses

| | (単位: 百万円 millions of yen) | | | |
|--|---------------------------|---------------|-------------|---|
| | 2002/8中間期 | 2003/8中間期 | 増減 Increase | |
| 人件費 Personnel expenses | 10,330 | 10,770 | 440 | 直営店の増加による日雇費の増加 Increase in part time employees' salaries owing to increase in Company-owned stores. |
| 借地借家料 Rental costs | 13,788 | 15,665 | 1,876 | 店舗賃借件数の増加 Increase in store leasing contracts. |
| 営繕費及びリース料 Maintenance and lease | 6,850 | 7,443 | 593 | ファミポート (MMK) 全店導入によるリース料の増加 Increase in number of Famiport multimedia Kiosks. |
| 宣伝販促費 Advertising and promotional expenditure | 4,546 | 4,585 | 38 | |
| 減価償却費 Depreciation and amortization | 5,686 | 4,652 | 1,034 | システム投資の減少等 Decrease in information related-equipments |
| その他 Others | 11,966 | 11,993 | 26 | |
| 計 Total | 53,170 | 55,110 | 1,940 | |

営業外収益 Non-Operating Income

| | (単位: 百万円 millions of yen) | | | |
|---|---------------------------|------------|-------------|--|
| | 2002/8中間期 | 2003/8中間期 | 増減 Increase | |
| 受取利息 Interest | 208 | 284 | 76 | |
| 受取配当金 Dividends | 117 | 202 | 85 | 台湾 F M からの配当金増加 Increase in Dividends received from Taiwan FamilyMart |
| 有価証券売却益 Gain on sales of marketable securities | 0 | - | 0 | |
| 為替差益 Profit of exchange | - | 37 | 37 | |
| その他 Others | 216 | 136 | 80 | |
| 計 Total | 542 | 660 | 118 | |

特別利益 Extraordinary Gain

| | (単位: 百万円 millions of yen) | | | |
|---|---------------------------|------------|-------------|---------------------------------|
| | 2002/8中間期 | 2003/8中間期 | 増減 Increase | |
| 投資有価証券売却益 Gain on sales of investment securities | 10 | 172 | 162 | 3 銘柄売却 Sold three securities |

特別損失 Extraordinary Loss

| | (単位: 百万円 millions of yen) | | | |
|--|---------------------------|--------------|-------------|--|
| | 2002/8中間期 | 2003/8中間期 | 増減 Increase | |
| 固定資産処分損 Loss on disposal/sales of property and store facilities | 1,627 | 1,614 | 12 | |
| 投資有価証券評価損 Loss on devaluation of investment securities | 0 | 2 | 2 | |
| リース解約金 Loss on cancellation of lease contracts | 403 | 263 | 140 | 閉鎖店損失の減少 Decrease in losses on store closure. |
| 店舗賃借解約損 Loss on cancellation of leasehold deposits | 420 | 440 | 20 | |

法人税等 Income Taxes and Others

| | (単位: 百万円 millions of yen) | | | |
|---------------------------------------|---------------------------|--------------|-------------|--|
| | 2002/8中間期 | 2003/8中間期 | 増減 Increase | |
| 法人税、住民税及び事業税 Income taxes -current | 5,365 | 4,803 | 561 | |
| 法人税等調整額 Income taxes -deferred | 643 | 422 | 220 | |
| 計 Total | 6,008 | 5,225 | 782 | |

10. 中間単体貸借対照表 Non-Consolidated Balance Sheets

(単位: 百万円 millions of yen)

| | 2003年2月期 Last fiscal year | 2003年8月中間期 Current interim period | 増減 Increase |
|---|------------------------------|--------------------------------------|----------------|
| 現金及び預金 Cash and cash equivalents | 45,084 | 106,422 | 61,337 |
| 加盟店貸金 Due from franchised stores | 8,535 | 13,159 | 4,624 |
| 有価証券 Marketable securities | 7,000 | 2,994 | 4,005 |
| たな卸資産 Merchandise and supplies | 2,809 | 2,891 | 81 |
| 繰延税金資産 Deferred tax assets | 1,704 | 1,577 | 126 |
| 短期貸付金 Short-term loans | 8,732 | 8,113 | 618 |
| 未収入金 Receivables-other | 10,282 | 16,619 | 6,337 |
| その他 Others | 10,467 | 9,486 | 980 |
| 貸倒引当金 Allowance for doubtful receivables | 1,165 | 1,057 | 108 |
| 流動資産合計 Current assets | 93,451 | 160,208 | 66,757 |
| 有形固定資産合計 Property and store facilities | 50,846 | 45,916 | 4,929 |
| 無形固定資産合計 Intangible fixed assets | 9,733 | 9,757 | 23 |
| 投資その他の資産合計 Investment and other assets | 82,246 | 82,369 | 122 |
| 固定資産合計 Fixed assets | 142,826 | 138,043 | 4,783 |
| 資産合計 Assets | 236,278 | 298,251 | 61,973 |
| 買掛金 Trade accounts payables Company-owned stores | 1,671 | 3,286 | 1,614 |
| 加盟店買掛金 Trade accounts payables for franchised stores | 40,066 | 90,450 | 50,383 |
| 加盟店預り金 Due to franchised stores | 2,262 | 984 | 1,277 |
| 未払法人税等 Income taxes payable | 5,360 | 5,205 | 154 |
| 預り金 Money received | 18,660 | 20,663 | 2,002 |
| その他 Other current liabilities | 12,621 | 16,214 | 3,592 |
| 流動負債合計 Current liabilities | 80,643 | 136,804 | 56,161 |
| 退職給付引当金 Retirement benefits-employees | 4,029 | 4,130 | 100 |
| 役員退職慰労引当金 Retirement benefits-directors and corporate auditors | 248 | 249 | 1 |
| 預り保証金 Guarantee deposits received from franchised stores | 5 | 4 | 1 |
| 預り敷金 Leasehold deposits received from franchised stores | 8,524 | 8,149 | 374 |
| その他 Other long-term liabilities | 52 | 49 | 3 |
| 固定負債合計 Long-term liabilities | 12,860 | 12,583 | 277 |
| 負債合計 Liabilities | 93,503 | 149,387 | 55,884 |
| 資本金 Common stock | 16,658 | 16,658 | - |
| 資本準備金 Additional paid-in capital | 17,056 | 17,056 | - |
| その他資本剰余金 Additional paid-in capital-treasury stock | - | 0 | 0 |
| 利益準備金 Legal reserve | 2,668 | 2,668 | - |
| 特別償却準備金 Reserve for depreciation of specific equipment | 259 | 216 | 43 |
| 別途積立金 Voluntary reserve | 94,553 | 102,253 | 7,700 |
| 当期末処分利益 Unappropriated retained earnings | 13,508 | 11,772 | 1,736 |
| その他有価証券評価差額金 Unrealized loss on available-for-sale securities | 211 | 38 | 172 |
| 自己株式 Treasury stock | 1,720 | 1,723 | 3 |
| 資本合計 Shareholder's equity | 142,774 | 148,863 | 6,089 |
| 負債・資本合計 Liabilities and shareholder's equity | 236,278 | 298,251 | 61,973 |

11. 中間単体貸借対照表 主な増減明細 Major Fluctuation of Non-Consolidated Balance Sheets

流動資産 Current Assets

| | (単位:百万円 millions of yen) | | | |
|-------------------------------------|--------------------------|----------------|-------------|--|
| | 2003/2期 | 2003/8中間期 | 増減 Increase | |
| 現金及び預金 Cash and cash equivalents | 45,084 | 106,422 | 61,337 | 8月末日金融機関休業のため増加 Due to closure of financial institutions on August 31. (Bank holiday) |
| 加盟店貸金 Due from franchised stores | 8,535 | 13,159 | 4,624 | 8月末日金融機関休業のため増加 Due to closure of financial institutions on August 31. (Bank holiday) |
| 有価証券 Marketable securities | 7,000 | 2,994 | 4,005 | 満期保有目的債権償還等による減少 Redemption of held-to-maturity securities matured during this term. |
| 未収入金 Receivables-other | 10,282 | 16,619 | 6,337 | 8月末日金融機関休業のため増加 Due to closure of financial institutions on August 31. (Bank holiday) |

固定資産 Fixed Assets

| | (単位:百万円 millions of yen) | | | |
|---|--------------------------|---------------|-------------|--|
| | 2003/2期 | 2003/8中間期 | 増減 Increase | |
| 有形固定資産 Property and store facilities | 50,846 | 45,916 | 4,929 | 店舗閉鎖・改装等に伴う除却等 Disposition caused by store closure or store redecoration. |
| 無形固定資産 Intangible fixed assets | 9,733 | 9,757 | 23 | |
| 投資有価証券 Investment securities | 11,608 | 9,723 | 1,885 | 投資有価証券売却等による減少 Sale of Investment securities. |
| 投資その他の資産 Investment and other assets | 70,638 | 72,645 | 2,007 | 敷金の増加・長期貸付金の増加等 Increase in leasehold deposits and long-term loans. |

流動負債 Current Liabilities

| | (単位:百万円 millions of yen) | | | |
|---|--------------------------|---------------|-------------|--|
| | 2003/2期 | 2003/8中間期 | 増減 Increase | |
| 加盟店買掛金 Trade accounts payables for franchised stores | 40,066 | 90,450 | 50,383 | 8月末日金融機関休業のため増加 Due to closure of financial institutions on August 31. (Bank holiday) |
| 加盟店預り金 Due to franchised stores | 2,262 | 984 | 1,277 | 8月末日金融機関休業のため減少 Due to closure of financial institutions on August 31. (Bank holiday) |
| 未払金 Payables-other | 9,943 | 13,876 | 3,933 | 8月末日金融機関休業のため増加 Due to closure of financial institutions on August 31. (Bank holiday) |
| 未払費用 Accrued expenses | 1,329 | 1,498 | 169 | 未払い人件費の増加 Increase in salaries payable. |
| 預り金 Money received | 18,660 | 20,663 | 2,002 | 8月末日金融機関休業のため増加 Due to closure of financial institutions on August 31. (Bank holiday) |

固定負債 Long-Term Liabilities

| | (単位:百万円 millions of yen) | | | |
|--|--------------------------|--------------|-------------|---|
| | 2003/2期 | 2003/8中間期 | 増減 Increase | |
| 退職給付引当金 Retirement benefits-employees | 4,029 | 4,130 | 100 | |
| 預り敷金 Leasehold deposits received from franchised stores | 8,524 | 8,149 | 374 | 転貸件数の減少 Decrease in store leasing contracts. |

12. 商品分類別売上高の推移 Breakdown of Sales by Merchandise Category

(単位:百万円 millions of yen)

| | 2001年8月中間期 August 31, 2001 | | | 2002年8月中間期 August 31, 2002 | | | 2003年8月中間期 August 31, 2003 | | |
|---|-------------------------------|---------------|---------------|-------------------------------|---------------|---------------|-------------------------------|---------------|---------------|
| | | 前年同期比 YoY | 構成比 Share | | 前年同期比 YoY | 構成比 Share | | 前年同期比 YoY | 構成比 Share |
| ファスト・フード Fast food | 7,802 | 100.1% | 1.7% | 7,175 | 92.0% | 1.5% | 8,081 | 112.6% | 1.7% |
| 日配食品 Daily food | 160,644 | 111.2% | 34.6% | 161,913 | 100.8% | 34.3% | 164,812 | 101.8% | 34.2% |
| 加工食品 Processed food | 153,792 | 111.3% | 33.1% | 154,392 | 100.4% | 32.7% | 157,350 | 101.9% | 32.6% |
| 酒 Liquor (免許品 License goods) | 25,811 | 119.8% | 5.6% | 26,924 | 104.3% | 5.7% | 29,050 | 107.9% | 6.0% |
| 食品小計 Food sub-total | 322,239 | 111.6% | 69.3% | 323,480 | 100.4% | 68.5% | 330,245 | 102.1% | 68.4% |
| 非食品 Non-food items | 111,370 | 111.4% | 24.0% | 112,315 | 100.9% | 23.8% | 122,355 | 108.9% | 25.4% |
| 煙草 Cigarette (免許品 License goods) | 48,149 | 123.8% | 10.4% | 52,120 | 108.2% | 11.0% | 62,155 | 119.3% | 12.9% |
| サービス Services | 24,949 | 92.8% | 5.4% | 25,604 | 102.6% | 5.4% | 17,598 | 68.7% | 3.6% |
| EC Electronic Commerce | 6,176 | - | 1.3% | 10,730 | 173.7% | 2.3% | 12,411 | 115.7% | 2.6% |
| 計 Net sales of total FamilyMart stores | 464,735 | 111.9% | 100.0% | 472,131 | 101.6% | 100.0% | 482,611 | 102.2% | 100.0% |

(注)1. 当中間期より、中華まんじゅう等の売上高を「日配食品」から「ファスト・フード」へ分類変更して記載しております。
(過去においても同様に變更して記載しております。)

(注)2. 商品分類の主な内訳は下記の通りです。

ファスト・フード：店頭で調理・販売するフライドポテト、チキン、コロケ、中華まんじゅう等
日配食品：米飯、調理麺、調理パン、惣菜、乳製品、デザート等
加工食品：飲料、酒、カップ麺、菓子、調味料等
非食品：雑誌、CD、ゲーム、雑貨、煙草等
サービス：プリペイドカード、コピー、宅急便等
EC：MMK (Famiポート) 及びインターネットショッピングによる売上

Note1: Beginning with the first-half term under review, sales of steamed meat buns etc. are included in Fast food instead of Daily food. (Figures for previous terms have also been restated.)

Note2: The main description of each merchandise category as follows:

Fast food: French fries, chickens, croquettes and steamed meat buns etc. made and sold over the counter.
Daily food: Lunch boxes, noodles, sandwiches, delicatessen, desserts etc.
Processed food: Beverages, alcoholic beverages, instant noodles, confectionery, seasonings etc.
Non-food items: Magazines, CDs, daily goods, cigarette etc.
Services: Prepaid cards, copy service, express service etc.
EC: Sales by MMKs and internet shopping.

13. 差益率の推移 Gross Profit Ratio

| | 2001年8月中間期 August 31, 2001 | | 2002年8月中間期 August 31, 2002 | | 2003年8月中間期 August 31, 2003 | | 2004年2月期 (計画) Feb. 29, 2004 (Forecast) | |
|-------------------------------------|-------------------------------|--------------|-------------------------------|---------------|-------------------------------|---------------|---|--------------|
| | | 前年同期比 YoY | | 前年同期比 YoY | | 前年同期比 YoY | | 前期比 YoY |
| ファスト・フード Fast food | 35.99% | 2.70% | 35.37% | -0.62% | 36.68% | 1.31% | - | - |
| 日配食品 Daily food | 33.43% | 0.41% | 33.59% | 0.16% | 33.68% | 0.09% | - | - |
| 加工食品 Processed food | 32.62% | 0.52% | 33.04% | 0.42% | 32.63% | -0.41% | - | - |
| 酒 Liquor (免許品 License goods) | 19.76% | 1.18% | 20.98% | 1.22% | 20.10% | -0.88% | - | - |
| 食品小計 Food sub-total | 33.11% | 0.52% | 33.37% | 0.26% | 33.25% | -0.12% | - | - |
| 非食品 Non-food items | 21.70% | -0.24% | 21.54% | -0.16% | 20.84% | -0.70% | - | - |
| 煙草 Cigarette (免許品 License goods) | 10.42% | 0.00% | 10.44% | 0.02% | 10.69% | 0.25% | - | - |
| サービス Services | 8.85% | 2.25% | 8.40% | -0.45% | 11.06% | 2.66% | - | - |
| EC Electronic Commerce | 2.02% | - | 1.90% | -0.12% | 3.41% | 1.51% | - | - |
| 計 Total | 28.65% | 0.18% | 28.49% | -0.16% | 28.53% | 0.04% | 28.55% | 0.30% |

14. 営業実績の推移 Business Performance

(Per store)

| | | 2001年8月中間期 August 31, 2001 | | 2002年8月中間期 August 31, 2002 | | 2003年8月中間期 August 31, 2003 | | 2004年2月期(予想) Feb. 29, 2004(Forecast) | |
|--|------------------------|-------------------------------|----------------|-------------------------------|----------------|-------------------------------|----------------|---|----------------|
| | | | 増減 Increase | | 増減 Increase | | 増減 Increase | | 増減 Increase |
| 日商力(千円) Average daily sales (thousands of yen) | 全店 Total stores | 482 | -17 | 488 | 6 | 471 | -17 | 466 | -8 |
| | 既存店 Existing stores | 487 | -15 | 490 | 3 | 471 | -19 | 466 | -10 |
| | 新店 New stores | 451 | -1 | 461 | 10 | 462 | 1 | 457 | 13 |
| 客数(人) Number of customers | 全店 Total stores | 826 | -4 | 840 | 14 | 826 | -14 | 811 | -2 |
| | 既存店 Existing stores | 831 | -3 | 844 | 13 | 826 | -18 | 813 | -3 |
| 客単価(円) Spend per customer (yen) | 全店 Total stores | 584 | -17 | 581 | -3 | 570 | -11 | 575 | -8 |
| | 既存店 Existing stores | 584 | -17 | 580 | -4 | 571 | -9 | 573 | -10 |
| 既存店日商伸び率(%) Growth rate of average daily sales of existing stores | | 97.5 | -2.5 | 98.9 | 1.4 | 95.2 | -3.7 | 97.8 | -1.7 |
| 平均在庫高(千円) Average inventory (thousands of yen) | | 5,587 | 74 | 5,652 | 65 | 5,770 | 118 | 5,823 | 93 |
| 商品回転率(回) Turnover of goods | | 15.7 | 0.2 | 15.6 | -0.1 | 15.0 | -0.6 | 29.3 | -0.3 |

15. 営業時間 Business Hours

| | 2001年8月中間期 August 31, 2001 | | | 2002年8月中間期 August 31, 2002 | | | 2003年8月中間期 August 31, 2003 | | |
|--------------------------|-------------------------------|--------------|--|-------------------------------|--------------|--|-------------------------------|--------------|--|
| | 店舗数(店) Number of Stores | 構成比 Share | 前年同期増減 Comparison with previous full term | 店舗数(店) Number of Stores | 構成比 Share | 前年同期増減 Comparison with previous full term | 店舗数(店) Number of Stores | 構成比 Share | 前年同期増減 Comparison with previous full term |
| 24時間営業 24 hours a day | 5,000 | 94.8% | 19 | 5,116 | 95.6% | 80 | 5,455 | 96.3% | 87 |
| その他 others | 272 | 5.2% | -22 | 235 | 4.4% | -16 | 212 | 3.7% | -13 |
| 計 Total | 5,272 | 100.0% | -3 | 5,351 | 100.0% | 64 | 5,667 | 100.0% | 74 |

16. 免許品(酒・煙草)有店 Liquor-Licensed and Cigarette-Licensed Stores

| | 2001年8月中間期 Aug, 2001 | | | 2002年8月中間期 Aug, 2002 | | | 2003年8月中間期 Aug, 2003 | | |
|-------------------------------------|----------------------------|--------------|--|----------------------------|--------------|--|----------------------------|--------------|--|
| | 店舗数(店) Number of Stores | 構成比 Share | 前年同期増減 Comparison with previous full term | 店舗数(店) Number of Stores | 構成比 Share | 前年同期増減 Comparison with previous full term | 店舗数(店) Number of Stores | 構成比 Share | 前年同期増減 Comparison with previous full term |
| 酒有店 Liquor-licensed stores | 2,640 | 50.1% | 361 | 3,088 | 57.7% | 237 | 3,555 | 62.7% | 139 |
| 煙草有店 Cigarette-licensed stores | 3,504 | 66.5% | 105 | 3,769 | 70.4% | 144 | 4,173 | 73.6% | 158 |
| 内訳 Details | | | | | | | | | |
| 酒免許のみ Only liquor-licensed | 763 | 14.5% | 133 | 817 | 15.3% | 31 | 853 | 15.1% | -17 |
| 煙草免許のみ Only cigarette-licensed | 1,627 | 30.9% | -123 | 1,498 | 28.0% | -62 | 1,471 | 26.0% | 2 |
| 酒・煙草両方 Both liquor and cigarette | 1,877 | 35.6% | 228 | 2,271 | 42.4% | 206 | 2,702 | 47.7% | 156 |
| 計 Total | 4,267 | 80.9% | 238 | 4,586 | 85.7% | 175 | 5,026 | 88.7% | 141 |

Note: In Japan, sales of alcoholic beverages and cigarettes are strictly controlled by the government and require a license.

17. 従業員の状況 Number of Employees

[単体 Non-consolidated]

(単位:人)

| | 2001年8月中間期 Aug, 2001 | | 2002年8月中間期 Aug, 2002 | | 2003年8月中間期 Aug, 2003 | |
|---|-------------------------|--|-------------------------|--|-------------------------|--|
| | | 前年同期増減 Comparison with previous full term | | 前年同期増減 Comparison with previous full term | | 前年同期増減 Comparison with previous full term |
| 従業員数 Number of full-time employees | 2,151 | -1 | 2,083 | -7 | 2,202 | 80 |
| うち開発担当者 Number of store developers | 143 | 6 | 146 | 3 | 148 | -1 |
| うち営業担当者 Number of store supervisors | 753 | -9 | 774 | 19 | 798 | -11 |
| パートタイム社員 月平均 Number of part-time employees | 1,071 | 56 | 1,095 | 85 | 1,162 | 39 |

(注) 開発担当者・営業担当者は管理職を含みません。

Note: The number of store developers and store supervisors doesn't include administrators.

[連結 Consolidated]

(単位:人)

| | 2001年8月中間期 August, 2001 | | 2002年8月中間期 August, 2002 | | 2003年8月中間期 August, 2003 | |
|---------------------------------------|----------------------------|--|----------------------------|--|----------------------------|--|
| | | 前年同期増減 Comparison with previous full term | | 前年同期増減 Comparison with previous full term | | 前年同期増減 Comparison with previous full term |
| 従業員数 Number of full-time employees | 4,167 | 250 | 4,249 | 44 | 4,576 | 110 |

18. 店舗の状況 Store Network

| | | | | | | | | | |
|-----------------|------------------|----------------------|-------------------|----------------|-------------------------|-----------------|-----------------|-----------------------|------------------|
| Thailand 264 | Taiwan 1,425 | South Korea 1,897 | FamilyMart stores | | Area franchising stores | | Hokkaido | | |
| | | | Ishikawa 57 | | | Aomori | Iwate 23 | | |
| | | | Yamaguchi 9 | Shimane | Tottori | Kyoto 141 | Fukui 91 | | |
| | | | Hiroshima 89 | Okayama 80 | Hyogo 256 | Shiga 93 | Toyama 50 | Niigata | |
| Saga 43 | Fukuoka 214 | | | Osaka 595 | Gifu 80 | Nagano | Gunma 83 | Yamagata 87 | Fukushima 133 |
| Nagasaki 145 | Oita 61 | Ehime | Kagawa 28 | Nara 49 | Aichi 391 | Yamanashi 57 | Saitama 335 | Tochigi 106 | Ibaraki 105 |
| Kumamoto 78 | Miyazaki 73 | Kochi | Tokushima | Wakayama 53 | Mie 108 | Shizuoka 193 | Kanagawa 489 | Tokyo 941 | |
| Okinawa 159 | Kagoshima 194 | | | | | | | Chiba 222 | |
| | | | | | | | | Total 9,679 | |

店舗数の推移 Number of stores

| | 2001年8月中間期 August 31, 2001 | | 2002年8月中間期 August 31, 2002 | | 2003年8月中間期 August 31, 2003 | | 2004年2月期(計画) Feb. 29, 2004 (Forecast) | |
|--|-------------------------------|--|-------------------------------|--|-------------------------------|--|--|--|
| | 店舗数(店) Number of stores | 前年同期増減 Comparison with previous full term | 店舗数(店) Number of stores | 前年同期増減 Comparison with previous full term | 店舗数(店) Number of stores | 前年同期増減 Comparison with previous full term | 店舗数(店) Number of stores | 前年同期増減 Comparison with previous full term |
| 直営店 Company-owned stores | 219 | -24 | 178 | -9 | 211 | 19 | 180 | -12 |
| 加盟店 Franchised stores | 5,053 | 21 | 5,173 | 73 | 5,456 | 55 | 5,713 | 312 |
| (第1タイプ) Type one | 2,484 | -23 | 2,507 | 40 | 2,769 | 77 | - | - |
| (第2タイプ) Type two | 2,569 | 44 | 2,666 | 33 | 2,687 | -22 | - | - |
| FM計 FamilyMart stores | 5,272 | -3 | 5,351 | 64 | 5,667 | 74 | 5,893 | 300 |
| 国内AFC Domestic area franchising stores | 553 | 16 | 580 | 11 | 426 | 6 | 437 | 17 |
| 南九州ファミリーマート Minami Kyushu FamilyMart | 234 | 9 | 254 | 8 | 267 | 8 | 271 | 12 |
| 沖縄ファミリーマート Okinawa FamilyMart | 155 | 1 | 162 | 2 | 159 | -2 | 166 | 5 |
| 松早ファミリーマート Matsuhaya FamilyMart | 164 | 6 | 164 | 1 | - | - | - | - |
| 国内計 Domestic chain stores | 5,825 | 13 | 5,931 | 75 | 6,093 | 80 | 6,330 | 317 |
| 海外AFC Overseas area franchising stores | 2,028 | 224 | 2,639 | 311 | 3,586 | 476 | 4,068 | 958 |
| 台湾FM(Taiwan) Taiwan FamilyMart | 1,105 | 72 | 1,241 | 48 | 1,425 | 93 | 1,498 | 166 |
| 韓国FM(South Korea) Bokwang FamilyMart | 780 | 121 | 1,187 | 228 | 1,897 | 369 | 2,233 | 705 |
| タイFM(Thailand) Siam FamilyMart | 143 | 31 | 211 | 35 | 264 | 14 | 337 | 87 |
| 国内・海外AFC計 Total area franchising stores | 2,581 | 240 | 3,219 | 322 | 4,012 | 482 | 4,505 | 975 |
| FMチェーン計 Total chain stores | 7,853 | 237 | 8,570 | 386 | 9,679 | 556 | 10,398 | 1,275 |

(注) 1. 弊社は2002年9月1日付けにて、松早ファミリーマートと合併致しました。
Note1: FamilyMart merged with Matsuhaya FamilyMart on September 1st, 2002.

出店・閉店数の推移 Number of store opening and closure

| 2001年8月中間期 August 31, 2001 | | | 2002年8月中間期 August 31, 2002 | | | 2003年8月中間期 August 31, 2003 | | | 2004年2月期(計画) February 29, 2004 (Forecast) | | |
|-------------------------------|---------------|--------------------|-------------------------------|---------------|--------------------|-------------------------------|---------------|--------------------|--|---------------|--------------------|
| 出店 Opening | 閉店 Closure | 純増 Net Increase | 出店 Opening | 閉店 Closure | 純増 Net Increase | 出店 Opening | 閉店 Closure | 純増 Net Increase | 出店 Opening | 閉店 Closure | 純増 Net Increase |
| 295 | 298 | -3 | 275 | 211 | 64 | 257 | 183 | 74 | 550 | 250 | 300 |

19. 設備投資の状況 Capital Expenditure

[単体 Non-consolidated]

(単位:百万円 millions of yen)

| | 2002年8月中間期 August, 2002 | | 2003年2月期 February, 2003 | | 2003年8月中間期 August, 2003 | | 2004年2月期(計画) February, 2004 | |
|---|----------------------------|--------------|----------------------------|--------------|----------------------------|--------------|--------------------------------|---------------|
| | | 前年同期比 YoY | | 前期比 YoY | | 前年同期比 YoY | (Forecast) | 前期比 YoY |
| 敷金 Leasehold deposits | 5,633 | 113.9% | 10,860 | 127.5% | 5,194 | 92.2% | 10,084 | 92.8% |
| 新設店投資 New stores | 1,775 | 44.9% | 3,376 | 56.6% | 1,601 | 90.2% | 3,399 | 100.7% |
| 既存店投資 Existing stores | 1,213 | 85.3% | 1,831 | 85.6% | 885 | 73.0% | 2,021 | 110.4% |
| 店舗投資計 for stores | 2,988 | 55.6% | 5,207 | 64.3% | 2,486 | 83.2% | 5,421 | 104.1% |
| 内装設備・器具備品等 Head office investment | 111 | 15.6% | 432 | 37.9% | 49 | 44.3% | 58 | 13.4% |
| システム投資(注) System investment (Note) | 3,086 | 55.0% | 5,049 | 46.3% | 1,280 | 41.5% | 3,915 | 77.5% |
| 本部投資計 for head office | 3,197 | 50.6% | 5,482 | 45.5% | 1,330 | 41.6% | 3,973 | 72.5% |
| 単体設備投資額合計 Total capital expenditure | 11,820 | 71.0% | 21,550 | 75.2% | 9,011 | 76.2% | 19,478 | 90.4% |
| 単体減価償却費 Depreciation expense | 5,686 | 99.7% | 11,492 | 94.6% | 4,652 | 81.8% | 10,084 | 87.7% |

(注) 各年度のシステム投資の内訳は下記の通りであります。

Note: The details of system investment in each fiscal year as follows:

(単位:百万円 millions of yen)

| | | |
|--|--|-------|
| 2002年8月期 August, 2002 | POSレジ関連投資 POS systems | 960 |
| | システム開発投資(ソフトウェア) System improvement and software | 2,097 |
| | 本部パソコン他 Hardware and software for the head office and others | 28 |
| | 合計 Total | 3,086 |
| 2003年2月期 February, 2003 | POSレジ関連投資 POS systems | 1,445 |
| | システム開発投資(ソフトウェア) System improvement and software | 3,594 |
| | 本部パソコン他 Hardware and software for the head office and others | 8 |
| | 合計 Total | 5,049 |
| 2003年8月期 August, 2003 | POSレジ関連投資 POS systems | 416 |
| | システム開発投資(ソフトウェア) System improvement and software | 862 |
| | 本部パソコン他 Hardware and software for the head office and others | 1 |
| | 合計 Total | 1,280 |
| 2004年2月期(計画) February, 2004 (Forecast) | POSレジ関連投資 POS systems | 1,015 |
| | システム開発投資(ソフトウェア) System improvement and software | 2,456 |
| | 本部パソコン他 Hardware and software for the head office and others | 443 |
| | 合計 Total | 3,915 |

[連結 Consolidated]

(単位:百万円 millions of yen)

| | 2002年8月中間期 August, 2002 | | 2003年2月期 February, 2003 | | 2003年8月中間期 August, 2003 | | 2004年2月期(計画) February, 2004 | |
|---|----------------------------|--------------|----------------------------|------------|----------------------------|--------------|--------------------------------|------------|
| | | 前年同期比 YoY | | 前期比 YoY | | 前年同期比 YoY | (Forecast) | 前期比 YoY |
| 連結設備投資額合計 Total capital expenditure | 13,123 | - | 24,187 | 74.9% | 10,774 | 82.1% | 24,120 | 99.7% |
| 連結減価償却費 Depreciation expense | 6,851 | 100.8% | 13,710 | 95.3% | 5,703 | 83.3% | 12,297 | 89.7% |

20.株主の状況(2003年8月31日現在) Principal Shareholders in August 31, 2003

大株主の状況 The Ten Largest Shareholders

| | 株主名 Name of shareholders | 所有株式数(千株) Number of shares (thousands) | 所有株式数割合 % of shares in issue |
|----|---|--|------------------------------------|
| 1 | ファミリーコーポレーション 株式会社 Family Corporation Inc. | 29,941.2 | 30.65% |
| 2 | 日本マスタートラスト信託銀行 株式会社(信託口) The Master Trust Bank of Japan, Ltd. | 5,171.9 | 5.29% |
| 3 | 日本トラスティ・サービス信託銀行 株式会社(信託口) Japan Trustee Services Bank Ltd. | 3,939.7 | 4.03% |
| 4 | 野村證券 株式会社 Nomura Securities Co., Ltd. | 2,557.7 | 2.62% |
| 5 | ザ チェース マンハッタン バンク エヌエイ ロンドン The Chase Manhattan Bank NA London | 2,396.7 | 2.45% |
| 6 | 株式会社 みずほ銀行 Mizuho Bank, Ltd. | 2,085.1 | 2.13% |
| 7 | 資産管理サービス信託銀行 株式会社(年金信託口) Trust & Custody Services Bank, Ltd. | 1,819.9 | 1.86% |
| 8 | UFJ 信託銀行 株式会社(信託勘定A口) UFJ Trust Bank Limited | 1,687.7 | 1.73% |
| 9 | ステート ストリート バンク アンド トラスト カンパニー 505041 State Street Bank and Trust Company | 1,591.7 | 1.63% |
| 10 | 株式会社 西武百貨店 The Seibu Department Stores, Ltd. | 1,550.0 | 1.59% |
| | 計 Total | 52,741.7 | 53.99% |

所有者別状況 Distribution of the Shares

| | 2003年2月期 February 28, 2003 | | | 2003年8月中間期 August 31, 2003 | | |
|--|-------------------------------------|--|------------------------------------|-------------------------------------|--|------------------------------------|
| | 株主数(人) Number of shareholders | 所有株式数(単元) Number of shares (hundreds) | 所有株式数割合 % of shares in issue | 株主数(人) Number of shareholders | 所有株式数(単元) Number of shares (hundreds) | 所有株式数割合 % of shares in issue |
| 政府・地方公共団体 Government and municipal public corporations | 0 | 0 | 0.00% | 1 | 73 | 0.01% |
| 金融機関・証券会社 Japanese financial institutions and equity companies | 155 | 322,738 | 33.10% | 141 | 305,893 | 31.37% |
| その他の法人 Other Japanese corporations | 504 | 349,261 | 35.82% | 485 | 348,492 | 35.74% |
| 外国法人等 Foreign institutions and individuals | 298 | 194,959 | 19.99% | 318 | 215,352 | 22.08% |
| 個人・自己株式 他 Japanese individuals and others | 22,266 | 108,134 | 11.09% | 21,420 | 105,304 | 10.80% |
| 計 Total | 23,223 | 975,092 | 100.00% | 22,365 | 975,114 | 100.00% |

(注) 1単元の株式数 100株

Note: 100 shares per unit

21. CVSチェーン店舗数 Major CVS Store Chains

| チェーン名 Name of Chain | 系列 Group | 2002年8月末 August 31, 2002 | | 2003年2月末 February 28, 2003 | | 2003年8月末 August 31, 2003 | | |
|---------------------------------|--------------------------------|-----------------------------|--|-------------------------------|----------------|-----------------------------|--|-----|
| | | 店舗数 Number of stores | 前年同期増減 Comparison with previous full term | 店舗数 Number of stores | 増減 Increase | 店舗数 Number of stores | 前年同期増減 Comparison with previous full term | |
| 1 セブン - イレブン Seven-Eleven | イトーヨーカ堂 Ito Yokado | 9,367 | 251 | 9,743 | 627 | 10,056 | 313 | |
| 2 ファミリーマート FamilyMart | 伊藤忠商事 Itochu Corporation | 8,570 | 386 | 9,123 | 939 | 9,679 | 556 | |
| 3 ローソン Lawson | 三菱商事 Mitsubishi Corporation | 7,740 | -83 | 7,724 | -99 | 7,837 | 113 | |
| 4 サンクス Sunkus | シーアンドエス C&S | 3,164 | 98 | 3,270 | 204 | 3,228 | -42 | |
| | | サークルK Circle K | 2,912 | 84 | 2,972 | 144 | 2,963 | -9 |
| 5 ミニストップ MINISTOP | イオン Aeon | 2,188 | 179 | 2,361 | 352 | 2,538 | 177 | |
| 6 デイリーヤマザキ Daily Yamazaki | 山崎製パン Yamazaki | 2,200 | -61 | 2,128 | -133 | 2,096 | -32 | |
| 7 エーエム・ピーエム am/pm | ジャパンエナジー Japan Energy | 1,329 | -2 | 1,349 | 18 | 1,392 | 43 | |
| 8 ポプラ Poplar | ポプラグループ Poplar Group | 878 | 6 | 895 | 23 | 882 | -13 | |
| | | ヒロマルチェーン Hiromaru Chain | 316 | -24 | 311 | -29 | 247 | -64 |
| 9 ホットスパークVNS HOT SPAR | LICK-CVS | 533 | -10 | 514 | -29 | 476 | -38 | |
| | | ココストア CocoStore | 490 | -438 | 393 | -535 | 380 | -13 |
| | | エブリワン every one | 125 | 9 | 136 | 20 | 150 | 14 |
| | | 九州地域SPAR SPAR (Kyushu) | 134 | -7 | 128 | -13 | 120 | -8 |
| 10 セイコーマート Seicomart | 丸ヨ西尾 Wholesale | 1,058 | -14 | 1,015 | -57 | 1,008 | -7 | |
| 11 スリーエフ Three F | 富士シティオ Supermarket | 670 | 24 | 686 | 40 | 669 | -17 | |
| 12 コミュニティストア Community Store | 国分 Voluntary | 662 | 0 | 657 | -5 | 657 | 0 | |
| 13 セーブオン SAVE ON | ベisiaグループ Beisia Group | 541 | 6 | 542 | 7 | 544 | 2 | |
| 14 JR東日本 JR-EAST | JR東日本 JR-EAST | 339 | 19 | 341 | 21 | 345 | 4 | |
| 15 エリアリンク Area Link | 独立系 Independence | 190 | -1 | 188 | -3 | 183 | -5 | |
| 計 Total | | 43,406 | 422 | 44,476 | 1,492 | 45,450 | 974 | |